APRIL 1949

Department store sales in Canada totalled $\$ 74,969,000$ in April, 1949, an increase of $15 \%$ over April, 1948 sales of $\$ 65,018,000$. Both Larch and April results should be brought topether in order to arrive at the true significance of the figures quoted here, because Easter fell in March, 1948 and in April, 1949. Viewed in this perspective, 1949 March-April total sales of $\$ 144,094,000$ exceeds the 1948 figure of $\$ 129,504,000$ for the same period by $11 \%$.

The Uaritime and Prairie Provinces recorded the sharpest geins, ranging from $20 \%$ to $27 \%$ 。

Department Store Sales in April, 1948 and 1949

| Provinces | Sales |  | \% Change, 1949/1948 |
| :---: | :---: | :---: | :---: |
|  | 1948 | 1949 |  |
|  | (\$000) | (\$000) |  |
| CANADA | 65,018 | 74,969 | +15.3 |
| Maritime Previnces | 4,953 | 5,964 | +20.4 |
| Queboc | 11,024 | 12,181 | +10.5 |
| Ontario | 24,346 | 27,535 | +13.1 |
| Manitoba | 9,136 | 10,963 | +20.0 |
| Saskatchewan | 3.491 | 4.297 | +23.1 |
| Alberta | 3.848 | 4.872 | +26.6 |
| British Columbia | 8,220 | 9.157 | $+11.4$ |

BY SELECTED DEPARTMENTS

Substantial increases in clothing and shoe departments revealed the effects of Easter shopping in April this year as compared with April. 1948. Clothing of all kinds and shoes recorded the largest gains. On the other hand, piece goods and food departments showed decreases of $2 \%$ and $4 \%$ respectively.

Inventories at sellinp, value taken at April 1, 1949 were 14\% higher than at the same date a year ago. Household appliances were up $36 \%$ while women's apparel stocks were $35 \%$ higher than those held on the same date last year. Drug and furniture departments showed practically no change in inventories but food stocks dropped $36 \%$ from a year ago.

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Apri1， 1948 and April， 1949
These figures are estimates of total department store sales and inventories． Inventories are at selling value。

| Department | SALES |  |  | INVENTORIES ${ }^{*}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{aligned} & \text { Apri11 } \\ & 1948 \\ & \hline \end{aligned}$ | $\begin{aligned} & \text { April } \\ & 1949 \\ & \hline \end{aligned}$ | $\begin{aligned} & \text { \% Change } \\ & 1949 / 48 \\ & \hline \end{aligned}$ | $\begin{gathered} \text { Mar. } 31 . \\ 1948 \end{gathered}$ | $\begin{gathered} \hline \text { har。31, } \\ 1949 \end{gathered}$ | $\begin{aligned} & \text { \% Change, } \\ & 1949 / 48 \end{aligned}$ |
|  | （\＄000） | （\＄000） |  | （\＄000） | （\＄000） |  |
| TOTAL，ALL DEPARTMENTS | 65，018 | 74，969 | 415.3 | 169,143 | 193，049 | ＋14．1 |
| and suits | 8，362 | 11.032 | ＋31．9 | 14，850 | 19，740 | ＋32．9 |
| 2．Girls and infants wear | 2，506 | 3，523 | ＋40．6 | 5，539 | 8，243 | ＋48．8 |
| 3．Hosiery and gloves | 2．071 | 2，497 | ＋20．6 | 4.617 | 6，054 | ＋31．1 |
| 4．Lingerie and corsets 0.00 | 2，293 | 2.698 | ＋17．5 | 5,415 | 7.123 | ＋31．5 |
| 5．Millinery | 850 | 1．328 | ＋56．2 | 1.078 | 1，232 | ＋14．3 |
| apparel－（Total，1－5）． | 16，082 | 21.075 | ＋31．0 | 31，499 | 42，392 | ＋34．6 |
| 7．Men＇s and boys clothing and furnishings | 6，899 | 8，718 | ＋26．4 | 10，593 | 22，716 | ＋15．9 |
| and preparations | 1，310 | 2.372 | ＋ 4.7 | 4，212 | 4，191 | －0．5 |
| 9．Piece goods | 4，790 | 4，684 | －2．2 | 14,673 | 18，366 | ＋25．2 |
| 10．Smallwares | 1,840 | 1．939 | $+5.4$ | 7，090 | 7，306 | ＋3．0 |
| 11．Food and kindred products | 5，202 | 5，040 | － 4.2 | 5，713 | 3，652 | －36．1 |
| mattresses and sprinps） | 4，146 | 4，201 | $+1.3$ | 12，872 | 12.871 | （a） |
| 13．Home furnishings no．．．．．． | 5,513 | 5，677 | ＋3．0 | 20，749 | 21，608 | $+4.1$ |
| 14．Household appliances and electrical supplies ．．．． | 2，609 | $2 \times 819$ | ＋8．0 | 5，771 | 7.840 | ＋35．9 |
| 15．Hardware and kitchen utensils | 3，654 | 3，886 | $+6.3$ | 9，043 | 9，968 | ＋10．2 |
| 16。 Radios，musical instru－ ments and supplies | 782 | 827 | ＋ 5.8 | 3,544 | 3，558 | ＋ 0.4 |
| 17．Shoes and other footwear． | 4.569 | 5，792 | ＋26．8 | 13,775 | 16，348 | ＋18． 7 |
| magazines | 743 | 855 | ＋15．1 | 3．076 | 3，124 | ＋ 1.6 |
| －All other departments， total | 6，819 | 8.084 | ＋18．6 | 17．533 | 19，109 | ＋9．0 |

＊Comparisons are based on inventories at the beginning of April in the two years．
（a）Less than 0.1 per cent．
Canada totals do not include Newfoundland figures．

