## 63002

## DOMINION BUREAU OF STATISTICS

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## DEPARTMENT STORE SALES AND STOCKS

The estimated dollar value of sales made by department stores in Canada during 1955 reached a record high of $\$ 1,150,917,000$ an increase of $8.4 \%$ from sales of 1954 with anestimated dollar value of $\$ 1,061,676,000$. Sales for the month of December 1955 were estimated to be $\$ 163,327,000$ an increase of $7.4 \%$ over sales for the corresponding month of 1954. These and other estimates contained in this bulletin are not adjusted for price changes, seasonal variations or number of shopping days. With the exception of Saskatchewan, all regions of the country had greater sales this December as compared to last. These increases ranged from $12.5 \%, 11.0 \%$ Department Store Sales in December 1954 and 1955.

| Province | Sales |  | $\begin{gathered} \text { Change, } \\ 1955 / 1954 \end{gathered}$ |
| :---: | :---: | :---: | :---: |
|  | 1954 | 1955 |  |
|  | \$'000 | \$1000 | \% |
| CANADA. | 152,022 | 163,327 | + 7.4 |
| Atlantic Provinces | 12,866 | 13,689 | $+6.4$ |
| Quebec | 27,045 | 30,020 | $+11.0$ |
| Ontario. | 52,817 | 55,616 | + 5.3 |
| Manitoba | 12,948 | 13,466 | $+4.0$ |
| Saskatchewan | 7,965 | 7,631 | -4.2 |
| Alberta. | 14,393 | 15,919 | + 10.6 |
| British Columbia | 23,988 | 26,986 | $+12.5$ |

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and $10.6 \%$ in British Columbia, Quebec and Alberta to smaller gains of $6.4 \%, 5.3 \%$ and $4.0 \%$ in the Atlantic Provinces, Ontario and Manitoba. Saskatchewan's decrease amounted to $4.2 \%$ below sales of December 1954.

Twenty-five of the specified departments as well as the "all other" category registered greater sales in December as compared with last year. Women's and misses" sportswear had the largest percentage increase among the departments with $18.2 \%$, followed closely by the hardware and house wares category with $18.1 \%$. Other notable increases appeared in the photographic equipment and supplies ( $17.4 \%$ ), major appliances ( $16.9 \%$ ), furniture (12.3\%) and piece goods (12. $1 \%$ ) departments.

Stocks on hand at the end of November in department stores had an estimated selling value of $\$ 289,798,000$ an increase of $2.9 \%$ above stocks on the same date a year earlier. Twenty-three of the departments showed increases and the remaining seven showed slight decreases.

The yearly total has not been included in this report because the majority of department store firms operate on a fiscal period ending January 31 . The twelve-month cumulative sales will be included in the January 1956 report to agree with this twleve-month operating period.

## Department Store Sales and Stocks

December 1954 and December 1955
These figures are estimates of total department store sales and stocks.
Stocks are at selling value.

| Department | SALES |  |  | STOCKS |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \text { December } \\ 1954 \end{gathered}$ | December $1955$ | Change $1955 / 54$ | $\begin{gathered} \text { Nov. } 30 \\ 1954 \end{gathered}$ | $\begin{gathered} \text { Nov. } 30 \\ 1955 \end{gathered}$ | Change $1955 / 54$ |
|  | \$'000 | \$000 | \% | \$'000 | \$'000 | \% |
| TOTAL, ALL departments ......... | 152,022 | 163,327 | + 7.4 | 281,704 | 289,798 | + 2.9 |
| 1. Women's and Misses' Dresses. | 3,436 | 3,666 | + 6.7 | 5,234 | 5,737 | + 9.6 |
| 2. Women's and Misses' Coats and Suits | 1,874 | 2,011 | + 7.3 | 4,194 | 4,724 | + 12.6 |
| 3. Women's and Misses' Sportswear......... | 4,422 | 5,225 | + 18.2 | 7,688 | 7,854 | + 2.2 |
| 4, Furs ........................................ | 2,584 | 2,550 | - 1.3 | 5,489 | 6,047 | + 10.2 |
| 5. Giris' and Infants' Wear | 7,986 | 8,187 | + 2.5 | 13,530 | 13,591 | + 0.5 |
| 6. Lingerie and Corsets ................ | 6,480 | 7,049 | + 8.8 | 10,339 | 10,867 | + 5.1 |
| 7. Aprons, Housedresses and Uniforms.... | 706 | 784 | + 11.0 | 1,101 | 1,171 | + 6.4 |
| 8. Millinery .................................... | 1,100 | 1,087 | - 1.2 | 1,187 | 1,183 | - 0.3 |
| 9. Hosiery and Apparel Accessories | 8,066 | 8,164 | + 1.2 | 10,673 | 11,139 | $+4.4$ |
| 10. Women's, Misses' and Children's Shoes | 5,550 | 5,318 | - 4.2 | 14,750 | 14,595 | - 1.1 |
| Total 1 - 10 | 42,204 | 44,041 | $+4.4$ | 74,185 | 76,908 | + 3.7 |
| 11. Men's Clothing | 4,133 | 4,374 | + 5.8 | 10,179 | 9,704 | - 4.7 |
| 12. Men's Furnishings ........................ | 12,022 | 12,963 | + 7.8 | 15,843 | 15,833 | - 0.1 |
| 13. Boys' Clothing and Furnishings ........ | 4,153 | 4,293 | + 3.4 | 7,933 | 7,999 | + 0.8 |
| 14. Men's and Boys' Shoes ................... | 2,865 | 2,842 | - 0.8 | 5,570 | 5,744 | + 3.1 |
| 15. Food and Kindred Products............... | 8,541 | 9,556 | + 11.9 | 4,877 | 6,328 | + 29.8 |
| 16. Toiletries, Cosmetics and Drugs ........ | 4,405 | 4,898 | + 11.2 | 7,044 | 7,262 | + 3.1 |
| 17. Photographic Equipment and Supplies.. | 791 | 929 | + 17.4 | 1,074 | 1,184 | + 10.2 |
| 18. Piece Goods .. | 1,727 | 1,936 | + 12.1 | 8,107 | 8,510 | + 5.0 |
| 19. Linens and Domestics ................... | 3,785 | 3,886 | + 2.7 | 9,604 | 9,292 | - 3.2 |
| 20. Smallwares | 2,729 | 2,820 | + 3.3 | 6,472 | 6,483 | + 0.2 |
| 21. China and Glassware ..................... | 2,733 | 2,869 | + 5.0 | 8,968 | 9,100 | + 1.5 |
| 22. Home Furnishings .......................... | 5,945 | 6,278 | + 5.6 | 22,524 | 22,709 | + 0.8 |
| 23. Furniture ....................................... | 5,039 | 5,659 | + 12.3 | 15,112 | 15,180 | + 0.4 |
| 24. Major Appliances | 3,833 | 4,482 | + 16.9 | 12,937 | 13,688 | + 5.8 |
| 25. Radio and Music | 4,459 | 4,983 | + 11.8 | 6,628 | 7,529 | $+13.6$ |
| 26. Hardware and Housewares | 7,572 | 8,945 | + 18.1 | 18,470 | 19,717 | + 6.8 |
| 27. Jewellery | 5,285 | 5,471 | + 3.5 | 9,240 | 8,928 | - 3.4 |
| 28. Sporting Goods and Luggage | 13,499 | 15,041 | + 11.4 | 17,842 | 18,454 | + 3.4 |
| 29. Stationery, Books and Magazines ......... | 4,772 | 5,193 | + 8.8 | 6,191 | 6,130 | - 1.0 |
| 30. All Other Departments ..................... | 11,530 | 11,868 | + 2.9 | 12,904 | 23,116 | + 1.6 |

