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## DEPARTMENT STORE SALES AND STOCKS

The estimated dollar value of sales made by department stores in Canada during 1955 reached a record high of \$1,150,917,000 an increase of 8.4% from sales of 1954 with an estimated dollar value of \$1,061,676,000. Sales for the month of December 1955 were estimated to be \$163,327,000 an increase of 7.4% over sales for the corresponding month of 1954. These and other estimates contained in this bulletin are not adjusted for price changes, seasonal variations or number of shopping days. With the exception of Saskatchewan, all regions of the country had greater sales this December as compared to last. These increases ranged from 12.5%, 11.0%

Department Store Sales in December 1954 and 1955.

Province	Sal	Change,	
	1954	1955	1955/1954
	\$1000	\$1000	%
CANADA	152,022	163,327	+ 7.4
Atlantic Provinces	12,866	13,689	+ 6.4
Quebec	27,045	30,020	+ 11.0
Ontario	52,817	55,616	+ 5.3
Manitoba	12,948	13,466	+ 4.0
Saskatchewan	7,965	7,631	- 4.2
Alberta	14,393	15,919	+ 10.6
British Columbia	23,988	26,986	+ 12.5

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and 10.6% in British Columbia, Quebec and Alberta to smaller gains of 6.4%, 5.3% and 4.0% in the Atlantic Provinces, Ontario and Manitoba. Saskatchewan's decrease amounted to 4.2% below sales of December 1954.

Twenty-five of the specified departments as well as the "all other" category registered greater sales in December as compared with last year. Women's and misses' sportswear had the largest percentage increase among the departments with 18.2%, followed closely by the hardware and housewares category with 18.1%. Other notable increases appeared in the photographic equipment and supplies (17.4%), major appliances (16.9%), furniture (12.3%) and piece goods (12.1%) departments.

Stocks on hand at the end of November in department stores had an estimated selling value of \$289,798,000 an increase of 2.9% above stocks on the same date a year earlier. Twenty-three of the departments showed increases and the remaining seven showed slight decreases.

The yearly total has not been included in this report because the majority of department store firms operate on a fiscal period ending January 31. The twelve-month cumulative sales will be included in the January 1956 report to agree with this twleve-month operating period.

## Department Store Sales and Stocks

December 1954 and December 1955

## These figures are estimates of total department store sales and stocks. Stocks are at selling value.

		SALES			STOCKS		
Department	December	December	Change	Nov. 30	Nov. 30	Change	
	1954	1955	1955/54	1954	1955	1955/54	
	\$'000	\$.000	%	\$'000	\$'000	%	
TOTAL, ALL DEPARTMENTS	152,022	163,327	+ 7.4	281,704	289,798	+ 2.9	
<ol> <li>Women's and Misses' Dresses</li> <li>Women's and Misses' Coats and Suits</li> <li>Women's and Misses' Sportswear</li> <li>Furs</li> <li>Girls' and Infants' Wear</li> <li>Lingerie and Corsets</li> </ol>	1,874 4,422 2,584 7,986	3,666 2,011 5,225 2,550 8,187 7,049	+ 6.7 + 7.3 + 18.2 - 1.3 + 2.5 + 8.8	5,234 4,194 7,688 5,489 13,530 10,339	5,737 4,724 7,854 6,047 13,591 10,867	+ 9.6 + 12.6 + 2.2 + 10.2 + 0.5 + 5.1	
7. Aprons, Housedresses and Uniforms 8. Millinery 9. Hosiery and Apparel Accessories 10. Women's, Misses' and Children's Shoes	706 1,100 8,066	784 1,087 8,164 5,318	+ 11.0 - 1.2 + 1.2 - 4.2	1,101 1,187 10,673 14,750	1,171 1,183 11,139 14,595	+ 6.4 - 0.3 + 4.4 - 1.1	
Ladies' Apparel and Accessories. Total 1 — 10	42,204	44,041	+ 4.4	74,185	76,908	+ 3.7	
11. Men's Clothing 12. Men's Furnishings 13. Boys' Clothing and Furnishings 14. Men's and Boys' Shoes 15. Food and Kindred Products 16. Toiletries, Cosmetics and Drugs 17. Photographic Equipment and Supplies 18. Piece Goods 19. Linens and Domestics 20. Smallwares 21. China and Glassware 22. Home Furnishings 23. Furniture 24. Major Appliances 25. Radio and Music 26. Hardware and Housewares 27. Jewellery 28. Sporting Goods and Luggage 29. Stationery, Books and Magazines 30. All Other Departments	12,022 4,153 2,865 8,541 4,405 791 1,727 3,785 2,729 2,733 5,945 5,039 3,833 4,459 7,572 5,285 13,499 4,772	4,374 12,963 4,293 2,842 9,556 4,898 929 1,936 3,886 2,820 2,869 6,278 5,659 4,482 4,983 8,945 5,471 15,041 5,193 11,868	+ 5.8 + 7.8 + 3.4 - 0.8 + 11.9 + 11.2 + 17.4 + 12.1 + 2.7 + 3.3 + 5.0 + 5.6 + 12.3 + 16.9 + 11.8 + 18.1 + 3.5 + 11.4 + 8.8 + 2.9	10,179 15,843 7,933 5,570 4,877 7,044 1,074 8,107 9,604 6,472 8,968 22,524 15,112 12,937 6,628 18,470 9,240 17,842 6,191 12,904	9,704 15,833 7,999 5,744 6,328 7,262 1,184 8,510 9,292 6,483 9,100 22,709 15,180 13,688 7,529 19,717 8,928 18,454 6,130 13,116	+ 3.1 + 29.8 + 3.1 + 10.2 + 5.0	

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