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## DEPARTMENT STORE SALES AND STOCKS

Sales of all department stores during September 195 phad an estimated dollar value of $\$ 101,980,000,14.8 \%$ greater than sales of $\$ 88, \$ 99000 \%$ THE made in the same month a year earlier. Cumulative sales for the first nine months of 1955 totalled $\$ 745,215,000,7.6 \%$ greater than sales for the same nine month period in 1954. These and other estimates contained in this bulletin are not adjusted for seasonal variations, price changes or number of shopping days.

All regions of the country registered substantial gains in sales during September when compared with September last year. Alberta showed the greatest percentage increase $27.0 \%$, while Quebec had the smallest $8.6 \%$.

Department Store Sales in September 1954 and 1955.


Prepared in Industry and Merchandising Division Merchandising and Services Section.

All 29 of the specified departments, as well as the "all other" classification, had increased sales during the month when compared with last year. The major appliance category which had lower sales during the first months of 1955 and then in April began to show the largest percentage gain continued this trend with an increase of $44.1 \%$. The ten ladies' apparel and accessories departments had an overall increase of $9.2 \%$ with the women's and misses' sportswear department registering the largest individual increase, $19.9 \%$. The men's furnishings category had the largest increase $(14.9 \%)$ of the other clothing groups while boys' clothing and furnishings and men's clothing had increases of $10.6 \%$ and $9.9 \%$ respectively.

Stocks on hand in department stores at the end of August 1955 had an estimated selling value of $\$ 278,351,000,4.9 \%$ greater than the $\$ 265,282,000$ value of stocks on the same date in 1954. Four of the 29 departments had smaller stock holdings this year as compared with the same date the previous year.

Note: The difference between the 1954 total and that previously published is due to a slight revision of the figures. Earlier months are now being revised and will be published at a later date.

September 1954 and September 1955
These Igures are estimates of total department store sales and stocks.
Stocks are at selling value.

| Department | SALES |  |  | STOCKS |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Sept. $1954$ | $\begin{aligned} & \text { Sept. } \\ & 1955 \end{aligned}$ | Change $1955 / 54$ | $\begin{gathered} \text { Aug. } 31 \\ 1954 \end{gathered}$ | $\begin{gathered} \text { Aug. } 31 \\ 1955 \end{gathered}$ | Change $1955 / 54$ |
|  | \$'000 | \$000 | \% | \$'000 | \$'000 | \% |
| TOTAL, ALL DEPARTMENTS......... | 88,869 | 101,980 | $+14.8$ | 265,282 | 278,351 | + 4.9 |
| 1. Momen's and Misses' Dresses | 2,623 | 2,888 | + 20.1 | 4,367 | 4,955 | $+13.5$ |
| 2. Women's and Misses' Coats and Suits | 3,156 | 3,313 | + 5.0 | 5,469 | 6,329 | + 15.7 |
| 3. Women's and Misses' Sportswear......... | 2,845 | 3,412 | + 19.9 | 7,404 | 7,458 | + 0.7 |
| 4. Furs | 1,478 | 1,499 | + 1.4 | 6,850 | 7,868 | $+14.9$ |
| 5. Giris' and Infants' Wear | 5,758 | 6,400 | + 11.1 | 13,573 | 14,167 | $+4.4$ |
| 6. Lingerie and Corsets .................... | 2,912 | 3,255 | + 21.8 | 9,228 | 9,673 | $+4.8$ |
| 7. Aprons, Housedresses and Uniforms.... | 351 | 386 | + 10.0 | 981 | 977 | - 0.4 |
| 8. Millinery | 1,395 | 1,418 | + 2.6 | 1,304 | 1,255 | - 3.8 |
| 9. Hosiery and Apparel Accessories ....... | 3,407 | 3,663 | + 7.5 | 9,402 | 9,835 | + 4.6 |
| 10. Women's, Misses' and Children's Shoes | 4,116 | 4,394 | + 6.8 | 14,696 | 14,982 | + 1.9 |
| 'cotal 1-10 | 28,042 | 30,628 | $+9.2$ | 73,274 | 77,499 | $+5.8$ |
| 11. Men's Clothing | 2,852 | 3,234 | + 9.9 | 9,688 | 9,804 | $+1.2$ |
| 12. Men's Furnishings | 3,533 | 4,060 | + 14.9 | 13,893 | 14,454 | $+4.0$ |
| 13. Boys' Clothing and Furnishings ......... | 2,743 | 3,033 | + 10.6 | 7,927 | 8,774 | + 10.7 |
| 14. Men's and Boys' Shoes ................... | 1,377 | 1,562 | + 13.4 | 5,455 | 5,551 | + 1.8 |
| 15. Food and Kindred Products. | 4,896 | 5,651 | + 15.4 | 4,217 | 5,196 | $+23.2$ |
| 16. Toiletries, Cosmetics and Drugs ....... | 1,828 | 2,102 | + 15.0 | 5,638 | 6,083 | + 7.9 |
| 17. Photographic Equipment and Supplies.. | 261 | 319 | + 22.2 | 968 | 1,064 | + 9.9 |
| 18. Piece Goods | 1,930 | 2,348 | + 21.7 | 9,233 | 9,340 | + 1.2 |
| 19. Linens and Domestics | 2,994 | 3,211 | + 7.2 | 9,139 | 8,916 | - 2.4 |
| 20. Smallwares | 1,694 | 1,778 | + 5.0 | 5,988 | 6,417 | + 7.2 |
| 21. China and Glassware | 1,108 | 1,215 | + 9.7 | 8,473 | 8,822 | $+4.1$ |
| 22. Home Furnishings | 5,139 | 6,070 | + 18.1 | 24,907 | 24,835 | - 0.3 |
| 23. Furniture ......... | 5,410 | 6,459 | + 19.4 | 13,893 | 14,083 | + 1.4 |
| 24. Major Appliances .......................... | 4,269 | 6,152 | $+44.1$ | 11,714 | 12,548 | $+7.1$ |
| 25. Radio and Music | 3,013 | 3,959 | + 31.4 | 5,567 | 6,311 | + 13.4 |
| 26. Hardware and Housewares | 5,292 | 6,182 | + 16.8 | 17,106 | 18,645 | + 9.0 |
| 27. Jewellery | 1,444 | 1,541 | + 6.7 | 7,757 | 7,882 | + 1.6 |
| 28. Sporting Goods and Luggage ............. | 2,410 | 2,823 | + 17.1 | 13,898 | 14,275 | + 2.7 |
| 29. Stationery, Books and Magazines ........ | 1,738 | 1,976 | + 13.7 | 4,892 | 5,053 | + 3.3 |
| 30. All Other Departments ..................... | 6,897 | 7,777 | + 12.8 | 11,655 | 12,799 | + 9.8 |

