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## DEPARTMENT STORE SALES AND STOCKS

Estimated sales of all Canadian department stores during February 1956 were valued at $\$ 75,154,000$ an increase of $10.9 \%$ above sales of the same month of the previous year. Cumulative sales for the first two months of 1956 , with a value of $\$ 149,201,000$, were $9.1 \%$ greater than the corresponding period a year earlier. These and other estimates contained in this bulletin are not adjusted for seasonal variations, price changes or number of shopping days.

With the exception of Manitoba, all provinces registered increases in sales during the month. The Atlantic Provinces with a gain of $15.1 \%$ had Department Store Sales in Feburary 1955 and 1956

| Province | Sales |  | Change,$1956 / 1955$ |
| :---: | :---: | :---: | :---: |
|  | 1955 | 1956 |  |
|  | \$1000 | \$1000 | \% |
| CANADA | 67,770 | 75,154 | $+10.9$ |
| Atlantic Provinces | 5,005 | 5,761 | $+15.1$ |
| Quebec | 12,222 | 13,676 | $+11.9$ |
| Ontario | 22,371 | 25,593 | $+14.4$ |
| Manitoba | 6,477 | 6,205 | - 4.2 |
| Saskat chewan | 3,312 | 3,663 | $+10.6$ |
| Alberta | 6,762 | 7,519 | $+11.2$ |
| British Columbia | 11,621 | 12,737 | + 9.6 |

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the largest percentage increase with Ontario following closely with $14.4 \%$. Quebec and Alberta with greater sales by $11.9 \%$ and $11.2 \%$ respectively ranked ahead of Saskatchewan and British Columbia with gains of $10.6 \%$ and $9.6 \%$. Manitoba, the only province whose sales fell below last February, had a decrease of $4.2 \%$.

Twenty-six of the twenty-nine specified departments, as well as the 'all other' category, had percentage increases in sales during February. The durable goods departments showed some of the largest percentage gains although nearly all departments had substantial increases. Some of the departments showing increases were hardware and housewares $19.1 \%$, furniture $15.7 \%$ and home furnishings $15.2 \%$. The radio and music department, which includes television, dropped $8.4 \%$ below sales of last year. The clothing departments registered substantial increases in sales during February with boys' clothing and furnishings $16.5 \%$, girls' and infants' wear $15.6 \%$ and aprons, housedresses and uniforms $13.5 \%$ being some of the largest.

Stocks on hand in department stores at the end of January had an estimated selling value of $\$ 248,703,000$ an increase of $4.9 \%$ from stocks at the end of January in 1955.

These ingures are estimates of total department store sales and stocks. Stocks are at selling value.

| Department | SALES |  |  | STOCKS |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{aligned} & \text { Feb. } \\ & 1955 \end{aligned}$ | $\begin{aligned} & \text { Feb. } \\ & 1956 \end{aligned}$ | Change $1956 / 55$ | $\begin{gathered} \text { Jan. } 31 \\ 1955 \end{gathered}$ | $\begin{gathered} \text { Jan. } 31 \\ 1956 \end{gathered}$ | Change 1956/55 |
|  | \$'000 | \$ 000 | \% | \$'000 | \$'000 | \% |
| TOTAL, ALL DEPARTMENTS | 67,770 | 75,154 | + 10.9 | 237,155 | 248,703 | + 4.9 |
| 1. Women's and Misses' Dresses | 1,977 | 2,034 | + 2.9 | 4,641 | 5,087 | + 9.6 |
| 2. Women's and Misses' Coats and Suits | 1,421 | 1,453 | + 2.3 | 3,806 | 4,368 | + 14.8 |
| 3. Women's and Misses' Sportswear......... | 1,563 | 1,728 | + 10.6 | 5,731 | 6,117 | + 6.7 |
| 4. Furs ......................................... | 1,057 | 818 | - 22.6 | 3,941 | 4,771 | + 21.1 |
| 5. Girls' and Infants' Wear .................. | 2,420 | 2,797 | + 15.6 | 10,480 | 11,801 | + 12.6 |
| 6. Lingerie and Corsets .................... | 2,768 | 3,050 | + 10.2 | 8,066 | 8,501 | + 5.4 |
| 7. Aprons, Housedresses and Uniforms .... | 318 | 361 | + 13.5 | 801 | 866 | + 8.1 |
| 8. Millinery ..................................... | 495 | 519 | + 4.8 | 1,076 | 1,035 | - 3.8 |
| 9. Hosiery and Apparel Accessories ....... | 2,235 | 2,369 | + 6.0 | 7,545 | 8,338 | + 10.5 |
| 10. Women's, Misses' and Children's Shoes | 2,113 | 2,336 | + 10.6 | 12,827 | 13,003 | + 1.4 |
| Ladies' Apparel and Accessories. <br> Total 1 - 10 $\qquad$ | 16,367 | 17,465 | + 6.7 | 58,914 | 63,887 | + 8.4 |
| 11. Men's Clothing | 1,912 | 2,011 | + 5.2 | 8,395 | 8,263 | - 1.6 |
| 12. Men's Furnishings | 2,321 | 2,574 | + 10.9 | 11,049 | 11,215 | + 1.5 |
| 13. Boys' Clothing and Furnishings ......... | 1,113 | 1,297 | + 16.5 | 6,207 | 6,669 | + 7.4 |
| 14. Men's and Boys' Shoes .................. | 918 | 992 | + 8.1 | 4,624 | 5,137 | + 11.1 |
| 15. Food and Kindred Products............... | 5,221 | 5,573 | + 6.7 | 4,218 | 4,880 | $+15.7$ |
| 16. Toiletries, Cosmetics and Drugs ........ | 1,991 | 2,185 | + 9.7 | 5,400 | 5,713 | + 5.8 |
| 17. Photographic Equipment and Supplies.. | 226 | 249 | + 10.2 | 937 | 1,086 | + 15.9 |
| 18. Piece Goods ............................... | 1,987 | 2,632 | + 32.5 | 8,393 | 8,310 | - 1.0 |
| 19. Linens and Domestics ................... | 2,595 | 2,923 | + 12.6 | 8,452 | 8,468 | + 0.2 |
| 20. Smallwares ................................. | 1,623 | 1,461 | - 10.0 | 5,629 | 4,919 | - 12.6 |
| 21. China and Glassware ...................... | 754 | 816 | + 8.2 | 7,915 | 7,417 | - 6.3 |
| 22. Home Furnishings ......................... | 5,102 | 5,876 | + 15.2 | 22,170 | 22,516 | + 1.6 |
| 23. Furniture ........................................ | 5,355 | 6,197 | + 15.7 | 14,898 | 15,016 | + 0.8 |
| 24. Major Appliances ......................... | 3,883 | 4,667 | + 20.2 | 11,997 | 13,135 | + 9.5 |
| 25. Radio and Music ........................... | 2,703 | 2,475 | - 8.4 | 6,570 | 6,731 | + 2.5 |
| 26. Hardware and Housewares ............... | 4,394 | 5,233 | + 19.1 | 17,847 | 21,154 | + 18.5 |
| 27. Jewellery ................................... | 1,071 | 1,238 | + 15.6 | 7,285 | 6,869 | - 5.7 |
| 28. Sporting Goods and Luggage ............. | 1,379 | 1,531 | + 11.0 | 10,888 | 11,691 | + 7.4 |
| 29. Stationery, Books and Magazines........ | 1,288 | 1,467 | + 13.9 | 4,240 | 4,096 | - 3.4 |
| 30. All Other Departments ...................... | 5,567 | 6,292 | + 13.0 | 11,127 | 11,531 | + 3.6 |

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