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# DEPARTMENT STORE SALES AND STOCKS

Estimated sales of all Canadian department stores during February 1956 were valued at \$75,154,000 an increase of 10.9% above sales of the same month of the previous year. Cumulative sales for the first two months of 1956, with a value of \$149,201,000, were 9.1% greater than the corresponding period a year earlier. These and other estimates contained in this bulletin are not adjusted for seasonal variations, price changes or number of shopping days.

With the exception of Manitoba, all provinces registered increases in sales during the month. The Atlantic Provinces with a gain of 15.1% had

Province	Sal	Change,	
	1955	1956	1956/1955
	\$1000	\$*000	%
CANADA	67,770	75,154	+ 10.9
Atlantic Provinces	5,005	5,761	+ 15.1
Quebec	12,222	13,676	+ 11.9
Ontario	22,371	25,593	+ 14.4
Manitoba	6,477	6,205	- 4,2
Saskatchewan	3,312	3,663	+ 10.6
Alberta	6,762	7,519	+ 11.2
British Columbia	11,621	12,737	+ 9.6

Department Store Sales in Feburary 1955 and 1956

Prepared in Industry and Merchandising Division Merchandising and Service Section. the largest percentage increase with Ontario following closely with 14.4%. Quebec and Alberta with greater sales by 11.9% and 11.2% respectively ranked ahead of Saskatchewan and British Columbia with gains of 10.6% and 9.6%. Manitoba, the only province whose sales fell below last February, had a decrease of 4.2%.

Twenty-six of the twenty-nine specified departments, as well as the 'all other' category, had percentage increases in sales during February. The durable goods departments showed some of the largest percentage gains although nearly all departments had substantial increases. Some of the departments showing increases were hardware and housewares 19.1%, furniture 15.7% and home furnishings 15.2%. The radio and music department, which includes television, dropped 8.4% below sales of last year. The clothing departments registered substantial increases in sales during February with boys' clothing and furnishings 16.5%, girls' and infants' wear 15.6% and aprons, housedresses and uniforms 13.5% being some of the largest.

Stocks on hand in department stores at the end of January had an estimated selling value of \$248,703,000 an increase of 4.9% from stocks at the end of January in 1955.

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#### Department Store Sales and Stocks

# February 1955 and February 1956

# These figures are estimates of total department store sales and stocks.

Stocks are at selling value.

Department	SALES			STOCKS		
	Feb. 1955	Feb. 1956	Change 1956/55	Jan.31 1955	Jan. 31 1956	Change 1956/55
	\$'000	\$.000	%	\$'000	\$'000	%
TOTAL, ALL DEPARTMENTS	67,770	75,154	+ 10.9	237,155	248,703	+ 4.9
<ol> <li>Women's and Misses' Dresses</li> <li>Women's and Misses' Coats and Suits</li> <li>Women's and Misses' Sportswear</li></ol>	1,977 1,421 1,563 1,057 2,420 2,768 318 495 2,235 2,113	2,034 1,453 1,728 818 2,797 3,050 361 519 2,369 2,336	$\begin{array}{r} + 2.9 \\ + 2.3 \\ + 10.6 \\ - 22.6 \\ + 15.6 \\ + 10.2 \\ + 13.5 \\ + 4.8 \\ + 6.0 \\ + 10.6 \end{array}$	4,641 3,806 5,731 3,941 10,480 8,066 801 1,076 7,545 12,827	5,087 4,368 6,117 4,771 11,801 8,501 866 1,035 8,338 13,003	+ 9.6 + 14.8 + 6.7 + 21.1 + 12.6 + 5.4 + 8.1 - 3.8 + 10.5 + 1.4
Ladies' Apparel and Accessories. Total 1 - 10	16,367	17,465	+ 6.7	58,914	63,887	+ 8.4
<ol> <li>Men's Clothing</li></ol>	1,912 2,321 1,113 918 5,221 1,991 226 1,987 2,595 1,623 754 5,102 5,355 3,883 2,703 4,394 1,071 1,379 1,288 5,567	2,011 2,574 1,297 992 5,573 2,185 249 2,632 2,923 1,461 816 5,876 6,197 4,667 2,475 5,233 1,238 1,531 1,467 6,292	+ $5.2$ + $10.9$ + $16.5$ + $8.1$ + $6.7$ + $9.7$ + $10.2$ + $32.5$ + $12.6$ - $10.0$ + $8.2$ + $15.2$ + $15.2$ + $15.2$ + $15.7$ + $20.2$ - $8.4$ + $19.1$ + $15.6$ + $11.0$ + $13.9$ + $13.0$	8,395 11,049 6,207 4,624 4,218 5,400 937 8,393 8,452 5,629 7,915 22,170 14,898 11,997 6,570 17,847 7,285 10,888 4,240 11,127	8,263 11,215 6,669 5,137 4,880 5,713 1,086 8,468 4,919 7,417 22,516 15,016 13,135 6,731 21,154 6,869 11,691 4,096 11,531	$\begin{array}{r} - 1.6 \\ + 1.5 \\ + 7.4 \\ + 11.1 \\ + 15.7 \\ + 5.8 \\ + 15.9 \\ - 1.0 \\ + 0.2 \\ - 12.6 \\ - 6.3 \\ + 1.6 \\ + 0.8 \\ + 9.5 \\ + 2.5 \\ + 18.5 \\ - 5.7 \\ + 7.4 \\ - 3.4 \\ + 3.6 \end{array}$

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