



Vol. XXI No. 3 March, 1956

DEPARTMENT STORE SALES AND S TOCKS

Canadian department stores sales during March 1956 had an estimated dollar value of \$93,503,000. This was 14.4% greater than sales of \$81,722,000 during the same month last year. Cumulative sales for the first quarter of 1956 were estimated to be \$242,704,000, greater by 11.1% than the corresponding period in 1955. These and other estimates contained in this bulletin are not adjusted for seasonal variations, price changes or number of shopping days.

Regionally, all provinces registered sales increases during March. Alberta with a percentage gain of 22.0% was the largest with Saskatchewan

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Province	Sa	Change,	
	1955	1956	1956/1955
	\$1000	\$1000	%
CANADA	81,722	93,503	+ 14.4
Atlantic Provinces	6,925	7,472	+ 7.9
Quebec	15,133	17, 131	+ 13.2
Ontario	27,141	30,913	+ 13.9
Manitoba	7,208	8,052	+ 11.7
Saskatchewan	3,900	4,645	+ 19.1
Alberta	8,137	9,927	+ 22.0
British Columbia	13,278	15,363	+ 15.7

Department Store Sales in March 1955 and 1956

Prepared in Industry and Merchandising Division Merchandising and Services Section.

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EDMOND CLOUTER, C.M.G., O.A., D.S.P., Queen's Printer and Controller of Stationery, Ottawa, 1956.

and British Columbia having 19.1% and 15.7% each. Ontario and Quebec had sales 13.9% and 13.2% respectively above those of last year while Manitoba and the Atlantic Provinces, with substantial increases of 11.7% and 7.9%, were the lowest among all the provinces.

Twenty-six of the twenty-nine specified departments as well as the "all other" category showed increased sales during March. The increases in the clothing groups were among the largest of all categories due largely to the earlier Easter trade. Some of the larger gains in these departments were millinery 35.5%, girls' and infants' wear 27.2%, boys' clothing and furnishings 22.5% and men's furnishings 21.1%. Some of the other departments where sales were substantially up during March were photographic equipment and supplies 30.5%, food and kindred products 21.8% and sporting goods and luggage 20.7%.

Stocks held in department stores at the end of Feburary, 1956 had an estimated selling value of \$276,248,000 an increase of 7.9% above stocks of \$256,095,000 on the same date a year earlier.

Department Store Sales and Stocias

March 1955 and March 1956

These figures are estimates of total department store sales and stocks.

Stocks are at selling value.

Department	SALES			STOCKS		
	March 1955	March 1956	Change 1956/55	Feb. 28 1955	Feb. 29 1956	Change 1956/55
	\$'000	\$ 000	%	\$'000	\$'000	%
TOTAL, ALL DEPARTMENTS	81,722	93,503	+ 14.4	256,095	276,248	+ 7.9
 Women's and Misses' Dresses Women's and Misses' Coats and Suits Women's and Misses' Sportswear Furs Girls' and Infants' Wear Lingerie and Corsets Aprons, Housedresses and Uniforms Millinery Hosiery and Apparel Accessories Women's, Misses' and Children's Shoes 	2,754 3,344 1,879 737 4,094 3,141 428 1,004 2,954 3,470	2,956 3,853 2,144 825 5,208 3,414 509 1,360 3,555 3,972	+ 7.3 + 15.2 + 14.1 + 11.9 + 27.2 + 8.7 + 18.9 + 35.5 + 20.3 + 14.5	5,820 5,479 6,795 4,000 11,891 8,903 944 1,512 8,536 14,795	6,227 5,945 7,325 4,815 13,734 9,822 1,029 1,562 9,213 15,861	+ 7.0 + 8.5 + 7.8 + 20.4 + 15.5 + 10.3 + 9.0 + 3.3 + 7.9 + 7.2
Ladies' Apparel and Accessories. Total 1 - 10	23,805	27,796	+ 16.8	68,675	75,533	+ 10.0
 Men's Clothing	2,788 2,648 2,016 1,164 5,737 2,096 236 2,297 2,341 1,671 823 5,748 5,030 4,234 2,505 5,268 1,151 1,800 1,482 6,882	3,278 3,207 2,470 1,367 6,987 2,322 308 2,585 2,323 1,550 918 6,337 5,615 4,909 2,384 6,107 1,371 2,173 1,731 7,765	+ 17.6 + 21.1 + 22.5 + 17.4 + 21.8 + 10.8 + 30.5 + 12.5 - 0.8 - 7.2 + 11.5 + 10.2 + 11.6 + 15.9 - 4.8 + 15.9 + 19.1 + 20.7 + 16.8 + 12.8	9,108 12,075 7,043 5,123 4,288 5,569 933 8,945 9,067 5,902 8,067 22,769 15,309 12,310 6,572 18,568 7,526 12,100 4,232 11,914	9,551 12,613 7,724 5,603 (b) 5,909 1,121 9,031 9,097 5,254 7,757 23,895 16,034 14,380 7,432 21,528 7,309 13,112 4,420 12,856	+ 4.9 + 4.5 + 9.7 + 9.4 (b) + 6.1 + 20.2 + 1.0 + 0.3 - 11.0 - 3.8 + 4.9 + 4.7 + 16.8 + 13.1 + 15.9 - 2.9 + 8.4 + 4.4 + 7.9

(b) Not available

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