## 63 002

# DOMINION BUREAU OF STATISTICS 

OTTAWA - CANADA

Vol. XXI No. 3 March, 1956
Price: $\$ 1.00$ a year, 10 \& per copy

## DEPARTMENT STORE SALES AND S TOCKS

Canadian department stores sales during March 1956 had an estimated dollar value of $\$ 93,503,000$. This was $14.4 \%$ greater than sales of $\$ 81,722,000$ during the same month last year. Cumulative sales for the first quarter of 1956 were estimated to be $\$ 242,704,000$, greater by $11.1 \%$ than the corresponding period in 1955. These and other estimates contained in this bulletin are not adjusted for seasonal variations, price changes or number of shopping daym.

Regionally, all provinces registered sales increases during March. Alberta with a percentage gain of $22.0 \%$ was the largest with Saskatchewan Department Store Sales in March 1955 and 1956

| Province | Sales |  | Change,$1956 / 1955$ |
| :---: | :---: | :---: | :---: |
|  | 1955 | 1956 |  |
|  | \$1000 | \$1000 | \% |
| CANADA | 81,722 | 93,503 | $+14.4$ |
| Atlantic Provinces | 6,925 | 7,472 | + 7.9 |
| Quebec | 15,133 | 17,131 | $+13.2$ |
| Ontario. | 27,141 | 30,913 | +13.9 |
| Manitoba | 7,208 | 8,052 | $+11.7$ |
| Saskatchewan | 3,900 | 4,645 | $+19.1$ |
| Alberta | 8,137 | 9,927 | $+22.0$ |
| British Columbia... | 13,278 | 15,363 | $+15.7$ |

Prepared in Industry and Merchandining Division Merchandising and Services Section.
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and British Columbia having 19.1\% and $15.7 \%$ each. Ontario and Quebec had sales $13.9 \%$ and $13.2 \%$ respectively above those of last year while Man itoba and the Atlantic Provinces, with substantial increases of $11.7 \%$ and $7.9 \%$, were the lowest among all the provinces.

Twenty-six of the twenty-nine specified departments as well as the "all other" category showed increased sales during March. The increases in the clothing groups were among the largest of all categories due largely to the earlier Easter trade. Some of the larger gains in these departments were millinery $35.5 \%$, girls' and infants' wear $27.2 \%$, boys' clothing and fur nishings $22.5 \%$ and men's furnishings $21.1 \%$. Some of the other departments where sales were substantially up during March were photographic equipment and supplies $30.5 \%$, food and kindred products $21.8 \%$ and sporting goods and luggage 20. $7 \%$.

Stocks held in department stores at the end of Feburary, 1956 had an estimated selling value of $\$ 276,248,000$ an increase of $7.9 \%$ above stocks of $\$ 256,095,000$ on the same date a year earlier.

## March 1955 and March 1956

These figures are estimaten of cotal department store ales and stocks.
Stock wo at selling value.

| Department | SALES |  |  | STOCKS |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{array}{r} \text { March } \\ 1955 \end{array}$ | $\begin{array}{r} \text { March } \\ 1956 \end{array}$ | $\begin{aligned} & \text { Change } \\ & \text { 1956/55 } \end{aligned}$ | Feb. 28 1955 | Peb. 29 1956 | $\begin{aligned} & \text { Change } \\ & \text { 1956/55 } \end{aligned}$ |
| TOTAL, ALL DEPARTMENTS .......... | \$ 000 | \$ 000 | \% | \$000 | \$'000 | \% |
|  | 81,722 | 93,503 | + 14.4 | 256,095 | 276,248 | + 7.9 |
| 1. Women's and Misses' Dresses............. <br> 2. Women's and Misses' Coats and Suits <br> 3. Women's and Misses' Sportswear. $\qquad$ <br> 4. Furs <br> 5. Giris' and Infants' Wear $\qquad$ <br> 6. Lingerie and Corsets $\qquad$ <br> 7. Aprons, Housedresses and Uniforms .... <br> 8. Millinery $\qquad$ <br> 9. Hosiery and Apparel Accessories ....... <br> 10. Women's, Misses' and Children's Shoes | 2,754 | 2,956 | + 7.3 | 5,820 | 6,227 | + 7.0 |
|  | 3,344 | 3,853 | + 15.2 | 5,479 | 5,945 | +8.5 |
|  | 1,879 | 2,144 | + 14.1 | 6,795 | 7,325 | + 7.8 |
|  | 737 | 825 | + 11.9 | 4,000 | 4,815 | + 20.4 |
|  | 4,094 | 5,208 | + 27.2 | 11,891 | 13,734 | +15.5 |
|  | 3,141 | 3,414 | + 8.7 | 8,903 | 9,822 | +10.3 |
|  | 428 | 509 | + 18.9 | 944 | 1,029 | + 9.0 |
|  | 1,004 | 1,360 | + 35.5 | 1,512 | 1,562 | + 3.3 |
|  | 2,954 | 3,555 | + 20.3 | 8,536 | 9,213 | + 7.9 |
|  | 3,470 | 3,972 | $+14.5$ | 14,795 | 15,861 | + 7.2 |
| Ladies' Apparel and Accessories. <br> Total 1 - 10 | 23,805 | 27,796 | + 16.8 | 68,675 | 75,533 | + 10.0 |
| 11. Men's Clothing | 2,788 | 3,278 | + 17.6 | 9,108 | 9,551 | + 4.9 |
| 12. Men's Furnishings | 2,648 | 3,207 | + 21.1 | 12,075 | 12,613 | + 4.5 |
| 13. Boys ${ }^{\text {P }}$ Clothing and Furnishings ......... | 2,016 | 2,470 | + 22.5 | 7,043 | 7,724 | + 9.7 |
| 14. Men's and Boys' Shoes ................... | 1,164 | 1,367 | + 17.4 | 5,123 | 5,603 | + 9.4 |
| 15. Food and Kindred Products................ | 5,737 | 6,987 | + 21.8 | 4,288 | (b) | (b) |
| 16. Toiletries, Cosmetics and Drugs ........ | 2,096 | 2,322 | + 20.8 | 5,569 | 5,909 | + 6.1 |
| 17. Photographic Equipment and Supplies.. | 236 | 308 | + 30.5 | 933 | 1,121 | + 20.2 |
| 18. Piece Goods ................................ | 2,297 | 2,585 | + 12.5 | 8,945 | 9,031 | + 1.0 |
| 19. Linens and Domestics | 2,341 | 2,323 | - 0.8 | 9,067 | 9,097 | + 0.3 |
| 20. Smallwares .................................... | 1,671 | 1.550 | - 7.2 | 5,902 | 5,254 | - 11.0 |
| 21. China and Glassware ...................... | 823 | 918 | + 11.5 | 8,067 | 7,757 | - 3.8 |
| 22. Home Furnishings ......................... | 5,748 | 6,337 | $+10.2$ | 22,769 | 23,895 | + 4.9 |
| 23. Furniture ....................................... | 5,030 | 5,615 | + 11.6 | 15,309 | 16,034 | + 4.7 |
| 24. Major Appliances ........................... | 4,234 | 4,909 | + 15.9 | 12,310 | 14,380 | + 16.8 |
| 25. Radio and Music .............................. | 2,505 | 2,384 | $1-4.8$ | 6,572 | 7,432 | + 13.1 |
| 26. Hardware and Housewares ................. | 5,268 | 6,107 | + 15.9 | 18,568 | 21,528 | + 15.9 |
| 27. Jewellery ..................................... | 1,151 | 1,371 | + 19.1 | 7,526 | 7,309 | - 2.9 |
| 28. Sporting Goods and Luggage .............. | 1,800 | 2,173 | + 20.7 | 12,100 | 13,112 | + 8.4 |
| 29. Stationery, Books and Magazines......... | 1,482 | 1,731 | + 16.8 | 4,232 | 4,420 | + 404 |
| 30. All Other Departments ...................... | 6,882 | 7,765 | + 12.8 | 11,914 | 12,856 | + 7.9 |

(b) Not available


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