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## DEPARTMENT STORE SALES AND STOCKS

Sales by Canadian department stores during August 1956 were estimated to be $\$ 91,397,000$ an increase of $12.4 \%$ from sales of $\$ 81,282,000$ reported in the same month last year. Cumulative sales for the first eight months of 1956 were $\$ 710,200,000$, up $10.1 \%$ from the $\$ 644,760,000$ recorded for the same period of. 1955 . Stocks on hand at selling value on July 31 were $\$ 275,785,000$ an increase of $8.8 \%$ from those of $\$ 253,588,000$ on the same date a year earlier. These and other estimate contained in this bulletin are not adjusted for seasonal variations, price changes or number of shopping days.

Regionally, Alberta with an increase in sales of $17.5 \%$ and Saskatchewan with $17.2 \%$ were the provinces with the largest percentage gains in sales during August 1956. August sales in Manitoba increased $13.7 \%$ while in British Columbia they were $13.1 \%$ greater. Ontario and Quebec with increased value of $11.8 \%$ and $9.9 \%$ respectively during August along with the Atlantic Provinces with a gain of $8.4 \%$ were below the average gain for Canada of $12.4 \%$.

Sales increased in twenty-six of the twenty-nine specified departments as well as in the "all other" category during August 1956 as compared with the same month a year earlier. Details of sales and stocks by departments are shown on page 2 of this report.

Department Store Sales In August 1955 and 1956


Prepared in Industry and Merchandising Division Merchandising and Services Section.

August 1955 and August 1956
These figures are estimates of total department store sales and stocks. Stocks are at selling value.

| Department | Sales |  |  | Stocks |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \text { August } \\ 1955 \\ \hline \end{gathered}$ | $\begin{gathered} \text { August } \\ 1956 \\ \hline \end{gathered}$ | Change $1956 / 55$ | $\begin{gathered} \text { July } 31 \\ 1955 \end{gathered}$ | $\begin{gathered} \hline \text { July } 31 \\ 1956 \\ \hline \end{gathered}$ | $\begin{aligned} & \text { Change } \\ & 1956 / 55 \end{aligned}$ |
|  | \$'000 | \$ 000 | \% | \$'000 | \$'000 | \% |
| Total, All Departments | 81,282 | 91,397 | $+12.4$ | 253,588 | 275,785 | + 8.8 |
| 1. Women ${ }^{\text {d }}$ s and Misses D Dresses | 2,246 | 2,493 | + 11.0 | 3,898 | 4,380 | + 12.4 |
| 2. Women's and Misses" Coats and Suits | 1,396 | 1,650 | $+18.2$ | 4,106 | 4,390 | $+\quad 6.9$ |
| 3. Women's and Misses' Sportswear | 2,380 | 2,915 | + 22.5 | 6,405 | 7,247 | + 13.1 |
| 4. Furs | 1,392 | 1,574 | $+13.1$ | 6,355 | 5,983 | - 5.1 |
| 5. Girls ${ }^{1}$ and Infants ${ }^{\text {d }}$ Wear | 3,746 | 4,501 | $+20.2$ | 11,958 | 14,583 | + 22.0 |
| 6. Lingerie and Corsets ... | 2,752 | 2,983 | + 8.4 | 8,924 | 9,598 | + 7.6 |
| 7. Aprons, Housedresses and Uniforms | 378 | 329 | - 13.0 | 989 | 1,071 | + 8.3 |
| 8. Millinery | 574 | 793 | + 38.2 | 886 | 862 | - 2.7 |
| 9. Hosiery and Apparel |  |  |  |  |  |  |
| Accessories Women's, Mis | 2,179 | 2,538 | + 16.5 | 8,514 | 9,200 | + 8.1 |
| Children's Shoes | 2,918 | 3,327 | $+14.0$ | 13,328 | 13,871 | + 4. |
| Ladies ${ }^{5}$ Apparel and Accessories Total 1 - 10 | 19,961 | 23,103 | + 15.7 | 65,363 | 71,185 | + 8.9 |
| 11. Men s Clothing | 1,565 | 1,813 | + 15.8 | 8,647 | 8,814 | + 1.9 |
| 12. Men's Firnishings | 2,563 | 2,941 | $+14.7$ | 12,375 | 13,518 | + 9.2 |
| 13. Boys Clothing and Furnishings | 1,8ㄷ․ | 2,284 | $+21.0$ | 7,476 | 7,910 | + 5.8 |
| 14. Men's and Boys ${ }^{\text {² }}$ Shoes ....... | 1,128 | 1,307 | + 15.9 | 4,827 | 5,315 | + 10.1 |
| 15. Food and Kindred Products | 4,964 | 5,563 | + 12.1 | 4,662 | 4,510 | - 3.3 |
| 16. Toiletries, Cosmetics and Drugs. | 1,885 | 2,101 | + 11.5 | 5,725 | 6,235 | $+\quad 8.9$ |
| 17. Photographic Equipment and Supplies | 369 | 400 | $+\quad 8.4$ | 1,013 | 1,098 | $+\quad 8.4$ |
| 18. Piece Goods ......... | 1,703 | 1,871 | + $+\quad 9.9$ | 8,650 | 8,588 | $+\quad 8.4$ $-\quad 0.7$ |
| 19. Linens and Domestics | 2,808 | 3,220 | + 14.7 | 8,347 | 9,295 | + 11.4 |
| 20. Smallwares | 1,254 | 1,321 | + 5.3 | 5,374 | 5,213 | - 3.0 |
| 21. China and Glassware | 1,213 | 1,327 | + 9.4 | 8,392 | 9,246 | $+10.2$ |
| 22. Home Furnishings | 5,430 | 6,086 | + 12.1 | 23,772 | 25,238 | + 6.2 |
| 23. Furnfture | 6,991 | 7,934 | + 13.5 | 14,863 | 15,634 | $+\quad 5.2$ |
| 24. Major Appliances | 5,785 | 6,305 | + 9.0 | 12,562 | 15,049 | + 19.8 |
| 25. Radio and Music.. | 2,984 | 2,816 | - 5.6 | 6,367 | 7,226 | +13.5 |
| 26. Hardware and Housewares | 6,206 | 7,053 | + 13.6 | 18,946 | 21,246 | +12.1 |
| 27. Jewellery ... | 1,744 | 1,465 | - 16.0 | 7,427 | 7,523 | + 1.3 |
| 28. Sporting Goods and Luggage ... | 2,778 | 3,060 | + 10.2 | 12,660 | 14,625 | +15.5 |
| 29. Stationery, Books and Magazines | 1,490 | 1,848 | + 24.0 | 4,627 | 5,299 | + 14.5 |
| 30. All Other Departments | 6,573 | 7,579 | + 15.3 | 11,513 | 13,018 | + 13.1 |

