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## DEPARTMENT STORE SALES AITD STOCKS

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Sales of Canadian department stores increased from difesciratedodollar value of $\$ 140,198,000$ in November 1956 to $\$ 144,927,000$ in November 1957 , a gain of $\beta$. 2 . Cumulative sales for the first eleven months of 1957 reacheq $\$ 1,126,659,000$, an increase of $4.1 \%$ from sales of $\$ 1,072,843,000$ in the correspanding 9956 period. Stocks of merchandise on hand at the end of October had an estimated selling value of $\$ 346,065,000$, an increase of $5.6 \%$ from stocks of $\$ 327,784,000$ on the sane date a year earlier. These and other estimates contained in this bulletin are not adjusted for price changes, seasonal variations or number of shopping days.

With the exception of Saskatchewan where sales in November were down 4.4 from the same month a year ago, all provinces showed increased sales for the month ranging from a high of $5.1 \%$ in Quebec to a low of $0.4 \%$ in Manitoba.

By departments, five of the specified registered sales beiow asc yeat ${ }^{0}$ level while in twenty-four as well as the "all other" category November sales this year were above those of a year ago. More detall of sales and stocks by departments is shown on page 2 of this report.

Department Store Sales in November 1956 and 1957


Prepared in Industry and Merchandising Division
Retail Trade Section.

Department Store Sales and Stocks
November 1956 and Novembe= 1957
These figures are estimates of to tal department store sales and stocks Stocks are at selling value.

| Department | Sales |  |  | Socks |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | November $1956$ | $\begin{gathered} \text { Noverber } \\ 1057 \end{gathered}$ | $\begin{array}{r} \text { Change } \\ 1957 / 55 \\ \hline \end{array}$ | $\begin{aligned} & \text { Oct. } 31 \\ & 1955 \end{aligned}$ | $\begin{gathered} \operatorname{Cct}, 31 \\ 1957 \end{gathered}$ | $\begin{array}{r} \text { Chenge } \\ 1.57: 56 \end{array}$ |
|  | \$7000 | \$ ${ }^{1} 000$ | \% | \$2000 | \$ 000 | - |
| Total, All Departments | 140,198 | 144,927 | + 3.4 | 327,784 | 346,055 | $+5.6$ |
| 1. Women ${ }^{\text {® }}$ s and Misses ${ }^{\text {® }}$ Dresses | 2,995 | 3,227 | + 7.7 | 6,35\% | 7,014 | $+10.3$ |
| 2. Women's and Misses' Coats and Suits | 3,634 | 3,791 | + 4.3 | 5,851 | 6,637 | $+13.4$ |
| 3. Women's and Misses ${ }^{\text {® }}$ Sportswear | 3,785 | 4,0.57 | +7.2 | 9,276 | 10,801 | $+16.4$ |
| 14. Furs | 2,712 | 2,653 | - 2.2 | 7,356 | 7,258 | - 1.5 |
| 5. Girls' and Infants ${ }^{\text {® }}$ Wear | 8,691 | 8,841 | + 1.7 | 15,972 | 17,596 | +10.2 |
| 6. Lixgerie and Corsets | 5,069 | 5,473 | + 8.0 | 11,931 | 12,463 | + 4.5 |
| $i$. Aproris, Housedresses and Uniforms | 434 | 483 | $+11.3$ | 988 | 1,083 | + 9.6 |
| 8. Millinery | 1,234 | 1,203 | - 2.5 | 1,185 | 1,371 | $+15.7$ |
| 9. Hosiery and Apparel Accessories | 5,279 | 5,351 | + 1.4 | 12,093 | 12,587 | $+4.1$ |
| 10. Women ${ }^{\circ}$ s, Misses ${ }^{0}$ and Children's Shoes | 5,572 | 5,295 | $-5.0$ | 15,811 | 17,006 | $\begin{array}{r} \\ +\quad 7.6 \\ \hline\end{array}$ |
| Ladies' Apparel and Accessories Total $1-10$ | 39,406 | 40,374 |  | 86,830 | 93,816 |  |
| 11. Men's Clcthing | 3,4,516 | 40,374 | $+\quad 2.8$ $+\quad 0.8$ | 11,038 | 12,184 | +10.4 $+\quad 10.4$ |
| 12. Men's Furnishings | 8,844 | 8,902 | + 0.7 | 18,257 | 19,613 | + 7.4 |
| 13. Boys' Clothing and Furnishings | 4,466 | 4,257 | - 4.7 | 9,178 | 9,644 | + 5.1 |
| 14. Men's and Boys" Shoes | 2,415 | 2,200 | - 8.9 | 6,437 | 6,691 | + 3.9 |
| 15. Food and Kindred Products | 6,655 | 6,996 | +5.1 | 4,917 | 5,060 | + 2.9 |
| 16. Toiletries, Cosmetics and Drugs | 3,242 | 3,527 | + 8.8 | 7,711 | 7,905 | + 2.5 |
| 17. Photcgraphic Equipment and Supplies | 565 | 674 | + 19.3 | 1,400 | 1,559 | + 11.4 |
| 18. Piece Goods | 2,618 | 2,051 | + 1.3 | 9,243 | 9,440 | + 2.1 |
| 19. Linens and Domestics | 3,617 | 3,682 | + 1.8 | 9,626 | 10,399 | + 7.9 |
| 20. Smallwares | 2,199 | 2,417 | + 9.9 | 6,037 | 6,138 | + 1.7 |
| 21. China and Glassware | 1,679 | 1,825 | + 8.7 | 9,858 | 9,717 | - 1.4 |
| 22. Home Furnishings | 7,635 | 7,838 | $+\quad 2.7$ | 26,322 | 27,616 | + 4.9 |
| 23. Furniture | 6,718 | 7,351 | + 9.4 | 17,332 | 19,094 | + 10.2 |
| 24. Major Appliances | 6,230 | 6,619 | + 6.2 | 16,724 | 16,984 | + 1.6 |
| 25. Radio and Music | 4,372 | 4,469 | + 2.2 | 8,545 | 9,341 | + 9.3 |
| 26. Hardware and Housewares | 8,177 | 8,197 | + 0.2 | 22,961 | 23,881 | + 4.0 |
| 27. Tewellery | 2,977 | 3,204 | + 7.6 | 9,199 | 9,638 | + 4.8 |
| 28. Sporting Goods and Luggage | 8,455 | 9,372 | $+10.8$ | 22,734 | 24,714 | $+\quad 8.7$ |
| 29. Stationery, Books and Magazines | 3,259 | 3,303 | + 1.4 | 7,387 | 7,360 | - 0.4 |
| 30. All Other Departments | 12,153 | 12,519 | + 3.0 | 16,048 | 15,280 | - 4.8 |

