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## DEPARTMENT STORE SALES AND STOCKS

Sales of Canadian department stores increased $10.9 \%$ from an estimated dollar value of $\$ 94,829,000$ in April 1956 to $\$ 105,172,000$ in April this year. Sales of $\$ 354,507,000$ in the first four months of this year were $5.0 \%$ greater than sales of $\$ 337,532,000$ recorded in the same four-month period last year. Stocks at selling value, on hand in department stores at the end of March had a value of $\$ 306,803,000$ up $6.0 \%$ from stocks of $\$ 289,496,000$ on the same date a year earlier. These and other estimates contained in this bulletin are not adjusted for seasonal variations, price changes or number of shopping days.

All regions registered larger dollar sales this year as compared with last with the largest increases occurring in Alberta $20.6 \%$, British Columbia $18.2 \%$ and the Atlantic Provinces $16.7 \%$.

Twenty-five of the 29 specified departments showed increased sales this April compared with ast with some of the largest gains in the clothing classifications.

More details of sales and stocks by departments may be obtained by referring to the table on page 2 of this report.

Department Store Sales in April 1956 and 1957

| Province | S a 1 e s |  | $\begin{aligned} & \text { Change } \\ & \text { 1957/1956 } \end{aligned}$ |
| :---: | :---: | :---: | :---: |
|  | 1956 | 1957 |  |
|  | \$'000 | \$'000 | \% |
| CANADA | 94,829 | 105,172 | $+10.9$ |
| Atlantic Provinces | 7,701 | 8,987 | $+16.7$ |
| Quebec | 17,189 | 17,825 | + 3.7 |
| Ontario | 31,599 | 34,159 | + 8.1 |
| Manitoba | 8,595 | 9,480 | $+10.3$ |
| Saskatchewan | 5,014 | 5,260 | + 4.9 |
| Alberta | 9,534 | 11,498 | $+20.6$ |
| British Columbia | 15,197 | 17,963 | $+18.2$ |

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April 1956 and April 1957
These figures are estimates of total department store sales and stocks. Stocks are at selling value.

| Department | SALES |  |  | STOCKS |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{array}{r} \text { April } \\ 1956 \end{array}$ | April | $\begin{aligned} & \text { Change } \\ & \text { 1957/56 } \end{aligned}$ | $\begin{gathered} \text { March } 31 \\ 1956 \end{gathered}$ | $\begin{gathered} \text { March } 31 \\ 1957 \end{gathered}$ | Change $1957 / 56$ |
| TOTAL, ALL DEPARTMENTS | $\begin{array}{r} \$^{0} 000 \\ 94,829 \end{array}$ | $\begin{gathered} \$ ' 000 \\ 105,172 \end{gathered}$ | $\begin{gathered} \% \\ +10.9 \end{gathered}$ | $\begin{gathered} \$ 000 \\ 289,496 \end{gathered}$ | $\begin{gathered} \$^{0} 000 \\ 306,803 \end{gathered}$ | $\begin{array}{r} \% \\ +\quad 6.0 \end{array}$ |
| 1. Women ${ }^{0} \mathrm{~s}$ and Misses ${ }^{0}$ Dresses | 3,265 | 3,818 | + 16.9 | 6,409 | 6,795 | + 6.0 |
| 2. Women ${ }^{\text {P }}$ s and Misses ${ }^{0}$ Coats and Suits | 3,947 | 4,488 | + 13.7 | 5,673 | 5,689 | + 0.3 |
| 3. Women ${ }^{1}$ s and Misses ${ }^{1}$ Sportswear | 2,259 | 2,638 | +16.8 | 8,056 | 8,690 | + 7.9 |
| 4. Furs | 499 | 601 | + 20.4 | 5,004 | 4,632 | - 7.4 |
| 5. Girls ${ }^{\circ}$ and Infants ${ }^{1}$ Wear | 4,831 | 6,127 | + 26.8 | 13,827 | 14,864 | + 7.5 |
| 6. Lingerie and Corsets | 3,391 | 3,693 | + 8.9 | 10,377 | 10,263 | - 1.1 |
| 7. Aprons, Housedresses and Uniforms | 527 | 479 | - 9.1 | (b) | (b) | (b) |
| 8. Millinery | 1,138 | 1,532 | + 34.6 | -, 433 | 1,502 | + 4.8 |
| 9. Hosiery and Apparel Accessories | 3,229 | 3,806 | + 17.9 | 9,742 | 9,964 | + 2.3 |
| 10. Women ${ }^{\text { }}$ s, Misses ${ }^{\prime}$ and Children ${ }^{\text {d }}$ s Shoes | 4,231 | 4,872 | + 15.2 | 16,464 | 16,930 | + 2.8 |
| Total 1-10...... | 27,317 | 32,054 | + 17.3 | 78,186 | 80,808 | + 3.4 |
| 11. Men ${ }^{\text {S }}$ C Clothing | 3,232 | 3,546 | + 9.7 | 9,943 | 10,980 | + 10.4 |
| 12. Men ${ }^{1}$ s Furnishings | 3,230 | 3,531 | + 9.3 | 13,475 | 14,360 | + 6.6 |
| 13. Boys ${ }^{\text {P }}$ Clothing and Furnishings | 2,474 | 3,001 | + 21.3 | 7,827 | 7,916 | + 1.1 |
| 14. Men's and Boys ${ }^{\text {® }}$ Shoes ....... | 1,416 | 1,600 | + 13.0 | 5,767 | 6,461 | + 12.0 |
| 15. Food and Kindred Products | 5,520 | 6,478 | +17.4 | 4,647 | 4,524 | - 2.6 |
| 16. Toiletries, Cosmetics and Drugs ..... | 2,109 | 2,368 | + 12.3 | 6,086 | 6,505 | + 6.9 |
| 17. Photographic Equipment and Supplies . | 269 | 314 | + 16.7 | 1,149 | 1,208 | + 5.1 |
| 18. Piece Goods .. | 2,282 | 2,206 | - 3.3 | 9,665 | 9,737 | + 0.7 |
| 19. Linens and Domestics | 2,430 | 2,334 | - 4.0 | 9,718 | 10,280 | + 5.8 |
| 20. Swallwares | 1,509 | 1,535 | + 1.7 | 5,348 | 5,936 | + 11.0 |
| 21. China and Glasswar | 924 | 1,035 | + 12.0 | 8,533 | 8,314 | - 2.6 |
| 22. Home Furnishings | 6,836 | 7,206 | + 5.4 | 24,979 | 27,255 | + 9.1 |
| 23. Furniture | 5,963 | 6,480 | + 8.7 | 17,604 | 20,338 | + 15.5 |
| 24. Major Appliances | 5,665 | 5,526 | - 2.5 | 15,678 | 15,696 | + 0.1 |
| 25. Radio and Music | 1,793 | 1,816 | + 1.3 | 8,068 | 9,206 | + 14.1 |
| 26. Hardware and Housewares | 7,782 | 8,614 | + 10.7 | 23,043 | 23,945 | + 3.9 |
| 27. Jewellery | 1,245 | 1,431 | + 14.9 | 7,486 | 8,139 | + 8.7 |
| 28. Sporting Goods and Luggage | 3,313 | 3,589 | + 8.3 | 14,872 | 16,661 | + 12.0 |
| 29. Stationery, Books and Magazines ..... | 1,271 | 1,397 | + 9.9 | 4,517 | 4,948 | + 9.5 |
| 30. All other Departments ............... | 8,249 | 9,111 | + 10.4 | 12,905 | 13,586 | + 5.3 |

(b) not available

