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DEPARTMENT STORE SALES AND STTOCKS ${ }^{\text {n }}$

Estimated April sales of Canadian department stores remained virtually unchanged at $\$ 105,129,000$ when compared with the $\$ 105,162,000$ registered in the same month last year. Cumulative sales for the first four months of 1958 reached $\$ 368,978,000$, up 4.0 per cent from those of $\$ 354,620,000$ in the corresponding 1957 period. Stocks on hand at selling value at the end of March were valued at $\$ 303,659,000$, down 1.2 per cent from stocks of $\$ 307,249,000$ on the same date last year. These and other estimates contained in this bulletin are not adjusted for seasonal variations, price changes, or number of business days.

Four of the seven regions of Canada registered larger sales this April when compared with last year. The largest percentage gain was in Quebec where sales were up 2.4 per cent.

Thirteen of the twenty-nine specified departments, as well as the "all other" category, showed increased sales in April. The "photographic equipment and supplies" department showed the largest percentage gain, 21.3 per cent.

More details of sales and stocks by departments may be obtained by referring to the table on page 2 of this report.

Department Store Sales in April 1957 and 1958

| Province | Sales |  | $\begin{gathered} \text { Change } \\ \text { 1958/1957 } \end{gathered}$ |
| :---: | :---: | :---: | :---: |
|  | 1957 | 1958 |  |
|  | \$1000 | \$1000 | \% |
| CANADA . .............. | 105,162 | 105,129 | (c) |
| Atlantic Provinces ................... | 9,003 | 9,192 | + 2.1 |
| Quebec ................................ | 17,808 | 18,235 | + 2.4 |
| Ontario . . . . . . . . . . . . . . . . . . . . . . . . | 34,570 | 34,950 | + 1.1 |
| Manitoba .............................. | 9,351 | 9,080 | -2.9 $+\quad 0.8$ |
| Saskatchewan ......................... | 5,264 | 5,307 | + 0.8 |
| Alberta . . . . . . . . . . . . . . . . . . . . . . . | 11,355 | 11,196 | -1.4 -3.6 |
| British Columbia .................... | 17,811 | 17,169 | - 3.6 |

(c) Unchanged

Prepared in Industry and Merchandising Division, Retail Trade Section.

## Department Store Sales and Stocks

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April 1957 and April 1958
These figures are estimates of total department store sales and stocks. Stocks are at selling value.

| Department | Sale s |  |  | Stocks |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{aligned} & \text { April } \\ & 1957 \\ & \hline \end{aligned}$ | $\begin{array}{r} \text { April } \\ 1958 \\ \hline \end{array}$ | $\begin{aligned} & \text { Change } \\ & 1958 / 57 \end{aligned}$ | $\begin{gathered} \text { Mar. } 31 \\ 1957 \\ \hline \end{gathered}$ | $\begin{gathered} \text { Mar. } 31 \\ 1958 \\ \hline \end{gathered}$ | $\begin{aligned} & \text { Change } \\ & 1958 / 57 \end{aligned}$ |
|  | \$1000 | \$1000 | \% | \$000 | \$1000 | - |
| Total, All Departments | 105,162 | 105,129 | (c) | 307,249 | 303,659 | - 2.2 |
| 1. Women's and Misses' Dresses | 3,818 | 3,890 | + 1.9 | 6,806 | 6,712 | - 1.4 |
| 2. Women's and Misses' Coats and Suits | 4,487 | 3,784 | -15.7 | 5,698 | 5,431 | -4.7 |
| 3. Women's and Misses' Sportswear .... | 2,638 | 2,964 | +12.4 | 8,702 | 8,397 | - 3.5 |
| 4. Furs | 601 | 480 | -20.1 | 4,638 | 4,380 | - 5.6 |
| 5. Girls' and Infants' Wear | 6,126 | 5,284 | $-13.7$ | 14,882 | 14,856 | - 0.2 |
| 6. Lingerie and Corsets | 3,693 | 3,788 | + 2.6 | 10,685 | 10,585 | - 0.9 |
| 7. Aprons, Housedresses and Uniforms.. | 479 | 486 | + 1.5 | 1,075 | 1,009 | - 6.1 |
| 8. Killinery | 1,531 | 1,228 | -19.8 | 1,505 | 1,305 | -13.3 |
| $\bigcirc$. Hosiery and Apparel Accessories | 3,806 | 3,526 | - 7.4 | 9,980 | 9,947 | - 0.3 |
| 10. Women's,Misses'and Children's Shoes. | 4,872 | 4,776 | -2.0 | 16,956 | 16,848 | - 0.6 |
| Total 1 - 10. | 32,051 | 30,206 | - 5.8 | 80,927 | 79,470 | - 1.8 |
| 11. Men's Clothing | 3,545 | 3,317 | - 6.4 | 10,995 | 10,616 | - 3.4 |
| 12. Men's Furnishings | 3,531 | 3,493 | - 1.1 | 14,383 | 14.197 | - 1.3 |
| 13. Boys" Clothing and Furnishings | 3,001 | 2,665 | $-11.2$ | 7,927 | 7.934 | + 0.1 |
| 14. Men's and Boys' Shoes .. | 1,600 | 1,579 | - 1.3 | 6,471 | 6,330 | - 2.2 |
| 15. Food and Kindred Products | 6,477 | 6,433 | - 0.7 | 4,531 | 4,680 | + 3.3 |
| 16. Toiletries, Cosmetics and Drugs ... | 2,368 | 2,503 | + 5.7 | 6,505 | 6,809 | + 4.7 |
| 17. Photographic Equipment and Supplies. | 314 | 381 | +21.3 | 1,208 | 1,355 | $+12.2$ |
| 18. Piece Goods | 2,206 | 2,362 | + 7.1 | 9,752 | 9,524 | -2.3 |
| 19. Linens and Domestics | 2,334 | 2,382 | + 2.1 | 10,297 | 9.765 | - 5.2 |
| 20. Smallwares | 1,535 | 1,634 | $+6.4$ | 5,944 | 5,833 | - 1.9 |
| 21. China and Glassware | 1,035 | 986 | - 4.7 | 8,323 | 8,284 | - 0.5 |
| 22. Home Furnishings | 7,204 | 7.285 | + 1.1 | 27,299 | 26,324 | - 3.5 |
| 23. Furniture | 6,479 | 6,457 | - 0.3 | 20,369 | 19,363 | - 4.9 |
| 24. Major Appliances | 5,526 | 6,005 | $+8.7$ | 15,722 | 17,552 | +11.6 |
| 25. Radio and Music | 1,816 | 1,753 | - 3.5 | 9,218 | 9,042 | - 1.9 |
| 26. Hardware and Housewares | 8,613 | 9,080 | + 5.4 | 23,983 | 22,853 | - 4.7 |
| 27. Jewellery | 1,431 | 1,379 | - 3.6 | 8,151 | 7,768 | -4.7 |
| 28. Sporting Goods and Luggage | 3,588 | 4,096 | $+14.2$ | 16,682 | 16.742 | $+0.4$ |
| 29. Stationery, Books and Magazines | 1,397 | 1,332 | -4.7 | 4,955 | 4,986 | + 0.6 |
| 30. All Other Departments | 9,110 | 9,801 | + 7.6 | 13.607 | 14,232 | $+4.6$ |

(c) Unchanged

