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DEPARTMENT STORE SALES AND STOCKS
JANUARY, 1959
Sales of department stores in January, 1959, amounted to an estimated $\$ 91,769,000$, an increase of 8.2 per cent over the same month of 1958. Significant gains were evident in Alberta, Manitoba, and Ontario, although all provinces shared In the gain. Inventories on hand at the end of December were slightly lower in dollar terms than stocks held at the end of 1957. These and other estimates contained in this bulletin are not adjusted for seasonal variations, price changes, or number of shopping days. Although the total number of shopping days was the same in both years, Junuary 1959 contained five Saturdays compared with four a year ago.

Increased sales were made in all but three departments, millinery ( -1.8 per cent), women's shoes ( -0.9 per cent), and men's shoes ( -3.0 per cent). Major appliences recorded a gain of 27.3 per cent in dollar sales, followed by photographic equipinent, 24.8 per cent; jewellery, 19.6 per cent; and women's and misses' coats and suits, 18.3 per cent. Decreased inventories were evident in most of the soft goods departments; one-half of the thirty departmental divisions reported increased inventories at December 31, 1958, comnared with the same date of 2957.

Department, Store Sales in January 1958 and 1959

| Province | S a l es |  | $\begin{gathered} \text { Change } \\ 1959 / 1958 \end{gathered}$ |
| :---: | :---: | :---: | :---: |
|  | 1958 | 1959 |  |
|  | \$1000 | \$1000 | \% |
| Canada | 84,788 | 91,769 | $+8.2$ |
| Atlantic Provinces | 5,338 | 5,413 | + 1.4 |
| Quebec... | 13,782 | 14,071 | + 2.1 |
| Ontario.. | 27,490 | 30,403 | +10.6 |
| Manitoba ... | 7,560 | 8,506 | +12.5 |
| Saskatchewan | 4,247 | 4,498 | + 5.9 |
| British Columbia | 10,314 16,057 | 111,810 | +14.5 |

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Frepared in Industry and Merchandising Division.

These figures are estimates of total department store sales and stocks. Stocks are at selling value.

| Department | Sales |  |  | Stock s |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{aligned} & \mathrm{Jan} . \\ & 1958 \\ & \hline \end{aligned}$ | $\begin{array}{r} \text { Jan. } \\ 1959 \\ \hline \end{array}$ | $\begin{aligned} & \text { Change } \\ & 1952 / 58 \end{aligned}$ | $\text { Dec. } 31$ | $\begin{array}{\|c\|} \hline \text { Dec. } 31 \\ 1958 \\ \hline \end{array}$ | $\begin{aligned} & \text { Change } \\ & 1958 / 57 \end{aligned}$ |
|  | \$1000 | \$1000 | \% | \$1000 | $\$ 1000$ |  |
| Total, All Departmen | 84,788 | 91,769 | $+8.2$ | 271,686 | 269,612 | - 0.8 |
| 1. Women' $\varepsilon$ and Misses' Dresses... | 2,100 | 2,131 | $+1.5$ | 5,186 | 5,414 | $+4.4$ |
| 2. Women's and Misses' Coats and Suit.s .......................... | 1,908 | 2,258 | +18.3 | 4,131 | 4,753 | +15.1 |
| 3.Women's and Misses' Sportswear. | 2,127 | 2,417 | +13.6 | 7,139 | 6,387 | -10.5 |
| , Furs ........................... | 1,482 | 1,619 | + 9.2 | 5,415 | 4,504 | -16.8 |
| 5. Girls' and Infants' wear | 2,905 | 3,032 | + 4.4 | 12,887 | 13,021 | $+1.0$ |
| . Lingerie and Corsets .. | 3,376 | 3,537 | $+4.8$ | 9,167 | 9,391 | + 2.4 |
| 7. Aprons, Housedresses and Uniforms ............. | 394 | 413 | $+4.8$ | 766 | 21 | - 5.9 |
| 8. Millinery ............ | 433 | 425 | - 1.8 | 818 | 773 | - 5.5 |
| 9. Hosiery and Apparel Accessories | 2,170 | 2,330 | + 7.4 | 8,260 | 8,052 | - 2.5 |
| -Women's, Misses' and Children's Shoes .......................... | 2,430 | 2,409 | -0.9 | 14,068 | 13,053 | - 7.2 |
| Total 1-10 | 19,325 | 20,571 | + 6.4 | 67,837 | 66,069 | - 2.6 |
| 12. Men's Clothine | 2,492 | 2,660 | + 6.7 | 9,957 | 9,524 | $-4.3$ |
| 12. Men's Furnishings .............. | 2,686 | 2,951 | + 9.9 | 12,716 | 11,750 | - 7.6 |
| 13. Boys' Clothing and Furnishings. | 1,401 | 1,439 | + 2.7 | 7,164 | 6,992 | - 2.4 |
| 14. Men's and Boys' Shoes | . 941 | + 913 | - 3.0 | 5,468 | 5,158 | - 5.7 |
| 15. Food and Kindred Products ..... | 6,257 | 6,298 | + 0.7 | 4,066 | 4,766 | +17.2 |
| 16. Toiletries, Cosmetics and Drugs | 2,600 | 2,748 | + 5.7 | 6,174 | 6,606 | $+7.0$ |
| 17. Photographic Equipment and Supplies ..................... | 310 | 387 | +24.8 | 1,185 | 1,281 | $+8.1$ |
| 8. Fiece Goods ................... | 3,391 | 3,769 | +11.1 | 9,316 | 9,766 | $+4.8$ |
| 9. Linens and Domest | 4,374 | 4,772 | + 9.1 | 9,977 | 9,822 | - 1.6 |
| 20. Smallwares | 1,812 | 1,906 | + 5.2 | 5,016 | 5,420 | $+8.1$ |
| 21. China and Glassware | 933 | 973 | + 4.3 | 8,127 | 7,543 | - 7.2 |
| 22. Home Furnishings | 5,836 | 6,309 | + 8.1 | 24,964 | 24,750 | - 0.9 |
| 23. Furniture | 7,248 | 7,771 | + 7.2 | 18,263 | 16,869 | - 7.6 |
| 24. Major Appliances | 5,582 | 7,107 | +27.3 | 15,752 | 15,72? | - 0.2 |
| 25. Radio and Music | 2,663 | 2,719 | + 2.1 | 8,609 | 9,102 | + 5.7 |
| 26. Hardware and Housewares | 5,319 | 5,859 | +10.2 | 20,996 | 21,272 | + 1.3 |
| 27. Jewellery | 1,283 | 1,534 | +19.6 | 7,084 | 7,099 | + 0.2 |
| 28. Sporting Goods and luggage .... | 1,570 | 1,711 | + 9.0 | 12,637 | 12,824 | + 1.5 |
| 29. Stationery, Books and Magazines | 1,531 | 1,735 | +13.3 | 4,124 | 4,157 | + 0.8 |
| 30. All Other Departments ......... | 7,234 | 7,037 | + 5.6 | 12,254 | 13,115 | $+7.0$ |

