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DEPARIMENT OF TRADE AND COMMERCE DOMINION BUREAU OF STATISTICS INTERNAL TRADE BRANCH OTTAWA, CANADA

Dominion Statistician: Chief, Internal Trade Branch: Statistician: R. H. Coats, LL.D., F.R.S.C., F.S.S. (Lon.) Herbert Marshall, B.A., F.S.S. A. C. Steedman, B.A.

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PRELIMINARY REPORT ON DEPARTMENT STORE SALES, AUGUST, 1941

Department store sales in Canada in August, 1941, increased 18 per cent over July, and were 20 per cent greater than in August a year ago. Unadjusted indexes (on the base - 1935 to 1939 equals 100) stood at 120.2 for August, 1941, 99.8 for August, 1940, and 102.2 for July, 1941. Cumulative totals showed a gain of 17 per cent in the first eight months of this year compared with last.

The index adjusted for differences in number of business days and also for normal seasonal movements advanced sharply to 145.8 in August, 1941, from the 132.5 recorded in the immediately preceding month. The increase over July, 1940, when the adjusted index was 116.6, amounted to 25 per cent.

INDEXES OF THE DOLLAR VALUE OF DEPARTMENT STORE SALES, 1935-1939 = 100

	1940	June 1941 July August		
	August	June	July	August
Unadjusted indexes	99.8	123.7	102.2	120.2
Adjusted indexes (a)	116.6	123.1	132.5	145.8

The largest among the gains shown for various regions of the country was a 28 per cent advance in the Maritime Provinces. Results for other sections of the country revealed gains of 23 per cent in Quebec, 22 per cent in Ontario, 19 per cent in the Prairie Provinces, and 13 per cent in British Columbia.

DEPARTMENT STORE SALES IN CANADA BY SELECTED DEPARTMENTS

Sales of 17 departmental firms which reported a breakdown of sales by departments averaged 21 per cent higher in August this year over last. Increases for departments dealing in durable goods were generally higher than those recorded for other departments, although sales of women's clothing were sharply higher due chiefly to the heavy demand for hosiery. Sales of household appliances and electrical supplies advanced 32 per cent, hardware sales gained 28 per cent, sales of home furnishings were up 24 per cent, while identical gains of 20 per cent were recorded for the furniture and for the radio and musical instrument departments. Women's clothing sales gained 27 per cent, men's clothing increased 18 per cent, with sales of footwear showing a rise of 12 per cent over August, 1940. Food sales in department stores were up 17 per cent and drugs advanced 16 per cent.

DEPARTMENT STORE SALES IN OTTAWA

Ottawa department store sales were 21 per cent higher in August, 1941, than in August, 1940, according to a supplementary summary which has been prepared for that city. An average gain of 20 per cent was recorded for the first eight months of this year over the corresponding period of 1940.

(a) Adjusted to allow for differences in number of business days and also for normal seasonal variations.

DEPARTMENT STORE SALES IN CANADA, BY SELECTED DEPARTMENTS

AUGUST, 1940 AND AUGUST, 1941

(Based on sales of 17 firms)

TOTAL SALES	=		August	August	% Change,
1. Women's dresses, coats and suits			1940	1941	1941/1940
2. Girls' and infants' wear		TOTAL SALES	17,478,172	21,191,015	+ 21,2
3. Hosiery and gloves	1.	Women's dresses, coats and suits	1,528,528	1,801,415	+ 17.9
4. Lingerie and corsets	2.	Girls' and infants' wear	502,544	640,050	+ 27.4
5. Millinery 207,894 222,747 + 7.1 6. Women's and children's apparel(Total, 1-5) 3,583,185 4,561,084 + 27.1 7. Men's and boys' clothing and furnishings 1,613,130 1,895,740 + 17.5 8. Drugs and toilet articles and preparations 522,846 604,933 + 15.7 9. Piece goods 1,468,539 1,789,204 + 21.8 10. Smallwares 576,862 666,520 + 15.5 11. Food and kindred products 1,613,774 1,892,330 + 17.3 12. Furniture (including mattresses and springs) 1,624,956 1,954,558 + 20.3 13. Home furnishings 1,405,488 1,746,314 + 24.2 14. Household appliances and electrical supplies 569,313 750,681 + 31.9 15. Hardware and kitchen utensils 691,150 886,006 + 28.2	3.	Hosiery and gloves	649,241	1,088,351	+ 67.6
6. Women's and children's apparel(Total, 1-5) 3,588,185 4,561,084 + 27.1 7. Men's and boys' clothing and furnishings 1,613,130 1,895,740 + 17.5 8. Drugs and toilet articles and preparations 522,846 604,933 + 15.7 9. Piece goods 576,862 666,520 + 21.8 10. Smallwares 576,862 666,520 + 15.5 11. Food and kindred products 1,613,774 1,892,330 + 17.3 12. Furniture (including mattresses and springs) . 1,624,956 1,954,558 + 20.3 13. Home furnishings 1,405,488 1,746,314 + 24.2 14. Household appliances and electrical supplies . 569,313 750,681 + 31.9 15. Hardware and kitchen utensils 691,150 886,006 + 28.2	4.	Lingerie and corsets	699,978	808,521	+ 15.5
7. Men's and boys' clothing and furnishings 1,613,130 1,895,740 + 17.5 8. Drugs and toilet articles and preparations 522,846 604,933 + 15.7 9. Piece goods	5.	Millinery	207,894	222,747	+ 7.1
8. Drugs and toilet articles and preparations 522,846 604,933 + 15.7 9. Piece goods	6.	Women's and children's apparel (Total, 1-5)	3,588,185	4,561,084	+ 27.1
9. Piece goods	7.	Men's and boys' clothing and furnishings	1,613,130	1,895,740	+ 17.5
10. Smallwares	8.	Drugs and toilet articles and preparations	522,846	604,933	+ 15.7
11. Food and kindred products	9.	Piece goods	1,468,539	1,789,204	+ 21.8
12. Furniture (including mattresses and springs) . 1,624,956 1,954,558 + 20.3 13. Home furnishings	10.	Smallwares	576,862	666,520	+ 15.5
13. Home furnishings	11.	Food and kindred products	1,613,774	1,892,330	+ 17.3
14. Household appliances and electrical supplies . 569,313 750,681 + 31.9 15. Hardware and kitchen utensils	12.	Furniture (including mattresses and springs).	1,624,956	1,954,558	+ 20.3
15. Hardware and kitchen utensils	13.	Home furnishings	1,405,488	1,746,314	+ 24.2
	14.	Household appliances and electrical supplies .	569,313	750,681	+ 31.9
16. Radios, musical instruments and supplies 231,353 277,537 + 20.0	15.	Hardware and kitchen utensils	691,150	886,006	+ 28,2
	16.	Radios, musical instruments and supplies	231,353	277,537	+ 20.0
17. Shoes and other footwear	17.	Shoes and other footwear	1,176,257	1,312,187	+ 11.6
18. Stationery, books and magazines	18.	Stationery, books and magazines	233,276	275,441	+ 18.1
19. All other departments, total	19.	All other departments, total	2,163,043	2,578,480	+ 19.2



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