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> DEPARTMENT OF TRADE AND COMMERCE DOMINION BUREAU OF STATISTICS INTERNAL TRADE BRANCH OTTAMA, CANADA

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PRELIMINARY REPORT ON DEPARTMENT STORE SALES, JANUARY, 1942

Dollar sales of department stores in Canada for January, while declining 52 per cent below the Christmas peak in December, were 25 per cent higher than in January, 1941. All regions of the country and all departments shared in the increase. Unadjusted indexes of dollar sales on the base, 1935-1939 = 100, stand at 116.0 for January, 1942, at 239.2 for December, 1941 and 93.1 for January a year ago.

The 25 per cent increase over January, 1941 compares with increases of 13 per cent, 4 per cent and 14 per cent recorded in October, November and December of 1941 over the preceding year. The 52 per cent reduction in January below December was less than the usual decline, the index of sales when adjusted both for differences in number of business days in different months and also for normal seasonal movements, advancing from 145.8 for December, 1941 to 152.1 for January, 1942.

INDEXES OF THE DOLLAR VALUE OF DEPARTMENT STORE SALES, 1935 - 1939 - 100

		1941	1942		
	January	November	December	January	-
Unadjusted indexes	93.1	155.4	239.2	116.0	
Adjusted indexes (a)	123.5	137.6	145.8	152.1	

Results for various regions of the country revealed increases ranging from 20 to 27 per cent. Ontario sales were up 27 per cent, closely followed by British Columbia and the Maritime Provinces with gains of 26 and 25 per cent respectively. Sales in the Prairie Provinces were 23 per cent higher, while an increase of 20 per cent was recorded in Quebec.

DEPARTMENT STORE SALES IN CANADA, BY SELECTED DEPARTMENTS

Sales of 16 departmental firms which reported sales by departments averaged 23 per cent higher in January, 1942, than in the same month last year. Sales of footwear, clothing, household appliance and radio departments led others in extent of gains over January, 1941. Shoe department sales were up by almost fifty per cent from last year; women's clothing averaged 29 per cent higher, while sales of men's clothing were up 23 per cent. Sales in radio and household appliance departments averaged 25 per cent higher. It should be noted that these percentages are based on dollar sales and make no allowance for higher prices resulting from various factors including the 25 per cent excise tax in the case of radios and electrical appliances.

DEPARTMENT STORE SALES IN OTTAWA

Department store sales in Ottawa averaged 13 per cont higher in January, 1942 than in January, 1941. DEPARTMENT STORE SALES IN CANADA, BY SELECTED DEPARTMENTS

JANULRY, 1941 AND JANUARY, 1942

(Based on sales of 16 firms)

		January 1941	January 1942	% Change, 1941 / 40
	TOTAL SALES	\$ 16,982,484	\$ 20,953,765	+23.4
1.	Women's dresses, coats and suits	1,429,275	1,762,666	+23.3
2.	Girls' and infants woar	423,700	562,840	+32.8
3-	Hosiery and gloves	628,747	807,025	+28.4
4.	Lingerie and corsets	804,649	1,129,877	+40.4
5.	Millinery	110,073	129,913	+18.0
6.	Women's and children's apparel(Total,1-5)	3,396,444	4,392,321	+29.3
7.	Men's and boys' clothing and furnishings	1,653,548	2,031,614	+22.9
8.	Drugs and toilet articles and preparations	591,172	712,847	+20.6
9.	Piece goods	1,865,222	2,243,075	+20.3
10.	Smallwares	717,010	874,425	+22.0
11.	Food and kindred products	1,846,093	2,273,446	+23.1
12.	Furniture (including mattresses and springs)	1,251,841	1,393,391	+11.3
13.	Home furnishings	1,179,108	1,314,366	+11.5
14.	Household appliances and electrical supplies	476,390	597,117	+25.3
15.	Hardware and kitchen utensils	707,654	850,555	+20+2
16.	Radios, musical instruments and supplies	312,153	391,747	+25.5
17.	Shoes and other footwear	893,015	1,327,428	+48.6
18.	Stationery, books and magazines	287,999	337,618	+17.2
19.	All other departments, total	1,804,835	2,213,815	+22.7

