## DEPARTMENT STORF; SALIS IN CANADA, BY SETECTED DEFARTMENTS

May, 1345 and May, 1346
(Based on dollar sales of 18 firms includine, mail ordor houses)

|  | $\begin{aligned} & \text { Way, } \\ & 1945 \end{aligned}$ | $\begin{aligned} & \text { Lay, } \\ & 1946 \end{aligned}$ | \% Chanfe, $1946 / 1345$ |
| :---: | :---: | :---: | :---: |
| TOTAI, SAIES, ALI DEPARTMIMTS | $29,468,212$ | $37,727,815$ | $+28.0$ |
| 1. Womon's dresses, coats and suits | 3,548,388 | 4,500,131 | +26.8 |
| 2. Girls' and infants' wear ..................... | 1,166,961 | 1,314,303 | +12.6 |
| 3. Hosiery and gloves | 1,133,880 | 1,294,214 | +14.1 |
| 4. Lingerie and corsets ......................... | 1,209,174 | 1,442,531 | $+19.3$ |
| 5. Millinery . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 382,688 | 448,755 | +17.3 |
| 6. Women's and children's apparel - (Total, l-5). | 7,441,091 | 8,999,934 | +20.9 |
| 7. Men's and boys' clothing and furnishings ..... | 2,975,142 | 3,597,207 | +20.9 |
| 8. Drups and toilet articles and preparations ... | 869,170 | 942,757 | $+8.5$ |
| 9. Piece goods | 2,387,953 | 2,840,024 | $+18.0$ |
| 10. Smallwares | 995,000 | 1,235,248 | +24.1 |
| 11. Food and kindred products | 2,573,653 | 2,838,572 | +10.3 |
| 12. Furniture (including mattresses and springs). | 2,066,556 | 2,763,248 | +33.7 |
| 13. Home furnishings . . . . . . . . . . . . . . . . . . . . . . . . . | 2,276,405 | 3,063,230 | +34.6 |
| 14. Household appliances and electrical supplies. | 528,396 | 1,103,148 | +108.8 |
| 15. Hardware and kitchen utensils | 1,389,834 | 2,117,951 | +52.4 |
| 16. Radios, musical instruments and supplies ..... | 170,419 | 528,969 | +210.4 |
| 17. Shoes and other footwear | 2,260,345 | 2,700,085 | +19.5 |
| 18. Stationery, books and magazines .............. | 418,858 | 518,120 | +23.7 |
| 19. All other departments, totals.................... | 3,115,390 | 4,479,322 | +43.8 |

DEPARTIENT STORE SATES IN CANADA BY SEIECTED DEPARTMENT'S (APRII, 1945 AND AFRIL, 194G) (Revised)
14. Household appliances and olectrical supplies


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PRELIMINARY REPORT ON DEPARTMENT STORE SALES, MAY: 1946
Department stores continued to extend the already broad margin of increase reported in the first four months of this year over last, when sales advanced 28 per cent in May over those for the same month of 1945. The May increase is much higher than the average gain of 18 per cent which occurred in the first four months of the year. The cumulative increase for the January-tomay period stands at 20 per cent. There was a 2 per cent reduction in business between April and May of 1946 . Unad. justed indexes (on the base 1935*1939=100) stond at 208.7 for May, 1946, 162.8 for Nay, 1945 and 213.2 for April, 1946. The adjusted index of sales was 201.6 in May, slightly lower than the index of 207.3 recorded in the preceding month of April.

INDEXES OF THE DOIIAR VAITJE OF DEPARTMENT STORE SALES IN CANADA, 1935=1939=100

| 4. | $\frac{1945}{\text { May }}$ | $\frac{\text { March }}{222.2}$ | $\frac{1346}{213.2}$ |
| :--- | :---: | :---: | :---: |
| Unad justed Indexes | 162.8 | 258.7 | 207.3 |

All sections of the country recorded pronounced improvenent in May of this year over last, and in all cases the May increases were considerably in excess of the gains which occurred in cumulative results for the first four months of this year. Identical gains of 31 per cent for Ontario and Quebec were followed by an inm crease of 28 per cent in the Prairie Provinces, and by gains of 23 per cent in. British Columbia and 22 per cent in the Maritime provinces. During the first five months of the year the average increases for all provinces from Quebec to British Columbia were within the comparatively narrow range of 17 to 23 per cent. The Mario time Provinces experienced a sonewhat lower margin of increase which amounted to 14 per cent in the five-month period.

An analysis of the May, 1945 and 1946 figures by departments illustrates the continuing wide expansion in sales of radios and of household appliances. Hard ware sales in department stores increased 52 per cent in May, a gain which is somewhat larger than those made by this department in earlier months of the year. Sales of furniture and of home furnishings also showed increases which exceeded the average gain for all departments.

An error in the April sales surnary by departments has necessitated a re. vision to the amounts reported in last month's bulletin under Iterss 14 and 15 a Rem vised figures are given on the second page of this report.

## DEPARTMENT STORE SAIES IN OTTATA

Sales of Ottawa department stores were 27 per cent higher in Nay, 1946 compared with May, 1945 and were up 22 per cent in the first five months of this year over the same period of 1945 .

