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## MONTHLY INDEXES OF RETAIL SALES

IN

CANADA

**MARCH 1940** 

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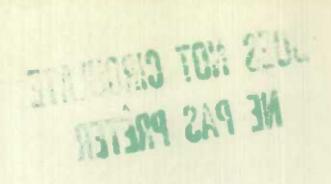
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**OTTAWA** 

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#### DEPARTMENT OF TRADE AND COMMERCE DOMINION BUREAU OF STATISTICS INTERNAL TRADE BRANCH OTTAWA, CANADA

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### MONTHLY INDEXES OF RETAIL SALES, MARCH, 1940

Retail trade in Canada continued to show improvement over last year, composite sales figures for twelve lines of business for March, 1940, recording a gain of 14 per cent over March a year ago. March sales were also 16 per cent higher than sales in February, 1940. Although the increase over March, 1939, is approximately on a par with gains shown for the first two months of 1940 over the corresponding months of last year, it must be considered comparatively moderate in view of the concentration of Easter business in March this year whereas the effect of Easter trade was almost completely centered in April a year ago. Unadjusted indexes (on the base 1930 equals 100) stood at 82.9 for March, 1940, 72.9 for March, 1939 and 71.2 for February, 1940.

The general index of retail sales, adjusted for differences in number of business days and for normal seasonal variations, continued in a downward direction, a course which it has maintained for the past three months. The index for March, 1940, at 83.3, compares with 84.5 for February, 86.2 for January, 87.5 for December, 1939, and 76.2 for March a year ago. Unfavorable weather prevailing in most parts of Canada during March was effective in curtailing some Easter buying which would otherwise have been done.

Cumulative indexes for the first quarter of the current year revealed an increase of 14 per cent in the general index of retail sales over the same period of 1939. Variety store sales in the first three months were up 23 per cent over last year, while the gain in department store sales in the same comparison amounted to 15 per cent. Men's and women's clothing store sales increased 20 and 17 per cent respectively, with boot and shoe store sales 21 per cent higher. Improvement in household lines ranged from 15 to 19 per cent, and grocery and meat store sales were up 13 per cent.

Increases were recorded for March this year over last in all lines of retail trade for which statistics are available. Candy store sales were more than double last year's figures, Easter business being an important factor in this comparison. Sales of boot and shoe stores were 25 per cent higher. Furniture store sales were up 16 per cent, while gains in sales of hardware and music and radio stores amounted to 13 and 10 per cent respectively.

One of the smaller increases was that shown for department stores where the gain over March, 1939, amounted to only 9 per cent. Sales in Ontario were up only 5 per cent as compared with an average increase of 19 per cent for the two preceding months over the same period a year ago. Quebec sales were 9 per cent greater, while gains of 11 and 12 per cent were recorded for the Prairie Provinces and British Columbia respectively. Sales in the Maritime Provinces gained 22 per cent over March, 1939. The summary of department store sales by departments showed average improvement of 11 per cent in March, 1940, over March, 1939. The figures used in this summary do not represent sales of the complete field covered in the index of department store sales; this accounts for a large portion of the difference between the comparisons for the two series. Increases occurred in sales of all departments, but there was a wide range in the degree of improvement shown for the various lines. Sales of men's clothing gained 18 per cent, but women's clothing sales were only 9 per cent higher and boot and shoe sales, 11 per cent. Sales of radios and musical instruments showed the highest gain with an advance of 24 per cent. Furniture sales were up 18 per cent, home furnishings gained 17 per cent, but sales of household appliances and hardware departments recorded only moderate increases of 10 and 5 per cent respectively. Sales of the food department, chiefly representing sales of groceries and meats, gained 12 per cent.

Variety store sales were 36 per cent higher in March, 1940, than in March a year ago. Sales in the Maritime Provinces were up 47 per cent and a gain of 35 per cent was recorded for the Prairie Frovinces. Increases in other regions were consistent, sales being up 28 per cent in both Quebec and Ontario and 25 per cent in British Columbia.

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Men's and women's clothing store sales were up 28 and 22 per cent respectively for the Dominion as a whole. Continued pronounced increases in the Maritime Provinces featured the regional comparisons for both groups. Men's clothing store sales in the Maritime Provinces were up 55 per cent. Increases in other sections of the country were as follows: Ontario, 31 per cent; Quebec, 26 per cent; British Columbia, 20 per cent and the Prairie Provinces, 13 per cent. In the women's clothing store group also, figures for the Maritimes were more than 50 per cent above last year's figures, while a gain of 30 per cent occurred in British Columbia. Sales were up 25 per cent in the Prairies, 20 per cent in Ontario and 14 per cent in Quebec.

Increases reported in sales of grocery and meat stores over March, 1939, corresponded closely with gains recorded in the two previous months of 1940 over the same months last year. The index of sales for Canada showed a gain of 13 per cent. Major increases occurred in Western Canada, sales in British Columbia being up 31 per cent and the Prairie Provinces, 29 per cent. Gains in Ontario and Quebec were 10 and 9 per cent respectively.

Sales of drug stores in Canada averaged 4 per cent higher in March, 1940, than in March, 1939. The only outstanding increase in this group was in the Maritime Provinces, where sales were 16 per cent higher. In other sections, gains held within a narrow range, with improvement of 6 per cent in the Prairie Provinces, 3 per cent in Ontario, 2 per cent in Quebec and 1 per cent in British Columbia being recorded.

Returns from a representative sample of jewellery stores in Canada showed sales 35 per cent higher in March, 1940 than in the same month a year ago.

#### Comparison of Retail Sales in Canada, for 1939 and 1940, by Kinds of Business

		Cumulative Indexes		
Kind of Business	March 1930	March 1939	February 1940	JanMar., 1940 JanMar., 1939
General Index	- 12.4	+ 13.7	+ 16.4	+ 14.2
Boots and Shoes	- 32.0	+ 24.8	+ 59.4	+ 21.4
Candy	+ 1.6	+114.4	+ 64.7	+ 47.0
Men's Clothing	- 29,1	+ 27 • 7	+ 32.5	+ 20.3
Women's Clothing	- 14.9	+ 21.8	+ 49.3	+ 17.1
Departmental	- 19.1	+ 9.1	+ 10.5	+ 15.3
Drugs	- 11.4	÷ 4.3	+ 8.8	+ 5.5
Furniture	- 22.0	+ 15.6	+ 5.1	+ 18.7
Groceries and Meats	+ 3.6	+ 13.1	+ 15.5	÷ 12.8
Hardware	- 21.0	+ 12.6	+ 21.8	+ 15.2
Music and Radio	- 37.6	+ 10.2	- 1.4	+ 17.9
Restaurant	- 37.5	÷ 6.0	+ 8.2	÷ 8,5
Variety	÷ 11.5	+ 35.7	+ 30.2	+ 23.3

#### INDEX NUMBERS OF RETAIL SALES - (AVERAGE FOR 1930 = 100)

A. Unadjusted. B. Corrected for Number of Business Days.
C. Adjusted for Number of Business Days and Seasonal Variations.

	Gene	ral Ind	ex(d)	Boot	s and S	hoes		Candy(h	)	lien's C	lothing	(c)(d)	Women'	s Cloth	ingidi
Year and Honth	A	В	C	A	В	С	A.	B	C	A	В	C	A .		C
larch, 1929	110.0	108.5	110.7	137.9	133.7	148.6	149.5	144.2	110.9	156.0	152.8	152.8	107.6	105.4	114.6
larch, 1930!	94.6	91.3	102.5	89.6		115.6	92.4	89.8	105.7	100.0	95.8	122.8	85.4	81.8	107.6
iarch, 1931	87.1	87.4	94.0	76.2	76.5	88.9	68.3	70.1	82.4	82.2	83.1	93.4	82.6	83.5	99.4
larch, 1932	73.0	73.1	74.6	64.3	64.8	72.0	99.0	98.0	75.4	61.5	62,1	62.1	68.4	69.1	75.1
larhc, 1933	61.6	59.2	66.5	45.7	44.3	58.3	44.0	43.1	50.8	52.7	50.7	65.0	50.5	48.5	63.2
March, 1934	69.7	66.5	67.9	73.8	69.4	77.1	84.2	78.8	60.6	67.3	64.0	64.0	63.3	60.6	65.9
March, 1935	67.6	64.4	72.4	61.2	57.6	78.9	52.2	50.3	59.2	58.2	54.9	70.4	57.6	54.3	71.4
March, 1936	66:9	67.2	73.8	61.4	61.7	78.1	47.5	43.7	57.2	59.3	59.9	76.8	58,2	58.8	68.4
Jarch, 1937	75:5	76.1	77:7	62.8	63.3	70.3	85.3	84.7	65.2	71.2	72.5	83.3	69.2	70.5	77.5
March, 1938	73.3	71.1	79:9	59.0	57.7	76.9	44.4	43.9	51.7	63.1	61.3	78.6	64.4	62.6	73.6
March, 1939	72.9	70.1	76.2	48.8	47.4	55.1	43.8	43.5	51.1	55.5	53.3	66.6	59.7	57.4	66.0
March, 1940	82.9	81.7	83.3	60.9	59.2	65.8	.93.9	.90.7	.62.8	70.9	69.4	79.8	72.7	71.2	77.4
	02.07	0101	0).)	00.7	77.0	0).0	1/30/	. / 0 8 1	.0,60	10.	0/04	17.0	1201	1704	1104
1939			•	- 4				7 12							
April	81:7	83.7	79.0	82.4	82.6	77.2	78.8	78.6	60.5	79.9	81.4	74.7	89.4	91.0	71.7
May	84.8	84.9	80.9	85.9	86.4	70.2	54.0	53.8	54.9	75.0	75.8	73.6	74.4	75.2	70.2
June	86.6	85.9	85.0	107.5	107:3	74.5	42.8	43.5	56.4	80.7	80.0	75.5	74.6	73.9	65.4
July	71:5	73.6	83.6	69.8	72:0	76.6	43.8	42.6	50.7	62.9	65.4	80.8	57.0	59.3	69.8
August	73.4	71.2	81.8	53.7	52.5	69.1	47.2	46.7	49.7	56.7	55.1	75.4	49.0	47.6	68.0
September	91.1	89.4	87.6	89.5	87.0	84.4	49.8	48.1	51.7	91.1	87.9	87.9	78.6	75.8	78.2
October	92.1	94.8	88.6	74.6	77.5	79.9	51.6	52.9	55.7	105.7	109.4	87.5	93.3	96.5	78.5
November	88.5	88.2	83.2	67.6	67.7	66.4	48.7	49.6	57.7	101.0	100.9	82.0	84.1	84.0	75.7
December	122.1	119.8	87.5(f)	119.9	116.6	72.9	115.7	114.6	61.6	141.3	136.3	82.1	120.0	115.7	74.7
1940					4.0				THE						
January	70.6	70.7	86.2	46.3	46.8	86.6(f)	42.1	41.9	58.2(f)	62.4	62.6	88.1(f)	52.5	52.6	79.7(1
February	71.2	73.5	84.5	38.2	39.4	72.9	57.0	60.0	60.0	53.5	55.1	87.5	48.7	50.2	85.1
March	82.9	81.7	83.3	.60.9	.59.2	.65.8	93.9	90.7	69.8	70.9	69.4	179.8	72.7	71.2	77.4

<sup>(</sup>c) Includes men's furnishings.
(d) Revised to census trend.

<sup>(</sup>f) Final figures.

<sup>(</sup>h) Candy indexes are based largely upon returns from retail candy chains.

#### INDEX NUMBERS OF RETAIL SALES - (AVERAGE FOR 1930 = 100)

A. Unadjusted. B. Corrected for Number of Business Days.
C. Adjusted for Number of Business Days and Seasonal Variations.

Departmental			Drugs(d)			Furniture			Groceries and Meats			
Year and Month	A	В	C	A	В	С	A	В	C	A	В	G
March, 1929 March, 1930 March, 1931 March, 1932 March, 1935 March, 1935 March, 1936 March, 1937 March, 1938 March, 1938 March, 1939	101.5 88.5 86.6 69.2 59.4 67.1 61.4 62.5 70.8 66.5 65.6	102.6 86.4 85.9 68.6 56.5 65.3 59.7 61.9 70.5 63.5 62.4 72.4	135.7 97.1 93.3 70.7 63.5 68.0 67.1 72.0 76.6 75.5 71.7 75.4	109.0 107.1 93.7 90.9 75.5 81.1 82.6 78.6 88.2 86.4 91.0 94.9	106.3 105.4 94.4 89.1 73.8 77.5 80.5 79.2 87.1 84.7 89.0 92.8	105.2 104.4 93.5 88.2 73.1 76.7 79.7 81.6 89.8 87.3 91.8 95.7	128.5 97.0 78.5 56.9 48.1 61.9 62.2 62.1 78.1 66.7 65.5 75.7	128.8 93.9 77.8 56.3 46.0 59.9 60.2 61.4 77.3 63.8 62.8 75.9	148.1 107.9 89.4 64.8 52.9 68.8 69.2 70.6 88.9 73.4 72.2 87.3	108.5 100.9 94.6 84.7 75.0 78.7 81.6 78.1 84.7 88.5 92.4 104.5	105,2 95,7 96,2 86,1 72,2 73,8 75,9 79,5 87,3 86,6 89,1 101,2	105.2 99.7 98.1 86.1 75.2 73.8 79.1 81.9 87.3 96.2 91.9 101.2
April May June July August September October November December	74.0 77.4 75.5 57.2 61.3 89.4 100.3 94.4 144.1	77.9 76.7 74.3 58.7 58.5 90.1 103.6 93.3 145.1	75.7 75.2 72.1 77.3 73.1 86.6 90.0 81.8 89.6	89.0 88.8 85.6 86.2 86.1 90.3 92.7 90.8 122.4	89.9 87.7 86.5 84.9 84.5 89.2 93.4 92.1 119.3	91.7 91.4 90.1 88.4 86.2 87.5 91.6 92.1 96.2	82.0 100.1 80.3 63.0 82.3 92.2 104.4 88.6 111.5	85.2 99.2 79.6 64.7 78.8 92.4 107.2 87.8 111.8	72.9 78.8 80.4 82.9 78.8 77.0 95.7 87.0	92.6 91.9 102.6 83.3 87.1 98.1 86.9 88.7 107.9	93.1 93.6 101.6 86.9 85.3 93.2 90.2 38.9 102.5	87.9 90.9 101.6 88.7 92.7 93.2 90.2 89.8 92.4(
1940 January February Harch	64.2 64.8 71.6	63.6 66.3 72.4	86.0(f) 82.8 75.4	88.4 87.2 94.9	89.0 94.7 92.8	95.7(f) 96.6 95.7	59.0 72.0 75.7	58.5 74.0 75.9	88.7 89.1(f) 87.3	87.4 90.5 104.5	88.3 93.3 101.2	92.0 95.2 101.2

<sup>(</sup>d) Revised to census trend.(f) Final figures.

#### INDEX NUMBERS OF RETAIL SALES - AVERAGE FOR 1930 = 100)

A. Unadjusted. B. Corrected for Number of Business Days.
C. Adjusted for Number of Business Days and Seasonal Variations.

A Big of recipied mesons constituted in communications	Hardware			Musi	c and Rad	io(d)	Restaurants(d)			Variety		
Year and Month	A	В	G	A	В	C	Α .	В	C	A	В	C
March, 1929 March, 1930 March, 1931 March, 1932 March, 1934 March, 1935 March, 1936 March, 1937 March, 1938 March, 1938 March, 1939	88.1 83.4 78.1 51.8 40.9 48.7 49.4 52.9 61.4 63.0 58.5 65.9	90.3 82.1 76.9 51.1 38.8 48.0 48.7 52.0 60.3 59.5 55.5 67.4	128.9 117.3 109.9 73.0 55.5 68.6 69.6 74.2 86.2 85.0 79.2 96.3	114.6 92.2 76.3 50.2 38.5 42.2 50.9 49.6 59.4 56.8 52.2 57.5	117.3 90.7 75.1 49.4 36.5 41.5 50.1 48.8 58.4 53.8 49.4 53.8	150.4 116.3 95.1 61.0 44.5 50.6 61.1 60.2 72.1 66.4 61.0 72.6	112.2 101.1 85.2 66.6 55.3 59.8 59.1 62.9 68.1 64.9 59.6 63.2	110.1 99.5 84.7 65.3 54.1 57.9 58.0 62.5 66.8 63.7 58.3 62.0	113.5 102.6 87.3 67.3 55.8 59.7 59.8 64.4 68.9 65.7 60.1 64.0	103.8 84.2 77.5 72.3 60.4 76.1 67.5 65.1 79.6 70.0 69.2 93.9	100.8 79.6 77.9 72.7 58.7 71.7 63.7 65.5 80.4 68.3 67.3 91.3	121.5 100.8 97.4 87.6 74.2 87.4 80.6 81.8 96.9 86.5 84.1
April May June July August September October November December	78.5 111.2 104.2 96.1 99.7 110.2 102.2 89.4 102.0	83.7 109.4 102.6 98.4 94.4 112.8 104.5 88.0 104.3	80.4 80.5 86.2 89.4 91.7 94.0 90.9 88.0 93.2	59.0 77.8 61.2 53.4 56.5 76.4 82.1 79.3 93.0	62.9 76.5 60.2 54.6 53.5 78.2 84.0 78.0 95.2	67.6 67.1 66.2 70.1 69.5 65.7 66.7 62.4	58.6 63.1 57.3 60.4 63.9 65.4 64.9 63.0 69.0	59.6 61.9 57.9 59.5 62.7 65.5 64.6 63.9 67.7	59.0 61.9 57.3 57.7 59.1 62.3 64.6 66.6	86.8 91.6 98.6 91.3 85.1 96.9 101.1 102.0 205.7	87.0 92.2 98.4 95.0 83.0 93.8 104.6 102.3 199.2	94.6 92.2 95.6 95.0 90.2 96.7 104.6 101.3 99.6
January February Larch	59.2 54.1 65.9	58.3 55.4 67.4	106.0(f) 98.9 96.3	57.1 58.3 57.5	56.2 59.6 58.8	71.1(f) 75.5 72.6	60.0 58.4 63.2	58.9 61.3 62.0	63.3(f) 63.9 64.0	67.1 72.1 93.9	67.5 74.3 91.3	107.2 103.3(f)

<sup>(</sup>d) Revised to census trend.(f) Final figures.

# UNADJUSTED INDEX NUMBERS OF RETAIL SALES--(AVERAGE FOR 1936 = 100)

Name							
March, 1936		OLVIA DA	Waritime	Oughan	Ouskamia	Prairie	British
March, 1936	Year and Month	GANADA	Provinces	Quebec	Untario	rrovinces	Columbia
March, 1936		Nev	n's Clothing	Stores(c)			
March, 1937			0.2001211				
March, 1937	March, 1936	75:1	76.3	78.7	76:5		
March, 1936. 80.0 82.1 73.9 83.4 82.0 70.8  March, 1939. 70.3 68.6 68.6 69.4 76.0 73.0  March, 1940. 89.8 106.3 86.4 90.6 85.9 87.2  233.  October 126.0 144.5 117.5 129.1 147.1 111.5  December 1279.0 213.4 150.5 188.9 173.4 187.5  J440  January 79.1(f) 91.7 73.6 82.4 70.9 79.4  February 87.8 106.3 86.4 90.6 85.9 87.2  Karch, 1930. 427.7 +55.0 425.9 +30.5 +13.0 +19.5  March, 1937  Women's Clothing Stores  March, 1937  Women's Clothing Stores  March, 1936 31.8 75.8 81.0 81.1 83.6 85.9  March, 1937 97.2 87.7 83.4 96.6 102.4 117.8  March, 1938 90.5 83.6 79.6 92.7 94.0 96.7  March, 1938 83.8 76.9 75.7 82.7 92.9 102.7  March, 1939 83.8 76.9 75.7 82.7 92.9 102.7  March, 1930 102.1 120.2 86.0 99.4 116.2 133.1  J332  October 131.0 136.9 119.2 131.3 151.5 129.3  November 118.2 144.9 107.2 122.1 123.9 108.3  December 168.5 212.5 149.5 117.6 68.2 69.1 73.4  February 68.4 75.7 65.6 68.2 69.1 73.1  January 73.7(f) 95.8 63.6 76.7 73.2 78.4  February 68.4 75.7 65.6 68.2 69.1 73.1  January 73.7(f) 95.8 63.6 76.7 73.2 78.4  February 68.4 75.7 65.6 68.2 69.1 73.1  March, 1939 421.8 475.7 675.6 68.2 69.1 73.1  March, 1939 421.8 475.9				87.5	92.3		
March, 1940   89.8   106.3   86.4   90.6   85.9   87.2		80.0					
1936   134.0   122.2   114.4   131.6   192.3   126.0	March, 1939						
Section   134.0   122.2   114.4   131.6   192.3   126.0     Bovember   125.0   142.5   117.5   129.1   147.1   111.5     December   179.0   213.4   150.5   128.9   173.4   187.5     1940   79.1(f)   91.7   73.6   82.4   70.9   79.4     February   67.8   83.2   64.2   68.9   61.6   68.0     Barch   98.8   106.3   86.4   90.6   85.9   87.2     Konnes   187.7   155.0   425.9   430.5   413.0   419.5     March   1939   157.0   144.9   17.4   420.3   415.1   414.4     Jan, Harch   1940   420.3   444.9   417.4   420.3   415.1   414.4     Jan, Harch   1940   420.3   444.9   417.4   420.3   415.1   414.4     Jan, Harch   1939   79.2   87.7   83.4   96.6   102.4   117.8     March   1937   79.2   87.7   83.4   96.6   102.4   117.8     March   1937   97.2   87.7   83.4   96.6   102.4   117.8     March   1938   90.5   83.6   79.6   92.7   94.0   98.7     March   1939   33.8   76.9   75.7   82.7   92.9   102.7     March   1939   131.0   136.9   119.2   131.3   151.5   129.3     March   1930   131.0   136.9   119.2   131.3   151.5   129.3     November   168.5   212.5   149.5   177.6   168.2   156.8     January   73.7(f) 98.8   63.6   76.7   73.2   78.4     Jan, Harch   1940   421.8   456.3   413.6   420.2   425.1   429.6     March   1940   421.8   456.3   413.6   420.2   425.1   429.6     March   1939   116.5   (a)   120.2   86.0   99.4   116.2   133.1     Jan, Harch   1940   421.8   456.3   413.6   420.2   425.1   429.6     March   1939   116.5   (a)   120.2   86.0   99.4   116.2   133.1     Jan, Harch   1940   421.8   456.3   413.6   420.2   425.1   429.6     March   1939   116.5   (a)   120.2   86.0   99.4   116.2   133.1     January   106.6   (a)   109.3   113.8   113.9   107.8     January   110.2   (a)   119.4   119.5   119.9   129.4     January   110.2   (a)   119.6   113.5   97.8   104.0     January	March, 1940	89.8	106.3	86.4	90.6	85.9	87.2
November   178.0   142.5   117.5   129.1   147.1   111.5   129.0   147.4   187.5   129.0   147.4   187.5   129.0   173.4   173.4   187.5   129.0   173.4   173.4   187.5   129.0   173.4   1					227	100 2	226.0
December   179.0   213.4   150.5   188.9   173.4   187.5     1940   367.8   83.2   64.2   68.9   61.6   66.0     Sebruary							
1940   79.1(f)   91.7   73.6   82.4   70.9   79.4   February   67.8   83.2   64.2   68.9   61.6   68.0   March   89.8   106.3   86.4   90.6   85.9   87.2   68.9   March   1939   68.9   68.0	November						
January		179.0	213.4	150.5	100.9	713.4	701.
February 67.8 83.2 64.2 68.9 61.6 68.0 March 89.8 106.3 86.4 90.6 85.9 87.2 61.6 68.0 March 1930 427.7 455.0 425.9 430.5 413.0 419.5 March, 1939 60.6 85.9 67.2 60.6 March, 1939 70.6 March, 1938 70.6 March, 1938 70.5 83.6 79.6 92.7 94.0 96.7 March, 1938 83.8 76.9 75.7 82.7 92.9 102.7 March, 1939 83.8 76.9 75.7 82.7 92.9 102.7 March, 1939 83.8 76.9 75.7 82.7 92.9 102.7 March, 1940 102.1 120.2 86.0 99.4 116.2 133.3 151.5 129.3 Movember 118.2 144.9 107.2 122.1 123.9 108.3 December 166.5 212.5 149.5 177.6 168.2 156.8 1340 1340 132.1 120.2 86.0 99.4 116.2 133.1 151.5 (88.2 156.8 1340 1340 1340 1340 1341 1340 1351 1351 1351 1351 1351 1351 1351 135		79:3(4)	97.7	73:6	82.4	70.9	79.4
March   89,8   106,3   86,4   90,6   85,9   87,2	February						
### Change,	March						87.2
Harch, 1940	% Change.						
March, 1939		+27.7	+55.0	+25.9	+30.5	+13.0	+19.5
March, 1936							
March, 1936							
March, 1936		+20.3	+44.9	+17.4	+20.3	715.1	714.4
March, 1936 81.8 75.8 81.0 81.1 83.6 85.5  March, 1937 97.2 87.7 83.4 96.6 102.4 117.8  March, 1938 90.5 83.6 79.6 92.7 94.0 98.7  March, 1939 83.8 76.9 75.7 82.7 92.9 102.7  March, 1940 102.1 120.2 86.0 99.4 116.2 133.1  1939 October 133.0 136.9 119.2 131.3 151.5 129.3  November 118.2 144.9 107.2 122.1 123.9 108.3  December 168.5 212.5 149.5 177.6 168.2 156.8  1940 January 73.7(f) 95.8 63.6 76.7 73.2 78.4  February 68.4 75.7 65.6 68.2 69.1 73.1  March 1940 102.1 120.2 86.0 99.4 116.2 133.1  Change,  March, 1940 42.1 42.8 456.3 413.6 420.2 425.1 429.6  March, 1939 416.5 6.0 99.4 116.2 133.1  March, 1939 106.8 (a) 108.1 106.8 100.3 112.7  March, 1938 111.6 (a) 111.4 114.7 101.8 111.3  March, 1938 111.6 (a) 111.4 114.7 101.8 111.3  March, 1939 116.5 (a) 128.0 119.3 92.5 96.6  March, 1940 131.8 (a) 139.2 131.7 118.9 126.1  1939 0ctober 109.5 (a) 109.6 108.0 115.4 107.5  November 111.9 (a) 109.3 113.8 113.9 107.8  December 116.2 (a) 117.0 115.8 104.3 110.4  February 110.2 (a) 112.6 113.5 97.8  December 111.9 (a) 13.6 13.5 97.8 104.0  February 110.2 (a) 112.6 113.5 97.8 104.3 110.3  March, 1940 131.8 (a) 139.2 131.7 118.9 129.3  Danuary 110.2 (a) 112.6 113.5 97.8 104.3  March, 1940 131.8 (a) 12.6 113.5 97.8 104.0  February 110.2 (a) 112.6 113.5 97.8 104.3  March, 1940 131.8 (a) 117.0 115.8 104.3 110.3  March, 1940 131.8 (a) 117.0 115.8 104.3 110.3  March, 1940 131.8 (a) 139.2 131.7 118.9 126.1  March, 1940 131.8 (a) 117.0 115.8 104.3 110.3  March, 1940 131.8 (a) 139.2 131.7 118.9 126.1  March, 1940 131.8 (a) 139.2 131.7 118.9 126.1	JanMarch. 1939						
March, 1936 81.8 75.8 81.0 81.1 83.6 85.5  March, 1937 97.2 87.7 83.4 96.6 102.4 117.8  March, 1938 90.5 83.6 79.6 92.7 94.0 98.7  March, 1939 83.8 76.9 75.7 82.7 92.9 102.7  March, 1940 102.1 120.2 86.0 99.4 116.2 133.1  1939 October 133.0 136.9 119.2 131.3 151.5 129.3  November 118.2 144.9 107.2 122.1 123.9 108.3  December 168.5 212.5 149.5 177.6 168.2 156.8  1940 January 73.7(f) 95.8 63.6 76.7 73.2 78.4  February 68.4 75.7 65.6 68.2 69.1 73.1  March 1940 102.1 120.2 86.0 99.4 116.2 133.1  Change,  March, 1940 42.1 42.8 456.3 413.6 420.2 425.1 429.6  March, 1939 416.5 6.0 99.4 116.2 133.1  March, 1939 106.8 (a) 108.1 106.8 100.3 112.7  March, 1938 111.6 (a) 111.4 114.7 101.8 111.3  March, 1938 111.6 (a) 111.4 114.7 101.8 111.3  March, 1939 116.5 (a) 128.0 119.3 92.5 96.6  March, 1940 131.8 (a) 139.2 131.7 118.9 126.1  1939 0ctober 109.5 (a) 109.6 108.0 115.4 107.5  November 111.9 (a) 109.3 113.8 113.9 107.8  December 116.2 (a) 117.0 115.8 104.3 110.4  February 110.2 (a) 112.6 113.5 97.8  December 111.9 (a) 13.6 13.5 97.8 104.0  February 110.2 (a) 112.6 113.5 97.8 104.3 110.3  March, 1940 131.8 (a) 139.2 131.7 118.9 129.3  Danuary 110.2 (a) 112.6 113.5 97.8 104.3  March, 1940 131.8 (a) 12.6 113.5 97.8 104.0  February 110.2 (a) 112.6 113.5 97.8 104.3  March, 1940 131.8 (a) 117.0 115.8 104.3 110.3  March, 1940 131.8 (a) 117.0 115.8 104.3 110.3  March, 1940 131.8 (a) 139.2 131.7 118.9 126.1  March, 1940 131.8 (a) 117.0 115.8 104.3 110.3  March, 1940 131.8 (a) 139.2 131.7 118.9 126.1  March, 1940 131.8 (a) 139.2 131.7 118.9 126.1		,	Nomen's Clot	hing Stores			
March, 1937 97.2 87.7 83.4 96.6 102.4 117.8 March, 1938 90.5 83.6 77.6 92.7 94.0 98.7 March, 1939 83.8 76.9 75.7 82.7 92.9 102.7 March, 1940 102.1 120.2 86.0 99.4 116.2 133.1 1932			Voller 5 Olos				
March, 1937 97.2 87.7 83.4 96.6 102.4 117.8 March, 1938 90.5 83.6 79.6 92.7 94.0 98.7 March, 1939 83.8 76.9 75.7 82.7 92.9 102.7 March, 1940 102.1 120.2 86.0 99.4 116.2 133.1  1939 0ctober 131.0 136.9 119.2 131.3 151.5 129.3 November 118.2 144.9 107.2 122.1 123.9 106.3 December 168.5 212.5 149.5 177.6 168.2 156.8  1940 January 73.7(f) 95.8 63.6 76.7 73.2 78.4 February 68.4 75.7 65.6 68.2 69.1 73.1 March 102.1 120.2 86.0 99.4 116.2 133.1  **Change, March, 1940	March, 1936	81.8	75.8	81.0	81.1	83.6	
March, 1939         83.8         76.9         75.7         82.7         92.9         102.7           March, 1940         102.1         120.2         86.0         99.4         116.2         133.1           1939         October         131.0         136.9         119.2         131.3         151.5         129.3           November         118.2         144.9         107.2         122.1         123.9         108.3           December         168.5         212.5         149.5         177.6         168.2         156.8           1940         January         68.4         75.7         65.6         68.2         69.1         73.1           March         102.1         120.2         86.0         99.4         116.2         133.1           Change, March, 1940         +21.8         +56.3         +13.6         +20.2         +25.1         +29.6           March, 1939         Change, Jan, -March, 1940         +17.2         +35.2         +11.2         +17.4         +18.4         +20.7           March, 1936         98.4         (a)         107.8         96.2         88.4         91.3           March, 1937         106.8         (a)         108.1         106.8		97.2		-			
March, 1940 102.1 120.2 86.0 99.4 116.2 133.1 1932 October 131.0 136.9 119.2 131.3 151.5 129.3 November 118.2 144.9 107.2 122.1 123.9 108.3 156.8 1940 January 68.4 75.7 65.6 68.2 69.1 73.1 March, 1938 116.6 (a) 111.4 114.7 101.8 111.3 March, 1939 16.5 (a) 128.0 119.3 92.5 96.6 March, 1930 October 193.1 (a) 18.2 128.0 139.2 131.7 118.9 126.1 1940 January - 107.2 122.1 123.9 108.3 129.3 129.4 March 1939 110.2 (a) 113.6 (a) 133.6 (a) 139.2 131.7 118.9 126.1 March 1940 110.2 (a) 13.6 (a) 139.2 131.7 118.9 126.1 March, 1938 110.2 (a) 133.6 (a) 139.2 131.7 118.9 126.1 March 1940 131.8 (a) 135.6 139.7 129.3 129.4 March, 1938 110.2 (a) 117.4 118.8 113.8 (a) 139.2 131.7 118.9 126.1 1939 110.2 (a) 117.0 (a) 135.6 139.7 129.3 129.4 March 1940 131.8 (a) 139.2 131.7 118.9 126.1 1940 January 110.2 (a) 117.6 113.6 13.5 97.8 104.0 January 110.2 (a) 117.0 115.8 104.3 110.3 March 1940 131.8 (a) 139.2 131.7 118.9 129.3 129.4 March 1940 131.8 (a) 139.2 131.7 118.9 126.1 1940 January 110.2 (a) 117.0 115.8 104.3 110.3 March 1940 131.8 (a) 139.2 131.7 118.9 126.1 March 1940 131.8 (a) 139.2 131.7 118.9 126.1 March 1940 March 1939							
1939				75.7			
November		102.1	120.2	06.0	99.4	110.2	133.1
November   118.2   144.9   107.2   122.1   123.9   108.3   156.8     1940		122.0	336.0	220'0	121 2	151 5	129.3
December   168.5   212.5   149.5   177.6   168.2   156.8     1940			-				
1940							
January		100.)	2 July 0 )	3.770)	27100		
Tebruary   102.1   120.2   86.0   99.4   116.2   133.1     Change   March   1940   +21.8   +56.3   +13.6   +20.2   +25.1   +29.6     March   1939   Change   March   1940   +17.2   +35.2   +11.2   +17.4   +18.4   +20.7     March   1936   98.4   (a)   107.8   96.2   88.4   91.3     March   1937   106.8   (a)   108.1   106.8   100.3   112.7     March   1938   111.6   (a)   111.4   114.7   101.8   111.3     March   1939   116.5   (a)   128.0   119.3   92.5   96.6     March   1940   131.8   (a)   139.2   131.7   118.9   126.1     1939   0ctober   109.5   (a)   109.6   108.0   115.4   107.5     November   111.9   (a)   109.3   113.8   113.9   107.8     December   136.1(f)   (a)   135.6   139.7   129.3   129.4     1940   January   110.2   (a)   112.6   113.5   97.8   104.0     February   114.2   (a)   117.0   115.8   104.3   110.3     March   1939   131.8   (a)   139.2   131.7   118.9   126.1     Change   March   1940   +13.1   (a)   +8.8   +10.4   +28.5   +30.5     March   1939   10.5   (a)   139.2   131.7   118.9   126.1     Change   March   1939   +13.1   (a)   +8.8   +10.4   +28.5   +30.5     March   1939   130.5   130.5     March   1939   130.5     March   1939   130.5   130.5     March   1930   130.5   130.5     March   1930   130.5   130.5     March   1930   130.5     March   1930   130.5   130.5     March   1930   130.5   130.5	The state of the s	73.7(f)	95.8	63.6	76.7	73.2	78.4
March 1940			75:7			4	
March, 1940		102.1	120.2	86.0	99.4	116.2	133.1
March, 1939   Change,   JanMarch, 1940   +17.2   +35.2   +11.2   +17.4   +18.4   +20.7     JanMarch, 1939						105 3	120 6
## Change, JanMarch, 1940		+21.8	+56.3	+13.6	+20.2	+25.1	727.0
March, 1939							
March, 1939   Grocery and Lieat Stores		+17.2	+35.2	+11.2	+17.4	+18.4	+20.7
March, 1936		1 1 1	37.0				
March, 1936 98.4 (a) 107.8 96.2 88.4 91.3 106.8 (a) 108.1 106.8 100.3 112.7 111.6 (a) 111.4 114.7 101.8 111.3 112.6 13.9 107.5 129.4 129.4 129.4 129.4 129.5 126.1 129.6 129.9 129.4 129.6 129.9 129.4 129.9 126.1 129.9 126.1 129.9 126.1 129.0 129.4 129.0 129.4 129.0 129.4 129.0 129.0 129.4 129.0 1							
March, 1937 106.8 (a) 108.1 106.8 100.3 112.7 March, 1938 111.6 (a) 111.4 114.7 101.8 111.3 March, 1939 116.5 (a) 128.0 119.3 92.5 96.6 March, 1940 131.8 (a) 139.2 131.7 118.9 126.1 1939 October 109.5 (a) 109.6 108.0 115.4 107.5 November 111.9 (a) 109.3 113.8 113.9 107.8 December 136.1(f) (a) 135.6 139.7 129.3 129.4 1940 January 110.2 (a) 112.6 113.5 97.8 104.0 February 114.2 (a) 117.0 115.8 104.3 110.3 March 131.8 (a) 139.2 131.7 118.9 126.1 % Change, March, 1940 +13.1 (a) +8.8 +10.4 +28.5 +30.5 March, 1939		,	Grocery and	lieat Stores	3		
March, 1937 106.8 (a) 108.1 106.8 100.3 112.7 March, 1938 111.6 (a) 111.4 114.7 101.8 111.3 March, 1939 116.5 (a) 128.0 119.3 92.5 96.6 March, 1940 131.8 (a) 139.2 131.7 118.9 126.1 1939 October 109.5 (a) 109.6 108.0 115.4 107.5 November 111.9 (a) 109.3 113.8 113.9 107.8 December 136.1(f) (a) 135.6 139.7 129.3 129.4 1940 January 110.2 (a) 112.6 113.5 97.8 104.0 February 114.2 (a) 117.0 115.8 104.3 110.3 March 131.8 (a) 139.2 131.7 118.9 126.1 % Change, March, 1940 +13.1 (a) +8.8 +10.4 +28.5 +30.5 March, 1939	March 1924	98.4	(0)	107.8	96:2	88.4	91.3
March, 1938 111.6 (a) 111.4 114.7 101.8 111.3 March, 1939 116.5 (a) 128.0 119.3 92.5 96.6 March, 1940 131.8 (a) 139.2 131.7 118.9 126.1 1939 October 109.5 (a) 109.6 108.0 115.4 107.5 November 111.9 (a) 109.3 113.8 113.9 107.8 129.4 1940 January 110.2 (a) 135.6 139.7 129.3 129.4 1940 The following th			1				
March, 1939       116.5       (a)       128.0       119.3       92.5       96.6         March, 1940       131.8       (a)       139.2       131.7       118.9       126.1         1939       October       109.5       (a)       109.6       108.0       115.4       107.5         November       111.9       (a)       109.3       113.8       113.9       107.8         December       136.1(f)       (a)       135.6       139.7       129.3       129.4         1940       110.2       (a)       112.6       113.5       97.8       104.0         February       114.2       (a)       117.0       115.8       104.3       110.3         March       131.8       (a)       139.2       131.7       118.9       126.1         % Change       Harch       1940       +13.1       (a)       +8.8       +10.4       +28.5       +30.5         March       1939       1939       1940							
March, 1940							
1939 October 109.5 November 111.9 December 136.1(f)  110.2 Tebruary 114.2 Tebruary March 131.8  Narch 1940  Change, Narch, 1940 March, 1939  109.6 108.0 115.4 107.5 113.9 107.8 113.9 129.4  110.2 (a) 112.6 113.5 97.8 104.0 115.8 104.3 110.3 110.3 110.3 118.9 126.1					131.7	118.9	126.1
October       109.5       (a)       109.6       108.0       115.4       107.5         November       111.9       (a)       109.3       113.8       113.9       107.8         December       136.1(f)       (a)       135.6       139.7       129.3       129.4         1940       January       110.2       (a)       112.6       113.5       97.8       104.0         February       114.2       (a)       117.0       115.8       104.3       110.3         March       131.8       (a)       139.2       131.7       118.9       126.1         % Change,       harch, 1940       +13.1       (a)       +8.8       +10.4       +28.5       +30.5         March, 1939       110.2       110.2       110.2       110.2       110.2       110.2       110.3 <t< td=""><td>1070</td><td></td><td></td><td></td><td></td><td></td><td></td></t<>	1070						
November	October						1
1940  January	November				-		
January		136.1(f)	(a)	135.6	139.7	129.3	127.4
February	quint de la company de la comp	130:2	(0)	112.6	1113.5	97.8	104:0
March			9 1 1	}			
% Change, Narch, 1940 +13.1 (a) + 8.8 +10.4 +28.5 +30.5  March, 1939							
March, 1940 +13.1 (a) + 8.8 +10.4 +28.5 +30.5		201.0	(4)	-37.54			
March, 1939		+13.1	(a)	+ 8.8	+10.4	+28.5	+30.5
					1 9 9 9		15
% Change,	% Change,					.00	170 0
JanMarch, 1940 +12.8 (a) +7.9 +10.7 +27.5 +28.9		+12.8	(a)	+ 7.9	+10.7	+27.5	+20.9
Jan, -March, 1939	Jan March, 1939						-

<sup>(</sup>a) Figures for the Maritime Provinces are withheld to avoid disclosing individual operations. (c) Includes men's furnishings. (f) Final figures.

# UNADJUSTED INDEX NUMBERS OF RETAIL SALES--(AVERAGE FOR 1936 = 100)

Enterprise de l'acceptant de des l'accepts de la les les les productions de la les						
Year and Month	CANADA	Maritime Provinces	0		Prairie	British
A Part of the Part	CANALA	Frovinces	Quebec	Ontario	Provinces	Columbia
		Department	t Stores			
March, 1936	82 2	20.4	0-			
March, 1936		79.4	87.4	83.8	80.3	84.5
March, 1938	88.6	87 • 4 79 • 5	99.7	93.5	91.4	99.4
March, 1939		72.6	97.9	88.4	84.3	90.6
March, 1940		88.8	105.5	88.8	82.6	92.6
1939	12.0	00.0	107.7	93.1	92.0	103.4
October	134.4	125.2	128.1	122.3	161.9	122:6
November	125.9	131.9	1.28.5	126.1	128.7	112.6
December	1.92.1	207.6	208.9	1.98.2	177.9	177.0
1940						
January	85.6(f)	86.6	98.0	84.6	82.8	80.5
February	86.4	86.0	92.2	86.9	83.0	85.9
March	95.5	88.8	1.05.5	93.1	92.0	103.4
March, 1940	+ 9.1	+22.3	. 0 3	+ 4.8		
March, 1939	/ * -	1220)	+ 9.1	7 4.0	+11.4	+11.7
% Change,						
Jan, -March, 1940	+15.3	+29.8	4-14.6	+13.7	+17.1	+10.5
Jan March, 1939				-54,		1100)
		77				
		Variety S	tores	T		
March, 1936	72.3	64.5	72.3	74.4	69.5	72.0
March, 1937	88.5	83.6	89.9	89.3	86.0	93.1
March, 1938	77.9	74.3	78.4	78.4	76.5	84.1
March, 1939	76.9	70.4	83.4	74.5	70.8	87.3
March, 1940	1.04.4	103.8	106.8	95.1	95.2	109.3
1939	220					
October	112.3	111.6	118.5	106.9	121.4	111.7
December	113.4	118.9	116.4	109.2	117.9	115.2
1940	220.0	251.5	220.1	223.8	223.2	267.3
January	74.5	73:9	79:8	72.3	68.2	81.2
February	80:1(f)	77.5	85.1	76.8	76.9	91.4
March	1.04.4	103.8	106.8	95.1	95.2	109.3
% Change,		TEST ES		,,,,,		20,43
March, 1940	+35.7	+47.4	+28.1	+27.7	+34.5	+25.2
March, 1939						
% Change, JanMarch, 1940	102.2	120 4				
Jan March, 1939	+23.3	+32.4	+21.2	+19.2	+23.8	+17.1
The state of the s						
		Drug Sto	ores			
March, 1936	94.2	92.0	100.5	94.6	89.1	90.7
March, 1937	105.8	109.0	110.5	106.8	99.0	101.5
March, 1938	103.6	102.9	109.6	104.4	94.9	104.3
March, 1939	109.1	105.1	118.7	109.1	103.2	103.5
March, 1940	113.8	122.3	121.5	112.8	109.3	104.8
1939						
October	111.1	108.5	113.0	105.1	123.7	116.4
December	108:9	110.8	111.8	108.2	109.5	103.5
1940	1.46.8	166.3	133.1	145.2	156.2	151.1
January	106.0(f)	109:4	111.3	105:3	101.6	105.0
February	104.5	109.1	112.4	102.7	100.7	101.1
March	113.8	122.3	121.5	112.8	109.3	104.8
% Change,			And the state of			
March, 1940	+ 4.3	+16.4	+ 2.4	+ 3.4	+ 5.9	+ 1.3
March, 1939						
% Change,		120 0				
Jan, -March, 1940 Jan, -March, 1939	+ 5.5	+12.8	+ 3.1	+ 4.2	+ 9.1	+ 5.0
17)7						

<sup>(</sup>f) Final figures.

# DEPARTMENT STORE SALES IN CANADA, BY SELECTED DEPARTMENTS MARCH, 1939, AND MARCH, 1940

(Based on sales of 18 firms)

		March	March	1 Change
		1939	1940	1940/39
	TOTAL SALES, ALL DEPARTMENTS	15,588,572	17,324,209	+ 11.1
1.	Women's dresses, coats and suits	1,740,817	1,804,225	+ 3.6
2.	Girls' and infants' wear	424,283	505,173	+ 19.1
3.	Hosiery and gloves	683,326	796,701	+ 16.6
4.	Lingerie and corsets	664,891	723,050	+ 8.7
5.	Millinery	273,247	315,068	+ 15.3
6.	Women's and children's apparel - (Total, 1-5)	3,786,564	4,144,217	+ 9.4
7.	Men's and boys' clothing and furnishings	1,559,491	1,838,820	+ 17.9
8.	Drugs and toilet articles and preparations	509,501	571,572	+ 12.2
9 •	Piece goods	1,213,747	1,254,731	+ 3.4
10.	Smallwares	564,609	619,651	+ 9.7
11.	Food and kindred products	1,777,330	1,980,965	+ 11.5
12.	Furniture (including mattresses, springs)		893,045	+ 18.1
	Home furnishings	1,052,869		
	Household appliances and electrical supplies			
170	Hardware and kitchen utensils			+ 5.3
	Radios, musical instruments and supplies			+ 23.5
	Shoes and other footwear			
	Stationery, books and magazines			
19.	All other departments, total	1,173,141	1,702,430	



Historia Carana Car