> C A N A D A
> DEPARTMENT OF TRADE AND COMMERCE DOMINION BUREAU OF STATISTICS INTERNAL TRADE BRANCH

V01. 11

## MONTHLY INDEXES OF RETAIL SALES

IN<br>CANADA<br>DECEMBER 1941

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OTTAWA

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DEPARTMENT OF TRADE HIND COIATHRCE DOLINION BUREAU OF STATISTICS INTERNAL TRZDE BRANCH<br>OTTANA, CANFDA

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MONTHLY INDEXES OF RETAIL SLLES, DECEMBER, 1241
$(1935-1939=100)$
Brisk Christmas trading resulting from increased purchasing power in consumers' hands is reflected in retail trade statistics for December as reported to the Dominion Bureau of Statistics by a representative number of retail stores giving representation to twelve different lines of business. The amount of money spent by consumers in retail trading establishments in December, 1941 was 16 per cent above December, 1940 and exceeded that of any other month in the records of the past thirtern years. The composite index of sales, in the calculation of which each of the twelve components is given its proper weight, stands at 201.5 for December, 1941, at 146.6 for November, 194.? and at 174.1 for December, 1940. The previous high record was in December, 1929 when the index stood at 174.4.

With the exception of stores specializing in the sale of furniture, radios or electrical household appliances, all lines of business for which separate figures are available registered increased sales compared with December, 1940. Enhanced prices arising from increased excise taxes, reduced quotas on production and restrictions on instalment buying combined to effect a decrease of 26 per cent in the dollar business transacted by radio or electrical appliance specialty stores in December, 1941 compared with the preceding year. November sales were also below Novernber, 1940, but declines during these months were rather more than offset by earlier increases, annual sales for 1941 standing 6 per cent above the dollar volume recorded for 1940. Furniture store sales were 19 per cent lower in December, 1941 than in Decombor, 1940 and were up 7 per cent in the annual comparison. Adjustments for prico incrossos would rovoal roducod volume in 1941.

Shoe store sales ranged 38 per cent higher in December, 1941 than in the corresponding month of 1940. Part of this marked increase must be attributed to the fact that a considerable portion of the stoo trade normally transacted in December was transacted in November in 1940, cold weather conditions prevailing in the latter part of that month advancing the usual shoe trade season. The December increase in Quebec was outstanding, amounting to 55 per cent while increases for other regions were 28 per cent in the viaritime Provinces, 39 per cent in Ontario, 27 per cent in the Prairio Provinces and 14 per cent in British Columbia. Annual sales for the Dominion averaged 19 per cent higher in 1941 than in 1940.

Stores specializing in men's clothing or men's furnishings transacted 20 per cent more dollar business in December, 1941, than in December, 1940, while sales for the year were up by a similar percentage. Gains, both for the month of December and also for the year, were greater in Central and Eastern Canada than in the Weat. Percentage increases betwoen December of 1941 and 1940 for oach of the five regions of the country with percentage gains for the year in brackets are as follows: Maritime Provinces, 21 por cent ( 26 per cent); Quebəc, 27 per cent (21 per cent); Ontario, 21 per cent (21 per cont); Prairie Provinces, 12 por cent ( 13 per cant); British Columbia, 10 per cent (11 per cent).

Women's specialty otore salos were up 16 per cent in December, 1941, over 1940, while the annual comparison roveals a gain of 17 per cont. Regional rosults for this trado resemble those for men's clothing stores, with most resen wn gnins in contra? and Dastorn Canade. December increasos for the various rogions with annual rosults in brackets follow: Maritime Provinces, 17 per cent (19 por cont); Quobac, 24 per cent (22 per cent) ; Ontario, 15 per cent (17 per cant); Prairie Provinces, 7 por cent ( 9 per cont); British Columbia, 13 per cent ( 11 per cent).

Department store sales were up 14 per cont in Decomber, 1941 compared with 1940, while sales for the year 1941 avaragod 15 por cont abovo the proceding twelvo-month poriod. Tho Queboc incroaso of 18 por cont in Decembor, 1941, ovor 1940 oxcooded uniform gains of spproximately 13 por cont for oach of the other four economic divisions, whilo the Naritime Provinces stand highost in point of viow of increased sales for the year.

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Porcontege incroasos for Docombar with annuml avoragos in brackots aro as follows: Maritime Provincus, 13 por cont ( 22 por cont); Queboc, 18 por cont ( 16 por cont); Ontario, 14 por cont ( 16 por cont); Prairie Provincos, 13 por cont ( 12 por cont); British Columbie, 13 por cont ( 16 per cent).

A comperison of dopartment storo salos by dopartmonts for Docombar, 1940 and 2941, shows tho housohold applianco and oloctrical supplios dopertmont down 15 por oont; tho radio and musical instrumont dopartmont down 12 por cunt; an incroasc of 2 per cent for the furnituro dopertment and incroasos of considernble magnitudo for tho other dopartments for which suparate date ere compiled. Wo men's and childron's apperel dopartionts gainod 15 por cont whilo men's and boys' clothing and furnishings woro up 18 por cont. Píco soods incroesod 19 per cont end tho shoo dopertment was up 23 per cunt. Docambor figuros for other dopartments and annual totals by dopartments for 1940 and 1941 will bo found in tho attachod tablos.

Decermber salos of drug storos increasod 36 por cent ovor November, 1941, and woro 13 por cont abovo Docomber, 1940, whilo selos for tho yoar 1941 avoragod 15 por cont ebovo the proceding year. The 36 por cent incroeso from Novombur wes considorably In excess of the usual sersonsl movemont wi th the result that the socsonally acjusted index of drug store sales edvencod from 135.9 in November to 145.9 in Ducomber. Increasos over Docombor, 1940, wore reportod in all sections, percontege incroases betwoen Docoraber, 1940 and 1941, for oach of tho fivo oconomic divisions with annual increabus in breckots aro es follows: Maritimo Provincos, 14 por cont ( 21 por cont); quoboc, 7 por cont ( 13 por cent) ; Ontario, 16 por cent ( 17 por cont); Prairio Provinces, 11 por cont ( 14 por cont); British Columbia, 12 por cont ( 11 por cant).

Customers spent 20 per cont moro money in grocery and mert stores in Decombor, 1941, then in Decumber, 1940, whila s?los for tho yoar advanced 15 per cont. The Docomber incroaso was hi her in the Maritimo Provincos than olso here, whilo annual increases wore fairly uniform for Contral and bestorn Cenede. Porcontige incraesos betwuon Decomber of 1940 and 1941 for aach of the fivo divisions with ennual geins in brackets stand 3 follows: Maritime Provinces, 30 per cent ( 17 por cent); Quoboc, 21 por cont (15 por cont); Ontario, 13 por cont (17 per cont); Prairio Provinces, 14 por cent ( 11 por cont); British Columbis, 15 por cont ( 13 por cont).

Salos of hardwere stores gained 23 per cont botwoon Novomber and Decombor and wore 27 per cent highor than in Docombor, 1940, an incroaso similar to that recordod in tho annual totals. Rostaurants receipts incransed 18 per cont in Docombor, 1941 ovor 1940, whilo annunl figures wore up 16 por cont.

Varioty storos continuod tho incronso in businoss rocordod in rosults for oarlior months. Docember seles of variety stores gainod 90 por cont over Novembor and stood 21 per cont over Decomber, 1940. The 90 por cent incroase over Novamber was somowhat gruator than the usual seasonel movomont for this timo of the yoar; tho seasonally

adjustod indox rising from 171.6 in Novembor to 175.0 in Decumbor. Annual sales for this trade wero up 20 por cent.

Jowallery store saies increasod 8 por cont over Docembor, 1940. Gains of 23 and 12 por cont in the Maritimes and quoboc wero modifiod by smaller gains in ontario and British Columbie and by a 4 por cont decrabo in tho Pradries.

Compargson of Retail Sales in Canad for 1940 and 1941 , by Kinds of Buginess

| Kind of Businoss | December: 1941 <br> + or - por cent compared with |  |  | Cumulativo Indexas |
| :---: | :---: | :---: | :---: | :---: |
|  | $\begin{aligned} & \text { December } \\ & 1930 \end{aligned}$ | $\begin{gathered} \text { Decomber } \\ 1940 \end{gathered}$ | Novembor 1941 | $\frac{\text { Jan--Dece } 2941}{\text { Jane-Dece. } 1940}$ |
| General Index ................. | 127.0 | +15.7 | +37.4 | +25.6 |
| Buot and Shoe Stores ......... | $+16.3$ | $+38.1$ | +58.0 | +18.7 |
|  |  |  |  |  |
| Ge.ndy Stores . ................. | $+15.7$ | +42.1 | +141.2 | +23.4 |
| Vion's Clothing Stores ........ | $+68.9$ | +20.3 | +37.4 | +19.5 |
|  |  |  |  |  |
| Forion's Clothing Stores ...... | $+5.5$ | +16.1 | $+44.6$ | +16.7 |
| Departrient Stores | +26.4 | +13.9 | +54.1 | $+15.2$ |
|  |  |  |  |  |
| Drug Stores .................. | +45.2 | +13.0 | +36.2 | +15.1 |
| Turniture Stores | - 6.0 | $-19.3$ | +33.1 | $+6.5$ |
| Srocery and Meat Stores ...... | +28.6 | +19.6 | $+12.7$ | +15.1 |
|  | . |  |  |  |
| ivardvare Stores ............... | +26.8 | +17.2 | +23.3 | $+17.2$ |
| Hadio and Mectrical Stores.. | -38.7 | -25.6 | $+44.7$ | + 6.2 |
| Tostaurants .................. | - 8.0 | +17.6 | $+9.7$ | +16.3 |
| Variety Stores ................. | +101.6 | +20.8 | +90.3 | +20.4 |
| Varlety Stores ................ | +101.6 | +20.8 | +90.3 | +20.4 |

Comparison of Rotail Sales of Boot and Shoe Stores and Jowellory Stores
Docember, 1940 and Decernber, 1941

| Region | Sales in December, 1941 Compared with Sales in December, 1940 |  |
| :---: | :---: | :---: |
|  | Boot and Shoe Stores | Jewellery Stores |
| CANADA................ | +38.1 | $+8.1$ |
| Wiaritimo Provincos............ | +27.5 | +22.8 |
| Quebec......................... | +54.9 | +11.8 |
| Ontario....................... | +39.1 | $+8.6$ |
| Prairio Provinces ............ | +27.0 | -4.1 |
| British Columbia....... | +13.8 | + 4.9 |



 $0 \quad \therefore \quad \therefore \quad \therefore \quad \therefore \quad \therefore \quad \therefore \quad$.

A. Unadjusted. B. Adjusted for Numbor of Businoss Days and Seasonal Variations(Figures for curront year are subject to final revision)

(c) Encludes men's furnisinings.
(h. :myiy indexes are based laryely upon returns from retail caitar cinine.
is. Uradjusted. Bo ndjusted for Number of Business ikays and Soasonal Variations.
(Figures for currant year are subject to final revision)

| Year and Month | Furniture |  |  | ies ats | Hardware |  | Radio and Eiectrical |  | Restaurants |  | Variety |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $h$ | $\underline{L}$ | A | B | 13 | B | \& | B | A | 3 | A | B |  |
| Deceraber, 1929............. | 177-5 | 144.4 | 137.2 | 134.6 | 165.8 | 151.0 | 306.4 | 184.9 | 177.6 | 173.4 | 161.5 | 90.4 |  |
| December, 1930............... | 142.3 | 111.8 | 126.0 | 120.6 | 135.2 | 118.4 | $272 \cdot 5$ | 158.1 | 150.6 | 145.0 | 168.2 | 91.9 |  |
| December, 1931....................... | 123.2 | 97.5 | 111.0 | 105.8 | 112.9 | 98.9 | 169.5 | 99.5 | 125.6 | 120.9 | $165 \cdot 7$ | 90.2 |  |
| December, 1932............... | 77.3 | 63.9 | 98.2 | 94.8 | 72.7 | 63.7 | 109.0 | 66.0 | 98.7 | 93.8 | 142.9 | -7 |  |
| December, 1933................ | 79.7 | 71.2 | 94.0 | 83.6 | $77 \cdot 7$ | 70.8 | 99.8 | 64.4 | 89.8 | 86.4 | 140.7 | $73 \cdot 7$ |  |
| December, 1934.............. | 95.6 | 86.2 | 90.1 | 82.0 | 95.5 | 87.0 | 122.0 | 78.8 | $95 \cdot 7$ | 92.4 | 156.5 166.8 | 82.3 88.1 |  |
| December, 1935,.............. | 102.2 | 94.4 | 96.4 | 91.2 | 98.0 106.3 | 89.2 | 123.1 | 79.5 105.7 | 104.1 113.8 | 101.5 109.5 | 191.1 | 98.2 |  |
| December, 1936............... | 125.6 | 112.0 | 109.2 | 100.4 | 106.3 | 93.1 | 148.7 | 105.7 | 113.8 108.9 | 104.5 | 209.1 | 113.7 |  |
| December, 1937............... | 124.0 | 113.2 | 124.5 121.4 | 119.2 | 113.4 114.0 | 99.3 102.6 | 143.0 136.9 | 101.6 97.3 | 103.2 | 98.1 | 218.2 | 104.7 |  |
| December, 1938............... | 121.2 | 100.2 | 121.4 129.3 | 101.1 | 114.0 | 102.6 117.5 | 146.3 | 108.1 | 109.8 | 105.7 | 248.1 | 122.7 |  |
| December, 1939..................... | 139.5 165.8 | 119.4 145.3 | 129.3 $135 \cdot 5$ | 128.1 | 125.6 146.2 | 136.8 | 224.4 | 165.9 | 117.8 | 114.9 | 280.7 | 148.3 | 1 |
| December, $1940 . . . . . . . . . . . . . . . .$. | 165.8 133.8 | 113.1 | 162.0 | 149.5 | 171.4 | 154.2 | 167.0 | 118.7 | 238.5 | 133.3 | 339.1 | 175.0 |  |
| 1941 |  |  |  |  |  |  |  |  |  |  | 96.9 | 151.4 |  |
| January...................... | 83.1 | 124.6 | 118.0 | 122.0 | $82 \cdot 2$ | 134.3 142.4 | 115.3 110.4 | $143 \cdot 1$ 148.5 | $109 \cdot 3$ $103 \cdot 2$ | 116.9 | 103.8 | 153.6 |  |
| February...................... | 103.6 | 132.8 | 117.0 | 127.3 | 77.7 | 142.4 137.2 | $110 \cdot 4$ 120.3 | 148.5 145.6 | 117.0 | 118.8 | 121.0 | 150.9 |  |
| Warch...................... | 112.7 | 131.3 | 134.7 | 126.9 | $\begin{array}{r}97 \cdot 9 \\ \hline 17.5\end{array}$ | 137.2 134.9 | 120.3 146.3 | 1460.5 | 118.2 | 118.7 | 143.4 | 157.0 |  |
| dpril...................... | 137.9 | 127.4 | 132.2 | 136.5 | 137.5 | 134.9 125.6 | 146.3 | 160.5 144.0 | 119.2 | 115.6 | 159.8 | 159.7 |  |
| 校y. . . . . . . . . . . . . . . . . . | 174.3 | 139.1 | 146.8 | 141.4 | 169.0 153.6 | $125 \cdot 6$ 131.6 | 107.4 | 145.6 | 114.4 | 116.5 | 154.0 | 154.8 |  |
| June. ....................... | 131.5 | $137 \cdot 6$ | 139.4 | 145.7 | 153.6 | 131.6 | 138.5 | 169.1 | $125 \cdot 2$ | 119.4 | 152.2 | 152.7 |  |
| July....................... | 115.3 | 148.1 | 133.0 | 136.3 | 149.3 149.6 | 133.1 142.4 | 134.5 136.9 | 174.4 | $134 \cdot 7$ | 124.8 | 158.9 | 163.1 |  |
| dugust..................... | 138.8 | $135 \cdot 5$ | 146.0 | 148.3 | 149.6 157.8 | 142.4 134.2 | 136.9 157.2 | 134.7 | 129.1 | $125 \cdot 3$ | 152.3 | 162.6 |  |
| September................. | 140.1 | 121.6 | 133.7 | 139.1 | 157.8 16.04 | 140.2 | 151.3 | 117.8 | 13.1.0 | 128.2 | 173.0 | 166.2 |  |
| October.................... | 137.9 | $115 \cdot 7$ | 145.2 | 143.0 140.8 | 139.0 | 141.7 | 115.4 | 94.2 | 126.2 | 133.8 | 178.2 | 171.6 |  |
| November............................... | 100.5 133.8 | 94.9 113.1 | 143.7 162.0 | 149.5 | 171.4 | 15A.t2 | 167.0 | 118.7 | 138.5 | 133.3 | 339.1 | $175 \cdot 0$ |  |


| $\vdots$ | $\ddots \ldots$ | $\ldots \ldots$ |  |
| :---: | :---: | :---: | :---: |
| $\vdots$ | $\ddots$ | $\ldots$ | $\ddots \cdots \cdots$ |

$\cdots \cdots \cdots$
$\cdots \cdots \cdots \quad \because \ldots$.

| $\because \cdots$ | $\ddots$ | $\ddots \ldots$ |
| :---: | :---: | :---: | :---: |

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$\because \because \cdots \cdots$

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| Docombor, 1936 .. | 166.5 | 173.8 | 152.9 | 174.2 | 149.1 | 184.5 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Docember, $1937 \ldots$ | 174.3 | 183.4 | 166.1 | 181.0 | 149.5 | 192.4 |
| December, 1938 ... | 163.7 | 171.7 | 145.4 | 173.8 | 149.8 | 176.6 |
| Jocember, $1939 \cdots 1$ | 178.8 | 208.4 | 151.6 | 138.6 | 171.9 | 189.9 |
| Lecomber, 1940 . | 199.7 | 250.8 | 171.9 | 212.0 | 178.8 | 291.6 |
| Docomber, 1941 . | 240.3 | 304.5 | 217.8 | 256.8 | 200.1 | $222 \cdot 3$ |
| $\frac{2.15}{\text { July } \ldots . . . . . . . . ~}$ | 111.8 | 164.6 | 114.6 | $102 \cdot 4$ | 106.4 | 115.6 |
| sugust ....... | 114.1 | 156.3 | 120.6 | 108.0 | 93.8 | 121.9 |
| Soptomber .... | 128.5 | 157.2 | 122.8 | 124.9 | 136.3 | 127.6 |
| stobor | 168.8 | 197.1 | 169.2 | 168.7 | 170.5 | 141.4 |
| İovember . . . . . | 174.9 | 223.1 | 166.6 | 175.9 | 179.9 | 143.8 |
| December ...... | 240.3 | 304.5 | 217.8 | 256.8 | $200 \cdot 1$ | 222.3 |
| Charge, <br> Docsmber, 1941 | $+20.3$ | $+21.4$ | $+26 \cdot 7$ | +21.1 | $+11.9$ | $+10 \cdot 3$ |
| Decembor, 1940 |  |  |  |  |  |  |
| Chango, Jenr-Doc. 2241 | $+19.5$ | +26.0 | $+21.0$ | +20.7 | $+13 \cdot 2$ | $+10.8$ |



Grocery and Neat Stores

|  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Dicamber, 1936. | 109.2 | (3) | 103.9 | 111.5 | 106.1 | 122.9 |
| Decomber, $1937 \ldots$ | 124.5 | ( | 119.9 | 126.6 | 121.9 | 134.9 |
| Dreambor, 1938 .. | 121.4 |  | 124.9 | 127.6 | 103.7 | 102.9 |
| Dacermber, $1939 \ldots$ | 129.3 | 131.0 | 128.4 | 132.2 | $123 \cdot 7$ | 123.2 |
| Hecormber, 1940 . | 135.5 | 136.3 | 130.6 | 141.6 | 128.6 | 130.9 |
| U.caraber, 1941.. | 162.0 | 177.4 | 158.4 | 167.7 | 146.9 | 150.8 |
| 241. |  |  |  |  |  |  |
| Jily ........... | 133.0 | 137.8 150.8 | 121.3 | 134.6 | 148.6 171.0 | 136.9 156.6 |
| hagust ......... | 146.0 | 150.8 | 131.1 | 145.8 | 171.0 | 156.6 |
| Sopternbor ..... | 133.7 | 147.4 | 126.1 | 132.0 | 146.0 | 134.1 |
| (ctobor ....... | 145.2 | 154.2 | 140.7 | 145.9 | 148.0 | 142.6 |
| ' ovmiber ...... | 143.7 | 156.5 | 134.4 | 148.6 | 141.8 | 139.1 |
| jocamber ...... | 162.0 | 177.4 | 158.4 | 167.7 | 146.9 | 150.8 |
| \% honge, Docambor, 1941 | $+19.6$ | +30.2 | +21.3 | +18.4 | $+14.2$ | +15.2 |
| Change, $\text { Jrin-Dec. } 1241$ | +15.1 | +16.8 | +14.5 | +16.8 | +10.8 | +12.8 |
| Jra.-Doc. 920 |  |  |  |  |  |  |

[^1](Figuras for the current yoar are subjoct to final revision)

| Yoar and Month | ChNADh | Naritime <br> Provinces | Queboc | Ontorio | Prairie <br> Provinces | British <br> Columbia |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- |


| Docombar:, 1936 .. | 167.2 | 174.0 | 162.8 | 174.9 | 160.6 | 158.8 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Decomber: 1937. | 174.8 | 184.2 | 179.3 | 183.1 | 161.2 | 168.8 |
| Decormber, 1933 .. | 171.7 | 169.5 | 130.1 | $175 \cdot 6$ | 163.0 | 171.0 |
| Docomber, 1939. | 188.9 | 204.6 | 198.1 | $195 \cdot 3$ | 177.9 | 173.5 |
| Decombor, 1940 .. | 210.2 | $245 \cdot 3$ | 215.3 | 218.9 | $192 \cdot 3$ | 197.2 |
| $3 \mathrm{comb} \text { or, } 1941 \ldots$ | 239.4 | 276.7 | 253.0 | 249.0 | 217.1 | 222.4 |
| July . . . . . . . | 102.2 | 127.5 | 97.4 | 97.9 | 97.1 | 119.1 |
| August | 120.4 | $137 \cdot 2$ | 120.1 | 121.7 | 107.0 | 138.0 |
| Septomber ..... | 138.6 | 149.7 | 140.6 | 138.2 | 131.7 | 147.5 |
| October | 160.0 | 180.7 | 163.7 | 158.5 | 154.5 | 161.0 |
| Novomber | 155.4 | 181.3 | 148.5 | 153.2 | 157.9 | 150.0 |
| $\begin{aligned} & \text { Docembur . } \\ & \% \text { Jange, } \end{aligned}$ | 239.4 | 276.7 | 253.0 | 249.0 | 217.1 | 222.4 |
| $\frac{\text { Docembar }}{\text { Decombor, }, \frac{1941}{1240}}$ | $+13.9$ | +12.8 | +17.5 | +13.8 | +12.9 | +12.8 |
| \% Chenge, $\frac{\operatorname{Jan} \cdot-D_{0} c \cdot+\frac{1941}{}}{\operatorname{Jan}=D o c \cdot, 1940}$ | +15.2 | +22.3 | +15.9 | $+15 \cdot 6$ | +12.0 | +15.7 |


| Variety Stores |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Docombor: 1936 . | 191.1 | 198.0 | 166.6 | 197.1 | 191.8 | 220.3 |
| Decombor, 1937 .. | 209.1 | 225.2 | 191.7 | 217.4 | 190.1 | 226.1 |
| Docembor, 1938. | 218.2 | 231.0 | 199.7 | 221.5 | 220.9 | 239.0 |
| Decornber, 1939. | 248.1 | 302.9 | 227.6 | 242.6 | 264.2 | 257.4 |
| Docomber, 1940 .. | 280.7 | 368.5 | 257.2 | 278.1 | 281.7 | 268.7 |
| Docember, 1941 .. | 339.1 | 447.0 | 328.0 | 332.2 | 332.8 | 301.8 |
| 1241 |  |  |  |  |  |  |
| July............ | 152.2 158.9 | 196.2 | 160.7 170.9 | 143.1 150.5 | 141.8 | 141.2 |
| August ......... | 158.9 152.3 | 207.4 | 170.9 162.7 | 141.3 | 148.9 | $132 \cdot 3$ |
| Soptember . .... | 152.3 | $202 \cdot 1$ | 162.7 | 141.3 | 148.9 | $132 \cdot 3$ |
| Octobor | 173.0 | $220 \cdot 3$ | 184.4 | 164.3 | 173.4 | $133 \cdot 3$ |
| Novamber ...... | 178.2 | 240.1 | 175.5 | 174.3 | 176.8 | 141.5 |
| Docomber ...... | 339.1 | 447.0 | 328.0 | 332.2 | 332.8 | 301.8 |
| \% Chengo, Decembor, 1941 | +20.8 | +21.3 | +27.5 | +19.5 | +18.1 | +12.3 |
| Docember, 1940 |  |  | - | . | - |  |
| \% Change, Jan. - Dac. 1941 | +20.4 | +26.3 | +23.6 | +20.3 | +14.2 | $+11.2$ |


| Docembor, 1936 .. | 126.0 | 139.6 | 114.4 | 125.0 | 132.4 | 133.7 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Decomber, 1937. | 133.3 | 151.1 | 123.2 | 134.2 | 131.4 | 140.7 |
| Decombor, 1938 .. | 131.2 | 131.8 | 120.7 | 131.9 | 138.0 | 135.5 |
| Docombor, 1939. | 141.6 | 160.1 | 127.6 | 139.8 | 152.2 | 145.2 |
| Decomber, 1940 .. | 161.9 | 196.5 | 154.9 | 156.5 | 169.5 | 163.1 |
| Docembor, 1941 .. | 183.0 | 223.5 | 164.9 | 182.1 | 188.9 | 182.9 |
| 1942 |  |  |  |  |  |  |
| july .......... | 128.0 | 145.5 | 122.2 | 128.8 | 126.6 | 124.9 |
| hugust . . . . . . | 132.2 | 149.3 | 126.4 | 132.5 | 132.7 | 128.2 |
| Soptamber . .... | 130.6 | 143.4 | 127.2 | 129.9 | 132.5 | 127.6 |
| Octobor ....... | 141.6 | 151.7 | 138.9 | 135.3 | 155.4 | 145.5 |
| Novenber | 134.4 | 149.3 | 134.5 | 137.1 | 126.4 | 123.4 |
| Docomber | 183.0 | 223.5 | 164.9 | 182.1 | 188.9 | 182.9 |
| \% Chenge. <br> Decomber, $\frac{1941}{1940}$ | +13.0 | +13.7 | $+6.5$ | $+76.4$ | +11.4 | +12.1 |
| \% Change, Jan.-Dec. 1941 Jan.-Duco, 1940 | +15.1 | +20.7 | +12.5 | +16.7 | +13.6 | +11.3 |

#  <br> . $\quad \because \quad \cdots \quad \cdots \quad \cdots \quad .$. 




(Based on sales of 20 firms)

$=\ldots, \ldots, \quad \ldots=\ldots$


## 1940 and $194 \lambda$

(Based on sales of 23 firms)

|  | 1940 | 1941 | $\begin{aligned} & \text { \% Change } \\ & \text { 1941/40 } \end{aligned}$ |
| :---: | :---: | :---: | :---: |
| TOTAL SALES | 253,091,801 | 293,160,217 | +15.8 |
| 1. Womon's drosses, coats and suits. | 24,817,200 | 28,874,221 | $+16.3$ |
| 3. Girla' and infants' wear | 8,584,849 | 10,842,377 | $+26.3$ |
| 3. Hosiery and gloves............................ | 11,567,327 | 13,067,016 | +23.0 |
| 4. Lingerie and corsets ......................... | 21,458,719 | $23.235,577$ | +15.5 |
| 5. Nillinery ....................................... | 3,226,098 | 3,486,425 | + 8.1 |
| \%. Womon's and children's apparel--(Total,1-5).. | 59,654,193 | 69,505,616 | +16.5 |
| 7. Men's and boys' clothing and furnishings .... | $29,182.540$ | 33,738,799 | $+15 \cdot 6$ |
| Q. Drugs and toilet articles and preparations... | 7,701,479 | 8,821,632 | $+14.5$ |
| 9. Piece goods. | 18,480,054 | 21,349,037 | $+25.5$ |
| 10. Smaliwares ...................................... | 9,089,249 | 10,113,790 | $+21.3$ |
| 11. Food and kindred products | 22,542,680 | 25,816,410 | $+14.5$ |
| 12. Furniture (including mattrassos and springs). | 14,440,900 | 17,209,636 | +19.2 |
| Home furnishings . . . . . . . . . . . . | 18,110,960 | 20,892,499 | $+15.4$ |
| :-4. Household appliances and olectrioal supplies. | 7.615 .972 | 8,321,865 | $+14.5$ |
| 1j. Hardware and kitchen utensils ................ | 8,861,799 | 11,035,226 | +24.5 |
| 16. Radios, musical instruments and suppiies .... | 3,973,619 | 3,899,777 | - 2.9 |
| 17. Shoes and other footwear | 18.953.505 | 21,285,796 | $+12.3$ |
| 13. Stationery, books and magazines | 4,261,353 | 4,840,104 | $+23.6$ |
| 12. All other departments, total | 30,223,498 | 35,930,030 | +18.9 |


[^0]:    

[^1]:    (c) Includes men's furnishings.
    (g) Not available.

