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Monthly Indexes of Retail Sales in Canada, July, 1942 (1935-1939 = 100)

Dollar value of retail trading in Canada averaged 12 per cent higher in July of this year than last, was 50 per cent above July, 1939 and showed about the usual seasonal decline from June, according to indexes of sales computed from sales figures reported by a sample number of firms representing 12 different retail trades. Sales for the first seven months of the current year averaged 16 per cent above the corresponding period a year ago.

The general index of sales, unadjusted for differences in number of business days and for normal seasonal movements and on the base 1935-1939 = 100, stands at 137.2 for July, 1942, at 154.5 for June and at 122.4 for July last year. On making allowance both for differences in number of business days and for normal seasonal fluctuations the general index of sales stands at 150.1, practically unchanged from the June index of 150.9.

Radio and electrical stores reported a 12 per cent decline from July, 1941; jewellery store sales were down by 13 per cent while all other trades for which figures are available averaged higher. Women's clothing stores lead in point of view of increased sales compared with July, 1941 with a gain of 26 per cent followed by shoe stores with an increase of 25 per cent. Restaurants and variety stores both reported increases of 16 per cent while more moderate gains were recorded for the other lines of business sampled.

The marked increase in women's clothing store sales was general across the country, percentage increases over July, 1941 standing at 19 per cent for the Maritime Provinces, 30 per cent for Quebec, 27 per cent for Ontario, 24 per cent for the Prairie Provinces and 17 per cent for British Columbia. This increase was also recorded in the women's clothing departments of department stores which reported a gain of 20 per cent in sales over July a year ago.

Grocery and meat store sales averaged 14 per cent higher in July of this year over last, figures on a regional basis indicating that the gain in the Maritime Provinces exceeded by a considerable margin the increases recorded in other parts. Percentage increases in sales for July for the several economic divisions with figures for the year to date in brackets are as follows: Maritime Provinces, 25 per cent (27 per cent); Quetec, 16 per cent (21 per cent); Ontario, 11 per cent (17 per cent); Prairie Provinces, 16 per cent (17 per cent) and British Columbia, 16 per cent (15 per cent). On making allowances for differences in number of business days and for normal seasonal movements the food store index receded from 172.1 for June to 153.9 for July, a figure approximately on a par with the level obtaining in the first quarter of the year.

Drug store sales averaged 11 per cent higher in July, 1942 compared with July, 1941 with gains in both East and West exceeding those for the central part of the country. July increases with gains for the year to date in brackets are as follows: Maritime Provinces, 15 per cent (20 per cent); Quebec, 14 per cent (16 per cent); Ontario, 3 per cent (12 per cent); Prairie Provinces, 10 per cent (17 per cent) and British Columbia, 16 per cent (18 per cent).

An increase of 10 per cent occurred in sales of department stores in July this year over last. Results for the different sections of the country revealed increases ranging from 7 to 13 per cent with highest gains being recorded in the Prairie Provinces and British Columbia.

A departmental breakdown of sales reported by 18 firms revealed an average increase of 9 per cent in July of this year over last. Increases occurred in the sales of all departments with the exception of household appliances and electrical supplies, whose sales declined 7 per cent and in the miscellaneous departments where a 6 per cent decrease was recorded. Radio and musical instrument sales in department stores gained 16 per cent over July of last year but sales of other durable goods in the household line held to within a narrow margin of the sales in the corresponding month last year. Furniture sales gained 1 per cent, hardware sales were up 4 per cent and home furnishings, 3 per cent. Sales of women's clothing were 20 per cent higher, men's clothing departments recorded improvement of 14 per cent and footwear sales gained 16 per cent over July last year. Sales of food departments were 8 per cent higher.

## Comparison of Retail Sales in Canada, for 1941 and 1942, by Kinds of Business (Comparisons are based on dollar value. No corrections have been made for higher prices)

Kind of Business	+ or - p	Cumulative Indexes		
KING OF DUCTIONS	July	July	June	JanJuly,1942
	1939	1941	1942	JanJuly,1941
General Index	+ 50.3	+ 12.1	- 11.2	+ 16.4
	+ 59.4	+ 24.6	- 19.4	+ 23.5
	+ 49.5	+ 10.3	(a)	+ 19.5
	+ 53.2	+ 9.6	- 20.7	+ 24.9
	+ 75.0	+ 25.8	- 12.1	+ 20.6
	+ 49.7	+ 9.9	- 19.5	+ 14.0
	+ 41.8	+ 10.6	+ 1.3	+ 14.7
	+ 53.2	+ 4.0	- 7.9	- 0.6
	+ 50.8	+ 14.3	- 9.9	+ 18.7
	+ 28.7	+ 2.5	- 7.5	+ 11.4
	+ 43.3	- 12.2	- 6.3	- 3.1
	+ 51.5	+ 16.4	+ 4.2	+ 19.3
	+ 62.9	+ 15.9	- 2.4	+ 20.3

# Comparison of Retail Sales of Boot and Shoe Stores and Jewellery Stores July, 1941 and July, 1942

Region	Sales in July, 1942 Compared with Sales in July, 1941				
	Boot and Shoe Stores	Jewellery Stores			
CANADA	+ 24.6	- 12.6			
Maritime Provinces	+ 17.2 + 24.4	- 0.9 - 17.3			
Prairie Provinces	+ 26.2 + 21.7	- 13.2 - 11.1			
British Columbia	+ 26.1	- 10.2			

<sup>(</sup>a) Unchanged.

#### Regional Trends in Retail Trade - Second Quarter, 1942

Composite indexes of retail sales based on results for seven lines of retail trading for which regional indexes are computed indicate that the spread in dollar volume of retail business between 1942 and 1941 was considerably smaller in the second quarter of the year than in the first. This reduction in spread was particularly notable in Ontario and the Prairie Provinces. Minor reductions in spread were recorded in the Maritime Provinces and Quebec while in British Columbia the increase reported during the first quarter of the year was maintained in the second.

The lines of business on which these regional trends are based include the following: men's clothing stores, women's clothing stores, department stores, grocery and meat stores, drug stores, variety stores and country general stores. Composite figures for these seven trades indicate that sales in Canada averaged 15 per cent higher in the second quarter of this year compared with last whereas sales during the first quarter were up by 21 per cent. Sales for the first six months of the year as measured by the average results for the seven trades were up by 18 per cent.

Ontario sales were 21 per cent higher in the first quarter of this year over last while the corresponding comparison for the second quarter revealed a gain of 12 per cent. Average results for the first six months of the year show an increase of 16 per cent.

Results for the Prairie Provinces were similar to those for Ontario, a 12 per cent increase for the second quarter of this year over last comparing with an increase of 19 per cent for the first quarter and a gain of 15 per cent for the first half of the year.

Sales in the Maritime Provinces averaged 24 per cent higher in the first quarter of this year over last, they were up 20 per cent in the second quarter and averaged 21 per cent higher for the first six months. Quebec results were similar, the increases in this instance standing at 25 per cent for the first quarter, 19 per cent for the second quarter and 21 per cent for the first half of the year. Sales in British Columbia averaged 17 per cent higher in both the first and second quarters of this year compared with last.

The reduction in spread in dollar volume was reported by all trades but was particularly noticeable in the results for both men's and women's specialty shops and for department stores. Sales of men's clothing stores averaged 39 per cent higher in the first quarter of this year over last, 19 per cent for the second quarter and 27 per cent for the first half of the year. Corresponding figures for women's specialty shops show increases of 28 per cent, 15 per cent and 20 per cent respectively. Department store sales were up 21 per cent in the first quarter, 9 per cent in the second and stand 15 per cent higher for the first six months.

#### Index Numbers of Retail Sales - (Average for 1935-1939 = 100)

A. Unadjusted. B. Adjusted for Number of Business Days and Seasonal Variations. (Figures for the current year are subject to final revision)

Year and Month	General Index		Boots and Shoes		Candy(h)		Men's Clothing (c)	
	A	B	, A	В	A	В	Α	В
July, 1929 July, 1933 July, 1939 July, 1940 July, 1941  October  November December	130.3 76.0 91.3 103.2 122.4 152.5 146.6 201.5	144.2 85.5 103.8 114.5 134.9 138.1 138.2 147.2	156.0 92.8 89.6 101.3 114.6 133.4 128.4 203.0	150.1 93.8 96.2 106.6 119.7 121.5 134.2 144.4	101.9	97.9 87.9 101.0 121.4 137.5 155.8	126.0 63.5 79.7 94.9 111.4 169.4 173.8 242.9	148.7 77.7 101.1 116.1 135.7 133.4 135.2 148.0
January  February  March  April  May  June  July	128.1 120.1 144.7 154.8 159.4 154.5 137.2	150.9 154.3 161.4 155.8 149.1 150.9 150.1	114.1 89.5 139.4 169.2 167.3 177.2 142.8	153.7 179.8 192.2 153.6 139.0 131.1 148.5	116.3 158.3 127.7 189.1 146.6 112.4 112.4	151.1 171.5 163.4 142.3 144.0 149.4 132.9		143.5 176.2 210.2 190.9 157.5 146.9 147.6

Year and Month	Women's Clothing		Department		Drugs	
	A	В	A	В	A	В
July, 1929 July, 1933 July, 1939 July, 1940  July, 1941  October November  December  1942	151.8	163.8	120.3	148.8	123.4	125.7
	78.4	87.7	69.1	88.5	84.1	85.4
	80.0	99.0	75.0	101.2	99.6	102.2
	96.0	114.7	88.0	114.6	108.0	111.2
	111.3	132.4	102.2	132.5	127.7	130.7
	164.1	131.3	160.0	136.5	141.6	135.9
	155.4	137.2	155.4	137.6	134.6	136.2
	223.7	148.8	239.2	145.8	182.6	145.5
January	116.3	152.5	115.2	151.1	130.6	140.6
	96.6	166.2	107.4	142.8	130.8	145.1
	149.3	173.6	141.2	156.9	142.0	147.5
	184.0	153.1	145.1	143.8	143.4	148.4
	166.7	153.3	142.2	140.1	144.2	146.5
	159.3	143.8	139.5	134.0	139.4	148.4
	140.0	165.3	112.3	145.1	141.2	144.0

<sup>(</sup>c) Includes men's furnishings.(h) Candy indexes are based largely upon returns from retail candy chains.

#### Index Numbers of Retail Sales - (Average for 1935-1939 = 100)

A. Unadjusted. B. Adjusted for Number of Business Days and Seasonal Variations. (Figures for the current year are subject to final revision)

Year and Month	Furniture		Groceries and Meats		Hardware	
Tool min months	A	В	A	В	Λ	В
					3.45	
July, 1929	128.4	181.5	127.0	131.2	147.0	148.6
July, 1933	51.9	70.0	82.4	37.9	75.5	75.5
July, 1939	78.8	104.9	100.8	107.5	118.3	109.7
July, 1940	100.6	129.3	111.1	114.7	121.1	108.0
July, 1941	116.1	140.1	133.0	136.3	148.6	132.4
1941						
October	140.5	117.8	145.2	143.0	164.7	140.5
November	100.6	95.0	143.7	140.8	140.3	143.1
December	134.9	114.1	161.6	149.1	171.9	154.7
1942						
January	91.8	134.5	150.4	146.4	106.0	173.2
February	106.2	136.2	141.6	154.2	95.7	175.2
March	111.9	133.4	153.3	154.9	122.0	170.9
April	129.0	119.1	157.4	161.4	149.0	146.1
	164.6	132.9	169.9	157.1	176.0	136.0
May	131.1	132.3	168.7	172.1	164.6	135.7
June						
July	120.7	155.2	152.0	153.9	152.3	135.8

Year and Month	Radio and Electrical		Restaurants		Var	iety
	A	В	Λ	В	A	В
July, 1929 July, 1935 July, 1939 July, 1940 July, 1941  October  November  December  December  1942  January  February  March  April  May	129.0 50.4 84.0 106.1 137.1 153.6 117.1 170.6 126.0 110.2 126.9 134.7 152.6	210.9 79.1 109.8 133.4 172.4 119.5 95.6 121.3 156.4 148.2 153.7 147.8 136.5	197.1 89.0 96.2 106.0 125.2 131.0 126.3 139.4 129.7 120.6 140.0 141.5 145.1	187.9 85.1 92.0 101.0 119.4 128.2 133.9 134.1 125.2 136.6 143.6 142.2 142.5	85.1 73.4 108.3 125.8 152.2 173.0 178.2 341.6 129.8 129.0 148.2 169.2 186.4	85.7 76.0 112.2 126.7 152.7 166.2 171.6 176.2 191.4 190.9 191.3 188.4 180.6
June	128.5	138.5	139.8	140.4	180.7	176.7
July	120.4	151.4	145.7	138.4	176.4	176.3

Unadjusted Indexes of Retail Sales by Provinces - (Average for 1935-1939 = 100)
(Figures for the current year are subject to final revision)

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Year and Month	CANADA	Maritime Provinces	Quebec	Ontario	Prairie Provinces	British Columbia
		Men's Cloth	ing Stores	(c)		
July, 1939	79.7	96.5	84.5	75.7	76.0	88.7
July, 1940	94.9	132.8	92.4	32.6	86.3	94.4
July, 1941	111.4	164.4	112.7	102.4	106.0	117.2
1942 May	159.9	217.2	180.0	146.3	144.4	147.8
June	154.0	215.2	166.5	145.7	131.4	143.2
July	122.1	186.1	126.4	110.0	119.3	122.0
% Change, July, 1942	+ 9.6	+13.2	+12.2	+ 7.4	+12.5	+ 4.1
July, 1941	7 5.0	710.2	TIGOG	7 / 04	T12.0	T 4.1
% Change,						
JanJuly, 1942	+24.9	+28.8	+32.0	+19.9	+23.4	+29.1
JanJuly, 1941						
	Y.	omen's Cloth	ning Stores			
July, 1939	80.0	38.7	82.9	76.0	81.0	86.6
July, 1940	96.0	117.0	92.4	34.5	93.0	109.4
July, 1941	111.3	131.6	103.2	109.4	106.0	129.4
1942	166.7	070-0	3.50.0	7 = 2 . 17	740	205 -
May	159.3	218.2	176.9	158.7	148.9	183.5
July	140.0	156.4	140.5	138.7	131.4	151.7
% Change,						
July, 1942	+25.8	+18.8	+29.9	+26.8	+24.0	+17.2
July, 1941	men.					
% Change, JanJuly, 1942	+20.6	+17.9	+24.2	+20.1	+17.2	+19.0
JanJuly, 1941	120.00	121.0	16706	120.2		12000
			./			
m amakasharar (a) ib. ib. ib. ib. ib. and an array of the control	C	rocery and l	Meat Stores			
July, 1939	100.8	111.6	94.3	98.5	113.0	104.6
July, 1940	111.1	120.6	100.2	109.1	128.4	123.7
July, 1941	133.0	137.8	121.3	134.6	148.6	136.9
1942 May	169.9	173.8	770 7	120	704.7	3.00
May	168.7	174.9	172.3 175.9	170.5	164.1	162.4
July	152.0	172.0	141.1	148.0	171.9	158.2
% Change,	13.0.7	101			77	
July, 1942	+14.3	+24.8	+16.3	+10.7	+15.7	+15.6
% Change,				will have		
JanJuly, 1942 JanJuly, 1941	+18.7	+26.9	+21.0	+16.8	+16.8	+15.1
(c) Includes men's fur	nishings.					
	0-					

Unadjusted Indexes of Retail Sales by Provinces - (Average for 1935-1939 = 100)

(Figures for the current year are subject to final revision)

		T				T
Year and Month	CANADA	Maritime Provinces	Quebec	Ontario	Prairie Provinces	British Columbia
		Departmen	Stores			
July, 1939 July, 1940 July, 1941	75.0 88.0 102.2	85.1 103.6 127.5	73.2 83.6 97.4	70.9 85.0 97.9	74.0 84.6 97.1	86.5 101.9 119.1
May June July % Change,	142.2 139.5 112.3	173.7 168.9 135.8	156.1 152.2 107.8	142.3 137.2 105.3	126.2 125.3 108.7	144.7 148.4 134.9
July, 1942 July, 1941	+ 9.9	+ 6.5	+10.7	+ 7.6	+11.9	+13.3
% Change, JanJuly, 1942 JanJuly, 1941	+14.0	+17.6	+16.4	+12.6	+12.0	+17.8
		Variety	Stores		•	
July, 1939	108.3 125.8 152.2	124.2 159.1 196.2	115.7 128.5 160.7	102.2 118.6 143.1	108.7 129.9 152.0	102.3 114.7 128.6
May June July % Change,	186.4 180.7 176.4	236.3 229.2 221.6	218.8 208.7 185.1	171.3 167.4 168.4	170.0 163.3 177.4	140.3 141.4 143.0
July, 1942 July, 1941 % Change,	+15.9	+12.9	+15.2	+17.7	+16.7	+11.2
JanJuly, 1942 JanJuly, 1941	+20.3	+19.7	+23.8	+18.7	+20.0	+17.9
		Drug	Stores			
July, 1939	99.6 109.0 127.7	101.8 115.0 145.8	98.7 103.9 121.7	99.5 109.8 128.3	98.7 103.3 126.7	101.9 111.1 125.1
May June July % Change,	144.2 139.4 141.2	171.9 163.0 168.1	140.4 137.9 138.3	140.9 137.9 138.7	145.8 135.8 139.0	145.4 139.7 144.9
July, 1942  July, 1941  % Change,	+10.6	+15.3	+14.0	+ 8.1	+ 9.7	+15.8
JanJuly, 1942 JanJuly, 1941	+14.7	+19.5	+15.9	+12.0	+17.2	+17.9

### Department Store Sales in Canada, by Selected Departments July, 1941 and July, 1942

(Pased on dollar sales of 18 firms)

	July 1941	July 1942	% Change, 1942/1941
	\$	Ç	
TOTAL SALES	18,475,992	20,139,463	+ 9.0
1. Women's dresses, coats and suits	1,470,711	1,885,619	+ 28.2
2. Girls' and infants' wear	518,289	626,889	+ 21.0
3. Hosiery and gloves	655,136	733,196	+ 11.9
4. Lingerie and corsets	941,167	1,051,417	+ 11.7
5. Millinery	126,664	143,111	+ 13.0
6. Women's and children's apparel (Total, 1-5)	3,711,967	4,440,230	+ 19.6
7. Men's and boys' clothing and furnishings	1,804,512	2,063,192	+ 14.3
8. Drugs and toilet articles and preparations	590,163	642,614	+ 8.9
9. Piece goods	1,424,585	1,671,745	+ 17.3
C. Smallwares	591,722	668,058	+ 12.9
11. Food and kindred products	1,839,292	1,983,537	+ 7.8
12. Furniture (including mattresses and springs) .	1,314,632	1,323,435	+ 0.7
l3. Home furnishings	1,410,331	1,448,313	+ 2.7
14. Household appliances and electrical supplies .	655,078	809,529	- 7.0
15. Hardware and kitchen utensils	944,971	933,589	+ 4.1
16. Radios, susical instruments and supplies	229,940	266,054	+ 15.7
17. Shoes and other Cootweer	1,228,520	1,426,978	+ 16.2
lĉ. Stationery, books and magazines	214,075	249,118	+ 16.4
9. All other departments, total	2,516,204	2,503,009	- 6.1

