Puhlished by Authority of the HON. JAMES A. MackINNON, N.P. Winister of Trade and Commarce

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Monthly Indexes of Retail Sales in Canada, July, 1942
Dollar value of retail trading in Canada averaged 12 per cent higher in July of this year than last, was 50 per cent above July, 1939 and showed akout the usual seasonal decline from June, according to indexes of sales computed from sales figures reported by a sample number of firms representin: 12 different rotail trades. Sales for the first seven months of the current year avoraged 16 per cont above the corresponding period a year ago.

The general index of sales, unacjjusted for differences in nurber of business days and for normal seasonal moverents and on the bese $1035-1333=100$, stands at 137.2 for July, 1312 , at 154,5 for June and at 122.4 for July last year. On making allowance both for differences in number of business days and for normal seasonal fluctuations the general index of sales stands at 150.1 , practically unchanged from the June index of 160.9.

Radio and electrical stores reported a 12 per cent decline from July, 1941; jevollery store sales werc down by 13 per cent while all other trades for winch figures are available averaged higher. Women's lothing ztoras lead in point of vien of incroused sules compared with Juiy, 1941 with a gain of 20 per cent foliownd by shoe stores with an increase of 25 per eent. Restaurant; and variety stores both reported increases of 16 per cent phile more modrate gains wero reuonded for the other lines of businesis sampled.

The man'kod increase in women's clothing store sales was gener:al across the country, percentage increases over July, 1941 standing ai 19 per cent for the Maritime Provinces, 30 per cent for Quebec, 27 per cent, for ontario, 24 per cent Por the Proiric Provinces and 17 per cent for British Columbia, This increase wis also recorled in the women's clothing departinents of departinent stores which reported a sain of 20 per cont in sales over July a year ago.

Grocery and mest stare sales averaged 14 per cent higher in July of this year over last, figures on a rogionsl basis indicating that the gain in the Maritime Proviaces oxcceded by a considerable margin the increases reeorded in other parts. Percantage increases in sales for July for the several economie divisions with figures for the year to date in braciets are as follows: Maritine Provinces, 25 per cent ( 27 per eent); muecec, 16 per cent ( 21 per cont); ontrrio, 11 per cont ( 17 per cent.) ; Proirie Provinces, 15 per cent ( 17 per cent) and Boitish Colunbia, if per cent (15 per cent). On making allowances for differences in number of business days and for normal seasonal movements the food store index receded from 172.1 for June to 153.3 for Jily, a fimure approximately on a par mith the level obtaining in the first quarter of the year.

Drug store sales averaged 11 per cent hicher in July, 1942 compared with July, 1941 with gains in both East and West exceeding those for the central part of the country. July increases with eains for the year to date in brackets are as follows: Maritime Provinces, 15 per cent ( 20 per cent); Quebec, 14 per cent ( 16 per cent); Ontario, 3 per cent ( 12 per cent); Prairie Provinces, 10 per cent ( 17 per cent) and British Columbia, 16 per cent ( 18 per cent).

An increase of 10 per cent occurred in sales of department stores in July this year over last. Results for the different sections of the country revealed increases ranging from 7 to 13 por cent with highest gains being recorded in the Prairie Provinces and British Columbia.

A departmental breakdom of sales reported by 18 firms revealed an average increase of 9 per cent in July of this year over last. Increases occurred in the sales of all departments with the exception of household appliances and electrical supplies, whose sales declined 7 per cent and in the miscellaneous departments where a 6 per cent decrease was recorded. Radio and musical instrument sales in department stores gained 16 per cent over July of last year but sales of other durable eoods in the household ine held to within a narrow margin of the sales in the corresponding month last year. Furniture sales gained 1 per cent, hardware sales \%ere up 4 per cent and home furnishings, 3 per cent. Sales of women's clothing were 20 per cent higher, men's clothing departments recorded improvement of 14 per cent and foot:iear sales gained 16 per cent over July last year. Sales of food departments were 3 per cent higher.

## Comparison of Retail Sales in Canada, for 1341 and 1942, by Kinds of Business <br> (Comparisons are based on dollar value. No corrections have been made for higher prices)

| Kind of Business | $\begin{aligned} & \text { July, } 1942 \\ & + \text { or - per cent compared with } \end{aligned}$ |  |  | Cumulative Indexes |
| :---: | :---: | :---: | :---: | :---: |
|  | $\begin{aligned} & \text { July } \\ & 1339 \end{aligned}$ | $\begin{aligned} & \text { July } \\ & 1941 \end{aligned}$ | June 1342 | $\frac{\text { Jan. }- \text { July, } 1342}{\text { Jan.-July,1941 }}$ |
| General Index ................ | $+50.3$ | + 12.1 | - 11.2 | $+16.4$ |
| Boot and Shoe Stores | + 59.4 | $+24.6$ | - 13.4 | $+23.5$ |
| Candy Stores ... | $+43.5$ | $+10.3$ | (a) | + 19.5 |
| Men's Clothing Stores ....... | + 53.2 | $+3.5$ | - 20.7 | + 24.9 |
| Women's Clothing Stores ..... | $+75.0$ | $+25.8$ | - 12.1 | + 20.6 |
| Department Stores | + 43.7 | + 9.9 | - 19.5 | $+14.0$ |
| Drus Stores ... | $+41.8$ | $+10.6$ | + 1.3 | +14.7 |
| Furniture Stores | + $53 . ?$ | $+4.0$ | - 7.3 | - 0.6 |
| Grocery and Meat Stores ..... | $+50.8$ | $+14.3$ | - 9.9 | $+18.7$ |
| Haraware Stores | + 28.7 | + 2.5 | - 7.5 | + 11.4 |
| Radio and Electrical Stores . | $+43.3$ | - 12.2 | - 6.3 | - 3.1 |
| Restaurants | + 51.5 | $+16.4$ | + 4.? | + 13.3 |
| Variety Stores .............. | + 62.9 | $+15.3$ | - 2.4 | +20.3 |

Comparison of Retail Salcs of Boot and Shoe Stores and Jexellery Stores July, 1941 and July 1942

| Restion | Sales in July, 1942 Compared with Sales in July, 1341 |  |
| :---: | :---: | :---: |
|  | Boot and Shoe Stores | Jewellery Stores |
| CANADA | $+24.6$ | $-12.6$ |
| Maritime Provinces .... | + 17.2 | - 0.9 |
| Quebec ................ | $+24.4$ | - 17.3 |
| Ontario ................ | + 26.2 | - 13.2 |
| Prairie Provinces ..... | + 21.7 | - 11.1 |
| British Columbia ...... | $+26.1$ | - 10.2 |

(a) Unchanged.

Regional Trends in Retail Trade ... Second fuarter, 1342
Composite indexes of retail sales based on results for seven lines of retail trading for which regional indexes are computed indicate that the spread in dollur volume of petail business betmeen 1942 and 1941 was considerably smaller in the second quarter of the year than in the first. This reduction in spread was particularly notable in Ontarin and the Prairie Provinces. Ninor reductions in spread Were recorded in the Maritime Provinces and quebec while in British Columia the increase reported during the first quarter of the yeur mas maintained in the pecond.

The lines of business on which these regional trends are based inclide the following: men's clothing stores, women's clothing stowes, departinent stores, grocery und meat stores, imug stores, variety stores and country gencral stores. Composite ígures for these seven trades indicate that sules in Canadn averaged lo per cent, higher in the second quarter of this yeur compared with last whereas salew during the first quarter were up by 21 per cent. Sales for the first six monthas of the yeur as measured by the average results for the seven trades were up by 13 yer cent.

Ontario sales vere 21 per cent higher in the first quarter of this year over last while the correspording comparison for the second quarter revealed a gain of 1? per cent. Average results for the first six months of the year show an increase of 16 per cent.

Results for the Prairie Provinces were similar to those for Ontario, a 12 per cent increase for the second quarter of this year over last comparing with an increase of 19 per cent for the first cuarter and a gain of 15 per cent for the first half of the year.

Sales in the Maritime Provinces averaged 24 per cent higher in the lirst quarter of this year over last, they were up 20 per cent in the second quarter and averaged 21 per cent hisher for the first six months. Guebec rosulis mere similar, the increases in this instance standing at 23 per cent for the first cuarter, 13 per cent for the second quarter and 21 per cent for the first half of the year. Sales in British Colunbia averaged 17 per cent higher in both the first and second quarters of this year compared with last.

The reduction in spread in dollar volume was reported by all trades but, was particularly noticeable in the results for both men's and women's specialty shops and for departrient stores. Salos of men's clothing stores averaged 33 per cent higher i: the first quarter of this yeur over last, 13 per cent for the second quarter and 27 pex cent for the first half of the year. Correspondin figures for women's specialty shops show increases of 28 per cent, 15 per cent und 20 per cent, respectively. Depurtment store sales were up 21 per cont in the first quartor, 9 per cent in the cecond and stand 15 per cent higher for the first six months.

Index Number＇s of Retail Sales－（Average for 1935－1933＝100）
A．Unadjusted．B．Adjusted for Number of Business Days and Seasonal Variations． （Figures for the current year are subject to final revision）

| Year and month | General Index |  | Boots and Shoes |  | Cundy（ h ） |  | $\begin{aligned} & \text { Men's } \\ & \text { Ciothing (c) } \end{aligned}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | A | B | A | B | A | B | － | B |
| July，192 | 130.3 | 144．？ | 155．0 | 150.1 | 180.1 | 210.3 | 125．0 | 118.7 |
| July， 1933 | 76.0 | 85.5 | 92.8 | 93.8 | 85.8 | 37.9 | 63.5 | 77.7 |
| July， 1939 | 91.3 | 103.8 | 89.6 | 96． 2 | 75.2 | 87.9 | 73.7 | 101.1 |
| July，1940 | 103.2 | 114.5 | 101.3 | 106.5 | 81.5 | 101．0 | 94.9 | 116.1 |
| July， 1341 | 122.4 | 134.9 | 114.6 | 119.7 | 101.9 | 121.4 | 111.4 | 135.7 |
| October | 15\％．5 | 138.1 | 133.4 | 121．5 | 133．1 | 137.5 | 183.4 | 133.4 |
| November | 146.6 | 138.2 | 128.4 | 134．2 | 131.4 | 155.8 | 173.3 | 135.2 |
| December | 201.5 | 247.2 | 203.0 | 144.4 | 301.8 | 160.1 | 242.3 | 148.0 |
| 1942 |  |  |  |  |  |  |  |  |
| January | 128.1 | 150.9 | 114.1 | 153.7 | 116.3 | 151.1 | 114.0 | 143.5 |
| February | 120.1 | 154.3 | 83.5 | 179.8 | 158.3 | 171.5 | 104.1 | 175.2 |
| March | 144.7 | 161.4 | 133.4 | 102．21 | 127.7 | 168.4 | 168.4 | 210.2 |
| April | 154.8 | 135.8 | 169.2 | 133．6： | 189.1 | 142.3 | 189.1 | 130.9 |
| May | 153.4 | 149.1 | 167.3 | 133.0 | 146.6 | 144.0 | 159.9 | 157.5 |
| June | 154.5 | 100.3 | 177.2 | 131.1 | 112.4 | 149.4 | 154.0 | 146.9 |
| July ．．．．．．．．．．．． | 137.2 | 150.1 | 142.8 | 148.5 | 112.4 | 132.9 | 122.1 | 147.6 |


| Year and Month | Womeri＇s Clothing |  | Departirent |  | Druts |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | A | B | A | B | A | B |
| July， 1929 | 151.8 | 165.8 | 120.3 | 143.8 | 123．4 | 125.7 |
| Juiy， 1933 | 73.4 | 87.7 | 60.1 | 38.5 | 34.1 | 85.4 |
| Juiy，193：3． | 80.0 | 99.0 | 75.0 | 101.2 | 33.5 | 102．2 |
| Tuly，1940 | 36.0 | 114.7 | 88.0 | 114.6 | 108.0 | 111.2 |
| Juiy， 1941 | 111.3 | 132.4 | 102.2 | 132.5 | 129．？ | 18 C .7 |
| netober | 154.1 | 131.3 | 160．0 | 136.5 | 111.6 | 135.9 |
| Noveruer | 1 1゙す． 4 | 137.2 | 255.4 | 137．6 | 124.6 | 136.2 |
| inecember | 223.7 | 148.8 | 239.2 | 145.8 | 182.6 | 145.5 |
| さanuary | 11f． 3 | 152．5 | 115.2 | 151.1 | 156．E | 140.6 |
| Februery | 96.6 | 166.2 | 107.4 | 142.8 | 130.8 | 145.1 |
| Mareh | 143.3 | 173.6 | 143.2 | 156.9 | 115．0 | 147.5 |
| April | 134.0 | 153.1 | 145.1 | 143.8 | 14才． 1 | 148.4 |
| Muy | 166.7 | 155．${ }^{\text {z }}$ | 142.2 | 140.1 | 144.2 | 116.5 |
| June | 155.3 | 14\％．8 | 139.5 | 134．0 | 135.4 | 148.1 |
| July | 140.0 | 165.3 | 112.3 | 145.1 | 143.2 | 144.0 |

（c）Includes men＇s furmishings．
（h）Candy indexes are lased laricily upon returne from retail candy chains．

## .. $6-$ <br> Index Numbers of Retail Sales - (Averuge for 1935-1939 = 100 )

A. Unadjusted. E. Aajjustec̉ for Number of Business Days and Seasonal Variations. (Figures for the current year are subject to final revision)

| Year and Month | Furniture |  | Groceries and Meats |  | Hardwere |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | A | B | A | B | A | B |
| July, 1929 | 128.4 | 181.5 | 127.0 | 131.2 | 147.0 | 148.6 |
| July, 1935 | 51.9 | 70.0 | 82.4 | 37.9 | 75.0 | 75.5 |
| July, 1939 | 78.8 | 104.9 | 100.8 | 107.5 | 118.3 | 109.7 |
| July, İ40 | 100.6 | 129.3 | 111.1 | 114.7 | 121.1 | 108.0 |
| July, 1941 . | 116.1 | 140.1 | 133.0 | 136.3 | 148.6 | 132.4 |
| October | 140.5 | 117.8 | 115.2 | 143.0 | 164.7 | 140.5 |
| Noveriber | 100.6 | 95.0 | 143.7 | 110.8 | 140.3 | 143.1 |
| Decomber | 134.9 | 114.1 | 161.6 | 119.1 | 171.9 | 1 U 4.7 |
| January | 91.8 | 134.5 | 100.4 | 146.4 | 106.0 | 173.2 |
| February | 106.2 | 136.2 | 141.6 | 154.2 | 95.7 | 175.2 |
| March | 111.9 | 13.4 | 153.3 | 151.9 | 122.0 | 170.9 |
| Aprii | 129.0 | 119.1 | 157.4 | 161.4 | 143.0 | 116.1 |
| May . | 164.6 | 132.9 | 163.9 | 127.1 | 176.0 | 136.0 |
| June | 131.1 | 132.3 | 168.7 | 172.1 | 161.6 | 135.7 |
| July | 120.7 | 155.2 | 152.0 | 105.3 | 152.5 | 135.8 |


| Year and Month | Fadio and Electrical |  | Restaurants |  | Variety |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | A | B | $\Lambda$ | B | A |  |
| July, 1929. | 123.0 | 210.9 | 137.1 | 187.9 | 85.1 | 85.7 |
| Juiy, 1035 . | ט0. 4 | 79.1 | 89.0 | 85.1 | 73.4 | 76.0 |
| Juiy, 1939 | 84.0 | 109.8 | 96.2 | 32.0 | 108.3 | 112.2? |
| July, lime. | 106.1 | 135.4 | 106.0 | 101.0 | 125.8 | 126.7 |
| July, 1941 . | 137.1. | 172.4 | 125.2 | 119.4 | 152.2 | 152.7 |
| October | 133.6 | 113.5 | 131.0 | 188.2 | 173.0 | 166.2 |
| Noveriker | 117.1 | 35.6 | 126.3 | 133.9 | 173.2 | 171.6 |
| December | 170.6 | 121.3 | 133.4 | 134.1 | 341.6 | 176.8 |
| January | 128.0 | 155.4 | 129.7 | 125.2 | 129.8 | 191.4 |
| Febrliary | 110.2 | 143.2 | 120.6 | 130.6 | 123.0 | 190.9 |
| March | 126.9 | 133.7 | 140.0 | 143.6 | 148.2 | 191.3 |
| April | 134.7 | 147.8 | 141.5 | 142.2 | 163.2 | 188.4 |
| May .............. | 1.52 .6 | 136.5 | 145.1 | 142.5 | 186.4 | 180.6 |
| June | 128.E | 138.5 | 139.8 | 140.4 | 180.7 | 176.7 |
| July | 120.4 | 151.4 | 145.7 | 138.4 | 176.4 | I'16. 3 |

Unudjusted Indexes of Retail Sales by Provinces - (Average for 1:35-1939 = 100)
(Figures for the curreat year are subject to final revision)

| Year and Nonth | CANADA | Maritine Provinces | Quebec | Ontario | Prairie Provinces | British <br> Columbia |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Men's Clothing Stores (c) |  |  |  |  |  |  |
| Juily, 1933 ......... | 79.7 | 96.5 | 84.5 | 75.7 | 75.0 | 88.7 |
| July, 194C.......... | 34.3 | 132.8 | 92.4 | 32.6 | 36.3 | 94.4 |
| July, 1041 .......... | 111.4 | 104.4 | 112.7 | 102.4 | 106.0 | 117.2 |
| 1942 |  |  |  |  |  |  |
| May . ............ | 153.9 | 217.2 | 180.0 | 146.3 | 144.4 | 147.8 |
| June | 154.0 | $21 \bar{j}$. | 166.5 | 145.7 | 131.4 | 143.2 |
| July .......... | 122.1 | 136.1 | 126.4 | 110.0 | 11.3 .3 | 122.0 |
| \& Change, July, $1342, \ldots$ | $+9.6$ | +13.2 | +12.2 | $+7.4$ | +12.3 | $+4.1$ |
| \% Change, $\frac{\text { Jan.-July, } 1942}{\text { Jun.-July, } 1941}$ | +24.9 | +28.8 | +32.0 | +19.9 | +23.1 | +29.1 |

Yiomeh's Clothine Stores

| July, 1989 | 80.0 | 38.7 | 82.9 | 76.0 | 81.0 | 86.6 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| July, 194C......... | 96.0 | 117.0 | 32.4 | 34.5 | 35.0 | 109.1 |
| July, 1941 ......... | 111.3 | 131.6 | 103.2 | 109.4 | 100.0 | 120.4 |
| 1942 |  |  |  |  |  |  |
| K.ay | 166.7 | 218.2 | 176.3 | 1-3.7 | 148.9 | 133.5 |
| Tune | 109.3 | 190.7 | 175.7 | 103.4 | 133.1 | 169.1 |
| July | 140.0 | 156.1 | 140.5 | 133.7 | 131.1 | 101.7 |
| Change, $\frac{J u l y,}{} \frac{1042}{J i l y}, 134 i \quad \cdots$ | +25.8 | $+18.8$ | +20.3 | +26.8 | +24.0 | +17.2 |
| $\begin{aligned} & \text { \% Chahge, } \\ & \qquad \frac{J a n \cdot-J u l y}{J a n \cdot-J u 1 y,}-\frac{1342}{1341} \end{aligned}$ | +20.6 | +17.9 | +24.2 | +20.1 | +17.2 | +19.C |

Grocery and Meat Stores

| July, 1939 | 100.8 | 111.6 | 94.3 | 33.5 | 112.0 | 104.6 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| July, 1940 | 111.1 | 120.6 | 100.2 | 103.1 | 128.4 | 125.7 |
| July, 1911. | 153.0 | 137.8 | 121.3 | 134.6 | 148.6 | 136.9 |
| Muy | 169.9 | 173.8 | 172.3 | 170.5 | 164.1 |  |
| June | 168.7 | 174.3 | 175.9 | 120.6 | 171.6 | 173.8 |
| July | 122.0 | 172.0 | 141.1 | 148.0 | 171.3 | 158.2 |
| \% Change, $\frac{\text { July, }}{\text { July, }}, \frac{1942}{1941}$ | $+14.3$ | +24.8 | +16.3 | 10.0 +10.7 | 15.7 | 108.2 +15.6 |
| $\begin{aligned} & \text { \% Change, } \\ & \text { Jan, July, } 1948 \\ & \text { Jan.-July, } 1941 \end{aligned}$ | +18.7 | +26.9 | +21.0 | +16.8 | +16.8 | $+15.1$ |

Unadjusted Indexes of Retail Sales by Provinces - (Average for 1935-1939 =100) (Figures for the current year are subject to final revision)

| Year and Nonth |
| :--- |


| July, 1939 ........... | 99.6 | 101.8 | 38.7 | 99.5 | 38.7 | 101.9 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| July, 1940 ............. | 108.0 | 115.0 | 103.9 | 109.8 | 103.3 | 111.1 |
| July, 1941 ........... | 127.7 | 145.8 | 121.7 | 128.3 | 126.7 | 125.1 |
|  |  |  |  |  |  |  |
| May .............. | 144.2 | 171.9 | 140.4 | 140.9 | 145.8 | 145.4 |
| June | 139.4 | 163.0 | 137.9 | 137.9 | 135.8 | 139.7 |
| \% Change, ${ }^{\text {\% }}$ July | 141.2 | 168.1 | 138.3 | 138.7 | 139.0 | 144.9 |
| \% Change, $\frac{\text { July, } 1942}{\text { July, } 1941}$. | +10.6 | +15.3 | +14.0 | + 8.1 | + 9.7 | 15.8 |
| \% Change, $\frac{\text { Jan.-July, }}{\text { Jan. }- \text { July, }} 1942$. | +14.7 | +19.5 | +15.9 | +12.0 | +17.2 | +17.9 |

## Depurtamb Stcra Sales in Canada, by Selectcu Departrents July, 1941 and July, 1942

(Based on dollar sales of 18 firms)

TOMAL SALES

1. Womon's dresses, couts and suits
2. Girls' and infants' wear
3. Hosiery and gloves
4. Linger'ie and corsets
5. Millinery
6. Women's and children's apparcl -- (Total, 1-i)
7. Men's und boys' clothing and furnishinǧ
8. Drags and toilet articles and preparations
9. Piece coods

1C. Small:ares
11. Food and kindred products
12. Furriture (includin; mattressers and springs) .
13. Home Iumbisimes
11. Household appliances :nde electrical supplics
25. Hurdwire and kitchert utentile
16. Madius, masical mastrusenta and sampiad ..... 1\%. Shoos ent othor notnem.
18. Stationery, Looks and magazincs
19. All other depurtnents, lotia


