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Published by Authority of the FON. WABES $A$ 。Macknwon Mrpalcs
Minister of Trade and Conmerce
DEPARTNENT OF TRADE AND COIMFRCT
DOATNION BUREAU OF STATIST G\}
DOMITIION BUREAU OF STATISTHY, AN


Retail sales in June were maintained at the May level but were 11 per cent higian than in June last year according to monthly index numbers computed for 12 diffremt kinds of retail business. The 11 per cent eain over June, 1943 was in continnation of, and was somewhat greater than, increases recorded in earlier months of the year. Increases for the immediately preceding months over 1943 stood at 9 per cent for May and 6 per cent for Aprils, while sales for the first half of 1944 averaged 7.5 por cent above the corresponding period of 1943. The general index of retail sales on the base, $1935-1939=100$, stands at 176.4 for June, 176.7 for May, and 158.8 for June, 1343.

All lines of business included in the survey reported increases over June of last year. Improvement in available supplies of durable merchandise is reflected in the results for hardware stores and furniture stores, whose sales averaged 16 per cent and 15 per cent respectively above June of 1943. A marked gain of 26 per cent was recorded by a smail group of candy store chains while increases for the other kinds of business included in the survey rangen frem 4 per cent for radio and electrical shops to 24 per cent for erocery and meat stores.

Specialty shoe stores did 5 per cent more business in June of this year than a土st, increases on a regional basis standing at 2 per cent for the Maritime provinces, 3 per cent for quebec, 5 per cent for ontario, 7 per cont for the prairio Provinces and 14 per cent for British Columbia.

Men's clothine, store sales gained 4 ner cent from May but were 10 per cent hicher than in June, 1943, while sales for the year to-date stand ? per cent above the corresponding period of last year. Results on a regional busis show the prairie provinces laading in point of view of inereased sales, both for the month of June and for the year-to-date. Fercentege increases between June of this year and last for the various rogions, with percentage gains for the first six months in brackets, are as follows: Maritime Hrovinces, 10 per cent ( 7 per cent); quebec, 7 per cent ( 5 per cent); ontario, 9 per cent ( 5 per cont); prairio provinces, 19 per cent ( 17 per cent) and British Columbia, 28 per cent ( 4 per cent).

Tomen's specialty shop sales decined 5 per cent in June compared with May and were up 10 per cent over June a yeur ago. Sales for the year-to date were 7 per cent greater this year then last Results on a regional basis conformed closely with those for men's wear. June increases, with gains for the year-to-date in brackets, are as follows: Maritime Frovinces, 23 per cent ( 15 per cent); quebec, 7 per cent ( 3 per cent); ontario, $\&$ per cent ( 6 per cent); Prairie frovinces, 18 per cent ( 16 per cent) and 3ritish Columbia, 13 per cent ( 8 per cent).

June sales of department stores were up substantially in all sections of the country compared with June last year, but increases in the western provinces surpassed those for eestern regions by a considerable margin. Compared with an average gain of 9 per cent for the month and 9 per cent for the year-to-date, increases for the various
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regions were as follows: Maritime Provinces, 7 per cent ( 13 per cent); Quebec, 7 per cent ( 7 per cent); Ontario, 6 per cent ( 5 per cerit); Prairie Provinces, 13 per cent ( 14 per cent) and British Colunbia, 16 per cent ( 9 per cent)。

Drue store sales, in June were unchanged from May, were up 9 per cent compared with June last year, whileidamulative totals for the first six months stand 8 per cont above the corresponding period of 1913. Substantial guins in drug store sales were again recorded in British Columbia where increases of 14 per cent in the June comparison and also for the year-to-date were recorded. A moderate gain of 7 per cent occurred in Ontario and increases of 10 per cent were recorded in the Maritime Provinces, quebec and the prairie frovinces over June, 1343. Increases in these regions for the January-to-June period were approximately the same as those shown for June.

Sales of grocery and combination stores were 9 per cent higner in June than in May this year and were up 14 per cent compared with June a year ago, Results for the first six months of the year stand 7 per cent above the corresponding period of 1943 . June sales in both the Maritime and Prairie Provinces gained 27 per cent compared with June last year while sales in the first half of the year were up 11 and 10 per cent respectively. An increase of 15 per cent in Ontario for the month of June was followed by gains of 11 per cont in quebec and 10 per cent in British Columbia. Gains in the first six months for these three regions ranged from 4 to 6 per cent.

Increases in variety store ales during June for the five economic divisions of the country were within the narrow range of 6 to 8 per cent. Sules to the end of June averaged 1 per cent lower in British Columbia while moderate gains were recorded in the year-to-date comparisons for other regions.

The results for jewellery stores are not incorporated in the general index of sales but returns received from a sample number of such stores reveal an increase of 18 per cent in sales in June of this year compared with last. Regional increases were as follows: 4 per cent in the Maritime Frovinces, 25 per cent in quebec, 18 per cent in Ontario, 24 per cent in the Prairie Provinces, and 8 per cent in British Columbia.

The total sales of 16 departmental firms which reported sales by departments were 11 per cent higher in June this year compared with last. Increases recorded by apparel departments and by departments specializing in the sale of household appliances and electrical supplies were more moderate than gains recorded in the preceding month of May. The increase in food store sales was somewhat higher than that recorded in Nay. other departments reported increases of somewhat similar proportions to those recorded in Nay. Furniture and piece goods departments reported gains in sales amounting to 32 and 26 per cent respectively, continuing the pronounced increase in activity which these two departments have experienced during several recent months. In the apparel lines women's clothing recorded an increase of 6 per cent, a gain almost similar to the 7 per cent increase in sales of men's and boys' clothing, while footwear sales gained only 3 per cent over June, 1943. Home furnishings and hardware departments reported increases of 17 and 18 per cent respectively. The downard trend in sales of radio and musical instruments continues, a 10 per cent decline being recorded in the month under review. Drug, food and stationery departments each showed gains amounting to 13 per cent. Sales of smallwares departments were up 10 per cent.

On Page 9 of this bulletin, a summary is given of department store sales by departments during the first six months of this year and last. The average increase amounted to 9 per cent. Furniture and plece goods departments recorded respective gains of 24 and 17 per cont. Increases for other departments, with the exceptions of a 3 per cent gain for food and a 5 per cent increase for footwear, were within narrow limits of the increase for all departments. Radio and music departments and departments specializing in the sale of household appliances and electrical supplies were the only two with sales lower than in the corresponding period of 1943.

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$\frac{\text { Comparison of Retail Sales in Canada, for } 1943 \text { and } 1944 \text {, by Kinds of Business }}{\text { (Compurisons are based on dollar value. No }}$


Comparison of Retail Sales of Boot and Shoe Stores and Jewellery Stores

(g) Not available。

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Inde Numbers of Retail Sales - (Average for 1935-1339 = 100 )
A. Unadjusted. B. Adjusted for Number of Business Days and Seasonal Variations. (Figures for the current year are subject to final revision)

| Year and Month | General Index |  | Boots and Shoes |  | Candy ( h ) |  | $\begin{gathered} \text { Ken's } \\ \text { Clothing (c) } \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | A | B | A | B | A | B | A | B |
| June, 1939 ...... | 109.8 | 105.4 | 132.1 | 103.9 | (g) | (8) | 102.3 | 95.7 |
| June, $1940 \ldots$. | 121.4 | 116.6 | 144.3 | 110.4 | 84.1 | 125.3 | 118.5 | 109.6 |
| June, $1941 \ldots . .$. | 133.9 | 134.3 | 155.5 | 126.2 | 88.4 | 138.9 | 137.4 | 134.8 |
| June, $1942 \ldots$. | 154.5 | 151.1 | 177. 3 | 140.5 | 115.3 | 176.2 | 154.4 | 147.3 |
| June, 1943 | 158.8 | 155.5 | 198.0 | 160.0 | 122.0 | 186.5 | 172.6 | 165.3 |
| 1943 |  |  |  |  |  |  |  |  |
| July | 147\% 8 | 155:4 | 161.2 | 161.7 | 149.2 | 207.6 | 143.7 | 164.8 |
| August | 142.3 | 161.9 | 144.3 | 180.7 | 158.3 | 200.1 | 118.3 | 162.5 |
| September | 157.9 | 158,4 | 168.7 | 130.0 | 162.3 | 204.3 | 155.9 | 160.3 |
| october | 173. 4 | 157.5 | 171.3 | 158.0 | 189.6 | 202.1 | 197.2 | 152.3 |
| November | 174.1 | 165.0 | 162.6 | 171.8 | 180.9 | 212.8 | 206.8 | 164.7 |
| December | 221.7 | 167.9 | 209.7 | 163.2 | 384.6 | 173.6 | 279.4 | 183.2 |
| 1944 |  |  |  |  |  |  |  |  |
| January | 132.5 | 166.1 | 108.7 | 149:9 | 145.5 | 203.9 | 107.7 | 148.1 |
| February | 139.0 | 171.8 | 105.1 | 174.0 | 184.8 | 176.9 | 111. 4 | 183. 1 |
| March . | 165.4 | 177.4 | 139.0 | 185.0 | 168.4 | 221.2 | 146.9 | 182.9 |
| April | 176.7 | 175.2 | 204.3 | 159.4 | 219.0 | 155.2 | 200.5 | 190.1 |
| May ............. | 176.7 | 169.1 | 195.8 | 175.7 | 161.9 | 173.4 | 182.7 | 187.1 |
| June … | 176.4 | 170.0 | 207.6 | 161.3 | 153.4 | 231.6 | 189.3 | 179.2 |


| Year and Moath | Women s Clothing |  | Department |  | Drugs |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | A | B | A | B | A | B |
| June, $1939 \ldots$ | 104.4 | 92.4 | 98.9 | 94.3 | 98.9 | 104.2 |
| June, $1940 \ldots .$. | 116.5 | 102.0 | 108.7 | 106.5 | 105.2 | 110.8 |
| June, $1941 \ldots$ | 132.9 | 123.4 | 123.7 | 123.1 | 122.9 | 133.5 |
| June, 1942 | 158.7 | 143.3 | 139.6 | 134.1 | 139.4 | 148.3 |
| June, 1943 | 175:7 | 158.0 | 136.8 | 130.9 | 154.2 | 164.0 |
| 1943 |  |  |  |  |  |  |
| July | 152.4 | 173.2 | 112.5 | 144.7 | 159.6 | 159.6 |
| August ........... | 138.7 | 197.3 | 120.9 | 148.4 | 153.6 | 156.9 |
| September | 176.1 | 188.8 | 159.1 | 156.8 | 158.1 | 157.8 |
| october | 206.3 | 165.7 | 177.83 | 157.3 | 171.7 | 164.2 |
| November | 202.9 | 182.0 | 196.0 | 168.8 | 169.5 | 172.6 |
| December ........ | 270.1 | 1E5.6 | 240.2 | 145.8 | 248.2 | 196.5 |
| 1944 |  |  |  |  |  |  |
| January | 128,6 | 183.5 | 109.7 | 151.3 | 168.2 | 177.0 |
| February ........ | 124.7 | 207.5 | 122.4 | 156.3 | 163.0 | 175.1 |
| Narch | 175.6 | 205.0 | 163.2 | 174.0 | 170.1 | 172. 1 |
| April | 229.2 | 181.8 | 164.3 | 174.0 | 169.2 | 174.6 |
| May . | 201. 4 | 190.9 | 166.2 | 160.0 | 168.4 | 173.4 |
| June | 192.4 | 170.4 | 149.6 | 142.5 | 167.8 | 176.7 |

(c) Includes men's furnishings.
(h) Candy indexes are based largely upon returns from retail candy chains.

## - 5 - <br> Index Numbers of Retail Sales - (Average for 1935-1939 = 100)

A. Unadjusted. B. Adjusted for Number of Business Days and Seasonal Variations. (Figures for the current year are subject to final revision)

| Year and Month | Firniture |  | Groceries and Meats |  | Hardware |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | A | B | A | B | A | B |
| June, 1939 | 100.5 | 101.5 | 122.1 | 121.2 | 128.3 | 105.7 |
| June, 1340 | 123.0 | 125.7 | 131.8 | 127.8 | 139.6 | 119.7 |
| June, 1941 | 131.4 | 137.4 | 139.4 | 145.7 | 155.1 | 132.9 |
| June, 1942 | 127.6 | 128.8 | 168.6 | 172.0 | 164.9 | 135.9 |
| June, 1943 | 113.2 | 115.6 | 171.7 | 174.5 | 163.8 | 137.6 |
| 1943 |  |  |  |  |  |  |
| July | 105.6 | 131.2 | 169.7 | 160.7 | 155.3 | 236.9 |
| August | 112.0 | 112.0 | 157.2 | 173.0 | 149.6 | 142.4 |
| Septembe: | 117.2 | 103.5 | 154.6 | 160.3 | 151.8 | 131.7 |
| October | 127.7 | 106.7 | 166.9 | 159.5 | 156.5 | 137.1 |
| November | 120.6 | 112.6 | 155.8 | 159.3 | 153.6 | 150.6 |
| December | 141.4 | 125.4 | 189.7 | 181.6 | 175.0 | 163.7 |
| 1944 |  |  |  |  |  |  |
| January | 94.4 | 146.6 | 154.1 | 167.1 | 104.4 | 176.7 |
| February | 101.5 | 125.4 | 161.9 | 171.2 | 110.6 | 295.3 |
| March | 115.9 | 135.0 | 182.5 | 175.3 | 129.5 | 178.0 |
| April | 138.5 | 128.5 | 181.9 | 181.2 | 156.1 | 155.6 |
| May | 157.3 | 125.6 | 179.5 | 176.4 | 193.4 | 143.7 |
| June | 130.4 | 131.7 | 195.7 | 193.5 | 189.5 | 156.8 |


| Year and Month | Radio and Electrical |  | Restaurants |  | Variety |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | A | B | A | B | A | B |
| June, 1939 | 96.3 | 103.8 | 91.2 | 91.3 | 116.2 | 112.7 |
| June, 1940 | 146.2 | 163.9 | 99.8 | 100.6 | 132.7 | 125.3 |
| June, 1941 | 138.3 | 155.1 | 114.4 | 116.5 | 154.0 | 154.8 |
| June, 1942 | 129.8 | 139.9 | 139.8 | 140.4 | 180.7 | 176.7 |
| June, 1943 | 105.8 | 114.1 | 170.4 | 170.6 | 184.3 | 181.6 |
| 1943 |  |  |  |  |  |  |
| July | 96.8 | 121.7 | 176.0 | 166.1 | 183.4 | 172.5 |
| August | 98.8 | 125.8 | 180.9 | 169.7 | 160.2 | 174.8 |
| September | 114.1 | 97.8 | 185.0 | 177.6 | 170.2 | 183.2 |
| October | 118.2 | 95.7 | 181.6 | 179.4 | 195.7 | 182.4 |
| November | 116.0 | 91.0 | 177.6 | 187.7 | 199.1 | 197.8 |
| jecember | 140.0 | 99.5 | 188.4 | 175.9 | 333.4 | 185.4 |
| 1944 |  |  |  |  |  |  |
| January | 100.7 | 130.0 | 184.1 | 196.3 | 131.7 | 212.3 |
| February | 96.4 | 124.4 | 176.8 | 193.3 | 141.5 | 203.6 |
| March | 102.2 | 119.1 | 192.9 | 193.3 | 156.3 | 200.9 |
| April | 103.9 | 118.6 | 186.2 | 188.9 | 185.1 | 196.2 |
| May | 114.0 | 98.0 | 188.2 | 184.2 | 191.1 | 191.8 |
| June | 110.0 | 118.6 | 182.3 | 181.9 | 196.9 | 190.3 |

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Unadjusted Indexes of Retail Sales by Provinces - (Average for 1935-1939 = 100) (Figures for the current year are sulject ofinal revision)

| Year and Month | CANADA | Maritime <br> Irovinces | juebec | Ontario | Prairie <br> Provinces | British Columbia |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Men's Clothing Stores (c) |  |  |  |  |  |  |
| June, 1940 | 118.5 | 139.5 | 129.1 | 114.9 | 104.5 | 109.6 |
| June, 1941 | 137.4 | 173.2 | 141.5 | 136.6 | 126.0 | 116.0 |
| June, 1342 | 154.4 | 214.9 | 166.8 | 145.8 | 133.7 | 142.9 |
| June, 1943 | 172.6 | 232.8 | 179.1 | 162.8 | 168.5 | 159.5 |
| 1944 |  |  |  |  |  |  |
| April | 200.5 | 265.5 | 207.4 | 188.3 | 218.1 | 162.2 |
| May | 182.7 | 252.6 | 199.3 | 164.3 | 194.7 | 153.9 |
| June | 189.3 | 256.1 | 191.0 | 176.7 | 199.9 | 178.0 |
| \% Chance, $\frac{\text { June, } 1944}{\text { June, } 1943}$ | $+9.7$ | +10,0 | $+6.6$ | $+8.5$ | +18.6 | +11.6 |
| \% Change, $\frac{\text { Jan.-June, } 1944}{\text { Jan.-June, } 1943}$ | $+6.6$ | + 7.0 | $+5.0$ | $+4.8$ | +17.2 | $+4.2$ |



| June, $1940 \ldots \ldots . .131 .8$ | 124.6 | 131.8 | 127.6 | 145.1 | 142.1 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| June, 1941........... 139.4 | 132.3 | 141.4 | 136.1 | 146.8 | 146.2 |
| June, 1942 ........... 168.6 | 174.9 | 175.9 | 160.6 | 171.5 | 173.2 |
| June, 1943 .......... 171.7 | 190.1 | 180.7 | 158.0 | 179.8 | 177.6 |
| 1944 |  |  |  |  |  |
| April .............. 181.9 | 198.4 | 134.9 | 177.8 | 163.4 | 165.9 |
| May ............... 179.5 | 206.1 | 181.7 | 173.8 | 178.8 | 171.5 |
| June .............. 195.? | 222.3 | 201.2 | 181.9 | 209.4 | 195.7 |
| \% Change, |  |  |  |  |  |
| $\frac{\text { June, } 1944}{\text { June, } 1943} \cdots$ | +16,9 | $+11.3$ | +15.1 | +16.5 | +10.2 |
| June, 1943 |  |  |  |  |  |
| \% Change, |  |  |  |  |  |
| $\frac{\text { Jano-June, } 1943}{}{ }^{\circ}$ |  | $+5.0$ | $+6.4$ | $+9.7$ | $+3.7$ |

(c) Includes men's furnishings.
(Figures for the current year are subject to final revision)


| June, 1940 , ........... | 132.7 | 158.5 | 147.5 | 125 3 | 126.3 | 109.9 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| June, 1941 ............. | 154.0 | 196.7 | 172.3 | 144.5 | 144,0 | 118.1 |
| June, 1942 ............... | 180.7 | 229.2 | 2087 | 167.4 | 163.3 | 141.4 |
| June, 1943 | 184.3 | 235.4 | 216.7 | 166.7 | 178.9 | 134.6 |
| 1944 |  |  |  |  |  |  |
| April | 185.1 | 235.7 | 209.9 | 168.5 | 190.8 | 137.6 |
| May | 191.1 | 252.5 | 228. 4 | 1709 | 182.3 | 135.2 |
| June | 196.9 | 252.0 | 234.3 | 176.8 | 190.2 | 144.1 |
| 7 Change, June, 1944 | $+6.8$ | $+7.1$ | $+8.1$ | + 6.1 | + 6.3 | + 7.1 |
| $\begin{aligned} & \text { I6 Change, } \\ & \frac{\text { Jan }- \text { June, }}{\text { Jan:-June, }} \frac{1944}{1943} \end{aligned}$ | +2.5 | $+5.2$ | + 2.8 | + 1.3 | $+5.7$ | - 1.1 |


| June, 1940 | 105.2 | 107.3 | 104.5 | 106.6 | 1017 | 104.6 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| June, 1941 | 122.9 | 133.7 | 113.0 | 125. 5 | 120.7 | 112.7 |
| June, 1942 | 139:4 | 163.3 | 137.5 | 137.9 | 136.0 | 139.8 |
| June, 1943 | 154.2 | 182.4 | 145.3 | 149.0 | 160.2 | 168.2 |
| 1944 |  |  |  |  |  |  |
| April | 169.2 | 213.1 | 168.8 | 158.9 | 173.6 | 183.5 |
| May | 168.4 | 204.1 | 163.7 | 158. 4 | 172.9 | 198.6 |
| June | 167.8 | 200.4 | 159.6 | 159.2 | 175.6 | 192.2 |
| \% Change, |  |  |  |  |  |  |
| June, 1943 |  |  |  |  |  |  |
| \% Change, |  |  |  |  |  |  |
| $\frac{\text { Janc -June, }}{}$ Jano-June, 1944 | +8.2 | $+10.1$ | $+8.0$ | +6.1 | $+10.1$ | $+13.5$ |

## 8 <br> DU ARTIENT STORE SALES IN CANADA, BY SELECTED DEPARTMENTS <br> June, 1943 and June, 1944

(Based on dollar sales of 16 firms including mail order houses)

|  | $\begin{aligned} & \text { June, } \\ & 1943 \end{aligned}$ | June, 1944 | $\begin{aligned} & \text { \% Change, } \\ & 1944 / 1943 \end{aligned}$ |
| :---: | :---: | :---: | :---: |
|  | $\$$ | \$ |  |
| TCTAL SALES, NLL TEPARTMENTS | 24,097,483 | 26,675,364 | $+10.7$ |
| 1. Women's dresses, couts and suits | 2,916,419 | 3,067,242 | + 5.2 |
| 2. Girls ${ }^{\text {a }}$ and infants' wear | 863,122 | 937,344 | $+8.6$ |
| 3. Wosiery and cloves | 954,978 | 985,355 | $+3.2$ |
| 4. Lingarie and corsets | 1,185,826 | 1,324,483 | $+11.7$ |
| 5. Millinery | 302,345 | 279,016 | $-7.7$ |
| 6. Women's and children's apparel--(Total, 1-5) | 6,222,690 | 6,593,440 | $+6.0$ |
| 7. Men's and boys' clothing and furnishings | 2,820,808 | 3,015,528 | $+6.9$ |
| 8. Drues and toilet articles and preparations | 716,406 | 807,861 | +12.8 |
| 9. Piece goods | 1,687,632 | 2,126,756 | +26.0 |
| 10. Smadivares | 797,808 | 877,488 | $+10.0$ |
| 11. Frood and kindred products | 2,041,207 | 2,314,601 | $+13.4$ |
| 12. Furniture (including mattresses and springs) | 1,231,906 | 1,627,908 | +32.1 |
| 13. Home Purnishings | 1,779,063 | 2,073,554 | +16.6 |
| 14. Household appliances and electrical supplies | 445,477 | 458,403 | $+2.9$ |
| 15. Hardware and kitchen utensils | 983,245 | 1,158,790 | $+17.9$ |
| 16. Radios, musical instruments and supplies | 212,337 | 190,256 | $-10.4$ |
| 17. Shoes and other footwear | 2,039,610 | 2,095,207 | $+2.7$ |
| 18. Stationery, books and magazines .......... | 318,281 | 359,384 | $+13.1$ |
| 19. All other departments, total ............. | 2,801,013 | 2,975,588 | +6.2 |



