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Minister of Trade and Commerce
DETARTMENT OF TKADE AND COMM
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MRRCHANDISING AND SERVICES BRANCH
OTTGA. CANADA
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Prieo 10 conts.
Monthly. Indexes of Retail Sales in Canada. July. 1944
The dollar value of consumer phrohasint was practically unchanged in July of this year compared with last and was down 16 per cent compared with June according to index numbers of rotail salos computed from returns recoived from a sample number of firms representing twelve different trades. The general index of retail sales on the base, $1935-1939=100$, stands at 148.8 for July, 176.5 for June and 147.8 for July, 1343.

A slight increase of 1 per cent in July of this year over last compares with gains of 11 por cent in June, 9 per cent in May and 6 per cent in April compared with the corresponding pertods of 1943 . Sales for the first seven months of 1944 averaged 6. 5 per cent above the corresponaing period of last year. The 16 per cent decline between June and July this year was about in line with the usual seasonal movement, the index adjusted for number of business days and for normal seasonal movements standing at 168.8 for July compared with 170.1 for June and 109.1 for May.

Results for individual trades reveal that July sales for all lines of business were within comparatively narrow limits of the level obtaining in July of last year. Changes in tho value of salos ranging from a decreass of 5 per cent for radio and olectrical stores to an increase of 8 per cent for candy stores, jelrellery stores and hardware stores were reported. Results on a regional basis for six lines of business for which regional data are available reveal no marked differances from the Dominion averages

Sales of 18 departmental firms which reported sales by departments were 3 per cent inigher in July this year over the same month a year ego. Sales of women's apparel declined 3 per cent, men's clothine sales were approximatoly the same as in July last year, while footwear sales advanced l per cent. Furniture sales gained 24 per cent and hardware sales were up 12 per cent. Among other household departments, sales of home furrishings were 3 per cent higher, while declines of 4 and 28 per cent accurred in sules of household appliances, and radio and music. All other departments reported gains over July a year ago and these ranged from 5 per cent for food to 12 per cent for piece goods, although the increases were in all cases reduced from those recorded in the imediately preceding month of June.

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# Comparison of Retail Sales in Canadr, for 1943 and 1944, by Kinds of Business (Comparisons are based on dollar value. No corrections have been made for higher prices.) 

| Kind of Business | July, 1944 |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | $\begin{aligned} & \text { July, } \\ & 1939 \\ & \hline \end{aligned}$ | $\begin{aligned} & \text { July, } \\ & 1943 \end{aligned}$ | June, $1944$ | $\frac{\text { Jan.-July, }}{\text { Jan.-July }, \frac{1944}{1943}}$ |
| General Index | +63.0 | $+0.7$ | -15.7 | + 6.6 |
| Boot and shoe Stores | +81.6 | +0.9 | -22.0 | $+2.8$ |
| Candy Stores | (g) | $+7.8$ | +4.9 | + 9.9 |
| Men's Clothing Stores | +76.7 | -2.0 | -25.5 | $+5.4$ |
| 'Nomen's Clothing Stores | +91.1 | $+0.3$ | -20.7 | $+6.3$ |
| Department Stores | +55.7 | + 3.8 | -22.3 | $+8.4$ |
| Drug Stores | +68.4 | $+5.1$ | -0.2 | + 7.8 |
| Furniture Stores | +43.9 | $+7.4$ | -13.0 | $+7.8$ |
| Grocery and Meat Stores | +63.1 | -3.1 | -15.9 | + 5.2 |
| Hardware Stores | +41.8 | $+8.0$ | -11.3 | +11.8 |
| Radio and Electrical Stores | + 9.0 | - 5.4 | -17.0 | - 4.6 |
| Restaurants | +87. 4 | + 2.4 | - 2.1 | +10.5 |
| Variety Stores | $+67.4$ | - 1.1 | - 7.5 | $+1.9$ |

Comparison of Retail Sales of Boot and Shoe Stores and Juwellery Stores

|  | Boot and Shoe Stores | Jowellery Stores |
| :---: | :---: | :---: |
| Region | Sales in July, 1944 Compared with Sales in July, 1943 | $\qquad$ <br> Sales in July, 1944 Compared with Sales in July, 1943 |
| CANADA | +0.9 | $+7.9$ |
| Maritime Provinces | - 5.8 | $+4.3$ |
| Quebec | - 8.0 | $+4.1$ |
| ontario | $+7.0$ | +8.8 |
| Prairie Provinces | $+3.8$ | +15.0 |
| British Colunbia | -0.4 | +4.6 |

(g) Not availablo.

Index Numbers of Retail Sales - (Average for 1935-1939 = 100)
A. Unad justed. B. Adjusted for Number of Business Days and Seasonal Varlations. (Figures for the current yoar are subject to final revision)

| Year and Month | General Index |  | Boots <br> and Shoes |  | Candy (h) |  | $\begin{gathered} \text { Men's } \\ \text { Clothing(c) } \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | A | B | A | B | A | B | A | B |
| July, 1939 ......... | 91.3 | 103.8 | 89.6 | 100.4 | (E) | (g) | 79.7 | 101.1 |
| July, 1940 | 103.2 | 114.5 | 101,3 | 111,2 | 83.6 | 124:1 | 94.9 | 116.1 |
| July, 1941 | 122.4 | 134.9 | 114.6 | 124.9 | 103.7 | 153.1 | 111.4 | 135.7 |
| July, 1942 | 137.3 | 150.4 | 141.5 | 153,6 | 113.3 | 165.9 | 123.6 | 149.5 |
| July, 1943 | 147.8 | 155.4 | 161.2 | 161,7 | 149.2 | 207.6 | 143.7 | 164.8 |
| 1943 |  |  |  |  |  |  |  |  |
| August | 142.3 | 161.9 | 144.3 | 180.7 | 158.3 | 200.1 | 118.3 | 162.5 |
| September | 157.9 | 158.4 | 168.7 | 160.0 | 162.3 | 2043 | 155.9 | 160.3 |
| cetober | 173.4 | 157.5 | 171.3 | 158.0 | 189.6 | 2021 | 197.2 | 152.3 |
| November | 174.1 | 165,0 | 162.6 | 171.8 | 180.9 | 212.8 | 206. 8 | 164.7 |
| Decomber | 221.7 | 167.9 | 209.7 | 163.2 | 384.6 | 173.6 | 279.4 | 183.2 |
| 1944 |  |  |  |  |  |  |  |  |
| January | 132.5 | 1661 | 108. 7 | 149.9 | 145.5 | 205.9 | 107.7 | 148.1 |
| Fobruary | 139.0 | 271.8 | 105.1 | 174.0 | 184.8 | 1769 | 111.4 | 183.1 |
| Marcia | 165.4 | 177.4 | 139.0 | 185.0 | 168.4 | 321.2 | 140.9 | 182.9 |
| April | 176.7 | 175.2 | 204.3 | 159.4 | 219.0 | 155.2 | 200.5 | 190.1 |
| Miay | 176.7 | 169.1 | 195.8 | 175.7 | 161.9 | 173.4 | 182.7 | 187.1 |
| June | 176.5 | 170.1 | 208.6 | 162.1 | 153.4 | 231.6 | 189.1 | 179.0 |
| July | 148.8 | 168.8 | 108.7 | 183.0 | 160.9 | 2323 | 140.8 | 177.1 |


| Year and Month | Womer's Clothing |  | Deparitment |  | Drugs |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | A | B | A. | B | A | B |
| July, 1939 | 80.0 | 99.0 | 75.0 | 1012 | 99.6 | 102.2 |
| July, 1940 | 96.0 | 114.7 | 88.0 | 114.6 | 108.0 | 111.2 |
| July, 1941 | 111.3 | 132.4 | 102.2 | 132.5 | 127.7 | 130.7 |
| July, 1942 | 137.9 | 162.8 | 112.6 | 145.5 | 142.3 | 145.0 |
| July, 1343 | 152.4 | 173.2 | 112.5 | 144.7 | 159.6 | 159.6 |
| 1943 |  |  |  |  |  |  |
| August | 138.7 | 197.3 | 120.9 | 248.4 | 153,6 | 156.9 |
| September | 176.1 | 188.8 | 159.1 | 156.8 | 158.1 | 157.8 |
| octaber | 206.3 | 165.7 | 177.8 | 157.3 | 171.7 | 164.2 |
| November | 202.9 | 182.0 | 196.0 | 168.8 | 169.5 | 172.6 |
| December | 270.1 | 185.6 | 240.2 | 145.8 | 248.2 | 196.5 |
| 1944 |  |  |  |  |  |  |
| January | 128.6 | 183.5 | 109.7 | 151.3 | 168.2 | 177.0 |
| Fobruary | 124.? | 207.5 | 122.4 | 156.3 | 163.0 | 175.1 |
| March | 175.6 | 205:0 | 163.2 | 174,0 | 170.1 | 172.1 |
| April | 229.2 | 181.8 | 164.3 | 174.0 | 169.2 | 174.6 |
| May | 201.4 | 190.9 | 166.2 | 160.0 | 168. 4 | 175.4 |
| June | 192.9 | 170.8 | $150 \cdot 3$ | 143.2 | 168.1 | 177.0 |
| July | 152.9 | 187.0 | 116.8 | 156.9 | 167.7 | 170.9 |

(c) Includes men's furnishings
(h) Candy indexes are based largely upon returns from retail candy chains.

Index Numbers of Retail Sales - (Average for 1935-1939 = 100 )
A: Unadjusted B. Adjusted for Number of Business Days and Seasonal Variations (Figures for the current year are subject to final revision)


| Year and Month | Radio and mectrical |  | Restaurunts |  | Varisty |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | A | B | A | B | A | B |
| July, 1939 | 84.0 | 109.8 | 96.2 | 32.0 | 108.3 | 1122 |
| July, 1940 | 106.1 | 133.4 | 106.0 | 101.0 | 125:8 | 126.7 |
| July, 1941 | 137.1 | 172.4 | 125, 2 | 119.4 | 152.2 | 152.7 |
| July, 1942 | 119.8 | 150.6 | 144.9 | 137.7 | 176.3 | 176.2 |
| July, 1943 | 96.8 | 121.7 | 176.0 | 166.1 | $18{ }^{\text {\% }} 4$ | 172.5 |
| 1943 |  |  |  |  |  |  |
| August | 98.8 | 125.8 | 180.9 | 169.7 | 160.2 | 1748 |
| September | 114.1 | 97.8 | 185.0 | 177.6 | 170.2 | 183.2 |
| oetober | 118.2 | 95.7 | 181.6 | 279.4 | 195.7 | 182.4 |
| Joveniber | 116.0 | 91.0 | 177.6 | 187.7 | 199.1 | 197.8 |
| December | 140.0 | 99.5 | 182. 4 | 173.9 | 339.4 | 185.4 |
| 1944 |  |  |  |  |  |  |
| January | 100.7 | 130.0 | 184.1 | 196.3 | 131.7 | 212.3 |
| Fobruary | 96.4 | 124.4 | 176.8 | 193.3 | 141.5 | 203.6 |
| March | 102.2 | 119.1 | 192.9 | 193.3 | 156.3 | 200.. 9 |
| April | 103.9 | 118.6 | 186.2 | 188.9 | 185.1 | 1962 |
| way | .114.0 | 38.0 | 188.2 | 184.2 | 191.1 | 191.8 |
| June | 110.3 | 118.9 | 182.3 | 181.9 | 190.1 | 189.5 |
| July | 91.6 | 119.7 | 180.3 | 173.5 | 181.3 | 187.0 |


| Year and Month | CANADA | Maritime Provinces | quabec | Ontario | $\begin{aligned} & \text { Prairie } \\ & \text { Provincos } \end{aligned}$ | British Columbia |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Nen's Clothing Stores (c) |  |  |  |  |  |  |
| July, 1940. | 94.9 | 132.8 | 92. 4 | 92.6 | 86.3 | 34.4 |
| July, 1341. | 111.4 | 164.4 | 112.7 | 102.4 | 106.0 | 117.2 |
| July, 1942 | 123.6 | 190.3 | 126.0 | 111.4 | 122.8 | 125.4 |
| July, 1943 | 143.7 | 231.7 | 137.3 | 125.1 | 167.9 | 148.1 |
| 1944 |  |  |  |  |  |  |
| May | 182.7 | 252.6 | 139.3 | 164.3 | 194.7 | 153.9 |
| June | 189.1 | 254.4 | 192.2 | 177.0 | 196.0 | 176.4 |
| July .. | 140.8 | 218.3 | 134.5 | 124.5 | 168.7 | 135.7 |
| $\begin{aligned} & \text { atice, } \\ & \begin{array}{c} \text { Tuly, } 1344 \\ \hline \text { fily, } 1243 \end{array} \end{aligned}$ | -2.0 | - 5.8 | - 2.0 | - 0.5 | $+0.5$ | - 8.4 |
| \% Change, |  |  |  |  |  |  |
| $\underline{\frac{J a n o-J u l y, ~}{\text { Jan }} \text {-July, } 1941}$ | + 5.4 | $+4.8$ | $+4.1$ | $+4.1$ | +14.2 | + 2.2 |


| July, 1940 | 96.0 | 117.0 | 92.4 | 94.5 | 93.0 | 109.4 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| July, 1341 | 111.3 | 131.6 | 108.2 | 109.4 | 106.0 | 129.4 |
| July, 1942 | 137.9 | 156.5 | 135.8 | 137.9 | 127.8 | 151.4 |
| July, 1943 | 252.4 | 186.6 | 143.2 | 148.8 | 159.7 | 171.4 |
| 1944 |  |  |  |  |  |  |
| May | 201.4 | 275.6 | 202.1 | 190.7 | 199.6 | 224.7 |
| Tune | 192.9 | 232.5 | 200.1 | 184.1 | 183.3 | 214.9 |
| Joly | 152.9 | 179.1 | 134.6 | 154.2 | 159.9 | 176.1 |
| 4 Chance, $\frac{\text { July, } 1944}{\text { July, } 1943}$ | + 0.3 | - 4.0 | -6.0 | +3.6 | $+0.1$ | +2.7 |
| \% Change, |  |  |  |  |  |  |
| $\frac{\text { Jano-July, } 1944}{\text { Jun,-July, } 1943}$ | $+6.3$ | +12.3 | $+1.4$ | $+6.0$ | $+13.1$ | $+7.7$ |


(c) Includes men's furnishings.

Unadjusted Indexes of Retail Sales by Provinees - (Average for 1935-1939 = 100) (Figures for the eurrent yoar are subject to final revision)

| Year and Month | Canada | Maritime Provinces | Quebec | Ontario | $\begin{aligned} & \text { Frairio } \\ & \text { Provinces } \end{aligned}$ | British Colunbia |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Department Storos |  |  |  |  |  |  |
| July, 1940 | 88.0 | 103.5 | 83.6 | 85.0 | 84.6 | 101.9 |
| July, 1341 | 102.2 | 127.5 | 97.4 | 97.9 | 97.1 | 119.1 |
| July, 1942 | 112.6 | 135.6 | 108.2 | 105.6 | 109.2 | 135.5 |
| July, 1943 | 112.5 | 139.9 | 108.8 | 101.4 | 110.8 | 140.5 |
| $\underline{1344}$ |  |  |  |  |  |  |
| Nay | 166.2 | 211.5 | 189.3 | 157.4 | 155.5 | 166.2 |
| June | 150.3 | 178.5 | 157.8 | 141.1 | 145.0 | 166.9 |
| July | 116.8 | 138.9 | 109.6 | 104.6 | 120.2 | 144.2 |
| \% Chanfe, $\frac{J u l y, 1944}{J u l y, 1943}$ | + 3.8 | $-0.7$ | $+0.7$ | + 3.2 | $+8.5$ | + 2.5 |
| $\begin{aligned} & \text { \% Chance, } \\ & \frac{\text { Jan,-July, 1944 }}{\text { Jan,-July, } 1,43} \end{aligned}$ | +8.4 | +11: 6 | $+6.5$ | + 5.2 | $+13.2$ | $+\varepsilon_{\text {. }} 1$ |


Jan,-July, 1943

Drug stores


DEFARTMENT STORE SAIES IN CANADA, BY SELECTED DEPARTMEITTS
(Based on dollar sales of 18 firms including mail order houses)

|  | Juiy, | $\begin{aligned} & \text { July, } \\ & 1944 \end{aligned}$ | $\begin{aligned} & \text { \% Change, } \\ & 1944 / 1943 \end{aligned}$ |
| :---: | :---: | :---: | :---: |
|  | \$ | \$ |  |
| TOTAL SAIES, ALL DEPARTMENTS | 19,980,084 | 20,632,550 | $+3.3$ |
| 1. Womon's dresses, coats and suits | 2,068,234 | 1,899,321 | - 8.2 |
| 2. Girls' and infants wear | 622,075 | 652,264 | $+4.9$ |
| 3. Hosiery and gloves | 749,226 | 721,152 | $-3.7$ |
| 4. Lingerie and corsets | 976,993 | 1,017,832 | $+4.2$ |
| 5. Killinory | 158,197 | 144,323 | - 8.8 |
| 6. Nomen's and children's epperel--(Total, 1-5) | 4,574,725 | 4,434,892 | -3.1 |
| 7. Men's and boys' elothing and furnishings | 2,097,205 | 2,090,230 | $-0.3$ |
| 8. Drues and toilet articles and preparations | 697,328 | 746,381 | $+7.0$ |
| 9. Flece coods | 1,542,100 | 1,727,760 | +12.0 |
| 10. Smallwares | 704,414 | 746,175 | $+5.9$ |
| 11. Tood and kindred products | 1,980,978 | 2,075,370 | $+4.8$ |
| 12. Furniture (includine nattresses and sprines) | 1,167,558 | 1,441,429 | +23.5 |
| 13. Home furnishincs | 1,485,771 | 1,534,726 | $+3.3$ |
| 14. Mousehold appliances and electrical supplies | 406,525 | 391,888 | $-3.6$ |
| 15. Herdware and kitchen utensils | 821,314 | 923,364 | +12. 4 |
| 16. Radios, musical instruments and supplies | 206,328 | 148,762 | -27.9 |
| 17. Shoes and other footwear | 1,458,081 | 1,476,098 | $+1.2$ |
| 18. Stationery, books and magazines | 287,506 | 312,909 | + 8.8 |
| 19. All other depurtments, total | 2,550,271 | 2,582,566 | $+1.3$ |

