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Monthly Indexes of Retail Sales in Canada, September, 1944 (1935-1939=100)

Retail purchasing in Canada as measured by the composite index for twelve retail trades dealing principally in foods, clothing and household requirements averaged 14 per cent higher in September of this year than last and 15 per cent higher than in August. The general index of sales, unadjusted for seasonal movements or differences in the numbers of business days and on the base, 1935-1939=100, stands at 180.0 for September, 1944 compared with 157.2 for August and 157.9 for September a year ago. Sales for the first nine months of 1944 averaged 8 per cent higher than in the corresponding period of 1943.

The more substantial increase in September of this year over last compared with those recorded in earlier corresponding-month comparisons may be attributed in part to the composition according to business days of the two months. There were five Fridays and five Saturdays in September this year whereas in September a year ago the two days in addition to the four full weeks (apart from Labour Day) occurred on Wednesday and Thursday. Since sales in most trades are normally greater on Friday and Saturday than earlier in the week, this factor has considerable effect upon the sales comparison for September of the two years. On making adjustment for this factor by reducing the monthly sales to an average daily sales basis, taking into account not only the total number of business days but also the varying sales importance of different days of the week, the increase in September this year over last is reduced from 14 per cent to 9 per cent. The general index of sales adjusted both for number of business days and for normal seasonal movements stands at 172.2 for September, 174.4 for August and 158.4 for September a year ago.

Sales made by radio and electrical stores were practically unchanged in September of this year compared with last The same was true of restaurants. With these exceptions, substantial gains were recorded for all other trades for which figures are available, gains which were modified but not eliminated by basing the comparisons on average daily sales rather than calendar month totals. Unless otherwise indicated, figures quoted in the following paragraphs relate to calendar month totals.

Shoe store sales were 18 per cent higher in September of this year than last while sales for the year-to-date are up by 5 per cent. September increases on a regional basis ranged from 9 per cent in the Maritime Provinces to 24 per cent in British Columbia.

Men's clothing store sales gained 13 per cent in September of this year over last and were up 6 per cent for the year-to-date. Increases in Ontario and the Prairie Provinces exceeded those in other regions. Results for women's specialty shops were similar to those for men's. September sales gained 14 per cent over last year while sales for the year-to-date were up 8 per cent.

Department stores (including the mail order business of these firms) transacted 15 per cent more business in September of this year than last while sales for the first nine months stand 10 per cent above the corresponding period of 1943. The September increase was highest in the Frairie Provinces at 20 per cent followed by 19 per cent for British Columbia and 17 per cent for Quebec. More moderate gains of 9 per cent and 11 per cent were recorded for the Maritime Provinces and Ontario respectively.

A 12 per cent increase in drug store sales in September, 1944 over last year was uniform throughout the country. Sales for the year-to-date stand 9 per cent above the similar period of 1943.

Furniture store sales continue to show increases with September sales standind 15 per cent above September last year. Sales for the first nine months of 1944 were 9 per cent above the corresponding period of 1943.

Food store sales for the calendar month of September averaged 15 per cent higher this year than last. This is a trade in which the varying sales importance of the different days of the week is an important factor. Calculations based on average daily sales, taking into account this varying sales importance of the different week days, reduces the increase to 6 rather than 15 per cent.

Hardware store sales registered 18 per cent higher in September of this year than last compared with a 16 per cent gain for August and a 13 per cent increase for the year-to-date.

September sales of variety stores were up 12 per cent, a gain reduced to 4 per cent when calculations are based on average daily sales rather than calendar month totals. Sales for the year-to-date were up by 4 per cent.

Increases in jewellery store sales were recorded for all sections of the country, these gains ranging from 7 per cent in the Maritime Provinces to 19 per cent in Ontario. Canada sales for this trade averaged 16 per cent higher in September of this year than last.

Sales of 21 departmental firms which provided sales statements on a departmental basis averaged 15 per cent higher in September this year over last. The results for individual departments indicate an unusual degree of uniformity, only four departments recording percentage changes which differed by more than four points from the average result. Most outstanding gains were those for food and piece goods departments, sales being up 24 per cent in each case. Home furnishings recorded a moderate 5 per cent advance, while sales of radio and music departments were 28 per cent lower than in September last year.

A summary of department store sales by departments for the first nine months of this year and last is contained on Page 9 of this bulletin. Piece goods and furniture departments recorded the greatest expansion in sales over last year. Two departments, household appliance and radio, show a reduction from the 1943 sales volume.

corrections have been made for higher prices.)									
September, 1944									
Kind of Business		or - per cent	compared	with					
NING OF DUSTINGSS	September,	September,	August,	JanSept., 1944					
	1939	1943	1944	JanSept.,1943					
			II A TOPALL	CALE ENGLAND					
General Index	+54.6	+14.0	+14.5	+ 7.9					
Boot and Shoe Stores	+62.9	+18.0	+29.0	+ 5.0					
Candy Stores	(g)	+23.9	+13.7	+11.7					
Men's Clothing Stores	+52.9	+13.1	+41.3	+ 6.4					
Women's Clothing Stores	+82.7	+14.3	+31.1	+ 7.8					
Department Stores	+56.1	+15.1	+31.3	+10.0					
Drug Stores	+69.7	+12.1	+ 3.9	+ 8.6					
Furniture Stores	+17.2	+15.4	+10.0	+ 8.9					
Grocery and Meat Stores	+51.0	+15.1	+ 3.7	+ 6.7					
Hardware Stores	+32.4	+18.2	+ 3.0	+13.2					
Radio and Electrical Stores .	- 6.1	- 1.1	+23.4	- 4.4					
Restaurants	+80.6	+ 1.6	- 1.3	+ 9.0					
Variety Stores	+65.6	+12.1	+10.7	+ 3.6					

Comparison of Retail Sales in Canada, for 1943 and 1944, by Kinds of Business (Comparisons are based on dollar value, No

Comparison of Retail Sales of Boot and Shoe Stores and Jewellery Stores

	Boot and Shoe Stores	Jewellery Stores
	Sales in	Sales in
	September, 1944	September, 1944
Region	Compared with	Compared with
	Sales in	Sales in
	September, 1943	September, 1943
CANADA	+18.0	+15.6
Maritime Provinces	+ 9.3	+ 7.1
Juebec	+18.0	+16.3
Ontario		+19.1
Prairie Provinces		+15.1
British Columbia	+24.4	+11.1

(g) Not available.

Index Numbers of Retail Sales - (Average for 1935-1939 = 100) A. Unadjusted. B. Adjusted for Number of Business Days and Seasonal Variations. (Figures for the current year are subject to final revision.)

	Gene	Teal	Roy	ots			Man	10
Year and Month	Ind			Shoes	Candy	(h)	Clothi	
	A	B	A	B	A	B	A	B
September, 1939	116.4	109.9	122.2	108.0	(g)	(g)	115.4	109.2
September, 1940	113.9	116.5	113.2	109.6	100.2	130.6	107.3	112.1
September, 1941	137.3	136.4	132.1	124.8	126.1	159.4	128.4	130.4
September, 1942	153.2	152.6	165.3	156.7	133.3	167.8	153.8	154.9
September, 1943	157.9	158.4	168.7	160.0	162.3	204.3	155.9	160.3
1943								
October	173.4	157.5	171.3	158.0	189.6	202.1	197.2	152.3
November	174.1	165.0	162.6	171.8	180.9	212.8	206.8	164.7
December	221.7	167.9	209.7	163.2	384.6	173.6	279.4	183.2
1944								
January	132.5	166.1	108.7	149.9	145.5	203.9	107.7	148.1
February	139.0	171.8	105.1	174.0	184.8	176.9	111.4	183.1
March	165.4	177.4	139.0	185.0	168.4	221.2	146.9	182.9
April	176.7	175.2	204.3	159.4	219.0	155.2	200.5	190.1
Kay	176.7	169.1	195.8	175.7	161.9	173.4	182.7	187.1
June	176.5	170.1	208.6	162.1	153.3	231.5	189.1	179.0
July	149.0	169.1	162.3	182.6	160.9	232.1	142.0	178.6
August	157.2 -	174.4	154.4	189.6	176.8	216.6	124.8	168.9
September	180.0	172.2	199.1	172.0	201.1	238.2	176.4	166.9

Year and Month	Women's Clothing		Deventment		tment	Drugs		
	A	В	A	В	A	В		
September, 1939	110.2	109.7	117.3	113.3	104.4	101.1		
September, 1940	114.0	125.3	114.1	116.7	112.3	114.8		
September, 1941	134.8	144.0	138.6	136.6	130.4	130.5		
September, 1942	169.1	179.1	154.9	152.7	147.6	146.8		
September, 1943	176.1	188.8	159.1	156.8	158.1	157.8		
1943								
October	206.3	165.7	177.8	157.3	171.7	164.2		
November	202.9	182.0	196.0	168.8	169.5	172.6		
December	270.1	185.6	240.2	145.8	248.2	196.5		
1944								
January	128.6	183.5	109.7	151.3	168.2	177.0		
February	124.7	207.5	122.4	156.3	163.0	175.1		
March	175.6	205.0	163.2	174.0	170.1	172.1		
April	229.2	181.8	164.3	174.0	169.2	174.6		
May	201.4	190.9	166.2	160.0	168.4	173.4		
June	192.9	170.8	150.3	143.2	168.1	177.0		
July	155.2	189.8	116.8	156.9	168.0	171.2		
August	153.5	213.3	139.4	165.4	170.5	172.0		
September	201.3	205.0	183.1	179.1	177.2	172.3		

(c) Includes men's furnishings.

' (h) Candy indexes are based largely upon returns from retail candy chains.

Index ]	Numbers	of	Retail	Sales	-	Average	for	1935 - 1939 = 1	(00)	

A. Unadjusted. B. Adjusted for Number of Business Days and Seasonal Variations. (Figures for the current year are subject to final revision.)

Year and Month	Furn	ture		eries Meats	Hard	ware
	A	В	A	B	A	В
September, 1939	115.4	97.9	117.9	112.2	135.6	115.3
September, 1940	124.0	111.8	108.9	116.2	130.2	115.3
September, 1941	140.3	121.9	133.7	139.1	157.5	133.9
September, 1942	128.5	111.6	148.0	152.9	163.8	139.2
September, 1943	117.2	103.5	154.6	160.3	151.8	131.7
1943						
October	127.7	106.7	166.9	159.5	156.5	137.1
November	120.6	112.6	155.8	159.3	153.6	150.6
December	141.4	125.4	189.7	181.6	175.0	163.7
1944						
January	94.4	146.6	154.1	167.1	104.4	176.7
February	101.5	125.4	161.9	171.2	110.6	195.3
March	115.9	135.0	182.5	175.3	129.5	178.0
April	138.5	128.5	181.9	181.2	156.1	155.6
May	157.3	125.6	179.5	176.4	193.4	143.7
June	130.4	131.7	195.4	193.2	189.1	156.4
July	113.2	150.8	164.4	174.7	167.8	154.9
August	122.9	120.5	171.7	183.8	174.3	162.9
September	135.2	113.0	178.0	170.1	179.5	150.8

Year and Month	Radio and Electrical		Restaurants		Vari	ety
	A	В	A	В	A	В
September, 1939	120.2	103.0	104.1	99.2	115.2	115.1
September, 1940	133.9	119.6	111.0	108.7	125.5	137.9
September, 1941	158.2	135.6	129.7	125.3	152.3	162.6
September, 1942	132.5	113.6	150.0	145.0	176.6	188.5
September, 1943	114.1	97.8	185.0	177.6	170.2	183.2
1943						
October	118.2	95.7	181.6	179.4	195.7	182.4
November	116.0	91.0	177.6	187.7	199.1	197.8
December	140.0	99.5	182.4	173.9	339.4	185.4
1944						1910 13 375
January	100.7	130.0	184.1	196.3	131.7	212.3
February	96.4	124.4	176.8	193.3	141.5	203.6
March	102.2	119,1	192.9	193.3	156.3	200.9
April	103.9	118.6	186.2	188.9	185.1	196.2
May	114.0	98.0	188.2	184.2	191.1	191.8
June	110.3	118.9	182.3	181.9	196.1	189.5
July	91.4	119.5	182.5	175.6	181.1	186.8
August	91.5	112.2	190.4	175.2	172.4	184.4
September	112.9	96.8	188.0	180.5	190.8	190.7

Unadjusted Indexes of Retail Sales by Provinces - (Average for 1935 - 1939 = 100) (Figures for the current year are subject to final revision)

Maam and Manth	CANADA	Maritime Provinces	Quebec	Ontario	Prairie	British
Year and Month		Provinces	Queeco		Provinces	Columbia
		Hanta Alathi	an Change	s (c)		
September, 1940	107.3	Men's Clothin 130.8	99.8	106.9	109.9	106 7
-	128.4	157.9	122.5	124.5		106.7
September, 1941			152.0		136.3	128.5
September, 1942	153.8	196.7 204.0	154.5	149.3 147.3	145.6 170.1	158.0 142.8
September, 1943 1944	100.9	£U%∗U	104+0	T#L .	TLO.T	146.0
July	142.0	216.5	135.3	126.8	167.1	139.6
August	124.8	176.1	119.9	114.6	135.7	133.2
September	176.4	217.1	166.2	170.9	203.2	158.9
% Change,	TIOSE	WTL OT	100.0	110.0	600+6	100.0
	+13.1	+ 6.4	+ 7.6	+16.0	+19.5	+11.3
September, 1944	+TO'T	+ 0.º4	T 1+0	+10.0	TI3.0	TITO
September, 1943						
% Change, JanSept., 1944	+ 6.4	+ 4.4	+ 4.4	+ 6.3	+14.0	+ 3.6
JanSept., 1943	+ 00 *	Y 70 T	T To T	+ 0.0	17.7.0	1 0.0
Jan John 1 240						
		Women's Cloth	ning Stor	res		
September, 1940	114.0	130.1	103.1	119.1	106.3	123.3
September, 1941	134.8	154.4	128.8	133.2	132.5	155.7
September, 1942	169.1	187.9	162.2	174.1	148.6	186.3
September, 1943	176.1	187.3	158.2	182.0	174.6	194.3
1944	TIOOT	701.00	20000	100.0	712.0	79400
July	155.2	181.2	135.3	157.5	162.9	176.9
August	153.5	191.1	128.5	154.0	168.5	182.7
September	201.3	218.0	176.2	210.7	202.1	215.6
% Change,	LUL O	MIC.C	TLOSM	10 L U . I	~~~~	220.00
September, 1944	+14.3	+16.4	+11.4	+15.8	+15.8	+11.0
September, 1943	TTROU	TLU . T	17742	TTO C	170.0	TT: O
% Change,	. 7 0	170 0	100	107	+14.1	. 7 0
JanSept., 1944	+ 7.8	+12.7	+ 2.7	+ 8.3	*14+1	+ 7.9
Jan Sept., 1943						
		Grocery and	Non+ St.	0795		
September, 1940	108.9	118.4			124.6	109.9
		147.4	126.1	132.0	146.0	134.1
September, 1941	135.7		142.0			156.8
September, 1942	148.1	168.5		141.4	164.6	
September, 1943	154.6	185.2	149.0	140.0	175.3	151.7
1944	16A A	206 9	154 0	153 5	190.8	166 9
July	164.4	206.3	154.9	153.5		166.8
August	171.7	197.8	159.7	161.7	207.8	180.2
September	178.0	220.7	171.2	168.6	198.7	168.5
% Change,	175 7	120.0	114.0		177 17	
September, 1944	+15.1	+19.2	+14.9	+15.5	+13.3	+11.1
September, 1943						
% Change,						
JanSept., 1944	+ 6.7	+10.6	+ 5.6	+ 6.5	+ 8.2	+ 3.9
JanSept., 1943						

(c) Includes men's furnishings.

	17	
- 100		-
	6	

		Maritime			Prairie	British			
Year and Month	CANADA	Provinces	Quebec	Ontario	Provinces	Columbia			
Contembor 1940	114.1	Departmen 114.8	the second se	110 0	100 7	110 0			
September, 1940		149.7	116.8	117.2	107.3	116.6			
September, 1941	138.6		140.6	138.2	131.7	147.5			
September, 1942	154.9	169.7	166.7	157.0	136.2	169.6			
September, 1943	159.1	199.1	165.5	148.9	157.6	164.7			
and the second se	110 0	176 0	100 0	304 6	100 0	244.2			
July	116.8	138.9	109.6	104.6	120.2	144.1			
August	139.4	172.0	136.0	128.6	136.4	166.6			
September	183.1	216.3	193.7	165.5	188.6	195.8			
Change,									
September, 1944	+15.1	+ 8.6	+17.0	+11.1	+19.7	+18.9			
September, 1943									
Change,	1 10 / Car								
JanSept., 1944	+10.0	+12.2	+ 8.0	+ 6.7	+14.9	+10.2			
JanSept., 1943									
		Variety							
eptember, 1940	125.5	160.2	128.1	118.2	128.6	115.9			
eptember, 1941 ,	152.3	202.1	162.7	141.3	148.9	132.3			
eptember, 1942	176.6	226.8	197.4	166.1	155.3	146.9			
eptember, 1943	170.2	221.0	193.8	158.9	155.0	127.3			
.944									
July	181.1	232.0	204.3	162.7	191.3	141.9			
August	172.4	220.8	193.3	155.7	173.7	147.1			
September	190.8	242.1	222.9	175.9	178.1	138.3			
Change,									
September, 1944	+12.1	+ 9.5	+15.0	+10.7	+14.9	+ 8.6			
September, 1943						. 0.0			
Change,									
JanSept., 1944	+ 3.6	+ 4.9	+ 4.1	+ 2.6	+ 6.4	+ 1.2			
JanSept., 1943	1010	A .I.P.	T TOL	T ~ 0	T 0.4	TOP TOP			
June - 50,000, 10 -00									
A CONTRACTOR STATES		ים וויירו	Stores						
eptamber, 1940	112.3	115.0	107.8	111.2	117.0	116.4			
eptember, 1941	130.4	143.9	127.2	129.4	132.3				
eptember, 1942	147.6	177.0	140.5	143.1		127.6 160.3			
eptember, 1943	158.1	184.3			150.1				
944	70007	104.0	151.6	151.5	162.2	180.9			
Pap-das	160 0	201 4	150 0	163 0	100 0	100 0			
July	168.0	201.4	159.8	161.0	173.3	187.6			
August	170.5	208,4	160.5	161.7	177.6	198.2			
September	177.2	206.8	169.5	168.7	182.0	210.2			
Change,				and the second se					
September, 1944	+12.1	+12.1	+11.8	+11.4	+12.2	+16.2			
September, 1343									
Change,									
JanSept., 1944	+ 8.6	+ 9.3	+ 8.4	+ 7.2	+ 9.7	+13.7			
JanSept., 1943									

## Unadjusted Indexes of Retail Sales by Provinces - (Average for 1935-1939 = 100) (Figures for the current year are subject to final revision)

## DEPARTMENT STORE SALES IN CANADA, BY SELECTED DEPARTMENTS September, 1943 and September, 1944 (Based on dollar sales of 21 firms including mail order houses)

		September, 1943	September, 1944	% Change, 1944/1943
	ACTIVE REAL PROPERTY AND A	ş	\$	
	TOTAL SALES, ALL DEPARTMENTS	29,985,859	34,366,510	+14.6
1.	Women's dresses, coats and suits	3,545,551	4,095,526	+15.5
2.	Girls' and infants' wear	1,771,424	2,068,052	+16.7
3.	Mosiery and gloves	1,326,774	1,390,281	+ 4.8
4.	Lingerie and corsets	1,357,584	1,582,266	+16.6
5.	Millinery	465,455	527,299	+13.3
6.	Women's and children's apparel-(Total, 1-5)	8,466,788	9,663,424	+14.1
7.	Men's and boys' clothing and furnishings	3,956,535	4,461,095	+12.8
8.	Drugs and toilet articles and preparations	740,221	880,024	+18.9
9.	Piece goods	2,467,490	3,051,179	+23.7
10.	Smallwares	1,001,223	1,156,846	+15.5
11.	Food and kindred products	2,003,126	2,473,396	+23.5
12.	Furniture (including mattresses and springs).	1,633,382	1,920,594	+17.6
13.	Home furnishings	1,993,361	2,094,606	+ 5.1
14.	Household appliances and electrical supplies.	635,269	718,173	+13.1
15.	Hardware and kitchen utensils	882,008	1,021,496	+15.8
16.	Radios, musical instruments and supplies	299,970	216,648	-27.8
17.	Shoes and other footwear	2,251,015	2,638,498	+17.2
18.	Stationery, books and magazines	614,381	710,367	+15.6
19.	All other departments, total	3,041,090	3,360,164	+10.5

DEPARTMENT STORE SALES IN CANADA, BY SELECTED DEPARTMENTS

January-to-September, 1943 and January-to-September, 1944

And the		Janto- Sept.,1943	Janto- Sept.,1944	% Change, 1944/1943
		Ş	\$	
	TOTAL SALES, ALL DEPARTMENTS	216,361,748	238,011,047	+10.0
1.	Women's dresses, coats and suits	25,110,416	27,582,791	+ 9.8
2.	Girls' and infants' wear	8,715,504	10,227,810	+17.4
з.	Hosiery and gloves	9,052,152	9,420,993	+ 4.1
4.	Lingerie and corsets	9,779,020	11,111,455	+13.6
5.	Millinery	2,750,011	2,897,828	+ 5.4
6.	Women's and children's apparel(Total, 1-5)	55,407,103	61,240,877	+10.5
7.	Men's and boys' clothing and furnishings	23,597,296	26,119,595	+10.7
8.	Drugs and toilet articles and preparations	6,462,544	7,059,016	+ 9.2
9.	Piece goods	17,065,032	20,264,649	+18.7
10.	Smallwares	7,613,819	8,370,181	+ 9.9
11.	Food and kindred products	19,763,962	21,065,402	+ 6.6
12.	Furniture (including mattresses and springs)	12,079,825	14,809,705	+22.6
13.	Home furnishings	16,044,997	17,044,074	+ 6.2
14.	Mousehold appliances and electrical supplies	4,404,721	4,386,420	- 0.4
15.	Hardware and kitchen utensils	8,466,971	9,548,980	+12.8
16.	Radios, musical instruments and supplies	2,377,661	1,710,562	-28.1
17.	Shoes and other footwear	15,959,982	17,189,411	+ 7.7
18.	Stationery, books and magazines	3,428,465	3,795,732	+10.7
19.	All other departments, total	23,689,370	25,406,443	+ 7.2

