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Wonthly Indsxes of Retail Sales in Canada, December, 1945 (1935-1939-100)
nt un:p: s:adented roluse of Christmas trade enabled Canadian retail merchants to expand their sales volume by 8 per cent in December, 1945 over the same month of 1944 and to secure a 20 per cent margin of increase cver the preceding, month of November, 1945. These results were derived from reports submitted by a sample of retail chain and independent firms operating approximately 9,000 stores and covering fourteen trades. Unadjusted indexes (on the base, 1935-1939=100) stoud at 255.7 for December, $1945,213.0$ for November, 1945 and 237.1 for December, 1944.

Adjustment for differences in number of business days and for the high seasonal activity which normally characterizes Decomber trading reduced the inaex for December to 187.0 , well below the high mark of 200.7 reached 112 the preceding month of November, but nevertheless sustained at the level of the adjusted series aurtag tue yar ion from zung ts Yovomber of tas.

Mosc ; rometilcod arong the Cemembe aina raportas for individual trades was a 45 per cent increase in business for radio und electrical stores. While the outstanding gains for this trade in recent months reflect the substantial increase in output of radios and electrical appliances, the extent of the incresses reflects largely the low level of trading in the corresponding months of 1944 with which the comparisons are made。 Hardware store sales were $2 l$ per cont higher in December. 1945 over the same month a year previously, a result which is consistent with the trend for several months prior to December. Jewellery stores, which have maintained incresses in volume more consistently than most other kinds of business over a period of years, reported sales 15 per cent higher in December, 1945 than in the same month of 1944. Drug stores reported sales 9 per centhigher, while furniture store business increased 8 per cent in the December comparison. In the case of the latter trade, the increase can be described as moderate compared with those obtained in earlier months of the year. Results obtained by individual firms, varied from increases of considerable proportions in some instances to rather sharp dealines below December, 1944 in others.

Of those trades which are included under the general merchandise classifioatio\%, iepartment stores recorded the largest December increase with a fain of 10 per cenc over the same month of 1944. Variety and country general stores had increases of 8 and 6 per cent respectively.

The index of food stores is a composite series derived from results for rroeery stores, combination grocery and meat stores and independent meat markets. The incrense for this trade between December of the two years amounted to 5 por cont. Restaurant receipts exceeded December, 1944 volume by the narrow margin of 2 per esat.
] $-2=$
Increases for the apparel trudes were generally smaller than those reported for other kinds of business and were markodly reduced from increasec which prevailed in most of the earlier monthe of the year. Although family clothing stores achieved an increase of 7 per cent sates of men's wear stores, ladies' specialty shops and stoo storas whre limited to mereasos of 4 per cent in each case.

A review of the annual comp risons between 1944 and 1945 reveals that most sibstantial gains were recorded in four of the five trades listed under the household and personal effects group-and particularly those four which are mainly conosrned with the merchandising of durable goods. As mentioned proviously, jewellery stores have experienced a continual expansion in sales volume over an exterdod period 5: time. Furniture and hardware expansion doveloped during 1944 and continued throughout 1945. The increase in sales of radio and olectrical stores, on the other hand, fot under way only during the latter part of 1945 . Increases over 1944 for drug stores showed remarkable consistency throughout all months of 1945 and the incroase for the year stood at 7 per cent.

Increases of 11 per cent over 1944 for family clothing stores and for shoe stores were slightly larper than gains for other trades in the apparel group which amounted to 10 per cent in the case of men's wear stores and 8 per cent for women's clothing stores. All four of these trades recorded changing trerds during the first five months of the year, the heavy Easter trade in March being following by sales declines in April and May below 1944. Substantial increases featured results throughout the last seven months of the year. Increases in sales of men's wear stores became progressively larger following the end of hostilities in Europe until September and October increases reached approximately 20 per cent compared with 1944. However, the inadequacy of supplies to replenish dealers' inventories, reduced by the heavy drain resulting from fall purchases, became apparent in the re.. sults for the last two months of the year when increnses were reduced to 13 and 4 per aent.

Tonc ytome salos grined $\%$ per cent in 1946 over 1344 , Restgurant receipts increased only 4 per cent between the two years.

Department store sales were up 11 per cent in 1945 compared with 1944 , a Gain which somewhat exceeds increases for the other two trades under the general merchandise classification. The importance of durable household goods as a component of sales for this trade probably accounts for some of the increased margin of business in relation to that secured by variety stores and country general stores. Thilety store sales were up 8 per cemt, while country reneral stores increasod their salss volume by 7 per cent.

Sales reported by chair candy firms were up 3 per cent in December, 1945 nver Iesember, 1944. The increase for the year amounted to 3 per cent aleo. Purriers remorted Domomber sales 8 por cent hipher in If45 that in 1044 .

## Rerional Trends

During the inonth of December, Ontario salos increased by a somewhat greater cxtent than did those for other regions. A gain of 10 per cent in that province compares with increases ranging from 5 to 8 per cent elsewhere. Annual increases for lihe various regions varied but slightly, rancing from 7 ner cent in the llaritime Provinces and Pruirie Provinces to 10 per cent in Tritish Columbia.

Sales of the department stores reporting figures on a departmental basis averaged 12 per cent higher in Decamber, 1945 than in the same month of 1944 . Incrased supplies of merchandise lifted sales for the radio, household appliance and hardware departments above Decomber, 1944 volume by very substantial amounts, the gains being 69, 50 and 47 per cent respectively. Merchandise shortages in popular apparel gift lines prevented any substantial increase over December, 1944 for clothing departments, both men's and women's departments recording increases of only 3 por cent in December, 1945 over 1944。 Furniture, home furnishings, stationery and drue departments rocorded increases in the vicinity of 15 per cent, gains which are in line with those experienced in the prewious month of November.

A summary of department store salas by depurtmonfa for the years 1944 and 1945 is contained on Page 11 of this report. The more pronounced gains occurred in durable household goods departments, a trend which was in evidence in the specialty store field also. Wrare comodity sales in the individual departments carrespond fairly closely with those of specialty stores, the rosults are strikingly similar. This is particularly true of clothing, footwear, food and furniture.

Comparison of Retail Sales in Canada for 1944 and 1945 , by Kinds of Business
(Comparisons are based on dollar value. No corrections have been made for higher prices.)

(b) Besed on sales including the Federal tax introduced in June, 1942.

Index Numbers of Retail Sales - (Average for 1935-1939 = 100) A. Unadjusted. B. Adjusted for Number of Business Days and Seasonal Variations. (Figures for the current year are subject to final revision.)

| Year and Month | $\begin{aligned} & \text { General } \\ & \text { Index } \end{aligned}$ |  | Country General |  | Department |  | Variety |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | A | B | A | B | A | B | A | B |
| December, 1939 | 157.1 | 112.3 | 123.5 | 105.6 | 188.9 | 116.4 | 248.1 | 122.7 |
| December, 1941 | 194.4 | 144.0 | 147.4 | 123.4 | 239.2 | 145.8 | 341.6 | 176.2 |
| December, 1942 | 209.3 | 155.6 | 166.3 | 139.4 | 241.6 | 146.6 | 346.6 | 178.1 |
| December, 1943 | 220.5 | 169.0 | 184.5 | 157.0 | 240.2 | 145.8 | 339.4 | 185.4 |
| December, 1944 | 237.1 | 172.7 | 196.5 | 163.3 | 253.9 | 158.4 | 372.3 | 184.1 |
| 1945 |  |  |  |  |  |  |  |  |
| January | 143.0 | 174.9 | 127.0 | 166.0 | 122.5 | 163.1 | 139.6 | 221.5 |
| February | 146.7 | 185.6 | 127.3 | 172.0 | 136.2 | 181.0 | 151.0 | 223.6 |
| March | 194.3 | 201.8 | 158.2 | 179.7 | 200.5 | 215.5 | 208.6 | 234.4 |
| April | 174.6 | 179.7 | 160.1 | 178.2 | 164.8 | 171.7 | 179.5 | 212.9 |
| May | 182.0 | 175.9 | 182.1 | 168.5 | 162.8 | 157.3 | 192.0 | 194.9 |
| June | 196.8 | 184.4 | 183.5 | 172.6 | 169.1 | 160.6 | 212.3 | 193.9 |
| July | 170.6 | 189.2 | 182.0 | 176.1 | 133.2 | 179.0 | 196.7 | 203.7 |
| Aurust | 178.1 | 189.8 | 187.6 | 171.8 | 155.7 | 184.7 | 192.0 | 203.8 |
| September | 187.2 | 186.0 | 176.5 | 165.2 | 201.6 | 205.3 | 194.0 | 200.7 |
| Cotober | 203.8 | 189.7 | 192.3 | 172.1 | 220.9 | 189.3 | 217.9 | 212.7 |
| November | 213.0 | 200.7 | 181.6 | 174.2 | 258.3 | 222.4 | 249.0 | 245.4 |
| December | 255.7 | 187.0 | 208.7 | 173.6 | 279.3 | 174.2 | 400.3 | 197.3 |


| Year and Month | Food |  | Restalurants |  | $\begin{aligned} & \text { Family } \\ & \text { Clothing } \end{aligned}$ |  | $\begin{aligned} & \text { Men's (a) } \\ & \text { Clothing } \end{aligned}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | A | B | A | B | A | B | A | B |
| December, 1939 | 129.3 | 110.9 | 109.8 | 105.7 | (b) | (b) | M8.8 | 104.0 |
| December, 1941 | 161.6 | 149.1 | 138.4 | 133.2 | 219.5 | 142.3 | 242.9 | 148.0 |
| December, 1942 | 178.1 | 163.7 | 166.2 | 159.9 | 255.4 | 165.5 | 263.8 | 160.7 |
| December, 1943 | 189.7 | 181.6 | 187.9 | 179.1 | 267.3 | 182.6 | 280.0 | 183.6 |
| December, 1944 | 204.6 | 176.2 | 196.7 | 190.5 | 290.5 | 181.8 | 297.3 | 172.9 |
| 1945 |  |  |  |  |  |  |  |  |
| January | 166.5 | 176.3 | 179.1 | 188.4 | 125.3 | 186.3 | 117.5 | 155.7 |
| February | 167.5 | 182.3 | 171.3 | 193.9 | 127.5 | 197.0 | 120.8 | 192.3 |
| March ... | 201.1 | 188.1 | 195.9 | 196.4 | 218.8 | 230.4 | 206.0 | 217.7 |
| April | 181.7 | 185.4 | 192.4 | 195.8 | 184.9 | 173.1 | 165.8 | 159.9 |
| May. | 192.1 | 189.6 | 191.9 | 187.2 | 189.0 | 183.8 | 168.3 | 174.3 |
| June | -210.8 | 197.0 | 199.1 | 198.6 | 216.3 | 198.7 | 212.1 | 189.3 |
| July . | 178.2 | 188.5 | 208.7 | 201.5 | 179.2 | 215.4 | 152.8 | 193.0 |
| Auçust | 188.4 | 198.7 | 212.5 | 194.9 | 169.8 | 207.2 | 140.8 | 189.8 |
| September | 174.3 | 173.7 | 204.6 | 199.6 | 199.5 | 212.0 | 209.4 | 212.7 |
| October . | 182.1 | 185.0 | 206.6 | 202.2 | 266.5 | 224.6 | 253.0 | 215.9 |
| November | 185.8 | 185.5 | 204.4 | 214.5 | 260.9 | 218.6 | 256.6 | 207.6 |
| December. | 215.7 | 189.9 | 200.0 | 194.4 | 310.9 | 193.8 | 309.0 | 179.0 |

(a) Includes men's furnishings.
(b) Not available.

Index Numbers of Retail Sales - (Average for 1935-1939 = 100) A. Unad justed. B. Adjusted for Number of Business Days and Seasonal Variations. (Figures for the current year are subject to final revision.)


| Year and Month | Hardware |  | $\begin{aligned} & \text { (a) } \\ & \text { Jewell ory } \end{aligned}$ |  | Radio and Electrical |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | A | B | A | B | A | B |
| December, $1939 .$. | 125.6 | 117.5 | 356.7 | (b) | 146.3 | 108.1 |
| December, 1941 | 168.1 | 151.3 | 411.0 | 155.6 | 169.4 | 127.8 |
| December, 1942. | 160.2 | 144.2 | 440.4 | 166.8 | 154.5 | 116.5 |
| December, 1543. | 170.5 | 159.6 | 515.3 | 195.1 | 136.0 | 102.6 |
| December, 1944. | 191.5 | 177.1 | 592.6 | 233.4 | 137.7 | 108.0 |
| 1945 |  |  |  |  |  |  |
| January | 120.2 | 200.4 | 149.7 | 209.8 | 99.0 | 118.4 |
| February .... | 119.2 | 213.1 | 169.6 | 243.4 | 93.8 | 121.5 |
| March | 168.4 | 231.5 | 204.9 | 268.0 | 110.5 | 129.0 |
| April ......... | 190.6 | 186.2 | 187.6 | 227.8 | 110.5 | 112.7 |
| May | 204.9 | 155.2 | 197.1 | 219.7 | 115.4 | 99.3 |
| June | 218.4 | 177.3 | 230.6 | 243.2 | 116.0 | 121.1 |
| Tuly | 209.2 | 194.8 | 219.1 | 269.2 | 108.1 | 129.7 |
| Aupust | 202.9 | 189.6 | 233.4 | 242.2 | 112.5 | 123.6 |
| September | 212.3 | 184.9 | 215.4 | 248.7 | 124.6 | 116.2 |
| October | 226.8 | 197.3 | 231.0 | 249.0 | 142.9 | 119.8 |
| November | 218.7 | 215.3 | 293.5 | 287.9 | 151.7 | 132.8 |
| Decermber | 231.7 | 210.9 | 678.3 | 267.1 | 199.5 | 156.6 |

(E) Based on sales includine the Federal tax introduced in June, 1942.
(b) Not available.

Unadjusted Indexes of Retail Sales by Provinces - (Average for 1935 - $1939=100$ ) (Figures for the current year are subject to final revision)

| Year and Month | General <br> Index | Country <br> General | Department | Variety | Food | $\begin{aligned} & \text { Restau- } \\ & \text { rant } \end{aligned}$ | $\begin{aligned} & \text { Family } \\ & \text { Clothing } \end{aligned}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Maritime Provinces |  |  |  |  |  |  |  |
| December, 1942 | 250.0 | 172.3 | 261.6 | 449.8 | 193.7 | 230.5 | 306.4 |
| December, 1943 | 271.8 | 202.8 | 267.1 | 435.7 | 215.7 | 239.4 | 348.3 |
| December, 1944 | 295.3 | 216.8 | 286.7 | 472.7 | 233.8 | 251.2 | 375.4 |
| 1945 |  |  |  |  |  |  |  |
| November | 252.6 | 195.8 | 308.0 | 317.3 | 211.2 | 239.8 | 314.6 |
| December | 311.5 | 241.3 | 298.6 | 486.0 | 247.0 | 229.5 | 405.2 |
| \% Change, December, 1945 | + 5.5 | +11.3 | +4.2 | + 2.8 | + 5.6 | - 8.6 | + 7.9 |
| \% Change, $\frac{J_{\text {Jn.-Dec. }}, 194}{\operatorname{Jan}_{0}-\text { Dec. }} 194$ | $+7.1$ | +8.4 | +8.2 | + 5.7 | + 5.2 | + 1.9 | +10.4 |


| December, 1942..... | 206.5 | 169.8 | Quebec | 349.9 | 182.6 | 153.4 | 256.9 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| December, 1943 ..... | 215.4 | 184.2 | 259.7 | 341.6 | 193.3 | 171.6 | 260.8 |
| December, 1944 | 230.9 | 194.3 | 286.1 | 386.0 | 204.0 | 187.0 | 277.E |
| 1945 |  |  |  |  |  |  |  |
| November ........ | 204.7 | 179.9 | 277.3 | 260.6 | 178.9 | 205.8 | 259.4 |
| December | 246.8 | 205.0 | 310.4 | 409.8 | 210.9 | 201.1 | 303.4 |
| \% Change, December, 1945 .. | $+6.9$ | + 5.5 | + 8.5 | + 6.2 | + 3.4 | + 7.5 | + 9.3 |
| December, 1944 |  |  |  |  |  |  |  |
| \% Change, |  |  |  |  |  |  |  |
| $\frac{\operatorname{Jan}_{0}-\text { Dec. }, 1945}{\operatorname{Jan}_{1}-\text { Dec. } 1944} \text {. }$ | +8.5 | + 5.5 | +14.1 | +8.2 | + 5.9 | +10.3 | +10.7 |


| Ontario |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| December, 1942..... | 208.8 | 153.2 | 235.5 | 330.2 | 178.2 | 160.0 | 226.1 |
| December, 1943 ..... | 217.0 | 163.9 | 230.2 | 321.1 | 190.2 | 186.7 | 238.8 |
| December, $1944 . .$. . | 232.3 | 170.5 | 236.3 | 352.1 | 207.4 | 192.1 | 258.2 |
| 1945 |  |  |  |  |  |  |  |
| November ........ | 205.8 | 164.6 | 244.4 | 232.0 | 187.0 | 195.6 | 219.6 |
| December | 256.4 | 188.1 | 269.3 | 390.3 | 221.5 | 189.1 | 277.3 |
| \% Change, |  |  |  |  |  |  |  |
| December, 1945 | $+10.4$ | $+10.3$ | $+14.0$ | +10.8 | +6.8 | - 1.6 | + 7.4 |
| December, 1944 . |  |  |  |  |  |  |  |
| \% Change. $\frac{\text { Jan.-Dec., } 1945}{\text { Jan.-Dec., } 1944}:$ | + 9.2 | + 9.0 | +11.9 | +10.3 | + 6.9 | + 0.6 | +13.6 |

Unadjusted Indexes of Retail Sales by Provinces - (Average for $1935-1939=100$ ) (Figures for the current year are subject to final revision)

| $\begin{aligned} & \text { Men's }(a) \\ & \text { Clothing } \end{aligned}$ | Tomen's Clothing | Shoes | Drugs | Furniture | Hardware | $\begin{gathered} \text { (b) } \\ \text { Jewellery } \end{gathered}$ | Radio and Electrical |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Maritime Provinces |  |  |  |  |  |  |  |
| 378.2 | 323.1 | 265.2 | 276.3 | 185.3 | 180.5 | 664.8 | 220.3 |
| 411.8 | 337.2 | 265.8 | 327.5 | 204.3 | 209.4 | 825.0 | 170.9 |
| 450.5 | 384.0 | 332.8 | 345.7 | 233.8 | 223.6 | 934.0 | 186.5 |
| 84.7 .9 | 343.9 | 251.7 | 234.7 | 215.8 | 252.0 | 431.1 | 183.1 |
| 471.5 | 387.1 | 334.5 | 358.2 | 260.1 | 258.6 | 982.0 | 277.4 |
| $+4.7$ | +0.8 | $+0.5$ | +3.6 | +11.2 | +15.7 | + 5.1 | +48.7 |
| + 8.6 | +12.4 | + 9.8 | + 5.3 | +10.2 | +12.5 | +9.4 | +14.6 |


| 230.3 | 244.4 | 206.7 | 183.9 | 124.5 | 137.2 | 377.2 | 162.6 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 247.0 | 246.2 | 208.5 | 218.4 | 126.4 | 143.2 | 412.6 | 168.8 |
| 262.3 | 253.3 | 228.2 | 224.1 | 133.5 | 160.0 | 476.4 | 163.8 |
| 218.3 | 196.5 | 194.2 | 190.3 | (c) | 216.9 | 242.0 | 188.2 |
| 257.4 | 261.8 | 215.5 | 251.5 | (c) | 200.5 | 574.8 | 223.5 |
| - 1.9 | +3.4 | - 5.6 | +12.2 | (c) | +25.3 | +20. 7 | +36.4 |
| $+3.2$ | + 5.4 | $+10.3$ | $+7.9$ | (o) | +1.7.1 | $+15.8$ | $+14.3$ |
| Ontario |  |  |  |  |  |  |  |
| 271.9 | 274.6 | 211.6 | 206.0 | 131.3 | 148.2 | 437.5 | 143.9 |
| 282.0 | 287.5 | 208.9 | 235.8 | 118.0 | 149.9 | 503.5 | 115.4 |
| 303.9 | 313.0 | 242.5 | 244.6 | 1.31 .7 | 163.7 | 580.7 | 114.5 |
| 257.1 | 254.0 | 206.3 | 181.9 | 14.7 .3 | 190.7 | 284.2 | 120.2 |
| 324.9 | 337.0 | 269.7 | 270.7 | 135.4 | 217.2 | 671.7 | 182.3 |
| -6. 0 | + 7.7 | +11.2 | +10.7 | +2.8 | +32.7 | +15.7 | +59.2 |
| +12.6 | +10.6 | +11.7 | +6.0 | +12.8 | +19.6 | +17.1 | +14.9 |

(a) Includes men's furnishings.
(b) Based on sales including the Federal tax introduced in June, 1942.
(c) Not available.

Unadjusted Indexes of Retail Sales by Provinces - (Average for $1935-1939=100$ ) (Figures for the current year are subject to final revision)

| Year and Month | General <br> Index | Country <br> General | Depart- <br> ment | Variety | Rostau <br> rant | Family <br> Clothing |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
|  |  | Prairie Provinces |  |  |  |  |

Unadjusted Indexes of Retail Sales by Provinces - (Average for $1935-1939=100$ ) (Figures fof the current year are subject to final revision)

| $\begin{aligned} & \text { Men's (a) } \\ & \text { Clothing } \end{aligned}$ | Women's Clothing | Snoes | Drugs | Furniture | Hardware | $\begin{gathered} \text { (b) } \\ \text { Jewellery } \end{gathered}$ | Radio and Electrical |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Prairio Provinces |  |  |  |  |  |  |  |
| 236.1 | 234.8 | 164.2 | 225.3 | 138.6 | 183.7 | 433.3 | 162.3 |
| 237.9 | 257.3 | 186.4 | 262.1 | 151.9 | 207.4 | 576.6 | 141.5 |
| 257.8 | 275.3 | 198.5 | 282.9 | 150.2 | 239.7 | 648.3 | 141.1 |
| 398.8 | 268.9 | 199.1 | 203.8 | 187.9 | 243.3 | 336.0 | 177.0 |
| 279.3 | 263.4 | 186.7 | 304.8 | 159.1 | 261.3 | 700.4 | 183.2 |
| + 8.3 | $-4.3$ | - 5.9 | $+7.7$ | - 0.7 | + 9.0 | +8.0 | +29.8 |
| + 9.7 | + 5.1 | + 9.5 | + 5.4 | +11.5 | +11.8 | + 6.5 | +11.0 |
| British Columbia |  |  |  |  |  |  |  |
| 260.2 | 259.6 | 232.7 | 242.8 | 158.7 | 205.9 | 458.2 | 146.2 |
| 268.3 | 255.8 | 24.5 .1 | 292.7 | 165.6 | 214.6 | 512.4 | 135.6 |
| 289.6 | 281.7 | 292.7 | 328.0 | 196.5 | 258.3 | 608.1 | 159.7 |
| 221.5 | 238.2 | 241.1 | 236.6 | 223.7 | 262.5 | 303.2 | 166.7 |
| 277.0 | 277.4 | 323.2 | 351.6 | 208.0 | 291.7 | 712.8 | 214.4 |
| -4.4 | - 1.5 | +10.4 | + 7.2 | + 5.8 | +12.9 | +17.2 | +34.3 |
| +12.5 | + 7.3 | +15.2 | + 9.7 | +15.2 | +18.2 | +16.5 | +13.2 |

(a) Includes men's furnishings.
(b) Based on sales including the Federal tax introducod in June, 1942.

## DEPARTMENT STORE SALES IN CANADA, BY SELECTED DEPARTMENTS

(Based on dollar sales of 17 firms including mall order houses)

|  | $\begin{gathered} \text { December, } \\ 1944 \end{gathered}$ | $\begin{gathered} \text { December, } \\ 1945 \end{gathered}$ | \% Change, 1945/1944 |
| :---: | :---: | :---: | :---: |
| TOTAL SALES, ALL DEPARTMENTS | 43.932.706 | $49,058,862$ | +11.7 |
| 1. Nomen's dresses, coats and suits | 4,323,033 | 4,613,773 | +6.7 |
| 2. Girls' and infants' wear | 1,689,364 | 1,646,045 | - 2.6 |
| 3. Hosiery and gloves | 2,171,547 | 2,173,638 | $+0.1$ |
| 4. Lingerie and corsets ................................... | $1,878,668$ | 1,910,069 | +1.7 |
| 5. Millinery | 337,141 | 367.107 | +8.9 |
| 6. Women's and children's apparel - (Total, 1-5) | 10,399,753 | 10,710.632 | $+3.0$ |
| 7. Men's and boys, clothing and furnishinfs ...... | 5,692,728 | 5,878,130 | $+3.3$ |
| 8. Drugs and toilot articles and preparations ..... | 2,223,592 | 2,530,827 | +13.8 |
| 9. Piece goods | 2,619,349 | 2,830,962 | $+8.1$ |
| 10. Smallwares | 2,196,238 | 2,376,479 | $+8.2$ |
| 11. Food and kindred products ....................... | 3,393,363 | 3,604,508 | + 6.2 |
| 12. Furniture (including mattresses and springs) | 1,523,103 | 1,889,354 | +16.4 |
| 13. Home furnishings | 2,412,187 | 2,741,472 | $+13.7$ |
| 14. Household appliances and olectrical supplies ... | 622,431 | 933.547 | +50.0 |
| 15. hordware and intenhas utansils | 2.020 .195 | 1,502,982 | 46.9 |
| 1\%. adios, mhisisas instrumbnts und supplios ...... | 327,980 | $5 \mathrm{cta}, 258$ | +69.0 |
| 17. Shoes and other footwear | 2,885,501 | 3,148,298 | + 9.1 |
| 18. Stationery, booles and magazines ............... | 1,783,825 | 2,048,191 | +14.8 |
| 19. All other departments, total .................. | 6,724,461 | 8,302,112 | +23.5 |

## EEPARTMENT ETORE SALES IN CATADA, BY SELECTED DEPARTMENTS

January-to-December, 1944 and January-to-December, 1945

|  | $\begin{aligned} & \text { Jan. - to- } \\ & \text { Dec. , } 1944 \end{aligned}$ | $\begin{gathered} \text { Jan. }- \text { to- } \\ \text { Dec., J. } 1945 \end{gathered}$ | \% Change, <br> 1945/1944 |
| :---: | :---: | :---: | :---: |
| COPAL SALIS , ALS DSPLRTMPIES | 353, 534 , 531 | $400,540,628$ | $+11.4$ |
| 1. Women's dresses, coats and suits ........... | 42,011,971 | 46,805,022 | +11.4 |
| 2. Girls and infants' wear | 15,773,198 | 17.617 .486 | +11.7 |
| 3. Hosiery and gloves ............................ | 15,067,545 | 15,563,568 | $+3.3$ |
| 4. Lingerie and corsets ......................... | 16,126,679 | 16,452,896 | + 2.0 |
| 5. Millinery . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 4,211,442 | 4,832,558 | +14.7 |
| 8. Womon's and chileiron's apparel-(1otel, 1-5) .. | 93,190,935 | 101,271,530 | $+8.7$ |
| 7. Kon's and boys ' ciowning and fornishings ..... | 42,194,951 | 46,036,572 | +9.1 |
| 8. Drups and toilet articles and preparations ... | 11,594,154 | 12,778,616 | +10.2 |
| 9. Piece goods .................................... | 28,648,002 | 31,960,354 | +11.5 |
| 10. Smallwares | 13,684,376 | 15,000,696 | + 9.6 |
| 11. Food and kindred products ................... | 29,760,776 | 31,949,374 | + 7.4 |
| 12. Furniture (including mattresses and springs) . | 20,458,729 | 23,596,830 | +15.3 |
| 13. Home furnishinģs . . . . . . . . . . . . . . . . . ......... | 24,225,911 | 26,817,007 | +10.7 |
| 14. Household appliances and electrical supplies. | 6,289,378 | 7,476,557 | +18.9 |
| 15. Harcware nad sitoher ramesils ................ | 48.492.006 | 15,042,327 | +20.4 |
| 16. Radios, misica? instriaents and supplias | 2.5453 .344 | 2, 898,585 | +17.8 |
| 17. Shoes and other fontwear | 25,743,545 | 29.165 .432 | $+15.3$ |
| 18. Stationery, books and inagazines ................ | 7,310,870 | 8,203. 631 | $+13.3$ |
| 19. All other departments, total ................. | 41,542,464 | 48,159,917 | +15.9 |

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