## MONTHLY INDEXES OF RETAIL SALES IN CANADA, APRIL, 1947 (1935-1939:1CO).

Retail sales in Canada were 6 par cent higher in April than in the 3ame month last year and were fractionally up from the preceding month. Dollar volume of business in the first four months of the year was 8 per cent above that in the similar period of 1946. Unadjusted indexes (on the base, average for $1935-1939=100$ ) stood at 224.5 for April. 1947, 212.0 for April, 1946 and 223.1 for March, 1947.

Ten of the fourteen retall trades represented in the monthly sur. veys reported higher sales in April this year than last. In most cases the increases were small. Radio and electrical stores had the largest gain in sales, one of 32 per cent. But the most impertant contributions to the overall increase in sales were nade by department stores and food stores, both of which have substantial weights in the index and whose sales gains were 9 and 11 per cent respectively. Jewellery stores showed the only major reduction below last ycar, their sales fallirg, off 22 per cent. Slight declines were reported for restaurants, ladies' apparel shops and furniture dealers.

Among the general merchandise trades, the sales increases for country general and variety stores were much smaller than those for department stores. Department and variety stores showed fairly uniform increases across the country. General merchants, on the cther hand, marked up fair sales gains in the Maritimes, Ontario and British Columbia, while no chango from last year occurred in Quebec and the Prairie Provinces.

Grocery, combination and meat store sales gained appreciably in all sections. Restaurant sales held close to last year's volume in all but the Maritimes where a sharp decline was recorded.

On the whole, the apparel trades did about the same amount of business in April this year as in the sanie month a year ago, although men's wear stores managed to obtain an increase of about 5 per cent on the strength of gains in Quebec and Ontario. In the Prairje Provinces, sales were down for all apparel classifications.

There has been a sharp contraction in the rate of expansion in sales of certain durable goode stores. Thue, hardware business was up only 4 per cont and furniture store sales dropped 3 per cent compared with the April, 1946 volume. Activity of hardware and furniture stores was sustained in the Maritimes to a greater extent than in other regions of the country. Furniture store roductions were most pronounced in western Canada.

Chain candy stores reported a decrease of 9 per cent in sales for April, 1947 over the same month a year ago, and were up by 5 per cent in the January-to-April comparison. Sales of furfiers increased 2 per cent in April of this year over last.

## Department Store Sales for Selected Departments

In two of the 19 departments for which separate comparisons are obtained, slight decreases in sales occurred for April of this year compared with last. Millinery sales were down 6 per cent, although the total sales of women's apparel advanced 3 per cent over April, 1946. The increase for men's wear was considerably higher, standing at 10 per cent, while shoes and footwear had a moderate increase of 5 per cent. A second decline in sales was that for drugs, toilet articles and preparations which were reduced 3 per cent below the same month of last year. Dursble household goods departments continued to mark up substantial gains, with the exception of furniture departments which recorded an increase of only 3 per cent between April of the two years.
(Comparisons are based on collar sales. No
corrections have been made for price changes.)

| Kind of Business | April, 1947 Compered With |  |  |  |  |  |  |  | Jan.-Apr., 1947 Compared With |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{array}{r} \text { April } \\ 1.941 \end{array}$ | $\left.\begin{array}{r} \text { March } \\ 1947 \end{array} \right\rvert\,$ | April, 1946 |  |  |  |  |  | Jan.-Apr., 1946 |  |  |  |  |  |
|  | CANADA |  | CAN. | $\begin{gathered} \text { Mar. } \\ \text { Prov. } \end{gathered}$ | Que. | Ont. | $\begin{gathered} \text { Pr. } \\ \text { Prov. } \end{gathered}$ | $\begin{aligned} & \mathrm{Br} \\ & \mathrm{Col} . \end{aligned}$ | CAN. | $\begin{aligned} & \text { Mar. } \\ & \text { Prov. } \end{aligned}$ | Que. | Ont. | Pr. | $\begin{aligned} & \mathrm{Er} \\ & \mathrm{Col} \\ & \hline \end{aligned}$ |
|  | $\%$ | \% | \% | \% | $\%$ | \% | \% | \% | \% | \% | $\%$ | \% | \% | \% |
| GENERAL INDEX | +70.2 | $+0.6$ | + 5.9 | $+3$ | $+7$ | + 7 | $+4$ | $+6$ | +8.3i | $+3$ | +10 | $+9$ | $+7$ | +11 |
| General Merchandise Group: Country General Stores | +78.8 | $1+8.3$ | $+3.3$ | $+8$ | (a) | + 7 | (a) | +11 | +6.1 | + 6 | + 5 | $+8$ | $+4$ | +11 |
| Department Stores | +76.1 | -6.8 | $+9.1$ | + 6 | $+13$ | $+10$ | +9 | + 7 | +13.9 | + 8 | +20 | +14 | $+13$ | $+13$ |
| Variety Stores .. | +56.8 | $+7.8$ | $+1.6$ | - 1 | $+2$ | $+3$ | $+1$ | (a) | $+5.6$ | -2 | +8 | +6 | $+4$ | + 9 |
| Food Group: Food Stores | +70.7 | - 1.1 | +10.8 | + 6 | +13 | +12 | + 7 | +10 | + 9.2 | $+4$ | +10 | +10 | $+8$ | $+9$ |
| Restaurants | +76.1 | +0.2 | - 0.8 | -10 | $+1$ | -2 | $+1$ | $+1$ | +0.1 | - 8 | $+1$ | (a) | - 1 | + 5 |
| Cuuthing GTưp |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Family Clothing Stores ........... | +62.6 | +14.1 | $+0.9$ | - 5 | + 1 | + 5 | - 3 | - 1 | $\|+4.5\|$ | -2 | + 6 | + 6 | $+2$ | +8 |
| Men's Clothing Stores ............. | +58.1 | + 5.5 | + 4.6 | -12 | +12 | + 7 | - 2 | $+1$ | + 4.1 | -13 | +12 | +6 | -4 | + 8 |
| Women's Clothing Stores ........... | +51.7 | $+3.7$ | -0.6 | - 1 | + 5 | - 1 | -8 | (a) | $+5.7$ | + 3 | +10 | $+4$ | +2 | +13 |
| Shoe Stores ....................... | +46.2 | +16.2 | $+0.1$ | $+5$ | (a) | + 2 | - 8 | -6 | - -0.8 | (a) | (a) | - 1 | - 5 | $+1$ |
| Household and Personal Effects Group: Drup Stores | +66.7 | - 4.2 | $+1.9$ | -2 | + 6 | $+2$ | + 1 | $+1$ | +3.6 | - 1 | + 4 | + 4 | + 4 | + 5 |
| Furniture Stores | +53.0 | -0.2 | -3.1 | + 9 | -3 | +11 | -12 | -17 | +10.6 | $+17$ | +14 | $+13$ | -4 | $+3$ |
| Hardware Stores ................... | +95.3 | +13.8 | $+4.2$ | +10 | + 2 | + 3 | + 6 | + 6 | +10.1 | +11 | +13 | + 9 | + 7 | +15 |
| Jewellory Stores (b) ............. | +69.1 | -0.2 | -21.9 | -25 | -19 | -22 | -21 | -25 | $-12.3$ | -20 | (a) | -16 | -15 | -13 |
| Redio and Electrical Stores ...... | +81.3 | - 1.1 | +31.8 | +26 | +16 | +41 | +22 | +57 | +45.1 | +40 | +36 | +53 | +34 | +56 |

(a) Change of less than 0.1 per cent.
(b) Based on sales including the Federal Tax introduced in Juno, 1942.

## DEPARTMENT STORE SALES AND INVENT ORIES IN CANADA, BY SELECTED DEPARTMENTS

April, 1946 and April, 1947
These figures are derived from a sample of reporting companies and are not to be interpreted as totals for all department stores.

(*) Please observe that thase comparisons are based on the inventory situation at the beginning of April in the two years.

CANADA - Indexes of Retail Sales - (Average for 1935-1939 = 100)
A. Unad justed. B. Adjusted for Number of Business Days and Seasonal Variations.
(Figures for the current year are subject to final revision)


| Year and Month | Nomen's Clothing |  | Shoes |  | Drugs |  | Furniture |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | A | B | A | B | A | B | A | B |
| April, 1941....... | 170.1 | 135.6 | 147.8 | 117.7 | 121.0 | 125.3 | 143.0 | 132.1 |
| April, 1943 | 213.9 | 156.5 | 185.7 | 145.0 | 156.8 | 161.8 | 133.8 | 124.1 |
| April, 1945 | 200.1 | 175.7 | 179.2 | 161.2 | 174.8 | 184.0 | 158.9 | 146.8 |
| April, 1946 | 259.6 | 202.9 | 215.9 | 173.5 | 198.0 | 205.7 | 225.9 | 209.5 |
| March, 1947 | 248.9 | 276.3 | 185.9 | 226.9 | 210.6 | 212.5 | 219.2 | 252.5 |
| April, 1947 | 258.0 | 213.8 | 216.1 | 185.7 | 201.7 | 210.2 | 218.8 | 205.4 |


| Year and | Month | Hardware |  | Jewellery |  | Radio and Electrical |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | A | B | A | B | A | B |
| April, 1941 | -....... | 137.6 | 135.0 | 112.8 | 137.0 | 146.8 | 149.7 |
| April, 1943 |  | 148.5 | 145.6 | 130.3 | 194.7 | 116.9 | 119.2 |
| April, 1945 |  | 192.0 | 187.5 | 137.1 | 227.2 | 108.9 | 111.1 |
| April, 1946 |  | 257.9 | 251.9 | 244.3 | 296.6 | 202.0 | 206.0 |
| March, 1947 |  | 236.2 | 323.5 | 171.1 | 250.0 | 269.1 | 314.1 |
| April, 1947 | - . . . . . . | 268.8 | 268.0 | 130.8 | 231.7 | 266.2 | 271.5 |

(a) Includes men's furnishings.
(b) Based on sales including the Federal Tax introduced in June, I94.

Jnajusted Indexes of Retail Sales by Regions - (Average for $1935-1939=100$ )
(Figures for the current year are subject to final revision)

| Year and Month | General Index | Country <br> General | Department | Variety | Food | Restau= rant | Family Clothing |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |

Maritime Provinces

| April, 1941 | $\ldots \ldots \ldots$ | 138.1 | 103.6 | 144.2 | 184.1 | 124.3 | 164.3 | 156.9 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| April, $1946 \ldots \ldots \ldots$ | 232.9 | 194.8 | 239.6 | 244.4 | 214.9 | 248.6 | 296.9 |  |
| March, $1947 \ldots \ldots \ldots$ | 233.3 | 192.4 | 287.6 | 213.7 | 229.2 | 230.9 | 224.6 |  |
| April, $1947 \ldots \ldots \ldots$ | 238.7 | 209.9 | 253.1 | 241.6 | 227.7 | 224.3 | 280.9 |  |


| Queboc |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| April. 1941 | 139.6 | 117.9 | 143.0 | 149.2 | 135.0 | 118.2 | 177.2 |
| April, 1946 | 222.1 | 2M.0 | 238.3 | 262.5 | 209.1 | 206.3 | 282.0 |
| March, 194.? | 235.4 | 190.2 | 297.7 | 252.2 | 235.2 | 201.0 | 260.0 |
| April, 1947 | 238.0 | 204.1 | 268.2 | 267.7 | 236.1 | 208.8 | 286.0 |


| April, 1941 | $\ldots \ldots \ldots$ | 136.3 | 111.2 | 137.3 | 137.6 | 135.8 | 177.2 | 156.8 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| April, 1946 | $\ldots \ldots \ldots$ | 202.8 | 169.2 | 203.4 | 201.8 | 200.9 | 203.5 | 206.7 |
| March, 1947 | $\ldots \ldots \ldots$ | 214.8 | 172.8 | 223.4 | 193.0 | 227.8 | 200.6 | 184.6 |
| April, 1947 | $\ldots \ldots \ldots$ | 217.5 | 181.1 | 222.9 | 207.4 | 224.5 | 200.1 | 217.6 |

Prairie Provinces

| April, 1941 | .......... | 117.8 | 102.5 | 121.4 | 140.0 | 119.5 | 112.2 | 128.7 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| April, 1946 | . . . . . ${ }^{\text {a }}$ | 211.5 | 186.0 | 207.2 | 222.1 | 197.1 | 212.3 | 275.4 |
| March, 1947 |  | 218.4 | 162.5 | 252.6 | 197.3 | 217.9 | 211.2 | 230.7 |
| April, 1947 | ......... | 219.6 | 185.6 | 224.9 | 223.1 | 211.0 | 214.0 | 268.4 |
| British Columbia |  |  |  |  |  |  |  |  |
| April, 1941 |  | 122.8 | 105.2 | 121.7 | 117.7 | 131.8 | 95.8 | 115.2 |
| April, 1946 |  | 212.8 | 179.9 | 215.1 | 176.6 | 196.9 | 194.5 | 216.0 |
| March, 1947 |  | 235.0 | 205.1 | 251.8 | 174.9 | 222.1 | 206.9 | 213.1 |
| Agril, 1947 |  | 225.2 | 199.8 | 230.4 | 175.6 | 215.9 | 196.7 | 214.5 |

Unadjusted Indexes of Retail Sales by Regions - (Average for $1935-1939=100$ )
(Figures for the current year are subject to innal revision)

(a) Includes men's furnishings.
(b) Based on sales including the Federal Tax introduced in June, 1942.


