## MOMTMY TNDEXES OF RETAIL SAIES IN CANADA, MAY, 1947 (1935-1939=100)

Revail trade in Canada for May, as measured by the composite indox for fourteen kinds of business, increased 14 per cent over May, 1946 and was up 11 per cent above April, 1947. The increaso over May, 1946 was the largest in any month of this year over last, following gains of 13 per cont in January, 10 per cent in February and 6 per cent in both March and April. Sales to the end of May were 10 fer cent higher than the corresronding fivemonth period of last year. Unadjusted indexes (on the base, $1935-1439=100$ ) stood at 248.0 for May, $1547,217.1$ for May, 1946 and 224.3 !or April, 1947.

Sales were uniformly higher in several of the various trades, increases falling between 13 and 19 per cent for nine of the fourteen kinds of business represented. This group contained the general merchandise trades, food stores, apparel stores and furniture stores. Increases for hardware and drug stores were somewheit smaller, being 10 and 6 per cent respectively. Restaurant receipts continued to approximate last year's level, sales declining by only $l$ per cent in May. The series of sharp declines which jewellery stores have shown in recent months was halted in May when sales fell only 6 per cent below May, 1946 business. Thile radic and electrical stores continued to record increases in excess of those enjoyed by other kinds of businoss, smaller percentage gains are shown in recent months than have heretofore been experienced, but this is a natural consequence of the relatively ilgher sales volumes over which these increases are being obtained. May results show an increase of 23 per cont for the trade, a figure which compares with a sales increase of 40 ner cert for the first five months of the year.

Department stores, of which the sales increase of 19 per cent in May was second only to that of radio and electrical stores, continued their expansion at a more rapid rate than did other types of stores in the general merchandise group. Nevertheless, increases of 13 per cent for country general stores and 14 per cent for variety stores represent substantial advances over the increases which these two trades recorded in earlior months of the year.

Food stores reported sales 17 per cent higher in May this year compared with the same month of 1946. The May increase was much larger than those recorded in earlier months of the year and the margin of increase over 1346 stancis at 11 per cent as of May 31.

The apparel trades had scarcely maintained 1946 dollar volume in the two preceding months, but marked up substantial increases in May. All three of the clothing trades had sales increases which were slightly in excess of the average gain for all trades, while the increase for shoe stores amounted to 13 per cent.

Furniture stores moved well ahead of May business last year with an increase of 17 per cent, in contrast to the decline recorded for this trade in April. Hardware dealers reported sales volume 10 per cent above May a year ago, the increase being similar to the average for the year to date.

Chain candy stores reported a decrease of 2 per cent in sales for May, 1947 compared with May, 1946. The January-to-May oomparison shows a 3 per cent increase for this trade. Retail furricrs sales were 2 per cent lower in May this year compared with last.

Regional Trends In Retail Trade
All sections of the country reported increases in retall trade for May this year over last, the largest being those for Quebec and Ontario. Smallest among the regional increases was one of 8 per cent in the Maritime Provinces, where clothing stores, restaurants and hardware stores reported results which deviated considerably from those of similar stores in other areas. In western Canada the margin of increase for most trades approximated the national average, although variety, food and apparel stores were among those which failed to approach this average.

## Department Store Sales for Selected Departments

All of the 19 departments for which separate comparisons are obtained showed increased sales in May, 1947. Among the more outstanding increases, apart from the continuing large gains for household durables, were those for men's wear and food, both of which were slightly more than 20 per cent.

Comparisons are basec on dollar sales. No
corrections have been made for price char ges.)

| K | - |  |  |  |  |  |  |  | Jan.-May 1947 Compared With |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\text { May, } 1946$ |  |  |  |  |  | $\begin{aligned} & \text { May } \\ & 1941 \end{aligned}$ | $\begin{aligned} & \text { Apr } \\ & 1947 \end{aligned}$ | Jan.-hay, 1946 |  |  |  |  |  |
|  | CAN. | $\begin{aligned} & \text { Mar } \\ & \text { Prov. } \end{aligned}$ | Que. | Ont. | $\begin{aligned} & \text { Pro } \\ & \text { Prov. } \end{aligned}$ | $\begin{aligned} & \mathrm{Er} . \\ & \mathrm{Col} . \end{aligned}$ | CANA | DA | CAN. | Mar. Prov. | Que. | Ont. | Pr. | Br . Col. |
|  | $\%$ | \% | \% | \% | \% | \% | $\%$ | \% | $\%$ | \% | \% | \% | \% | \% |
| GENERAL INDEX | +14.2 | $+8$ | +15 | +17 | +12 | +13 | +75.8 | +10.6 | + 9.6 | $+4$ | +12 | $+11$ | $+8$ | +11 |
| General Merchandise Groups Country General Stores | +13.2 | +10 | + 9 | +18 | +15 | +14 | +89.6 |  | 7.9 | $+8$ | $+6$ | +11 | $+7$ | +12 |
| Department Stores .... | +18.8 | +15 | +22 | +18 | +19 | +19 | +84.7 | +6.6 | +15.9 | $+10$ | +20 | +15 | $+14$ | +14 |
| Variety Stores . | +14.1 | $+11$ | +18 | +14 | +9 | $+10$ | +58.3 | +12.2 | + 7.7 | $+2$ | +11 | + 8 | $+5$ | + 9 |
| Food Group: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Food Stores | +16.6 | +10 | $+17$ | +21 | $+11$ | +12 | +69.1 | +10. 51 | +10.7 | $+5$ | +12 | +12 | $+9$ | +10 |
| Restaurants | - 1.3 | - 8 | (a) | $-1$ | - 2 | - 2 | +7i.8 | $+1.0$ | - 0.2 | - 8 | +1 | (a) | - 1 | +4 1 |
| Clothinen urcup: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Family Clothinf, Stores | +15.9 | - 1 | +20 | +25 | $+11$ | $+5$ | +90.7 | $+8.5$ | + 7.3 | - 2 | +10 | +10 | $+4$ | $+7$ |
| Men's Clothing Stores | +18.0 | - 3 | +20 | +26 | + 7 | +14 | +81.9 | +6.2 | $+7.1$ | -11 | +14 | $+10$ | -2 | +9 |
| Women's Clothing Stores .......... | +15.2 | + 2 | +22 | $+16$ | $+10$ | +11 | +92.7 | + 5.1 | + 7.9 | $+3$ | $+13$ | $+7$ | $+3$ | +12 |
| Shoe Stores ...................... | +13.2 | +10 | +16 | +18 | +6 | - 3 | +66.3 | +20.6 | + 2.6 | $+3$ | + 4 | $+4$ | - 3 | (a) |
| Household and Personal Effects Group: Drug Stores | $+5.8$ | (a) | + 8 | + 7 | + 5 | $+3$ | +67.6 | $+5.01$ | + 4.0 | - 1 | + 5 | + 4 | + 4 | $+5$ |
| Furniture Stores ................. | +16.8 | +21 | +21 | +14 | - 6 | +32 | +47.7 | $+18.7$ | +12.11 | +18 | +16 | $+13$ | - 5 | +10 |
| Hardware Stores .................... | + 9.7 | - 1 | $+10$ | +10 | +14 | + 4 | +89.31 | +21.8 | +10.0 | $+8$ | +12 | +9 | + 9 | +12 |
| Jewellery Stores (b) ............. | - 5.5 | -13 | - 1 | - 6 | -10 | + 2 | +90.6 | $+27.3$ | $-10.7$ | -18 | (a) | -14 | -14 | -10 |
| Radio and Electrical Stores ...... | +23.4 | +14 | +10 | +32 | +10 | +55 | +64.9 | +2.7 | +40.0 | +35 | +31 | +48 | +28 | +55 |

(a) Change of less than 0.5 per cent.
(b) Based on sales including the Federal Tar introduced in June, 1942.

May, 1946 and May, 1947
These figures are derived from a sample of reporting companies and are not to be interpreted as totals for all department stores.

(*) Please observe that these comparisons are based on the inventory situation at the beginning of May in the two years.

CANADA - Indexes of Retail Sales - (Average for 1935-1939 - 100)
A. Unadjusted. B. Adjusted for Number of Business Days and Seasonal Variations.
(Figures for the current year are subject to final revision)

| Year and Month | General Index |  |  |  | Department |  | Variety |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | A | B | A | B | A | B | A | B |
| May, 1941 | 141.1 | 133.2 | 126.9 | 1.12 .7 | 134.3 | 129.2 | 159.8 | 159.7 |
| May, 1943 | 165.3 | 157.3 | 162.8 | 1.50.4 | 139.1 | 138.7 | 190.0 | 184.8 |
| May, 1945 | 182.2 | 176.1 | 182.0 | 1.68.4 | 162.8 | 157.3 | 192.0 | 194.9 |
| May, 1946 ...... | 217.1 | 208,5 | 212.5 | 1.95.7 | 208.8 | 201.7 | 221.5 | 224.1 |
| April, 1947 | 224.3 | 228.8 | 193.9 | $2: 10.2$ | 232.8 | 238.7 | 225.4 | 252.4 |
| May, 1947 | 248.0 | 234.3 | 240.6 | ?15.0 | 248.1 | 238.8 | 252.9 | 251.7 |


| Year and Month | Food |  | Restaurunts |  | $\begin{aligned} & \text { Family } \\ & \text { Clothing } \end{aligned}$ |  | $\begin{aligned} & \text { Nen's }(9) \\ & \text { Clothing } \end{aligned}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | A | B | A | B | A | B | A | B |
| 19y, 1941 | 146.8 | 141.4 | 121.0 | 117.3 | 145.3 | 138.5 | 135.4 | 137.0 |
| May, 1943 | 176.7 | 167.1 | 178.8 | 177.3 | 182.1 | 171.0 | 162.9 | 160.5 |
| May, 1945 | 192.9 | 190.4 | 192.1 | 187.4 | 189.1 | 183.9 | 168.1 | 174.2 |
| May, 1946 | 212.9 | 209.2 | 210.7 | 304.9 | 239.0 | 231.9 | 208.7 | 216.2 |
| April, 1947 | 224.7 | 234.1 | 205.9 | 1206.1 | 255.3 | 230.3 | 232.0 | 221.2 |
| May, 1947 .... | 248.2 | 238.2 | 207.9 | 302.2 | 277.1 | 265.7 | 246.3 | 252.2 |


| Year and Month | Women's Clothing |  | Shoes |  | Drugs |  | Furniture |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | A | B | A | B | A | B | A | B |
| May, 1941 $\ldots \ldots$ | 141.1 | $13 \overline{3.3}$ | 143.7 | 127.0 | 126.5 | 126.1 | 175.7 | 140.2 |
| May, 1943 | 181.1 | 170.4 | 176.8 | 150.9 | 159.3 | 162.4 | 149.2 | 119.1 |
| May, 1945 | 199.3 | 191.2 | 191.1 | 173.5 | 178.2 | 183.5 | 167.2 | 135.0 |
| May, 1946 ... | 236.0 | 225.5 | 211.1 | 189.5 | 200.3 | 204.8 | 222.1 | 180.0 |
| April, $1947 \ldots$ | 258.7 | 214.4 | 216.0 | 185.6 | 201.9 | 210.4 | 218.5 | 205.2 |
| Mav, 1947 ....... | 271.9 | 256.? | 233.0 | 208.7 | 212.0 | 212.0 | 259.5 | 207.0 |


| Year and Month | Hardware |  | Jewellery |  | Radio and Electrical |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | A | B | A | B | A | B |
| May , 1941 | 172.7 | 128.3 | 127.2 | 141.8 | 167.0 | 143.7 |
| May, 1943 | 175.6 | 133.0 | 161.2 | 186.3 | 117.0 | 104.7 |
| May, 1945 | 204.1 | 154.6 | 195.5 | 217.9 | 114.3 | 98.3 |
| May, 1946 | 298.2 | 225.0 | 256.6 | 286.0 | 223.1 | 191.9 |
| April, 1947 | 268.4 | 267.5 | 190.5 | 231.3 | 268.1 | 273.4 |
| May, 1947 .... | 327.0 | 243.9 | 242.5 | 270.3 | 275.3 | 236.9 |

(a) Includes men's furnishings.
(b) Based on sales including the Federal Tax introduced in June, 1942.

Unadjusted Indexes of Retail Sales by Regions - (Average for 1935-1939 $=100$ ) (Figures for the current year are subject to find revision)

| Gear and MonthGeral Country Depart- Variety Food Restau- Family <br> Index General ment Fant Clothing |
| :---: | :---: |

Maritime Provinces

| May, 1941 | $\ldots \ldots \ldots$ | 154.0 | 133.4 | 155.9 | 200.5 | 141.0 | 178.1 | 151.2 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| May, $1946 \ldots \ldots$ | $\ldots \ldots \ldots .7$ | 243.7 | 249.3 | 252.2 | 229.5 | 264.6 | 296.9 |  |
|  |  | $\ldots \ldots \ldots$ | 238.4 | 210.5 | 253.1 | 243.3 | 226.2 | 222.1 |
| Apri1, $1947 \ldots \ldots$ | 272.1 | 269.0 | 285.5 | 280.2 | 253.2 | 243.8 | 292.8 |  |

Quebec

| May, 1941 | $\ldots \ldots \ldots 0$ | 150.4 | 148.2 | 143.1 | 181.1 | 144.1 | 121.9 | 154.4 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| May, $1946 \ldots \ldots$ | $\ldots 27.5$ | 241.3 | 239.4 | 271.5 | 210.7 | 214.6 | 261.8 |  |
|  |  |  |  |  |  |  |  |  |
| April. $1947 \ldots \ldots$ | 238.3 | 205.2 | 268.2 | 267.4 | 235.8 | 208.2 | 288.7 |  |
| May, 1947 | $\ldots \ldots \ldots$ | 262.4 | 263.0 | 290.9 | 321.7 | 245.9 | 215.2 | 313.5 |


| Ontario |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| May, 1941 | 143.1 | 132.5 | 138.2 | 151.4 | 150.5 | 119.4 | 136.3 |
| May, 1946 | 204.4 | 196.9 | 200.0 | 200.2 | 206.2 | 202.5 | 189.7 |
| April, 1947 | 216.9 | 181.4 | 222.9 | 207.9 | 222.5 | 199.5 | 219.2 |
| May, 1947 | 239.0 | 231.6 | 237.0 | 228.0 | 248.9 | 201.3 | 236.5 |

Prairie Provinces

| May, 1941 | 126.7 | 108.7 | 122.4 | 144.9 | 144.4 | 118.5 | 127.4 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| May, 1946 | 214.0 | 189.8 | 193.2 | 212.3 | 226.8 | 214.1 | 255.7 |
| April, 1947 | 219.6 | 186.1 | 224.9 | 223.1 | 211.3 | 214.9 | 266.1 |
| May, 1947 | 239.8 | 218.4 | 230.5 | 230.5 | 252.6 | 210.8 | 283.3 |

British Columbia

| May. 1941 | $\ldots \ldots \ldots$ | 130.3 | 116.8 | 126.6 | 118.1 | 146.4 | 99.6 | 125.8 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| May, $1946 \ldots$ | $\ldots \ldots 0$ | 222.9 | 213.9 | 214.1 | 167.4 | 213.3 | 199.0 | 249.4 |
|  |  |  |  |  |  |  |  |  |
| Apri1, $1947 \ldots$ | 225.6 | 199.1 | 230.4 | 177.5 | 216.2 | 201.2 | 214.6 |  |
| May, $1947 \ldots \ldots$ | 251.7 | 244.7 | 253.9 | 183.6 | 239.6 | 194.4 | 262.0 |  |

Unadjusted Indexes of Retail Sales by Regions - (Average for 1935-1939 $=100$ )
(Figures for the current year are subject to final revision)

| Men's(a) <br> Clothing | Women's Clothing | Shoes | Drugs | Furniture | Harcware | Jewellery | Radio and Electrical |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Maritime Provinces |  |  |  |  |  |  |  |
| 174.8 | 192.7 | 152.9 | 140.1 | 205.6 | 155.0 | 183.4 | 193.1 |
| 256.6 | 358.4 | 245.5 | 225.8 | 316.4 | 313.8 | 357.9 | 268.4 |
| 249.9 | 336.8 | 239.7 | 226.1 | 310.0 | 258.3 | 231.0 | 326.0 |
| 277.6 | 366.0 | 269.9 | 225.0 | :82.7 | 311.7 | 312.0 | 307.1 |
| Quebec |  |  |  |  |  |  |  |
| 143.0 | 146.0 | 189.2 | 121.1 | 213.5 | 207.9 | 114.5 | 200.7 |
| 202.4 | 221.5 | 192.2 | 195.0 | 231.5 | 320.5 | 237.6 | 245.5 |
| 231.3 | 249.9 | 197.1 | 207.7 | $8: 09.9$ | 270.5 | 215.9 | 272.4 |
| 243.0 | 268.9 | 222.8 | 211.4 | 879.7 | 351.9 | 235.7 | 269.1 |
| Ontario |  |  |  |  |  |  |  |
| 133.0 | 136.5 | 145.3 | 128.5 | 164.0 | 174.8 | 128.6 | 158.2 |
| 195.1 | 230.1 | 199.5 | 188.4 | 194.8 | 268.7 | 247.5 | 186.5 |
| 231.6 | 262.0 | 214.4 | 186.4 | 205.4 | 234.3 | 158.4 | 230.1 |
| 246.6 | 266.9 | 236.1 | 201.0 | 221.1 | 295.6 | 232.0 | 246.5 |

Prairie Provinces

| 122.8 | 129.9 | 147.9 | 125.4 | 118.1 | 146.5 | 121.7 | 147.9 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 227.3 | 224.5 | 222.7 | 208.0 | 225.5 | 297.6 | 281.8 | 309.4 |
|  |  |  |  |  |  |  |  |
| 239.1 | 238.0 | 229.4 | 212.9 | 222.3 | 302.7 | 206.1 | 340.8 |
| 243.9 | 247.9 | 235.2 | 218.8 | 211.4 | 339.7 | 253.9 | (c) |
|  |  |  | British Colurnbia |  |  |  |  |
| 110.2 | 145.7 | 137.0 | 119.3 | 114.9 | 145.5 | 113.6 | 150.7 |
| 203.1 | 272.7 | 292.3 | 244.7 | 230.4 | 370.2 | 237.1 | 203.0 |
| 209.7 | 264.1 | 251.2 | 237.0 | 236.4 | 344.1 | 179.2 | 303.5 |
| 230.7 | 302.6 | 283.2 | 252.6 | 303.7 | 386.2 | 241.6 | 314.3 |

(a) Includes men's furnishings.
(b) Based on sales including the Federal Tax introduced in June, 1942.
(c) Not available.


