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## DEPARTMENT OF TRADE

## CHANGFS IN THE VALUE OF RETATL SALES, JANUARY, 1936

Retail sales in Canada for January, 1936 , were 1.2 per cent or 0.8 points higher in dollar value than for January, 1935 , and 2.2 per cent or 2.5 poirt; higher than for January, 1934, according to index numbers pubished by the Dominjon Bureau of Statistics. The general index stood at 70.0 for January, 2936 , as against 69.2 for January, 1935 , and 68.5 for Januiry, 1934, on the besis of the average for 1930 as 100 . As compared with Devember, 1935, retail sales decreased by more than the usual seasonal emount: the general index declining firom 76.7 to 70.0.

All index numbers quoted in this summary have been adjusted for number $f^{\prime}$ business days and for seasonal variations. The figures are based on returrs made by 169 chains, comprising more than 3,300 stores and 37 departmental ostablishments.

Hardware:
The upward trend of hardware sales in Canada was continued in January. The index number was 86.4 , a gain of 7.3 per cent over January 1935, and an increase of 7.9 per cent over December, 1935.

Furniture:
Retail sales of furniture improved by nearly seven per cent over January last year, but there was a decline of 3.1 points or 10.3 per cent from December。

Candy:
Marked improvement over January last year was shown in candy sales. The index number, 58.6 , represented a gain of 11.6 per cent over the January, 1935, figure, 52.5.

## Department Stores:

The index of departmental store sales declined from the high level of the preceding month (78.5) to 66.8 for January, 1936. This figure is neariy four per cent lower than the 69.5 recorded for January, 1935.

## Groceries and Meats:

Retail sales of gronories and meats during the last two months have reached a higher level than at any time since August, 1932. The in-
 and 73.9 ror January, 1935.
A. Unadjusted. B. Corrected for Number of Business Days.
C. Adjusted for Number of Business Days and Seasonal Variations.

| Year and Month | Boot 3 and Shoes$\text { ( } 16 \text { Chains) }$ |  |  | Candy (6 Chains) |  |  | Men's Clothing <br> (15 Chains) |  |  | Women's Clothing (12 Chains) |  |  | Departmental <br> (37 Pirms) |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | A | B | C | A | B | C | A | B | C | A | B | C | A | B | C |
| 1934 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| January | 45.4 | 45.8 | 69.3 | 47.5 | 47.1 | 62.8 | 30.9 | 37.0 | 56.0 | 41.9 | 41.9 | 60.7 | 56.1 | 55.0 | 69.5 |
| February | 37.5 | 29.9 | 62.3 | 51.7 | 56.0 | 60.9 | 37.9 | 40.3 | 05.0 | 38.2 | 40.5 | 59.6 | 54.9 | 58.5 | 69.7 |
| March | 73.8 | 69.4 | 78.9 | 84.2 | 78.8 | 60.6 | 63.1 | 59.8 | 59.8 | 59.0 | 55.9 | 60.8 | 67.1 | 65.3 | 68.0 |
| April | 71.3 | 75.0 | 70.2 | 55.2 | 58.2 | 68.4 | 66.0 | 68.5 | 59.6 | 62.3 | 64.5 | 59.7 | 66.3 | 68.1 | 70.9 |
| May. | 8.11 | 52.8 | 79.3 | 60.0 | 59.3 | 60.5 | 76.1 | 76.1 | 65.0 | 68.7 | 68.6 | 62.4 | 73.6 | 72.9 | 71.5 |
| June | 109. | 102.8 | 77.3 | 48.4 | 46.7 | 60.6 | 73.9 | 69.6 | 60.0 | 74.7 | 70.2 | 58.5 | 69.9 | 68.0 | 70.1 |
| July | 68.6 | 71.1 | 69.7 | 46.8 | 47.9 | 56.4 | 52.1 | 53.8 | 03.3 | 55.5 | 57.2 | 6.7.5 | 54.2 | 55.6 | 69.5 |
| August | 58.2 | 56.4 | 68.0 | 58.6 | 57.6 | 58.7 | 45.5 | 43.6 | 62.3 | 52.3 | 50.1 | 65.9 | 59.0 | 50.1 | 70.1 |
| Sopteinber | 71.5 | 71.5 | 73.7 | 54.2 | 54.0 | 58.0 | 56.1 | 56.1 | 61.0 | 57.7 | 57.6 | 64.0 | 72.2 | 75.7 | 72.8 |
| October ..... | 08.1 | 66.6 | 68. $\hat{6}$ | 56.4 | 56.0 | 58.9 | 85.2 | 83.2 | 67.1 | 60.5 | 59.1 | 61.5 | 83.9 | 80.4 | 69.9 |
| November | $\begin{array}{r}70.5 \\ \hline 21.5\end{array}$ | $\begin{array}{r}70.2 \\ \\ \hline 17\end{array}$ | $65 . C$ | 49.2 115.4 | 49.8 112.0 | 57.9 60.2 | 86.0 94.7 | 85.0 92.9 | 68.0 72.6 | 60.6 122.2 | 59.8 119.8 | 64.3 64.7 | 83.1 112.0 | 81.7 113.2 | 71.7 74.5 |
| December | 121.5 | 117.0 | 82.9 | 115.4 | 112.0 | 60.2 | 94.7 | 92.9 | 72.6 | 122.2 | 119.8 | 64.7 | 112.0 | 113.2 | 74.5 |
| $\frac{1935}{\text { January }}$ | 43.9 | 43.9 | 66.5 | 39.8 | 39.4 | 52.5 | 44.8 | 44.6 | 67.6 | 38.3 | 38.1 | 55.3 | 56.3 | 55.6 | 69.5 |
| February | 36.4 | 38.7 | 60.4 | 55.6 | \%0.3 | 05.5 | 39.6 | 42.1 | 67.8 | 39.4 | 41.8 | ¢1. 5 | 54.3 | 57.9 | 68.9 |
| March .. | 61.2 | 57.6 | 77.9 | 52.2 | 50.3 | 59.2 | 53.2 | 50.1 | 64.2 | 51.6 | 48.5 | 63.9 | 61.1 | 59.4 | 66.7 |
| April | 82.1 | 86.1 | 73.0 | 78.9 | 80.8 | 62.2 | 84.9 | 89.1 | 65.0 | 70.6 | 74.0 | 59.7 | 72.3 | 74.5 | 72.4 |
| May. | 80.9 | 80.9 | 69.2 | 60.8 | 59.7 | 61.0 | 71.4 | 71.1 | 60.8 | 61.0 | 60.7 | 55.2 | 70.8 | 69.9 | 68.5 |
| June | 109.8 | 106.5 | 80.1 | 47.1 | 46.9 | 61.0 | 75.3 | 73.6 | 63.5 | 69.5 | 67.8 | 56.5 | 70.8 | 71.5 | 73.7 |
| July | 70.0 | 70.6 | 69.2 | 44.0 | 43.8 | 51.5 | 57.7 | 57.7 | 67.9 | 56.3 | 56.3 | 60.5 | 56.9 | 56.4 | 70.5 |
| August | 62.0 | 57.2 | 68.9 | 59.2 | 55.4 | 56.6 | 50.3 | 46.0 | 65.6 | 50.5 | 46.1 | 60.6 | 59.5 | 55.7 | 69.7 |
| September ... | 38.7 | 73.0 | 75.3 | 52.6 | 55.4 | 59.6 | 59.5 | 63.3 | 68.8 | 52.1 | 55. | 61.5 | 71.8 | 76 | 73.5 |
| October | 70.7 | 69.1 | 71.2 | 57.4 | 56.8 | 59.8 | 83.0 | 85.4 | 68.9 | 62.1 | 60.1 | 62.6 | 88.4 | 8 | 73.3 |
| November | 79.6 | 74.9 | 69.4 | 52.3 | 50.4 | 58.6 | 93.4 | 87.9 104.9 | 70.4 82.0 | 62.9 122.5 | 59.1 127.4 | 63.5 68.9 | 88.1 116.3 | 85.0 119.4 | 75.0 78.5 |
| December | 117.2 | 121.0 | 85.8 | 116.8 | 119.7 | 64.3 | 100.8 | 104.9 | 82.0 | 122.5 | 127.4 | 68.9 | 116.3 | 119.4 | 78.5 |
| $\frac{1936}{J a n u a r y}$ | 41.0 | 40.9 | 61.9 | 44.7 | 43.9 | 58.6 | 47.2 | 46.7 | 70.7 | 40.0 | 39.5 | 57.2 | 54.4 | 53.5 | 66.8 |

A. Unadjusted. B. Corrected for Number of Business Days.
C. Adjusted for Number of Business Days and Seasonal Variations.

| Year and Month | Drugs$(23 \text { Chains) }$ |  |  | Dyers \& Cleaners ( 8 Chains) |  |  | Furniture (7 Chains) |  |  | Groceries \& Meats (34. Chains) |  |  | $\begin{gathered} \text { Hardware } \\ \text { (16 Chains) } \\ \hline \end{gathered}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | A | B | C | A | B | C | A | B | C | 1 | , | C | A | B | C |
| 1934 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| January | 70.0 | 69.0 | 71.9 | 53.0 | 52.1 | 73.4 | $4 \% .5$ | 42.1 | 62.8 | 70.8 | $71=\leq$ | 73.6 | 42.1 | 41.4 | 64.7 |
| February | 64.8 | 70.3 | 69.0 | 49.1 | 52.3 | 74.7 | 48.6 | 51.8 | 62.4 | 68.6 | 72.5 | 74.4 | 43,2 | 46.0 | 67.7 |
| March | 75.4 | 72.1 | 71.4 | 72.5 | 71.3 | 7I.3 | 56.9 | 55.1 | 61.3 | 73.7 | 73.8 | 73.8 | 55.1 | 54.2 | 70.4 |
| April | 69.2 | 72.0 | 72.7 | 87.9 | 89.9 | 69.1 | 65.5 | 67.3 | 62.9 | 71.6 | 74.5 | 72.4 | 74.2 | 75.9 | 72.3 |
| May | 70.3 | 68.9 | 71.7 | 94.0 | 92.4 | 73.9 | 74., 9 | 74.2 | 64.0 | 76.8 | 77.4 | 75.0 | 103.7 | 102.0 | 75.0 |
| June | 72.7 | 71.7 | 71.0 | 83.4 | 82.0 | 73.9 | 67.7 | 65.6 | 65.6 | 74.7 | 69.5 | 69.5 | 95.4 | 84.0 | 73.1 |
| July | 68.9 | 69.3 | 71.5 | 72.4 | 74.1 | 75.6 | 51.2 | 52.3 | 65.7 | 67.9 | 70.4 | 71.8 | 77.1 | 78.9 | 76.6 |
| August | 70.4 | 08.7 | 70.1 | 78.1 | 74.0 | 77.1 | 72.5 | 69.4 | 69.1 | 69.9 | 67.2 | 73.1 | 77.9 | 73.8 | 72.4 |
| Septembor | 69.8 | 70.1 | 71.9 | 79.6 | 84.8 | 70.1 | 78.0 | 81.1 | 66.5 | 69.7 | 68.6 | 68.0 | 87.5 | 93.2 | 76.5 |
| octobar. | 71.8 | 70.8 | 71.5 | 85.0 | 80.4 | 72.5 | 79.8 | 75.4 | 64.7 | 75.3 | 74.4 | \%4.1 | 92.6 | 87.7 | 78.3 |
| November | 71, 5 | 72.2 | 72.2 | 69.7 | 68.5 | 76.1 | 72,3 | 71.7 | 69.6 | 71.7 | 70.8 | 71.6 | 69.4 | 68.2 | 72.6 |
| December | 85.4 | 84.0 | 73.6 | 59.1 | 60.4 | 78.5 | 79.4 | 79.6 | 71.0 | 75.3 | 73.0 | 68.2 | 79.9 | 81.7 | 80.1 |
| 1935 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| January | 72, 1 | 70.6 | 73.6 | 51.7 | 50.8 | 71.0 | 44.8 | 44.4 | 66.3 | 71.7 | 71.7 | 73.9 | 52.4 | 51.5 | 80.5 |
| February | 68.9 | 74.7 | 73.6 | 44.7 | 47.6 | 68.1 | 55.6 | 59.2 | 71.3 | 67.6 | 71.8 | 73.2 | 19,8 | 53.0 | 78.0 |
| March | 76.8 | 74.8 | 74.1 | ¢4.1 | 63.0 | 70.0 | 63.7 | 61.7 | 68.6 | 75.2 | 70.0 | 72.9 | 62.3 | 61.2 | 79.5 |
| April | 71.7 | 73.0 | 73.6 | 96.3 | 98.4 | 70.3 | 74.8 | 75.8 | 71.8 | 73.9 | 78.1 | 73.0 | 80.6 | 82.4 | 78.5 |
| May | 72.0 | 70.4 | 73.8 | 95.7 | 92.1 | 73.7 | 77.4 | 76.7 | 66.1 | 74.8 | 74.7 | 70.5 | 102.4 | 100.8 | 74.1 |
| June | 70.7 | 71.3 | 70.6 | 90.0 | 92.0 | 82,9 | 70.8 | 71.0 | 71.0 | 71.4 | 68.9 | 68.9 | 87.2 | 89.2 | 77.5 |
| July | 71.4 | 70.4 | 72.5 | 77.6 | 76.3 | 77.9 | 59.2 | 58.6 | 73.3 | 69.9 | 70.4 | 71.8 | 82.9 | 83. 5 | 81.1 |
| AuEust | 74.1 | 70.8 | 72.5 | 76.5 | 72.4 | 75.4 | 78.6 | 73.7 | 72.2 | 71.5 | 64.0 | 70.2 | 84.1 | 81.6 | 80.0 |
| September | 69.8 | 72.6 | 74.1 | 83.2 | 88.6 | 73.2 | 85.0 | 90.5 | 74,2 | 69.6 | 73.9 | 73.9 | 90.7 | 99.1 | 81.2 |
| Cotober | 74.4 | 72.9 | 73.6 | 88.1 | 83.4 | 75.1 | 93.6 | 89.7 | 76.0 | 77.3 | 75.4 | 75.4 | 95.5 | 92.6 | 82, 7 |
| Inovember | 76.8 | 75.8 | 75.8 | 71.1 | 69.9 | 77.6 | 84.7 | 81.0 | 79,4 | 75.4 | 70.1 | 70.8 | 81.4 | 82. | $87.3$ |
| December | 87.8 | 88.3 | 77.4 | 56.7 | 57.9 | 75.2 | 85.8 | 88.5 | 79.0 | 80.4 | 84.0 | 78.5 | 77.9 | 81.7 | 80.1 |
| January | 72.7 | 71.0 | 5.0 | 53.7 | 52,8 | 74.3 | 47.9 | 47.5 | 70.9 | 75.6 | 74.6 | 76.9 | 54.9 | $5-3$ | $80^{\circ} 4$ |

A. Unadjusted. B. Corrected for Number of Business Days C. Adjusted for Number of Business Days and Seasonal Variations.

| Year and lionth | Music and Radio <br> (9) Chains |  |  | Restaurants (14 Chains) |  |  | Variewy Chains) |  |  | $\begin{gathered} \text { General Index } \\ (206 \text { Firms) } \end{gathered}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | A | B | C | A | B | C | A | 3- | C | A | - | C |
| 1934 |  |  |  |  |  |  |  |  |  |  |  |  |
| January | 30.2 | 29.8 | 35.9 | 51.2 | 50.3 | 54.0 | 54.9 | 55.2 | 82.4 | 57.7 | 57.6 | 68.5 |
| February | 31.4 | 33.0 | 38.6 | 47.7 | 5?. 0 | $5 \leq .0$ | 55.5 | 59.1 | 79.9 | 56.2 | 59.9 | 68.9 |
| March | 32.9 | 32.5 | 39.6 | 56.7 | 55.0 | 56.7 | 76.1 | 71.7 | 87.4 | 69.3 | 66.3 | 67.6 |
| april | 29.9 | 30.7 | 37.9 | 53.9 | 55.3 | 54.8 | 69.8 | 72.2 | 80.2 | 67.4 | 69.6 | 69.6 |
| May . | 37.1 | 36.6 | 42.0 | 50.8 | 55.7 | 55.7 | 92.4 | 92.9 | 89.4 | 75.3 | 75.0 | 71.4 |
| June | 28.9 | 28.5 | 40.2 | 55.3 | 55.3 | 54.8 | 90.0 | 84.9 | 82.4 | 72.6 | 69.4 | 68.7 |
| July | 24.7 | 25.3 | 38.9 | 54.1 | 53.8 | 52.2 | 79.2 | 81.9 | 81.9 | 60.6 | 62.2 | 69.1 |
| Hugust | 33.8 | 32.1 | 42.2 | 57.3 | 56.0 | 52.9 | 77.7 | 75.5 | 82.1 | 63.4 | 60.8 | 69.9 |
| September | 52.8 | 56.5 | 41.2 | 52.6 | 53.5 | 50.9 | 79.9 | 79.7 | 82.2 | 69.7 | 71.2 | 69.8 |
| October. | 57.5 | 54.6 | 41.4 | 53.2 | 52.2 | 52.2 | 86.3 | 84.4 | 80.4 | 77.7 | 75.5 | 70.5 |
| November | 59.6 | 58.8 | 41.7 | 51.2 | 51.8 | 53.9 | 83.9 | 83.7 | 82.9 | 74.9 | 74.1 | 69.9 |
| December | 67.4 | 69.2 | 43.8 | 53.7 | 52.9 | 51.8 | 159.6 | 155.1 | 83.8 | 95.2 | 94.5 | 71.1 |
| 1935 |  |  |  |  |  |  |  |  |  |  |  |  |
| January . | 37.2 | 30.7 | 44.2 | 49.0 | 48.1 | 51.7 | 53.2 | 53.3 | 79.5 | 58.6 | 58.2 | 39.2 |
| February | 30.1 | 38.6 | 44.4 | 44.9 | 48.7 | 50.8 | 57.7 | 61.5 | 83.1 | 56.4 | 60.1 | 69.1 |
| March .. | 39.7 | 39.2 | 47.8 | 51.4 | 50.5 | 52.0 | 67.5 | 63.7 | 80.6 | 64.8 | 61.8 | 69.5 |
| April | 35.5 | 36.4 | 45.0 | 50.7 | 51.4 | 50.9 | 77.9 | 80.9 | 87.0 | 72.9 | 75.7 | 69.5 |
| Nay | 43.0 | 42.4 | 48.8 | 51.9 | 50.8 | 50.8 | 79.5 | 79.7 | 76.6 | 72.4 | 71.8 | 68.4 |
| June | 30.1 | 30.9 | 43.5 | 49.8 | 50.7 | 50.2 | 88.6 | 86.1 | 83.6 | 71.6 | 71.0 | 70.3 |
| July | 26.6 | 26.2 | 40.4 | 51.2 | 50.2 | 48.8 | 82.8 | 83.3 | 83.3 | 63.0 | 62.9 | 69.9 |
| August | 35.2 | 33.4 | 44.0 | 55.4 | 53.6 | 50.6 | 83.7 | 73.6 | 83.3 | 64.9 | 60.2 | 69.2 |
| September | 52.3 | 55.9 | 40.8 | 53.0 | 54.5 | 51.9 | 77.9 | 83.0 | 85.5 | 69.7 | 74.0 | 72.6 |
| October | 66.6 | 63.3 | 48.0 | 54.3 | 53.3 | 53.3 | 90.4 | 83.1 | 83.9 | 81.2 | 78.4 | 73.2 |
| November | 66.0 | 65.1 | 46.2 | 52.5 | 52.6 | 54.7 | 91.3 | 86.1 | 85.2 | 80.0 | 76.7 | 72.3 |
| December | 67.3 | 69.1 | 43.7 | 55.7 | 55.4 | 54.3 | 164.0 | 169.7 | 91.7 | 98.9 | 102.1 | 70.7 |
| 1936 |  |  |  |  |  |  |  |  |  |  |  |  |
| January | 44.4 | 43.9 | 52.8 | 51.1 | 50.0 | 53.7 | 53.9 | 53.8 | 80.3 | 59.7 | 58.8 | 70.0 |

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\text { INDPX WUNDLFS OH HEIAIL SETES (lvarage for } 1930 \text { _ } 200 \text { ). }
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