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CANADA

DEPARTMENT OF TRADE AND COMMERCE

DOMINION BUREAU OF STATISTICS

INTERNAL TRADE BRANCH

Vol. 8

No. 4

RETAIL SALES

IN

CANADA

APRIL 1938

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Published by Authority of the HON. W.D. EULER, M.P.

Minister of Trade and Commerce.

+ + +

OTTAWA

1938

Price \$1 a year

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DEPARTMENT OF TRADE AND COMMERCE
DOMINION BUREAU OF STATISTICS
INTERNAL TRADE BRANCH
OTTAWA, CANADA

Dominion Statistician: R. H. Coats, LL.D., F.R.S.C., F.S.S. (Hon.)
Chief, Internal Trade Branch Herbert Marshall, B.A., F.S.S.

RETAIL SALES IN CANADA, APRIL, 1938
(Indexes of Value)

Retail sales in Canada gained 17 per cent in April over March and were 4 per cent higher than in April a year ago according to calculations based on returns secured from a representative number of retail firms in 13 different lines of business. The general index on the base 1930 equals 100 was 83.7 for April, 71.7 for March, and 80.2 for April, 1937.

The shifting date of Easter is a factor of major importance tending to destroy comparability in retail trade statistics for the spring months. On making allowances for differences in number of business days, for normal seasonal variations and a further adjustment for the changing date of Easter, sales in April, 1938, averaged 2 per cent below March and 4 per cent below the level obtaining in April a year ago. The general index (adjusted for number of business days and seasonal variations) stands at 75.9 for April, 77.8 for March and 79.3 for April, 1937.

Gains over March and over April a year ago were greatest for those lines of business most susceptible to the stimulus of the Easter trade. Candy store sales increased 73 per cent from March and 61 per cent from April, 1937. Variety stores gained 30 per cent and 14 per cent compared with March, 1938, and April, 1937, respectively. Increases over April, 1937, for other lines of trade were as follows: groceries and meats, 9 per cent; women's clothing, 7 per cent; dyers and cleaners, 6 per cent; men's clothing, 5 per cent; and department stores, 3 per cent. Shoe store sales remained unchanged from April a year ago. Drug store sales were down by 1 per cent; hardware, 2 per cent; music and radio stores, 5 per cent; furniture stores and restaurants, 11 per cent.

Regional figures for department stores show increases over April last year of 1 per cent in the Prairie Provinces, 2 per cent in Ontario, 3 per cent in the Maritime Provinces, 4 per cent in British Columbia, and 10 per cent in Quebec.

Sales of variety stores were down 3 per cent in Saskatchewan and up 21 per cent in Manitoba compared with last year, while increases for all other provinces were quite uniform at from 13 to 17 per cent. In the grocery and meat store field, sales were down by 6 per cent in Alberta and in Manitoba, remained practically unchanged in British Columbia, gained 4 per cent in Saskatchewan, 13 per cent in Ontario and 11 per cent in Quebec.

Department Store Sales, by Departments--Sales of department stores reporting commodity figures ranged 3 per cent higher in April of this year than last. Reflecting the concentration of the Easter business in April this year, millinery sales gained 18 per cent, and hosiery and gloves 15 per cent. Sales of all women's and children's apparel gained 9 per cent; men's and boys' clothing and furnishings were up 7 per cent, and shoes gained a like amount compared with April last year.

Corresponding-Month Comparison of Retail Sales in Canada, by Kinds of Business

| | March, 1938 | | | April, 1938 | | |
|---------------------------|------------------------------|----------------|---------------|------------------------------|----------------|----------------|
| | + or - p.c. compared with | | | + or - p.c. compared with | | |
| | March, 1930 | March, 1937 | Feb., 1938 | April, 1930 | April, 1937 | March, 1938 |
| General Index | -24.3 | .. 2.7 | +14.9 | -22.4 | + 4.4 | +16.7 |
| Boots and Shoes | -34.4 | - 6.4 | +48.9 | -34.4 | - 0.2 | +37.8 |
| Candy | -51.9 | -47.9 | -17.9 | -40.8 | +61.4 | +73.4 |
| Men's Clothing | -44.5 | -11.8 | +31.6 | -45.1 | + 5.4 | +44.1 |
| Women's Clothing | -39.0 | .. 8.5 | +45.3 | -36.8 | + 7.1 | +49.6 |
| Departmental | -24.9 | - 6.1 | +15.1 | -24.3 | + 3.0 | +20.2 |
| Drugs | -26.2 | - 2.6 | +13.3 | -24.8 | - 1.0 | - 3.4 |
| Dyers and Cleaners | -36.6 | .. 6.1 | +34.8 | -25.0 | + 6.3 | +55.3 |
| Furniture | -31.1 | -14.5 | + 5.5 | -24.0 | -11.4 | +31.7 |
| Groceries and Meats | -11.1 | + 5.9 | +10.3 | -10.4 | + 8.8 | + 5.8 |
| Hardware | -24.1 | + 3.1 | +32.7 | -11.5 | - 1.5 | +43.3 |
| Music and Radio | -47.3 | - 3.5 | +19.4 | -31.0 | - 4.9 | +11.2 |
| Restaurants | -45.7 | - 4.7 | +11.5 | -48.7 | -10.7 | - 7.7 |
| Variety | -16.9 | -12.1 | +11.8 | - 2.0 | +13.5 | +29.9 |

INDEX NUMBERS OF RETAIL SALES - (AVERAGE FOR 1930 = 100)

A. Unadjusted. B. Corrected for Number of Business Days.
C. Adjusted for Number of Business Days and Seasonal Variations.

| Year and Month | General Index (961 Firms) | | | Boots and Shoes (17 Chains) | | | Candy (8 Chains) | | | Men's Clothing (a) (355 Firms) | | | Women's Clothing (b) (234 Firms) | | |
|-------------------|------------------------------|-------|---------|--------------------------------|-------|---------|---------------------|-------|---------|-----------------------------------|-------|---------|-------------------------------------|-------|---------|
| | A | B | C | A | B | C | A | B | C | A | B | C | A | B | C |
| April, 1929 | 109.8 | 110.2 | 110.2 | 132.9 | 133.4 | 128.3 | 93.5 | 95.9 | 112.8 | 158.3 | 159.6 | 138.8 | 114.7 | 115.6 | 107.0 |
| April, 1930 | 107.8 | 111.7 | 102.5 | 123.5 | 128.6 | 109.0 | 130.0 | 132.0 | 102.1 | 148.7 | 154.9 | 113.1 | 126.9 | 132.0 | 106.5 |
| April, 1931 | 95.1 | 98.0 | 93.3 | 104.2 | 107.6 | 96.0 | 107.5 | 109.3 | 84.1 | 107.5 | 111.5 | 88.5 | 101.1 | 104.7 | 90.3 |
| April, 1932 | 77.7 | 74.5 | 74.5 | 88.9 | 83.6 | 80.4 | 61.3 | 59.1 | 69.5 | 67.7 | 63.7 | 55.4 | 79.2 | 74.4 | 68.9 |
| April, 1933 | 67.6 | 69.4 | 63.7 | 72.7 | 72.7 | 61.6 | 80.5 | 80.3 | 61.7 | 82.8 | 84.1 | 61.4 | 67.2 | 68.2 | 55.0 |
| April, 1934 | 67.4 | 69.6 | 69.6 | 71.0 | 73.0 | 70.2 | 55.2 | 58.2 | 68.4 | 66.0 | 68.5 | 59.6 | 62.3 | 64.5 | 59.7 |
| April, 1935 | 72.9 | 75.7 | 69.5 | 83.1 | 86.1 | 73.0 | 78.9 | 80.8 | 62.2 | 84.9 | 89.1 | 65.0 | 70.6 | 74.0 | 59.7 |
| April, 1936 | 73.9 | 76.2 | 71.2 | 81.5 | 84.1 | 73.8 | 83.8 | 85.2 | 65.5 | 74.2 | 76.9 | 69.3 | 76.2 | 78.9 | 61.6 |
| April, 1937 | 80.2 | 79.3 | 79.3 | 81.2 | 80.9 | 77.8 | 47.7 | 48.4 | 56.9 | 77.5 | 76.6 | 75.1 | 74.9 | 74.0 | 60.7 |
| April, 1938 | 83.7 | 82.7 | 75.9 | 81.0 | 78.6 | 66.6 | 77.0 | 74.2 | 57.1 | 81.7 | 79.8 | 71.9 | 80.2 | 78.3 | 62.6 |
| <hr/> | | | | | | | | | | | | | | | |
| 1937 | | | | | | | | | | | | | | | |
| May | 83.7 | 82.9 | 78.9 | 97.7 | 94.8 | 81.0 | 62.0 | 60.3 | 61.5 | 80.4 | 78.6 | 76.3 | 67.3 | 65.7 | 61.4 |
| June | 82.4 | 82.3 | 81.5 | 113.1 | 114.0 | 85.7 | 44.9 | 45.8 | 59.5 | 81.5 | 81.5 | 76.9 | 71.0 | 70.9 | 62.8 |
| July | 74.2 | 70.7 | 80.4 | 81.0 | 76.3 | 74.8 | 50.8 | 47.5 | 55.9 | 67.2 | 63.2 | 78.1 | 56.8 | 53.4 | 62.8 |
| August | 69.4 | 69.5 | 79.9 | 59.2 | 59.4 | 71.6 | 50.1 | 51.3 | 52.4 | 56.0 | 56.4 | 77.3 | 44.0 | 44.3 | 63.3 |
| September | 81.7 | 83.4 | 81.8 | 82.8 | 85.5 | 88.2 | 55.2 | 56.1 | 60.3 | 76.7 | 78.2 | 78.2 | 59.8 | 60.9 | 62.8 |
| October | 91.2 | 87.1 | 81.4 | 87.8 | 82.7 | 85.2 | 59.3 | 57.1 | 60.1 | 102.1 | 96.1 | 76.9 | 83.1 | 78.1 | 63.5 |
| November | 84.6 | 84.7 | 79.9 | 72.4 | 72.8 | 67.4 | 49.2 | 50.4 | 58.5 | 92.3 | 93.0 | 75.6 | 69.0 | 69.4 | 62.5 |
| December | 115.0 | 117.5 | 85.8 | 129.2 | 137.3 | 97.4 | 113.1 | 120.6 | 64.8 | 124.6 | 129.7 | 78.1 | 94.3 | 98.0 | 63.2 |
| <hr/> | | | | | | | | | | | | | | | |
| 1938 | | | | | | | | | | | | | | | |
| January | 62.4 | 64.1 | 78.2(f) | 45.3 | 46.6 | 70.6 | 40.9 | 39.7 | 53.0 | 55.1 | 57.1 | 80.4 | 43.7 | 45.2 | 68.5(f) |
| February | 62.4 | 66.5 | 76.4 | 39.5 | 42.0 | 65.5 | 54.1 | 58.7 | 63.8 | 43.1 | 45.8 | 72.7(f) | 36.9 | 39.1 | 66.3 |
| March | 71.7 | 69.3 | 77.8 | 58.8 | 57.5 | 77.7(f) | 44.4 | 43.9 | 51.7(f) | 56.7 | 54.9 | 70.4 | 53.6 | 51.9 | 66.6 |
| April | 83.7 | 82.7 | 75.9 | 81.0 | 78.6 | 66.6 | 77.0 | 74.2 | 57.1 | 81.7 | 79.8 | 71.9 | 80.2 | 78.3 | 62.6 |

- (a) Prior to 1936 based on sales of 16 chains.
 (b) Prior to 1936 based on sales of 13 chains.
 (f) Final figures.

INDEX NUMBERS OF RETAIL SALES - (AVERAGE FOR 1930 = 100)

A. Unadjusted. B. Corrected for Number of Business Days.
 C. Adjusted for Number of Business Days and Seasonal Variations.

| Year and Month | Departmental (36 Firms) | | | Drugs (24 Chains) | | | Dyers and Cleaners (7 Chains) | | | Furniture (26 Firms) | | | Groceries and Meats (b) (34 Chains) | | |
|-------------------|----------------------------|-------|----------|----------------------|-------|----------|----------------------------------|-------|----------|-------------------------|----------|-------|--|-------|----------|
| | A | B | C (a) | A | B | C | A | B | C | A | B | C | A | B | C |
| April, 1929 | 104.1 | 103.2 | 108.6 | 101.0 | 103.0 | 104.1 | 139.5 | 137.3 | 105.7 | 127.9 | 126.7 | 114.1 | 105.7 | 107.4 | 104.3 |
| April, 1930 | 105.6 | 108.9 | 105.7 | 101.5 | 102.8 | 103.9 | 137.0 | 140.3 | 100.2 | 115.8 | 118.8 | 107.0 | 105.9 | 111.2 | 103.9 |
| April, 1931 | 94.5 | 97.0 | 97.0 | 91.2 | 92.4 | 93.3 | 124.1 | 127.1 | 94.1 | 95.7 | 98.2 | 88.5 | 97.0 | 101.1 | 96.2 |
| April, 1932 | 77.7 | 75.6 | 79.6 | 84.2 | 83.1 | 83.9 | 88.7 | 87.3 | 67.1 | 73.3 | 70.9 | 63.8 | 81.4 | 75.8 | 73.6 |
| April, 1933 | 66.6 | 70.1 | 68.0 | 66.9 | 67.6 | 68.3 | 87.6 | 93.4 | 66.7 | 57.3 | 59.4 | 53.1 | 70.2 | 70.5 | 65.9 |
| April, 1934 | 66.3 | 68.1 | 70.9 | 69.2 | 72.0 | 72.7 | 87.9 | 89.9 | 69.1 | 71.3 | 73.1 | 63.1 | 71.6 | 74.5 | 72.4 |
| April, 1935 | 72.6 | 74.9 | 72.7 | 71.7 | 73.0 | 73.8 | 96.3 | 98.4 | 70.3 | 81.2 | 83.3 | 71.2 | 73.7 | 78.0 | 72.9 |
| April, 1936 | 72.1 | 74.0 | 69.8 | 74.3 | 75.2 | 75.9 | 112.0 | 114.5 | 84.8 | 86.1 | 88.3 | 75.5 | 76.1 | 79.2 | 74.7 |
| April, 1937 | 77.6 | 76.3 | 80.3 | 77.1 | 77.7 | 78.5 | 96.7 | 95.0 | 73.1 | 99.3 | 98.3 | 84.0 | 87.2 | 86.1 | 83.6 |
| April, 1938 | 79.9 | 80.8 | 76.2 | 76.3 | 75.2 | 76.0 | 102.8 | 105.1 | 75.1 | 88.0 | 88.2 | 75.4 | 94.9 | 91.6 | 85.6 |
| 1937 | | | | | | | | | | | | | | | |
| May | 79.9 | 80.8 | 79.2 | 76.5 | 75.2 | 78.3 | 105.6 | 107.9 | 86.3 | 111.2 | 111.3 | 88.4 | 89.1 | 86.0 | 83.5 |
| June | 80.5 | 79.8 | 77.5 | 77.6 | 78.5 | 77.8 | 109.4 | 107.5 | 96.9 | 93.3 | 92.3 | 93.3 | 85.3 | 86.0 | 86.0 |
| July | 62.6 | 60.9 | 80.1 | 80.3 | 76.7 | 79.0 | 81.6 | 80.2 | 81.8 | 75.1 | 72.7 | 93.2 | 59.8 | 83.6 | 85.3 |
| August | 64.8 | 64.2 | 80.3 | 78.6 | 79.1 | 80.7 | 76.0 | 74.6 | 77.7 | 88.5 | 87.6 | 87.6 | 77.0 | 78.2 | 85.0 |
| September | 80.9 | 82.8 | 79.6 | 78.4 | 79.3 | 80.9 | 94.8 | 96.8 | 80.0 | 102.5 | 105.1 | 87.6 | 86.8 | 88.4 | 88.4 |
| October | 94.0 | 91.4 | 79.5 | 84.8 | 82.6 | 83.4 | 79.3 | 77.9 | 70.2 | 103.8 | 100.4 | 89.7 | 93.2 | 86.7 | 86.7 |
| November | 91.9 | 91.1 | 79.9 | 76.9 | 78.3 | 78.3 | 66.2 | 65.0 | 72.3 | 93.7 | 92.8 | 91.9 | 84.2 | 85.5 | 86.3 |
| December | 133.7 | 133.5 | 83.4 | 99.5 | 97.1 | 85.2 | 68.3 | 67.1 | 87.2 | 99.1 | 100.5 | 90.5 | 104.8 | 110.8 | 99.8 |
| 1938 | | | | | | | | | | | | | | | |
| January | 56.3 | 57.8 | 78.1 | 76.0 | 74.7 | 77.8 | 48.2 | 49.2 | 69.3 (f) | 54.6 | 56.0 | 84.8 | 79.3 | 82.5 | 85.9 (f) |
| February | 57.8 | 61.5 | 76.9 | 69.7 | 75.6 | 74.9 (f) | 49.1 | 52.3 | 74.8 | 63.3 | 67.4 (f) | 81.1 | 81.3 | 86.3 | 88.0 |
| March | 66.5 | 63.5 | 75.5 (f) | 79.0 | 77.4 | 76.6 | 66.2 | 62.6 | 69.6 | 66.8 | 63.9 | 73.5 | 89.7 | 87.6 | 91.2 |
| April | 79.9 | 80.8 | 76.2 | 76.3 | 75.2 | 76.0 | 102.8 | 105.1 | 75.1 | 88.0 | 88.2 | 75.4 | 94.9 | 91.6 | 85.6 |

(a) Revised from January, 1935, to allow for changes in seasonal adjustment factors.

(b) Entire series revised from January, 1935, to allow for change in method of calculation.

(f) Final figures.

INDEX NUMBERS OF RETAIL SALES - (AVERAGE FOR 1930 = 100)

A. Unadjusted. B. Corrected for Number of Business Days.
C. Adjusted for Number of Business Days and Seasonal Variations.

| Year and Month | Hardware (94 Firms) | | | Music and Radio (102 Firms) ^(a) | | | Restaurants (12 Chains) | | | Variety (12 Chains) | | |
|-------------------|------------------------|-------|---------|---|-------|---------|----------------------------|-------|---------|------------------------|-------|------------------|
| | A | B | C | A | B | C | A | B | C | A | B | C ^(b) |
| April, 1929 | 115.3 | 113.6 | 109.2 | 108.1 | 106.5 | 143.9 | 108.1 | 109.6 | 108.5 | 99.8 | 100.3 | 112.7 |
| April, 1930 | 102.5 | 105.0 | 101.0 | 79.3 | 81.3 | 109.8 | 97.8 | 99.1 | 98.1 | 92.8 | 96.4 | 103.6 |
| April, 1931 | 90.4 | 92.6 | 89.0 | 61.5 | 63.0 | 84.0 | 37.5 | 88.7 | 87.8 | 92.2 | 95.3 | 103.6 |
| April, 1932 | 75.5 | 74.4 | 71.6 | 41.8 | 41.2 | 54.2 | 68.4 | 68.4 | 67.7 | 80.7 | 76.1 | 85.5 |
| April, 1933 | 59.7 | 63.7 | 61.3 | 26.2 | 28.0 | 35.0 | 55.6 | 56.5 | 56.0 | 73.9 | 74.1 | 79.6 |
| April, 1934 | 67.1 | 68.8 | 66.1 | 29.9 | 30.7 | 37.9 | 53.9 | 55.3 | 54.8 | 69.8 | 72.2 | 80.2 |
| April, 1935 | 73.7 | 75.5 | 72.6 | 35.5 | 36.4 | 45.0 | 50.7 | 51.4 | 50.9 | 77.9 | 80.9 | 87.0 |
| April, 1936 | 76.4 | 78.0 | 75.0 | 47.7 | 49.0 | 52.6 | 51.7 | 52.4 | 51.9 | 80.4 | 83.2 | 90.5 |
| April, 1937 | 92.1 | 90.4 | 87.0 | 57.5 | 56.7 | 61.0 | 56.2 | 56.7 | 56.2 | 80.1 | 79.9 | 89.8 |
| April, 1938 | 90.7 | 92.6 | 89.1 | 54.7 | 56.2 | 60.4 | 50.2 | 50.3 | 49.8 | 90.9 | 88.3 | 94.9 |
| <u>1937</u> | | | | | | | | | | | | |
| May | 113.5 | 115.8 | 85.2 | 67.8 | 69.6 | 61.0 | 54.2 | 53.4 | 53.4 | 98.7 | 95.9 | 95.9 |
| June | 106.0 | 104.1 | 87.5 | 58.6 | 57.8 | 63.6 | 53.4 | 54.2 | 53.6 | 100.5 | 101.1 | 98.2 |
| July | 96.5 | 94.7 | 86.1 | 48.1 | 47.5 | 60.9 | 56.7 | 55.0 | 53.4 | 101.7 | 95.9 | 95.9 |
| August | 90.8 | 89.2 | 86.6 | 47.9 | 47.3 | 61.4 | 58.4 | 58.1 | 54.8 | 85.2 | 85.7 | 93.1 |
| September | 102.8 | 104.9 | 87.4 | 68.8 | 70.7 | 59.4 | 56.8 | 57.6 | 54.9 | 89.8 | 92.5 | 95.4 |
| October | 96.7 | 95.0 | 82.6 | 73.2 | 72.3 | 57.4 | 56.3 | 55.3 | 55.3 | 102.5 | 96.6 | 96.6 |
| November | 83.4 | 81.8 | 81.8 | 71.7 | 70.8 | 56.6 | 55.2 | 55.9 | 58.3 | 94.5 | 95.0 | 94.1 |
| December | 92.1 | 90.5 | 80.8 | 78.1 | 77.1 | 55.9 | 57.3 | 56.1 | 55.0 | 188.2 | 200.4 | 100.2 |
| <u>1938</u> | | | | | | | | | | | | |
| January | 51.6 | 52.7 | 95.9 | 47.1 | 48.4 | 61.3 | 50.8 | 50.0 | 53.8 | 60.5 | 62.6 | 99.3 |
| February | 47.7 | 50.7 | 90.5(f) | 41.2 | 44.0 | 55.7(f) | 48.8 | 53.0 | 55.3 | 62.6 | 66.7 | 92.6 |
| March | 63.3 | 59.8 | 85.5 | 49.2 | 46.7 | 57.7 | 54.4 | 53.4 | 55.0(f) | 70.0 | 68.3 | 86.5(f) |
| April | 90.7 | 92.6 | 89.1 | 54.7 | 56.2 | 60.4 | 50.2 | 50.3 | 49.8 | 90.9 | 88.3 | 94.9 |

(a) Prior to 1936 based on sales of 9 chains.

(b) Revised from January, 1935, to allow for changes in seasonal adjustment factors.

(f) Final figures.

UNADJUSTED INDEX NUMBERS OF RETAIL SALES - (AVERAGE FOR 1936 = 100)

| Year and Month | CANADA | Maritime Provinces | Quebec | Ontario | Manitoba | Saskatchewan | Alberta | British Columbia |
|-------------------------|----------|--------------------|--------|---------|----------|--------------|---------|------------------|
| Men's Clothing Stores | | | | | | | | |
| April, 1936 ... | 104.1 | 100.2 | 105.0 | 106.7 | 112.2 | 97.4 | 98.0 | 93.5 |
| April, 1937 ... | 108.7 | 99.7 | 119.1 | 109.3 | 117.0 | 104.5 | 99.6 | 93.4 |
| April, 1938 ... | 114.6 | 126.9 | 117.8 | 116.3 | 116.0 | 97.2 | 109.9 | 104.7 |
| <u>1938</u> | | | | | | | | |
| January | 77.2 | 83.1 | 77.3 | 78.8 | 72.2 | 52.4 | 85.5 | 77.3 |
| February | 60.5(f) | 68.4 | 59.7 | 62.0 | 60.3 | 47.1 | 55.2 | 59.6 |
| March | 79.5 | 82.1 | 73.9 | 82.2 | 96.4 | 70.6 | 79.1 | 73.8 |
| April | 114.6 | 126.9 | 117.8 | 116.3 | 116.0 | 97.2 | 109.9 | 104.7 |
| % Change, | | | | | | | | |
| April, 1938 . | + 5.4 | +27.3 | - 1.1 | + 6.4 | - 0.9 | - 7.0 | +10.3 | +12.1 |
| April, 1937 | | | | | | | | |
| Women's Clothing Stores | | | | | | | | |
| April, 1936 ... | 126.4 | 114.6 | 132.6 | 124.6 | 129.3 | 126.5 | 132.3 | 124.0 |
| April, 1937 ... | 124.3 | 110.9 | 149.5 | 120.5 | 117.1 | 109.4 | 131.4 | 106.4 |
| April, 1938 ... | 133.0 | 137.7 | 141.4 | 129.9 | 135.4 | 129.3 | 131.2 | 134.3 |
| <u>1938</u> | | | | | | | | |
| January | 72.5(f) | 88.1 | 65.2 | 75.4 | 65.3 | 72.3 | 65.3 | 72.9 |
| February | 61.2 | 63.5 | 64.7 | 60.4 | 62.6 | 61.1 | 58.6 | 59.1 |
| March | 89.0 | 78.5 | 79.2 | 91.2 | 91.9 | 78.5 | 99.5 | 99.2 |
| April | 133.0 | 137.7 | 141.4 | 129.9 | 135.4 | 129.3 | 131.2 | 134.3 |
| % Change, | | | | | | | | |
| April, 1938 . | + 7.1 | +24.2 | - 5.4 | + 7.8 | +15.6 | +18.2 | - 0.2 | +26.2 |
| April, 1937 | | | | | | | | |
| Grocery and Meat Stores | | | | | | | | |
| April, 1935 ... | 93.0 | (a) | 98.5 | 93.3 | 88.5 | 83.2 | 79.6 | 90.8 |
| April, 1936 ... | 96.0 | (a) | 99.8 | 96.5 | 93.0 | 85.3 | 93.4 | 92.7 |
| April, 1937 ... | 109.9 | (a) | 110.4 | 109.0 | 108.4 | 100.9 | 126.4 | 115.1 |
| April, 1938 ... | 119.7 | (a) | 122.8 | 122.8 | 102.0 | 104.4 | 119.1 | 114.5 |
| <u>1938</u> | | | | | | | | |
| January | 100.0(f) | (a) | 101.5 | 104.6 | 78.7 | 82.3 | 93.7 | 95.1 |
| February | 102.5 | (a) | 104.0 | 105.1 | 85.4 | 89.5 | 101.6 | 102.2 |
| March | 113.1 | (a) | 112.9 | 116.8 | 96.0 | 99.3 | 112.8 | 111.3 |
| April | 119.7 | (a) | 122.8 | 122.8 | 102.0 | 104.4 | 119.1 | 114.5 |
| % Change, | | | | | | | | |
| April, 1938 . | + 8.8 | (a) | + 11.2 | + 12.7 | - 5.9 | + 3.5 | - 6.1 | - 0.5 |
| April, 1937 | | | | | | | | |
| Variety Stores | | | | | | | | |
| April, 1935 ... | 86.6 | 80.6 | 87.9 | 89.1 | 87.0 | 74.4 | 84.6 | 81.3 |
| April, 1936 ... | 89.4 | 82.4 | 92.3 | 90.2 | 89.8 | 79.0 | 91.5 | 88.6 |
| April, 1937 ... | 89.0 | 83.1 | 94.3 | 88.3 | 87.6 | 84.5 | 95.5 | 89.3 |
| April, 1938 ... | 101.0 | 95.9 | 107.6 | 100.1 | 105.9 | 82.0 | 110.6 | 104.0 |
| <u>1938</u> | | | | | | | | |
| January | 67.2 | 66.2 | 69.3 | 67.1 | 64.9 | 52.8 | 76.4 | 71.8 |
| February | 69.6 | 64.5 | 73.3 | 69.2 | 65.9 | 56.5 | 77.2 | 77.8 |
| March | 77.9(f) | 74.3 | 78.4 | 78.4 | 79.1 | 60.6 | 90.7 | 84.1 |
| April | 101.0 | 95.9 | 107.6 | 100.1 | 105.9 | 82.0 | 110.6 | 104.0 |
| % Change, | | | | | | | | |
| April, 1938 . | +13.5 | +15.4 | +14.1 | +13.4 | +20.9 | - 3.0 | +15.8 | +16.5 |
| April, 1937 | | | | | | | | |

(a) Figures for the Maritime Provinces are withheld to avoid disclosing individual operations.

(f) Final figures.

UNADJUSTED INDEX NUMBERS OF RETAIL SALES - (AVERAGE FOR 1936 = 100)

| Year and Month | CANADA | Maritime Provinces | Quebec | Ontario | Prairie Provinces | British Columbia |
|-------------------------------|---------|--------------------|--------|---------|-------------------|------------------|
| Department Stores | | | | | | |
| April, 1935 | 96.6 | 92.4 | 103.3 | 98.4 | 92.6 | 93.3 |
| April, 1936 | 95.9 | 91.8 | 99.0 | 96.2 | 94.4 | 96.7 |
| April, 1937 | 103.2 | 99.7 | 110.6 | 104.1 | 99.2 | 101.5 |
| April, 1938 | 106.4 | 102.3 | 122.1 | 106.6 | 98.2 | 105.3 |
| <u>1938</u> | | | | | | |
| January | 75.0 | 70.4 | 84.4 | 74.6 | 69.6 | 77.9 |
| February | 76.9 | 70.7 | 81.9 | 78.1 | 71.9 | 80.8 |
| March | 88.5(f) | 79.5 | 97.9 | 88.4 | 84.3 | 90.6 |
| April | 106.4 | 102.3 | 122.1 | 106.6 | 98.2 | 105.3 |
| % Change, | | | | | | |
| April, 1938 ... | + 3.0 | + 2.6 | +10.4 | + 2.4 | - 1.0 | + 3.7 |
| April, 1937 | | | | | | |
| Hardware Stores | | | | | | |
| April, 1936 | 100.3 | 108.0 | 109.0 | 96.0 | 96.6 | 103.2 |
| April, 1937 | 121.0 | 123.3 | 137.8 | 105.2 | 122.3 | 143.1 |
| April, 1938 | 119.2 | 124.5 | 136.7 | 113.3 | 112.1 | 121.9 |
| <u>1938</u> | | | | | | |
| January | 67.8 | 73.8 | 72.5 | 73.2 | 57.3 | 66.0 |
| February | 62.6(f) | 63.8 | 67.5 | 64.7 | 55.8 | 66.7 |
| March | 83.1 | 79.0 | 95.0 | 81.2 | 77.4 | 88.9 |
| April | 119.2 | 124.5 | 136.7 | 113.3 | 112.1 | 121.9 |
| % Change, | | | | | | |
| April, 1938 ... | - 1.5 | + 1.0 | - 0.8 | + 7.7 | - 8.3 | -14.8 |
| April, 1937 | | | | | | |
| Music and Radio Stores | | | | | | |
| April, 1936 | 88.0 | 80.0 | 90.4 | 89.7 | 85.6 | 79.8 |
| April, 1937 | 106.0 | 78.4 | 111.9 | 106.7 | 99.1 | 104.7 |
| April, 1938 | 101.0 | 74.9 | 94.3 | 108.2 | 92.6 | 100.7 |
| <u>1938</u> | | | | | | |
| January | 87.0 | 91.8 | 88.5 | 92.8 | 70.9 | 81.1 |
| February | 76.0(f) | 74.4 | 87.4 | 76.1 | 60.6 | 71.0 |
| March | 90.7 | 77.7 | 82.4 | 98.1 | 90.8 | 80.1 |
| April | 101.0 | 74.9 | 94.3 | 108.2 | 92.6 | 100.7 |
| % Change, | | | | | | |
| April, 1938 ... | - 4.9 | - 4.5 | -15.7 | + 1.4 | - 6.6 | - 3.8 |
| April, 1937 | | | | | | |

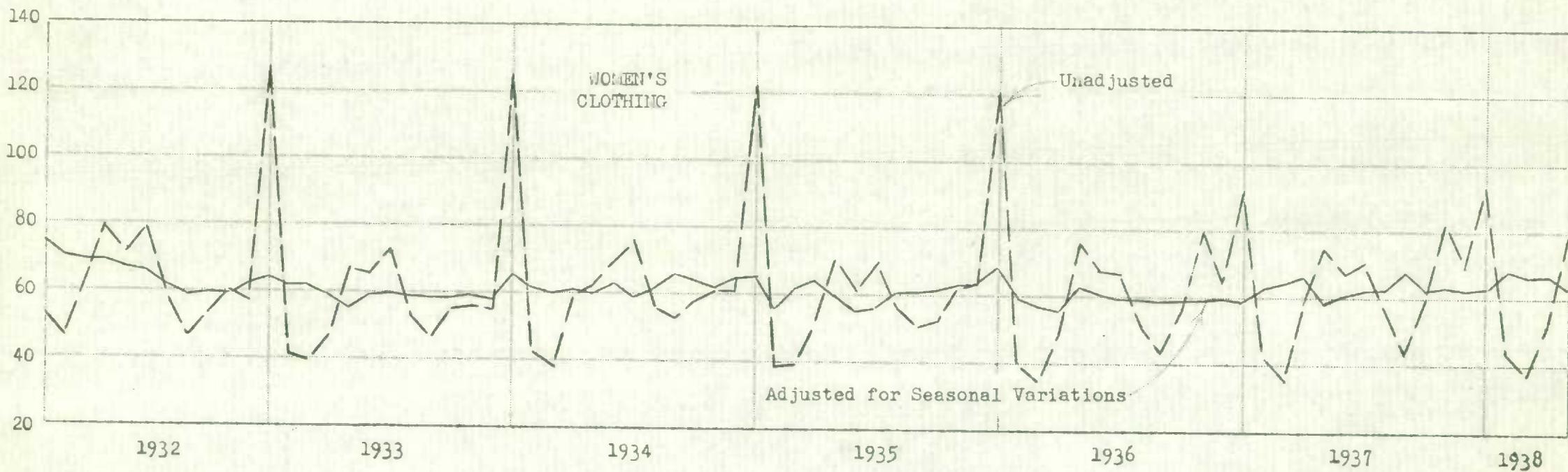
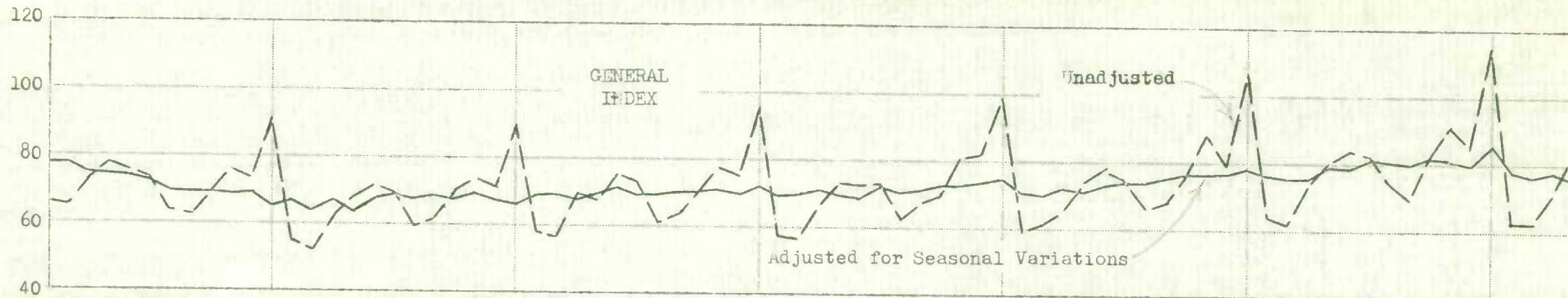
(f) Final figures.

DEPARTMENTAL STORE SALES IN CANADA BY SELECTED DEPARTMENTS
APRIL, 1937, AND APRIL, 1938

(Based on sales of 20 firms)

| | April, 1937 | April, 1938 | % Change, 1938/37 |
|---|----------------|----------------|----------------------|
| | \$ | \$ | |
| TOTAL SALES, ALL DEPARTMENTS | 18,746,099 | 19,279,249 | + 2.8 |
| 1. Women's dresses, coats and suits | 2,141,360 | 2,314,651 | + 8.1 |
| 2. Girls' and infants' wear | 566,068 | 627,841 | + 10.9 |
| 3. Hosiery and gloves | 812,967 | 934,750 | + 15.0 |
| 4. Lingerie and corsets | 727,617 | 704,604 | - 3.2 |
| 5. Millinery | 395,041 | 466,190 | + 18.0 |
| 6. Women's and children's apparel - (Total, 1-5) | 4,643,053 | 5,048,036 | + 8.7 |
| 7. Men's and boy's clothing and furnishings .. | 2,008,623 | 2,144,887 | + 6.8 |
| 8. Drugs and toilet articles and preparations. | 516,204 | 518,022 | + 0.4 |
| 9. Piece goods | 1,322,768 | 1,191,147 | - 10.0 |
| 10. Smallwares | 575,164 | 589,225 | + 2.4 |
| 11. Food and kindred products | 1,824,583 | 1,906,697 | + 4.5 |
| 12. Furniture (including mattresses, springs) . | 1,042,275 | 1,002,252 | - 3.8 |
| 13. Home furnishings | 1,448,279 | 1,389,756 | - 4.0 |
| 14. Household appliances and electrical supplies | 490,328 | 461,763 | - 7.3 |
| 15. Hardware and kitchen utensils | 816,598 | 795,362 | - 2.6 |
| 16. Radios, musical instruments and supplies .. | 225,140 | 220,902 | - 1.9 |
| 17. Shoes and other footwear | 1,520,543 | 1,631,724 | + 7.3 |
| 18. Stationery, books and magazines | 210,905 | 210,652 | - 0.1 |
| 19. All other departments, total | 2,093,636 | 2,168,824 | + 3.6 |

INDEX NUMBERS OF RETAIL SALES (Average for 1930 = 100)



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