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#### DEPARTMENT OF TRADE AND COMMERCE

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#### MONTHLY INDEXES OF RETAIL SALES

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### CANADA

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# DEPARTMENT OF TRADE AND COMMERCE DOMINION BUREAU OF STATISTICS INTERNAL TRADE BRANCH OTTAWA, CAMADA

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#### MONTHLY INDEXES OF RETAIL SALES, NOVEMBER, 1939

Retail sales in Canada for ten of the twelve groups for which statistics are available recorded increases over November, 1938. The general index of retail sales, compiled from composite figures for the twelve lines of business and chiefly representing foods, clothing and household lines, was 6 per cent higher in November, 1939, than in the same month last year, but was 4 per cent lower than in October, 1939. The index for November, 1939, stood at 58.5, compared with 83.8 for November, 1938, and 92.1 in October, 1939. Although sales were maintained at a high level, nevertheless, November witnessed some reaction from the marked activity in retail trading so evident in September and October. The seasonally adjusted index of retail sales reflects this movement, declining from 88.6 for October to 83.2 for November.

Sales of music and radio stores showed the highest increase over November, 1938, a gain of 14 per cent being recorded for that group. Candy store sales were up 10 per cent as were sales of variety stores. Regional statistics for the latter group reveal improvement in all sections of the country. Sales increased 13 per cent in the Maritime Provinces, 10 per cent in Ontario, 9 per cent in the Prairie Provinces, 8 per cent in Quebec and 7 per cent in British Columbia. A gain of 9 per cent over November, 1938, was recorded in sales of furniture stores.

Grocery and meat store sales were also higher in all parts of the country; results for Western Canada, where sales were 21 per cent greater in the Prairie Provinces and 17 per cent in British Columbia, were most effective in recording the 8 per cent advance reported for the Dominion as a whole. Increases in Ontario and Queboc were 7 and 3 per cent respectively for this line of trade.

Men's clothing store sales in Canada were 7 per cent higher than in November, 1938, gains being recorded in all regions with the exception of the Prairie Provinces where sales fell off 2 per cent. A pronounced gain of 26 per cent occurred in the Maritime Provinces, while sales were 11 per cent higher in Ontario, 5 per cent higher in Quebec and 3 per cent higher in British Columbia. Much the same situation was revealed in results for women's clothing where, compared with a 6 per cent gain shown for Canada as a whole, the Prairie Provinces suffered the only decline, falling only 1 per cent below last year's figures. The increase in the Maritime Provinces was identical with that recorded in the men's clothing stores, or 26 per cent. Gains of 9 and 8 per cent were reported for Ontario and Quebec respectively, while a lesser gain of 4 per cent occurred in British Columbia.

Drug store sales were 6 per cent higher than in November, 1938, and the following increases were recorded for the various regions of the country: the Maritime Provinces, 13 per cent; the Prairie Provinces, 8 per cent; Ontario, 5 per cent; Quebec, 4 per cent; and British Columbia, 1 per cent.

A gain of 4 per cent over November, 1938, was recorded for department store sales in Canada. Results for the various regions are strikingly similar to those shown for the clothing groups. There was a decline of 5 per cent in the Prairie Provinces, but sales in all other sections were somewhat higher than in November last year. The Maritime Provinces showed the greatest improvement with a gain of 22 per cent; sales in Quebec and Ontario were up 7 per cent, while the gain recorded in British Columbia was 4 per cent.

Restaurant receipts were 4 per cent higher than in November, 1938, Sales of the other two groups covered by this survey remorded declines below November, 1938. Hardware store sales dropped only 1 per cent. A more substantial decline of 10 per cent in shee store sales may be attributed largely to favourable weather conditions in that month.

Sales of 21 departmental firms reporting sales by departments averaged 3 per cent higher in Nevember, 1939, than in Nevember, 1938. Most pronounced gains occurred

in sales of household lines. Sales of both furniture and home furnishings increased 14 per cent, while hardware sales were 12 per cent higher. Sales of radios and musical instruments were 3 per cent lower. Sales of piece goods and smallwares were up 8 and 7 per cent respectively. Men's and women's clothing each recorded gains of 2 per cent. Food sales were only 1 per cent higher, as were sales of drug departments. Stationery and books recorded a decline of 4 per cent, while sales of boots and shoes fell off 10 per cent.

Figures reported by a representative number of jewellery stores throughout Canada gained 14 per cont over November, 1938.

#### Comparison of Rotail Sales in Canada, for 1938 and 1939 by Kinds of Business

Kind of Business	+	Cumulative Indexes		
- 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2	November 1930	November 1938	0ctober 1939	JanNov., 1939 JanNov., 1938
General Index	- 10.4	+ 5.6	- 3.9	+ 2.5
Boots and Shoes	- 32.1	- 9.6	- 9.0	- 4.0
Candy	- 39.5	+ 10.1	- 5.2	- 2.2
Men's Clothing	+ 2.0	+ 6.8	- 3.7	(e)
Women's Clothing	- 5.3	+ 6.0	- 9.6	- 0.3
Departmental	- 9.4	+ 4.0	- 6.7	+ 2.2
Drugs	- 2.6	+ 5.6	- 1.8	+ 1.6
Furniture	- 12.1	+ 8.7	- 13.7	+ 3.0
Groceries and Meats	- 6.9	+ 8.2	+ 2.1	+ 5.6
Hardware	- 10.2	- 0.8	- 12.7	- 0.1
Music and Radio	- 42.1	+ 14.1	- 3.3	+ 1.8
Restaurant	- 27.1	+ 3.5	- 3.2	- 3.0
Variety	+ 0.4	+ 10.0	+ 0.8	+ 2.5
			SAME TO SAME THE SAME	

<sup>(</sup>e) Change is less than O.1 per cent.

#### INDEX NUMBERS OF RETAIL SALES - (AVERAGE FOR 1930 = 100)

A. Unadjusted. B. Corrected for Number of Business Days. C. Adjusted for Number of Business Days and Seasonal Variations.

Year and Month		al Indo			Boots and Shoes			Candy(h)		Men's	Clothing	(c)(d)	Women	's Cloth	ing(d)
	A	В	C	A	В	C	A	В	C	A	В	C	A	В	C
November, 1929 November, 1930 November, 1931 November, 1932 November, 1934 November, 1935 November, 1936 November, 1937 November, 1938 November, 1938 November, 1938 November, 1939 November, 1939	119.9 98.8 86.6 72.4 70.9 75.1 82.2 80.3 85.8 83.8 88.5	115.0 98.1 89.5 72.5 70.6 74.3 78.6 83.0 86.2 83.9 88.2	108.4 92.6 84.4 68.4 66.6 70.1 74.1 78.3 81.3 79.1 83.2	128.6 100.0 85.7 84.2 82.9 70.5 79.6 83.9 72.4 75.1 67.9	121.1 97.0 88.1 84.9 82.9 70.2 74.9 86.3 72.8 75.7 68.1	110.1 88.2 80.1 77.8 77.5 66.9 72.7 84.6 71.3 74.2 66.7	110.7 81.1 67.4 49.8 49.9 49.2 52.3 46.9 49.2 44.6 49.1	106.8 80.9 71.0 50.8 50.7 49.8 50.4 49.5 50.4 45.5 50.0	124.2 94.1 82.6 59.1 58.9 57.9 58.6 57.5 58.5 53.0 58.1	146.1 100.0 85.7 76.5 80.3 91.1 100.2 99.5 102.2 95.5 102.0	137.8 98.0 89.1 76.7 80.2 90.3 94.5 103.4 103.3 95.7 101.9	110.2 78.4 71.3 61.4 64.2 72.2 73.8 84.1 84.0 77.8 82.9	101.0 89.0 79.2 61.6 58.5 66.4 71.0 76.0 81.5 79.5 84.3	95.3 87.2 82.3 61.8 58.4 65.8 67.0 79.0 82.4 79.7 84.2	102.5 93.8 88.5 66.5 62.8 70.8 72.0 71.2 74.2 71.8 75.8
January February March April May June July August September October November	62.3 61.5 72.9 81.7 84.8 86.6 71.5 73.4 91.1 92.1 88.5	64.1 65.7 70.1 83.7 84.9 85.9 73.6 71.2 89.4 94.8 88.2	78.2 75.5 76.2 79.0 80.9 85.0 83.6 81.8(f) 87.6 88.6 83.2	38.5 32.5 48.8 82.4 85.9 107.5 69.8 53.7 89.5 74.6 67.9	40.0 34.6 47.4 82.6 86.4 107.3 72.0 52.5 87.0 77.5 68.1	74.0 64.0 55.1 77.2 70.2 74.5 76.6 69.1 84.4 79.9(f) 66.7	37.5 50.0 43.8 78.6 54.0 42.8 43.8 47.2 49.8 51.8	38.5 54.3 43.5 78.6 53.8 43.5 42.6 46.7 48.1 53.1	53.5 54.3 51.1 60.5 54.9 56.4 50.7 49.7 51.7(f) 55.9 58.1	55.1 44.7 55.5 79.9 75.0 80.7 62.9 56.7 91.1 105.9 102.0	57.0 47.7 53.3 81.4 75.8 80.0 65.4 55.1 87.9 109.6 101.9	80.3 75.7 66.6 74.7 73.6 75.5 80.8 75.4 87.9(f) 87.6 82.9	48.5 40.3 59.7 89.4 74.4 74.6 57.0 49.0 78.6 93.3 84.3	50.2 42.9 57.4 91.0 75.2 73.9 59.3 47.6 75.8 96.6 84.2	76.0 72.7 66.0 71.7 70.2 65.4 69.8 68.0 78.2(f) 78.6 75.8

<sup>(</sup>c) Includes men's furnishings.(d) Revised to census trend.

(f) Final figures.

<sup>(</sup>h) Candy indexes are based largely upon returns from retail candy chains.

#### INDEX NUMBERS OF RETAIL SALES - (AVERAGE FOR 1930 = 100)

A. Unadjusted. B. Corrected for Number of Business Days. C. Adjusted for Number of Business Days and Seasonal Variations.

Year and Month	E	partmenta	1		Drugs(d)		Furniture			Grocer	ies and lie	n+c(h)
	A	B	C	A	В	C	A	В	C	A	B	( C
ovember, 1929 ovember, 1930 ovember, 1931 ovember, 1932 ovember, 1933 ovember, 1935 ovember, 1936 ovember, 1936 ovember, 1937 ovember, 1938 ovember, 1938 ovember, 1938 ovember, 1939	123.2 103.7 94.0 78.9 77.7 83.1 88.5 85.0 91.9 90.4 94.0	119.8 104.8 96.5 78.2 76.7 81.7 86.0 87.3 91.1 89.6 92.8	105.1 92.0 84.7 68.6 67.2 71.7 75.4 76.6 79.9 78.6 81.4	105.7 93.5 89.4 77.9 75.5 77.2 82.9 82.6 87.2 86.3 91.1	104.3 94.4 93.0 78.9 76.5 78.0 81.8 86.0 89.0 87.4 92.4	104.3 93.0 78.9 76.5 78.0 81.8 86.0 89.0 87.4	147.6 102.8 91.7 54.9 57.8 70.6 77.9 84.6 93.7 83.2 90.4	142.9 105.0 94.0 54.4 57.2 69.9 75.1 86.8 92.8 82.4 89.6	126.5 \$1.2 83.2 50.8 56.1 69.2 74.4 85.9 91.9 81.5 88.7	111.5 95.5 82.7 74.2 71.7 71.7 82.1 75.6 83.4 82.0 88.7	103.8 92.1 86.1 74.8 71. 7 70.8 76.3 78.9 84.9 82.8 88.9	104.8 93.1 87.0 75.5 72.4 71.6 77.1 79.7 85.7 83.7 89.8
December	131.5	127.4	78.6	113.4	108.4	87.4	96.9	93.8	84.5	101.6	93-7	84.4
January February March April May June July August September October November	100.8	55.7 57.7 62.4 77.9 76.7 74.3 58.7 58.5 90.1 103.5 92.8	75.2 72.2 71.7 75.7 75.2 72.1 77.3 73.1 86.6(f) 90.0 81.4	63.2 82.2 91.0 89.0 88.8 85.6 86.2 86.1 90.3 92.8 91.1	83.8 89.3 89.0 89.9 87.7 86.5 84.9 84.5 89.2 93.5	90.1 91.1 91.8 91.7 91.4 90.1 88.4 86.2(f) 87.5 91.7 92.4	48.6 60.0 65.5 82.0 100.1 80.3 63.0 82.3 92.2 104.7 90.4	49.9 64.0 62.8 85.2 99.2 79.6 64.7 78.8 92.4 107.5 89.6	75.6 77.1 72.2 72.9 78.8 80.4 82.9 78.8 77.0(f) 96.0 88.7	78.0 80.0 92.4 92.6 91.9 102.6 83.3 87.1 98.1 86.9 88.7	81.1 85.2 89.1 93.1 93.6 101.6 86.9 85.3 93.2 90.2 88.9	84.4 86.9 91.9 87.9 90.9 101.6 88.7 92.7 93.2 90.2(f 89.8

<sup>(</sup>b) Indexes of grocery and meat store sales have been revised from January, 1936.

Beginning with September, 1939, the index of grocery and meat store sales was constructed from returns submitted by all the larger chain store companies and by 1,200 independent stores which reported sales figures for corresponding months of this year and last. Indexes for earlier months of 1939 were computed from chain figures only. The introduction of the results for independent stores permits a more accurate comparison between September of this year and last but prevents a legitimate comparison between September and August of 1939.

<sup>(</sup>d) Revised to census trend.

<sup>(</sup>f) Final figures.

#### INDEX NUMBERS OF RETAIL SALES - (AVERAGE FOR 1930 - 100)

A. Unadjusted. B. Corrected for Number of Business Days. C. Adjusted for Number of Business Days and Seasonal Variations

Year and Month		Hardware		Music	and Radi	o(d)	Res	taurants (	a)		Variety	
	A	В	С	A	В	С	Λ	В	C	A	В	1 C
November, 1929	123.0	121.2	121,2	186.7	183.7	119.3	104.2	104.3	108,6	1100	1300	3300
November, 1930	99.1	101.5	101.5	138.5	141.7	92.0	86.2	87.7	91.4	118.9	112.0 98.7	110.9
November, 1931	79.9	81.8	81.8	108.6	11) .1	72.1	68.9	70.3	73.8	94.5	97.7	97.7 96.8
November, 1932	57.4	56.5	56.5	65,8	64.7	42.8	55.0	55.8	58.1	78.7	79.1	78.3
November, 1933	57.2	56.4	56.4	59-3	58.3	40.8	53.0	53.7	55.9	77.2	77.3	76.5
November, 1934	72.0	70.9	70,9	69.6	68.5	48.6	57.2	57.8	60.2	83.9	83.7	82.9
November, 1935	72.4	71.4	71.4	76.7	75.5	53.5	62.0	62.0	64.6	91.3	86.1	85.2
November, 1936	79.2	80.9	80.9	81.8	83.7	67.0	63.1	64,8	67.5	90.5	93.7	92.7
November, 1937	83.4	81.8	81.8	83.5	82.2	55.8	65.9	66.8	69.6	94.5	95.0	94.1
November, 1938	89.7	88.1	88,1	70.3	69.2	55.4	60.7	61.5	64.1	92.7	93.3	92.3
November, 1939	89.0	87.6	87.6	80.2	78.9	63.1	62.8	63.7	66.4	102.0	102.2	101.2
1938												
December	92.6	90.9	81.2	87.0	85.6	62.0	64.8	62.8	61.6	188.0	176.7	88.3
1939												
January	51.5	52.7	95.8	49.4	50.5	64.0	56.2	55.9	60,1	59.6	61.7	97.9
February	45.5	48.5	86.7	45.1	48.1	60.9	51.6	56.1	58.4	60.3	64.3	89.3
March	58.5	55.5	79.2	52.2	49.4	61.0	59.6	58.3	60.1	69.2	67.3	84.1
April	78.5	83.7	80.4	59.0	62.9	67.6	58.6	59.6	59.0	86.8	87.0	94.6
May	111.2	109.4	80.5	77.8	76.5	67.1	63.1	61.9	61.9	91.6	92.2	92.2
June	104.2	102.6	86.2	61.2	60.2	66.2(f)	57.3	57.9	57.3	98.6	98.4	95.6
July	96.1	98.4	89.4	53.4	54.6	70.1	60.4	59.5	57.7	91.8	95.0	95.0
August	99.7	94.4	91.7(f)	56.5	53.5	69.5	63.9	62.7	59.1	85.1	83.0	90.2
September	110.2	112.8	94.0	76.1	77.9	65.4	65.4	65.5	62.3	96.9	93.8	96.7(f)
October	101.9	104.3	90.7	82.9	84.9	67.3	64.9	64.6	64.6(f)	101.2	104.7	104.7
November	89.0	87.6	87.6	80.2	78.9	63.1	62.8	63.7	66.4	102.0	102.2	101.2

<sup>(</sup>d) Revised to census trend.

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<sup>(</sup>f) Final figures.

Year and Month	CANADA	Maritime	Quebec	Ontario	Prairie	British		
		Provinces			Provinces	Columbia		
707/	10/	Men's Cloth		c)				
November, 1936	126.1	116.2	123.5	129.8	129.3	112.2		
November, 1937	129.5	119.8	121.0	130.5	147.0	122.7		
November, 1938	121.1	111.9	111.5	119.3	149.2	110.3		
November, 1939	129.3	140.5	117.4	132.1	146.7	113.3		
1939	300 7	771 0	371. 3	00 3	03.1	04.4		
June	102.3	114.8	114.1	98.1	91.4 76.7	96,6		
July	79.8		83.9	73.8	65.6	87.5		
August	71.8	89.1	72.7	67.4	144.9	87.6		
September	115.5(f)	104.4	114.2	110.5	191.3	110.8		
October	134.2	140.5	117.4	132.1	146.7			
November	129.3	140.5	TT ( • 1	132.1	140.1	113.3		
% Change, November, 1939	+ 6.8	+25.6	+ 5.3	+10.7	- 1.7	+ 2.7		
November, 1938	+ 0.0	729.0	, 2.0	1.0.	- 1.1			
% Change,								
JanNov., 1939	(e)	+ 0.6	- 1.5	- 0.3	+ 1.9	+ 3.4		
JanNov., 1938	(6)	1 0.0	- 1.0)	- 0.)	1 107	7.4		
dai1140v., 1770								
		Women's Cl	othing Store	S				
November, 1936	106.8	109.0	100.8	112.1	103.9	100.0		
November, 1937	114.4	122.2	104.8	120.1	115.1	102.8		
November, 1938	111.7	117.1	99.5	112.5	125.5	103.3		
November, 1939	118.4	147.1	107.8	122.3	123.7	107.8		
1939						THE PARTY		
June	104.7	134.5	112.2	100.0	95.3	108.8		
July	80.1	96.5	81.7	76.0	81.6	87.7		
August	68.8	93.1	63.4	64.9	73.8	85.7		
September	110.4(f)	108.2	102.7	111.0	118.8	117.2		
October	131.1	137.0	118.8	131.4	152.3	129.3		
November	118.4	147.1	107.8	122.3	123.7	107.8		
% Change,			The state of the s					
November, 1939	+ 6.0	+25.6	+ 8.3	+ 8.7	- 1.4	+ 4.4		
November, 1938								
% Change,								
JanNov., 1939	- 0.3	+ 1.9	- 2.4	+ 0.5	+ 1.5	+ 4.1		
JanNov., 1938								
		Grocery and	Meat Stores	(b)				
Novomber, 1936	95.4	(a)	92.7	97.1	91.6	102.9		
November, 1937	105.2	(a)	102.1	106.7	104.4	110.5		
November, 1938	103.4	(a)	106.4	106.0	94.4	92.3		
November, 1939	111.8	(a)	109:3	113.4	114.5	107.8		
1939				THE REAL PROPERTY.				
June	129.4	(a)	129.6	125.7	136.8	136.7		
July	105.4	(a)	99.6	104.1	118.2	109.9		
August	109.8	(a)	100.1	106.7	135.2	121.7		
September	123.7	(a)	117.6	122.0	143.1	124.2		
October	109.5(f)	(a)	109.6	108.0	115.4	107.5		
November	111.8	(a)	109.3	113.4	114.5	107.8		
% Change,						I I I I I I I I I I I I I I I I I I I		
November, 1939	+ 8:2	(a)	+ 2.7	+ 7.0	+21.3	+16:8		
November, 1938								
% Change,	1.56	(-)	160	+ 4.8	+ 6.9	+ 2.7		
JanNov., 1939	+ 5.6	(a)	+ 6.9	+ 4.0	+ 0.9	1 6.1		
JanNov., 1938								
(a) Figures for the	Maritime Pr	ovinces are	withheld to	avoid disc]	losing indivi	dual opera-		

(a) Figures for the Maritime Provinces are withheld to avoid disclosing individual operations. (b) Beginning with September, 1939, the index of grocery and meat store sales was constructed from returns submitted by all the larger chain store companies and by 1,200 independent stores which reported sales figures for corresponding months of this year and last. Indexes for earlier months of 1939 were computed from chain figures only. The introduction of the results for independent stores permits a more accurate comparison between September of this year and last but prevents a legitimate comparison between September and August of 1939. (c) Includes men's furnishings. (f) Final figures.

Year and Nonth	CANADA	l'aritime Provinces	Quebec	Ontario	Prairie	British				
		,			Provinces	Columbia				
Department Stores										
November, 1936 November, 1937	114.2	114.3	111.5	119.0	114.2	103.5				
November, 1937	122.3	119.8	119.7	120.7	129.6	116.4				
November, 1939	125.3	108.3	120.4	118.6	131.2	108.4				
1939		171.7	129.0	126.9	125.2	112.3				
June	100.7	111.2	114.9	102.6	07.7	100.0				
July	76.2	86.4	77.2	71.9	87.7	102.0				
August	81.7	85.3	84.2	78.7	77.9	88.3				
September	119.3(f)	101.6	125.1	119.1	120.6	120.1				
October	134.4	125.2	128.1	122.3	161.9	122.3				
% Change,	125.3	131.9	129.0	126.9	125.2	112.3				
November, 1939										
November, 1938	+ 4.0	+21.8	+ .7.1	+ 7.0	- 4.6	+ 3.6				
% Change,										
JanNov., 1939	+ 2.2	. 7 5								
JanNov., 1938	7 6.6	+ 3.5	+ 1.7	+ 2.0	+ 3.9	+ 1.8				
					1					
11 10 10 10 10 10 10 10 10 10 10 10 10 1			ty Stores							
November, 1936	100.6	101.5	96.3	100.4	110.7	100.0				
November, 1937 November, 1938	105.0	113.0	101.3	105.0	108.2	105.6				
November, 1939	103.0	105.1	107.1	99.8	107.8	108.2				
1939	110.0	118.7	115.9	109.4	117.8	115.2				
June	109.5	114.3	126.0	104.2	06.7	207 1				
July	102.0	103.1	114.6	95.2	96.3 98.4	103.4				
August	94.5	98.3	103.1	88.0	88.4	106.2				
September	107.7(f)	110.2	118.7	100.9	106.5	111.3				
October	112.4	111.6	118.7	106.9	121.4	111.7				
% Change,	113.3	118.7	115.9	109.4	117.8	115.2				
November, 1939										
November, 1938	+10,0	+12.9	+ 8.2	+ 9.6	+ 9.3	+ 6.5				
%.Change,										
JanNov., 1939	+ 2.5	+ 0.8								
JanNov., 1938		T 0.0	+ 4.4	+ 0.6	- 1.3	+ 3.4				
		Drug	Stores							
November, 1936	99.1	97.0	102.8	99.0	97.3	96.5				
November, 1937	104.5	103.4	107.8	106.0	97.7	103.3				
November, 1938	103.5	99.4	107.7	103.3	102.0	101.3				
November, 1939	109.2	111.8	112.1	108.5	110.1	102.3				
June	102.6	103.8	107 0	107.5						
July	103.3	105.7	103.7	103.2	98.7	103.9				
August	103.2	110.1	103.8	103.4	101.3	106.0				
September	108.3(f)	107.7	104.9	105.9	116.7	109.7				
October	111.3	108.5	113.5	105.2	124.0	112.6				
November % Change,	109.2	111.8	112.1	108.5	110.1	102.3				
November, 1939	+ 5.6	.30 =								
November, 1938	7.0	+12.5	+ 4.1	+ 5.0	+ 7.9	+-1.0				
% Change,		17 7 7 7				•				
JanNov., 1939	+ 1.6	+ 2.7	+ 3.4	+ 0.3	+ 3.5	(0)				
JanNov., 1938					7.5	(e)				
/ \ \ a:										
10101-111										

<sup>(</sup>e) Change is less than 0.1 per cent. (f) Final figures.

## Department Store Sales in Canada, by Selected Departments November, 1938 and November, 1939

(Based on sales of 17 firms)

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		November 1938	November 1939	% Change 1939/38
		read to 1 th Advisor Provider attack them is the Profession Association (i.e. although		
	TOTAL SALES, ALL DEPARTMENTS	21,673,219	22,363,049	+ 3.2
1.	Women's dresses, coats and suits	2,095,674	2,252,675	+ 7.5
2.	Girls' and infants' wear	853,497	811,872	- 4.9
3.	Hosiery and gloves	1,129,162	1,105,938	- 2.1
4.	Lingerie and corsets	988_960	1,010,869	+ 2.2
5.	Millinery	247,949	255,517	+ 3.1
6.	Women's and children's apparel (Total, 1-5)	5.315, প্রার	5,436,871	+ 2.3
7.	Men's and boys' clothing and furnishings	3,008,559	3,080,995	+ 2.4
8.	Drugs and toilet articles and preparations.	5814,1409	592,102	+ 1.3
9.	Piece goods	1,569,566	1,691,364	+ 7.8
10.	Smallwares	881,571	942,017	+ 6.9
11.	Food and kindred products	1,794,352	1,805,557	+ 0.7
12.	Furniture (including mattresses, springs) .	873,983	998,940	+14.3
13.	Home furnishings	1,270,753	1,449,141	+14.0
14.	Household appliances and electrical supplies	527:324	583,497	+10.7
15.	Hardware and kitchen utensils	543,949	607,649	+11.7
16.	Radios, musical instruments and supplies	1,05,273	391 <b>,</b> 967	- 3.3
17.	Shoes and other footwear	1,860,278	1,684,038	- 9.5
18.	Stationery, books and magazines	465,149	447,838	- 3.7
19.	All other departments, total	2,572,911	2,650,073	+ 3.0



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