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MONTHLY INDEXES OF RETAIL SALES

IN

CANADA

DECEMBER 1939

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## MONTHLY INDEXES OF RETAIL SALES, DECEMBER, 1939

Extent of the brisk Christmas buying in December, 1939 is reflected in retail trade statistics for that month, dollar volume of sales for twelve kinds of retail business for which figures are available averaging 38 per cent higher than in November and 9 per cent above the level of December, 1938. The general index of sales, unadjusted for number of business days or for seasonal variations and on the base 1930 equals 100, stands at 122.2 for December, 1939, 88.6 for November, 1939 and 112.6 for December, 1938. Retail sales in December, 1939 reached the highest peak recorded for any month in the past nine years; they were slightly lower than in December, 1930 when the index stood at 125.5 .

The 9 per cent increase compared with December, 1938 , is a continuation of gains recorded in corresponding-month comparisons for the preceding four months. The marked gain from November brought the underlying trond in retail purchasing back to a level approximatoly equal to that rocorded in the first months of the war; the general index, adjusted both for number of business days and for normal seasonal variations, stands at 87.5 for December, 1939, 83.3 for November, 88.6 for October and 87.6 for September.

Average monthly sales during 1939 were 3 per cont higher than in 1938, nino of the twelve lines of business reporting an incruase. Comparison of rotail sales indexes for the past year shows that salcs during each of the first four months lagged behind figures for the corresponding months of 1938. A series of increases then began in May which, except for a slight lapse in July, continued throughout the remainder of the year, and at a generally increasing rate. The most pronounced gain recorded during 1939 was that for September, when uncertainty attendant upon the beginning of the war caused abnormal purchasing with a gain of 12 per cent in salos over September, 1938.

Sales of boot and shoe stores showed the greatest improvement during Decomber, with a gain of 16 per cent over salos in the same month of 1938. This was not sufficient, however, to outweigh a long sorics of declines recorded in carlicr months, with the result that cumulative figures for the yoar wore 2 por cent below corresponding figures for 1938. Furniture store salos gained 15 per cent over December, 1938, while sales for the year were 4 per cent above 1938. Hardware store sales increased 11 per cont in December and were up 1 per cent on the ycar, while sales of music and radio stores increased 5 poi cunt over December, 1938 , and $a$ por cent in the annual comparison. Although restaurant receipts and candy store sales wore up 6 and 5 por cont respectively over December, 1938, average monthly sales for these groups during the year 1939 fell off 2 and 1 por cent below corresponding figures for 1938.

Sales for Docember, 1939, were highor than for December, 1938, in 211 sections of the country for those lines of businass for which rugional figures are available. Gains reported for the Maritime Provincos, however, averaged somewhat higher than those for other regions. Increasos in the Prairic Provinces were, in most cases, slightly higher than those reportud in Ontario and Quebec, viere increases were closely related to the increases recorded for the Crnada totals. Smaller than average gains were roported in British Columbia.

Sales of departmont stores were up 9 per cont for December and 3 por cent for the yoar. December sales in the llaritime Provinces were 25 per cent higher, while in Queboc, Ontario and the Prairie Provinces ains of between 9 and 10 per cent were roported. The increase in British Columbia was 2 per cent over December, 1938. Annual increases ranging from 2 por cort in British Columbis to 7 per cent in the faritime Provinces were recorded in all regions of the country.

Sales of a representative number of jewellery stores in Canada were 24 per cent higher in December, 1939, than in the same month of 1938.

Increases in sales of variuty stores in Canada amounted to 10 per cent ovor Docember, 1938, and 4 per cent over annual totals for 1938. Gains rocordod by the varlous noonomic divisions ovor Decomber, 1938, were as follows: 14 per cent for the Maritime Provinces, 11 per cent for Quebec, 10 per cent for the Prairie Provinces, and 8 per cent for both Ontario and British Columbia. Gains in amunl avorages over 1938 rangod from 1 por cent in the Prairic Provinces to 5 per cent in Quebec.

Drug storo sales in Canada were up 8 per cent ovor Docomber, 1938, and 2 per cont ovor the year 1938. In the laritime Frovinces, salos increased 21 per cont ovor Decomber of the previous year, other ineruasos being 11 per cont in the Prairie Provinces, 8 por cont in quebee, and 6 por cent in both Ontario and British Columbia. Annual averages wore from 1 to 5 por cont highor.

Sales of men's clothing storus increasud 9 per cent over Ducember, 1938, while annual salos for 1939 wero 1 per cont highor than sales in the provious year. An increase of 22 per cont was recorded in tho Naritime provincos over December, 1938, while salos in the Prairie Provinces cained 15 per cont in the same comparisoh. Other incroases recordod over Decumber, 1938, were as follows: ? per cont in Ontario and British Columbia and 4 per cont in Quebec. Increases recorded by the various rogions over annual totals for 1938 were 4 per cent in tho Maritime Provinces, Prairie Provinces and British Columbia, and 1 por cont in Ontario. Sales in Quabec during 1939 were 1 pur cent lower than in 1938.

Much the same trend prevailed in the results for women's clothing as that obtaining in the comparisons for mon's clothing, with sales 8 por cont higher than in Dooombor, 1938, and 1 pur cent above the annual avurage for 1938. Increases in various rogions of the country were as follows: 18 per cent in the laritime Provinces, 10 por cent in the Prairie Provinces and Ontario, 8 per cont in Queboc and British Columbia. Gains ovor annual figures for 1938 were 4 por cont in tho Maritime Provincos and British Columbia, 3 per cent in the Prairie Provinces and 2 por cont in Ontario. Sales in Quebec wore 1 per cont bolow figures for 1938.

Sales of grocery and muat storos incruased 6 per cont both for Deomber and also for the year. Decomber salus in the Prairia Provincos were 20 per oent above sales for Docember, 1938, while in British Columbia the increase was 19 per cent. Gains of 4 per cont in Ontario and 3 per cent in Quobec wore also recorded. Annual avoragos showod gains within a narrow range -- botwoen 4 por cent in British Columbia and 8 per cent in the Prairio Provincos.

Tho summary of department storo sales by dopartments, contained on Pago 8 of this bulletin, shows that sales of 16 firms reporting figures on this basis incroasod 10 per cent over December, 1938. Substantial gains in salos of household linos were an outstanding foature, with gains of 19 per cent in furnituro, 16 por ocnt in hardware, 15 per cent in home furnishings, 13 per cont in radios and musical instruments, and 11 per cent in houschold appliances being reportod. Salos of men's and womon's clothing each showed improvement of 11 por cunt, while salus of shous and other footwoar advanced 18 per cent. There was an increase of 13 per cent in salos of piece goods, while smallware and drug departments showod gains of 8 and 7 per cent respectivoly. The only decline reported was in sales of food departments where sales fell off $\frac{1}{2}$ of one por oont.

Comparison of Retail Sales in Canada, for 1938 and 1939, by Kinds of Business

| Kind of Business | December, 1939+ or - por centcompared with |  |  | Cumulative <br> Indexes |
| :---: | :---: | :---: | :---: | :---: |
|  | Docerabor | Desermber | Novomber | Jan.-Dec., 1939 |
|  | 1930 | 1938 | 1939 | Jan.-Doc. 1938 |
| General Index. | - 2.6 | + 8.5 | + 37.9 | + 3.2 |
| Boots and Shoes | - 7.9 | + 15.5 | + 78.4 | - 1.7 |
| Candy ........................ | - 29.5 | + 4.7 | +134.5 | - 1.2 |
| Mon's Clothing | + 25.5 | + 8.7 | + 39.7 | + 1.1 |
| Women's Clothing | - 22.2 | + 8.1 | +43.0 | + 0.7 |
| Dopartmontal .... | - 0.6 | + 9.4 | + 52.2 | $+3.3$ |
| Drugs ..... | + 12.5 | + 8.1 | + 34.3 | +2.3 |
| Furniture.. | - 1.7 | + 15.4 | + 26.0 | + 4.0 |
| Grocorios and Hoats | + 2.6 | + 6.3 | + 21.6 | + 5.7 |
| Hardware ... | - 6.2 | + 11.2 | + 15.1 | + 1.0 |
| Music and Radio | - 47.1 | + 5.3 | $+14.9$ | + 2.1 |
| Restaurant | - 27.6 | + 5.7 | + 8.6 | - 2.2 |
| Varioty ...................... | +11.1 | $\begin{array}{r} \\ +\quad 9.9 \\ \hline\end{array}$ | +102.5 | + 3.7 |

A. Unadjusted. B. Corrected for Number of Business Days.
C. Adjusted for IFumber of Business Days and Seasonal Variations.

| Year and Month | General Index(d) |  |  | Boots and Shoes |  |  | Candy (h) |  |  | n's | Clothing (c)(d) |  | Vomen's Clothing(d) |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | A | B | C | A | B | C | A | B | C | A | T | C | A | B | C |
| December, 1929 | 138.5 | 142.8 | 107.4 | 155.6 | 160.7 | 114.8 | 201.5 | 206.7 | 111.1 | 127.3 | 132.8 | 103.8 | 172.1 | 179.6 | 97.1 |
| December, 1930. | 125.5 | 125.8 | 94.6 | 130.9 | 131.9 | 94.2 | 162.0 | 161.0 | 86.6 | 112.9 | 114.1 | 89.1 | 154.4 | 156.0 | 84.3 |
| December, 1931. | 110.3 | 110.2 | 80.5 | 123.9 | 124.9 | 89.2 | 154.6 | 153.0 | 82.3 | 94.7 | 95.7 | 74.8 | 140.2 | 141.7 | 76.6 |
| December, 1932. | 89.9 | 85.2 | 62.2 | 102.7 | 96.7 | 69.0 | 131.4 | 123.0 | 66.1 | 84.1 | 78.8 | 61.6 | 131.1 | 122.8 | 66.4 |
| December, 1933. | 88.4 | 86.6 | 63.2 | 96.1 | 93.1 | 65.1 | 112.1 | 107.9 | 58.0 | 77.5 | 74.8 | 58.4 | 129.2 | 124.7 | 67.4 |
| December, 1934. | 95.1 | 94.2 | 68.8 | 121.5 | 117.0 | 78.0 | 115.4 | 112.0 | 60.2 | 99.8 | 98.1 | 76.6 | 128.1 | 126.0 | 68.1 |
| December, 1935. | 98.6 | 101.7 | 74.2 | 117.2 | 121.0 | 77.5 | 116.8 | 119.7 | 64.3 | 106.7 | 111.3 | 74.2 | 130.1 | 135.8 | 73.4 |
| December, 1936. | 108.3 | 108.3 | 79.1 | 110.6 | 111.5 | 69.7 | 114.7 | 113.5 | 61.0 | 132.2 | 133.6 | 80.5 | 108.7 | 109.8 | 70.8 |
| December, 1937. | 115.6 | 118.5 | 86.5 | 129.2 | 137.3 | 85.8 | 113.1 | 120.6 | 64.8 | 137.9 | 143.9 | 86.7 | 111.4 | 116.2 | 75.0 |
| December, 1938. | 112.6 | 106.9 | 78.0 | 104.4 | 98.3 | 61.5 | 109.1 | 104.8 | 56.3 | 130.3 | 122.0 | 73.5 | 111.1 | 104.0 | 67.1 |
| December, 1939. | 122.2 | 119.9 | 87.5 | 120.6 | 117.2 | 73.2 | 114.2 | 113.2 | 60.9 | 141.7 | 136.7 | 82.4 | 120.1 | 115.9 | 74.8 |
| $\frac{1939}{\text { Janu }}$ | 62.3 | 64.1 | 78.2 | 38.5 | 40.0 | 74.0 | 37.5 | 38.5 | 53.5 | 55.1 | 57.0 | 80.3 | 48.5 | 50.2 | 76.0 |
| February | 61.5 | 65.7 | 75.5 | 32.5 | 34.6 | 64.0 | 50.0 | 54.3 | 54.3 | 44.7 | 47.7 | 75.7 | 40.3 | 42.9 | 72.7 |
| March .. | 72.9 | 70.1 | 76.2 | 48.8 | 47.4 | 55.1 | 43.8 | 43.5 | 51.1 | 55.5 | 53.3 | 66.6 | 59.7 | 57.4 | 66.0 |
| April .......... | 81.7 | 83.7 | 79.0 | 82.4 | 82.6 | 77.2 | 78.8 | 78.6 | 60.5 | 79.9 | 81.4 | 74.7 | 89.4 | 91.0 | 71.7 |
| May ............. | 84.8 | 84.9 | 80.9 | 85.9 | 86.4 | 70.2 | 54.0 | 53.8 | 54.9 | 75.0 | 75.8 | 73.6 | 74.4 | 75.2 | 70.2 |
| June .......... | 86.6 | 85.9 | 85.0 | 107.5 | 107.3 | 74.5 | 42.8 | 43.5 | 56.4 | 80.7 | 80.0 | 75.5 | 74.6 | 73.9 | 65.4 |
| July ........... | 71.5 | 73.6 | 83.6 | 69.8 | 72.0 | 76.6 | 43.8 | 42.6 | 50.7 | 62.9 | 65.4 | 80.8 | 57.0 | 59.3 | 69.8 |
| August ......... | 73.4 | 71.2 | 81.8 | 53.7 | 52.5 | 69.1 | 47.2 | 46.7 | 49.7 | 56.7 | 55.1 | 75.4 | 49.0 | 47.6 | 68.0 |
| September ...... | 91.1 | 89.4 | 87.6(r) | 89.5 | 87.0 | 84.4 | 49.8 | 48.1 | 51.7 | 91.1 | 87.9 | 87.9 | 78.6 | 75.8 | 78.2 |
| October ........ | 92.1 | 94.8 | 88.6 | 74.6 | 77.5 | 79.9 | 51.6 | 52.9 | 55.7 | 105.7 | 109.4 | 87.5(f) | 93.3 | 96.5 | 78.5 (f) |
| November | 88.6 | 88.3 | 83.3 | 67.6 | 67.7 | 66.4(f) | 48.7 | 49.6 | $57.7\left(\mathrm{f}^{\prime}\right)$ | 101.4 | 101.3 | 82.4 | 84.0 | 83.9 | 75.5 |
| December | 122.2 | 119.9 | 87.5 | 120.6 | 117.2 | 73.2 | 114.2 | 113.2 | 60.9 | 141.7 | 136.7 | 82.4 | 120.1 | 115.9 | 74.8 |

(c) Includes men's furnishings.
(d) Revised to census trend.
(f) Final figures.
(h) Candy indexes are based largely upon returns from retail candy chains.
A. Unacjusted. .. Corracter for Numbor of Tusiness Dars.
C. Adjusted ior Tuber of Business Days and Seasonal Variations.

(b) Indexes of grocery and meat store salus have bocn rovisod from January, 1936.
loginning with Sottember, 1939, the iniex of grocery and meat store sales was constructed from returns submitted oy all the larger chain store corpuius and by l,200 indepondont stores which reportud sales figures for corrosponding months of this year and last. Indexes Eoi earlicr months of 1939 wero computed from chain ficuies cnly. The introduction of the results for independent stores permits a more
a) Roviser to donsus trond.
()) Roviser, to consus trond.
$\therefore$ ) Final figuros.
i. Unadjusted. B. Corrected for Iumber of Business Days.
C. Adjusted for Iumber of Business Days and Seasonal Variations

| Year and Month | Hardware |  |  |  |  |  | Festaurants(d) |  |  | Variety |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | A | B | C | A | B | C | A | B | C | A | B ${ }^{\text {a }}$ | C |
| December, 1929 ... | 134.7 | 138.0 | 123.2 | 194.7 | 199.2 | 117.9 | 111.7 | 111.0 | 108.8 | 194.2 | 200.8 | 108.5 |
| December, 1930 ... | 109.8 | 108.2 | 96.6 | 173.2 | 170.4 | 100.8 | 94.6 | 92.8 | 91.0 | 186.0 | 187.8 | 101.5 |
| December, $1931 . .$. | 91.7 | 90.4 | 80.7 | 107.7 | 106.0 | 63.5 | 78.9 | 77.4 | 75.9 | 180.4 | 181.4 | 98.1 |
| December, 1932 ... | 59.1 | 58.2 | 52.0 | 69.3 | 68.2 | 42.1 | 62.0 | 60.1 | 58.9 | 147.7 | 138.6 | 74.9 |
| December, 1933 ... | 63.1 | 64.7 | 57.7 | 63.4 | 64.9 | 41.1 | 56.4 | 55.3 | 54.2 | 145.2 | 140.5 | 76.0 |
| December, 1934 ... | 77.6 | 79.5 | 71.0 | 77.5 | 79.3 | 50.2 | 60.1 | 59.2 | 58.0 | 159.6 | 155.1 | 83.8 |
| December, 1935 ... | 79.6 | 81.5 | 72.8 | 78.2 | 80.0 | 50.6 | 65.4 | 65.0 | 63.7 | 164.0 | 169.7 | 84.9 |
| December, 1936 ... | 86.4 | 84.8 | 75.7 | 94.5 | 93.0 | 67.4 | 71.5 | 70.2 | 68.8 | 183.0 | 184.1 | 92.0 |
| December, 1937 ... | 92.1 | 90.5 | 80.8 | 90.9 | 89.4 | 64.8 | 68.4 | 66.9 | 65.6 | 188.2 | 200.4 | 100.2 |
| December, 1938 ... | 92.6 | 90.9 | 81.2 | 87.0 | 85.6 | 62.0 | 64.8 | 62.8 | 61.6 | 188.0 | 176.7 | 88.3 |
| December, 1939 ... | 103.0 | 105.4 | 94.1 | 91.6 | 93.7 | 67.9 | 68.5 | 67.2 | 65.9 | 206.6 | 200.0 | 100.0 |
| $1939$ |  |  |  |  |  |  |  |  |  |  |  |  |
| January ........ | 51.5 | 52.7 | 95.8 | 49.4 | 50.5 | 64.0 | 56.2 | 55.9 | 60.1 | 59.6 | 61.7 | 97.9 |
| February ....... | 45.5 | 48.5 | 86.7 | 45.1 | 48.1 | 60.9 | 51.6 | 56.1 | 58.4 | 60.3 | 64.3 | 89.3 |
| March .... | 58.5 | 55.5 | 79.2 | 52.2 | 49.4 | 61.0 | 59.6 | 58.3 | 60.1 | 69.2 | 67.3 | 84.1 |
| April .......... | 78.5 | 83.7 | 80.4 | 59.0 | 62.9 | 67.6 | 58.6 | 59.6 | 59.0 | 86.8 | 87.0 | 94.6 |
| May . ............ | 111.2 | 109.4 | 80.5 | 77.8 | 76.5 | 67.1 | 63.1 | 61.9 | 61.9 | 91.6 | 92.2 | 92.2 |
| June ........... | 104.2 | 102.6 | 86.2 | 61.2 | 60.2 | 66.2 | 57.3 | 57.9 | 57.3 | 98.6 | 98.4 | 95.6 |
| July ........... | 96.1 | 98.4 | 89.4 | 53.4 | 54.6 | 70.1 | 60.4 | 59.5 | 57.7 | 91.8 | 95.0 | 95.0 |
| August ......... | 99.7 | 94.4 | 91.7 | 56.5 | 53.5 | 69.5 | 63.9 | 62.7 | 59.1 | 85.1 | 83.0 | 90.2 |
| September ...... | 110.2 | 112.8 | 94.0 | 76.4 | 78.2 | 65.7 | 65.4 | 65.5 | 62.3 | 96.9 | 93.8 | 96.7 |
| October | 102.2 | 104.5 | 90.9(f) | 82.1 | 84.0 | $66.7(\mathrm{f})$ | 64.9 | 64.6 | 64.6(f) | 101.1 | 104.6 | 104.6 |
| November | 89.5 | 88.1 | 88.1 | 79.7 | 78.4 | 62.7 | 63.1 | 63.9 | 66.6 | 102.0 | 102.3 | $101.3(\mathrm{f})$ |
| December . | 103.0 | 105.4 | 94.1 | 91.6 | 93.7 | 67.9 | 68.5 | 67.2 | 65.9 | 206.6 | 200.0 | 100.0 |

(d) Revised to census trend.
(f) Final figures.

| Year and bionth | CANADA | $\begin{aligned} & \text { Maritime } \\ & \text { Provinces } \end{aligned}$ | Quebec | Ontario | Prairie <br> Provinces | British Columbia |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Docember 1936 Men's Clothing Stores(c) |  |  |  |  |  |  |
| Docember, 1936. | 167.5 | 177.9 | 151.8 | 174.5 | 150.4 | 182.1 |
| Decomber, 1937 .. | 174.8 | 187.8 | 164.9 | 131.3 | 150.8 | 189.9 |
| Decomber, 1938 .. | 165.3 | 175.8 | 114. 3 | 174.1 | 151.1 | 174.3 |
| $\begin{aligned} & \text { December, } 1939 \text {.. } \\ & 1939 \end{aligned}$ | 179.6 | 214.2 | 150.7 | 189.5 | 173.9 | 189.7 |
| July ........... | 79.8 | 98.8 | 33.9 |  |  |  |
| August ......... | 71.8 | 89.1 | 72.7 | 73.8 67.4 | $\begin{aligned} & 76.7 \\ & 65.6 \end{aligned}$ | 87.5 87.6 |
| September ..... | 115.5 | 104.4 | 114.2 | 110.5 | 14.9 | 110.7 |
| October . ...... | 134.0(f) | 122.2 | 11.4 .4 | 131.5 | 192.4 | 126.1 |
| November | 128.5 | 142.6 | 11.7 .2 | 130.1 | 147.4 | 112.1 |
| \% Change, | 179.6 | 214.2 | 150.7 | 189.5 | 173.9 | 189.7 |
| Deoember, 1939 December, 1938 | $+8.7$ | +21.8 | $+4.4$ | + 8.8 | +15.1 | + 8.8 |
| \% Change, <br> Jan.-Dec., 1939 |  |  |  |  |  |  |
| Jan.-Dec., 1938 | + 1.1 | + 3.9 | - 0.8 | + 0.8 | + 3.6 | $+4.1$ |

V'omen's Clothing Stores

| December, 1935.. | 152.6 | (156.8 | 142.0 | 160.7 | 126.9 | 148.2 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| December, 1937 .. | 156.4 | 189.8 | 143.6 | 164.3 | 145.7 | 148.2 |
| December, 1938 .. | 156.0 | 179.7 | 138.0 | 161.8 | 155.0 | 14.7 |
| December, 1939 .. | 168.7 | 211.7 | 149.5 | 177.3 | 170.9 | 157.0 |
| $\frac{1939}{\text { Junly } . . . ~}$ | 80.1 |  |  | 17.3 |  |  |
| August | 68.8 | 93.5 |  | 76.0 | 81.6 | 87.7 |
| Septermber . .... | 110.4 | 108.2 | 102.7 | 64.9 | 73.8 | 85.7 |
| October | 131.0(f) | 136.9 | $102 \cdot$ | 111.0 | 118.8 | 117.1 |
| November | 117.9 |  | 119.2 | 131.3 | 151.5 | 129.3 |
| December . | 168.7 | $\underline{-411.7}$ | 107.4 | 122.2 | 122.9 | 106.2 |
| \% Change, |  | 211.7 | 149.5 | 177.3 | 170.9 | 157.0 |
| December, 1939 | + 8.1 | +17.8 | $+8.3$ | + 9.6 | $+10.3$ | + 7.5 |
| \% Change, |  |  |  |  |  |  |
| Jan.-Dec., 1539 | + 0.7 |  |  |  |  |  |
| Jan.-Dec., 1938 | $+0.7$ | + 3.9 | - 1.2 | + 1.8 | + 2.5 | $+4.3$ |

Grocery and Meat Stores (b)

| December, 1936 .. | 115.2 | (a) | eat St | 117.9 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| December, 1937 .. | 131.3 | (a) | 126.7 | 133.8 | 127.5 | 129.1 |
| Decomber, 1938 .. | 128.1 | (a) | 131.9 | 134.9 | 108.4 | 141.7 |
| December, 1939 .. | 136.2 | (a) | 135.7 | 139.7 | 130.2 | 128.7 |
| 1939 |  |  |  |  | 130.2 | 12.7 |
| July .......... | 105.4 | (a) | 99.6 | 104.1 | 118.2 | 109.9 |
| August . . . . . . | 109.8 | (a) | 100.1 | 106.7 | 135.2 | 121.7 |
| September ..... | 123.7 | (a) | 117.6 | 122.0 | 143.1 | 121.2 |
| October | 109.5(f) | (a) | 109.6 | 108.0 | 115.4 | 107.5 |
| November | 112.0 | (a) | 109.3 | 113.8 | 114.5 | 107.8 |
| December | 136.2 | (a) | 135.7 | 139.7 | 130.2 | 128.7 |
| \% Change, |  |  | $135 \cdot 1$ | 139.7 | 130.2 | 128.7 |
| December, 1939 |  |  |  |  |  |  |
| December, 1938 | + 6.3 | (a) | + 2.9 | + 3.6 | +20.1 | +19.1 |
| \% Change, |  |  |  |  |  |  |
| Jan.-Dec., 1939 | + 5.7 |  |  |  |  |  |
| Jan.-Dec., 1938 | + $5 \cdot 7$ | (a) | + 6.5 | $+4.7$ | +8.1 | $+4.1$ |

(a) Figures for the Faritime Provinces are withheld to avoid disclosing individual operations. (b) Beginning with September, 1939, the index of grocery and meat store sales was constructed from returns submitted by all the larger chain store companies and by 1,200 independent stores which reported sales figures for corresponding months of this year and last. Indexes for earlier months of 1939 were computod from chain figures only. The introduction of the results for independent stores parmits a more accurate comparison betweon September of this year and last but prevents a legitimate comparison between September and August of 1939. (c) Includes men's furnishings. (f) Final figures.

|  |  |  |  |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| Year and Yonth | CANADA | Provitime |  |  |  |


| December, 1936 .. | 169.9 | 176.6 | 171.6 | 177.5 | 160.5 | 162.0 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| December, 1937 .. | 178.0 | 186.9 | 189.0 | 185.8 | 161.2 | 172.2 |
| December, 1938 .. | 175.1 | 172.0 | 189.9 | 178.2 | 163.0 | 174.5 |
| Decomber, 1939 .. | 191.7 | 241.8 | 207.7 | 195.9 | 178.4 | 177.1 |
| 1939 |  |  |  |  |  |  |
| July | 76.2 | 86.4 | 77.2 | 71.9 | 74.0 | 88.3 |
| August | 81.7 | 85.3 | 84.2 | 78.7 | 77.9 | 95.4 |
| September | 119.3 | 101.6 | 125.1 | 119.1 | 120.6 | 120.1 |
| October. | 134.4(5) | 125.2 | 128.1 | 122.3 | 161.9 | 122.6 |
| November | 126.0 | 131.9 | 128.5 | 126.2 | 128.7 | 112.6 |
| December | 191.7 | 214.8 | 207.7 | 195.9 | 178.4 | 177.1 |
| \% Change, <br> December, 1939 <br> December, 1938 | $+9.4$ | +24.9 | +9.4 | + 9.9 | $+9.4$ | + 1.5 |
| \% Change, <br> Jan.-Dec., <br> Jan.-Dec., | + 3.3 | - 6.6 | + 2.8 | + 3.1 | + 4.9 | + 1.8 |

Variety Stores


Drug Stores

| December, 1936 .. | 130.7 | 145.0 | 119.4 | 129.8 | 135.9 | 139.1 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| December, 1937 .. | 138.3 | 157.0 | 128.5 | 139.4 | 134.8 | 146.4 |
| December, 1938 .. | 136.0 | 136.9 | 125.9 | 137.0 | 141.6 | 141.0 |
| Docember, 1939 .. | 147.0 | 165.6 | 135.8 | 144.8 | 156.4 | 149.9 |
| 1939 |  |  |  |  |  |  |
| July .......... | 103.3 | 105.7 | 103.0 | 103.4 | 101.3 | 106.0 |
| August . ....... | 103.2 | 110.1 | 103.8 | 102.0 | 100.4 | 109.7 |
| September ..... | 108.3(1) | 107.7 | 104.9 | 105.9 | 116.7 | 112.6 |
| October . | 111.1 | 108.5 | 113.0 | 105.1 | 123.7 | 116.4 |
| November . | 109.5 | 110.8 | 114.2 | 108.5 | 109.2 | 103.5 |
| December . ..... | 147.0 | 165.6 | 135.8 | 144.8 | 156.4 | 119.9 |
| \% Change, $\frac{\text { December, } 1939}{\text { December, } 1938}$ | + 8.1 | $+21.0$ | + 7.9 | + 5.7 | $+10.5$ | +6.3 |
| Change, $\frac{\text { Jan.-Dec. }, 1939}{\text { Jan.-Dec. } 1938}$ | + 2.3 | + 4.6 | + 3.9 | + 0.9 | + 4.2 | + 0.7 |

(f) Final figures.
(Based on sales of 16 firms)

|  | $\begin{gathered} \hline \text { Decomber } \\ 1938 \\ \hline \end{gathered}$ | $\begin{gathered} \text { December } \\ 1939 \end{gathered}$ | $\begin{aligned} & \text { \% Change } \\ & 1939 / 38 \\ & \hline \end{aligned}$ |
| :---: | :---: | :---: | :---: |
| TOTAL SALES, ALL DEPARTMEITS | $\$$ $32,632,174$ | 35.804.912 | +9.7 |
| 1. Women's Dresses, coats and suits | 2,268,574 | 2,576,079 | + 13.6 |
| 2. Girls' and infants ' woar | 1,156,810 | 1,265,046 | + 9.4 |
| 3. Hosiery and gloves ............................. | 1.907.530 | 2,111,350 | + 7.3 |
| 4. Lingerie and corsets | 1,706,798 | 1,909,302 | + 11.9 |
| 5. Millinery ... | 232,030 | 253,436 | $+9.2$ |
| 6. Women's and children's apparel - (Total, 1-5) | 7,331,742 | 8,115,233 | $+10.7$ |
| 7. Men's and boys' clothing and furnishings .... | 4,405,874 | 4,905,814 | $+11.3$ |
| 8. Drugs and toilet articles and preparations | 1,374,940 | 1,464,713 | + 6.5 |
| 9. Piece goods | 1,773,603 | 2,007,432 | + 13.2 |
| 10. Smallwares | 1,558,757 | 1,684,865 | + 8.1 |
| 11. Food and kindred products | 2,524,156 | 2,512,602 | $-0.5$ |
| 12. Furniture (including mattresses, springs) | 992,021 | 1,175,349 | + 18.5 |
| 13. Home furnishings | 1,605,436 | 1,852,473 | + 15.4 |
| 14. Household appliances and electrical supplies if | 634,491 | 703,992 | + 11.0 |
| 15. Hardware and kitchen utensils | 710,983 | 821,526 | + 15.5 |
| 16. Radios, musical instruments and supplies | 557,708 | 631,858 | $+13.3$ |
| 17. Shoes and other footwear | 2,272,306 | 2,685,916 | + 18.2 |
| 18. Stationery, books and magazines | 1,268,316 | 1,308,510 | + 3.2 |
| 19. All other departments, total | 5,621,841 | 5,934,629 | + 5.6 |




