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DOMINION BUREAU OF STATISTICS

INTERNAL TRADE BRANCH

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MONTHLY INDEXES OF RETAIL SALES

IN

CANADA

JULY 1939

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OTTAWA

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DEPARTMENT OF TRADE AND COMMERCE
DOMINION BUREAU OF STATISTICS
INTERNAL TRADE BRANCH
OTTAWA, CANADA

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MONTHLY INDEXES OF RETAIL SALES IN CANADA, JULY, 1939

Although retail sales in Canada fell off seasonally in July, the underlying trend in consumer purchasing remains well maintained, both in comparison with the immediately preceding months and also in comparison with the level obtaining a year ago. July sales for twelve lines of trade for which figures are available averaged only 0.4 per cent below the corresponding month of 1938. Four of the twelve groups averaged higher than last July while eight registered declines. The general index, unadjusted for number of business days or seasonal variations, stands at 71.1 for July, 1939, 71.7 for July, 1938 and 86.6 for June, 1939.

Occurrence of the Dominion Day holiday on Saturday this year and the consequent transference of at least part of the usual week-end business from July to June was a factor affecting the comparison of sales for July of this year and last. A comparison based not on monthly totals but on average daily sales, and in which account is taken not only of differences in the actual number of business days but also of differences in sales importance of different days of the week, indicates a four per cent increase in July of this year over last. Nine of the twelve groups registered increases in average daily sales and only three recorded decreases.

After adjusting both for differences in number of business days and also for the usual seasonal movements, the general index of sales stands at 83.5 for July, 1939, slightly below the 85.1 recorded for June but still considerably higher than indexes for earlier months of this year.

Monthly sales for department stores advanced 1 per cent over July of last year. Hardware, furniture and music and radio were other groups reporting increases, with gains of 2, 5 and 6 per cent respectively. Boot and shoe store sales decreased 5 per cent; men's clothing store sales, 3 per cent, and women's clothing store sales, 1 per cent below July, 1938. Groceries and meats and drugs were each 1 per cent lower, while restaurant receipts declined 3 per cent below last July and candy sales fell off 10 per cent. Variety store sales were only $\frac{1}{2}$ of one per cent below sales in July, 1938.

Department store sales showed improvement, increases being recorded in all economic divisions with the exception of British Columbia, where sales decreased 3 per cent below July, 1938. Gains were 6 per cent in both the Maritime Provinces and Quebec, while advances of 1 per cent occurred in both Ontario and the Prairie Provinces.

Variety store sales were higher in Quebec and British Columbia, where gains of 7 and 1 per cent respectively were recorded. Declines in the other divisions were as follows: 7 per cent in the Prairie Provinces, 5 per cent in the Maritime Provinces and 4 per cent in Ontario.

Drug store sales held close to the level of July last year in all sections of the country. Quebec sales were 2 per cent higher, while practically no change was recorded in the Maritime Provinces. A decrease of 1 per cent occurred in British Columbia, while declines of 2 per cent were reported for Ontario and the Prairie Provinces.

Declines reported for Ontario and Quebec in sales of both men's and women's clothing stores were principally responsible for the declines recorded for the Dominion as a whole.

Although grocery and meat store sales in Canada decreased 1 per cent below July, 1938, increases were apparent in all divisions except Ontario, where sales dropped 4 per cent.

Ottawa Department Store Sales

Sales of department stores in Ottawa only averaged 0.4 per cent higher in July of this year than last. June sales were down 3.7 per cent from last year while May sales were up by 9.7 per cent.

Jewellery Store Sales

Monthly returns from a representative number of jewellery stores are now available. Results for July indicate an increase of 2 per cent above the corresponding month last year.

Department Store Sales by Departments

Due to incomplete coverage of reporting firms it is necessary to withhold publication of the table showing comparison of sales of department stores by departments for July of this year and last. This table will appear in the August issue of the report. It will be sent as soon as available to individual firms upon request.

Comparison of Retail Sales in Canada, for 1938 and 1939

by Kinds of Business

Kind of Business	July, 1939 + or - p.c. compared with			Cumulative Indexes
	July 1930	July 1938	June 1939	Jan.-July, 1939 Jan.-July, 1938
General Index	- 21.8	- 0.4	- 17.6	- 0.4
Boots and Shoes	- 26.7	- 4.8	- 34.6	- 5.9
Candy	- 49.6	- 9.9	+ 2.1	- 3.7
Men's Clothing	- 27.4	- 2.8	- 21.6	- 6.2
Women's Clothing	- 41.1	- 1.4	- 23.0	- 4.4
Departmental	- 30.9	+ 1.4	- 24.2	- 1.9
Drugs	- 12.8	- 1.0	+ 0.8	+ 2.3
Furniture	- 12.8	+ 5.3	- 23.7	- 1.8
Groceries and Meats ...	- 14.1	- 1.0	- 19.1	+ 3.4
Hardware	- 4.2	+ 2.3	- 7.1	- 3.6
Music and Radio	- 8.9	+ 6.1	- 15.6	- 1.8
Restaurant	- 41.8	- 3.0	+ 5.9	- 5.0
Variety	- 4.4	- 0.5	- 7.0	(a)

(a) Change is less than 0.1 per cent.

INDEX NUMBERS OF RETAIL SALES - (AVERAGE FOR 1930 = 100)

A. Unadjusted. B. Corrected for Number of Business Days.
C. Adjusted for Number of Business Days and Seasonal Variations.

Year and Month	General Index(1)			Boots and Shoes			Candy(3)			Men's Clothing(1)(2)			Women's Clothing(1)		
	A	B	C	A	B	C	A	B	C	A	B	C	A	B	C
July, 1929	104.2	104.0	115.5	117.2	118.2	112.5	104.9	104.3	122.7	100.0	100.3	118.0	110.0	110.3	118.6
July, 1930	91.3	90.6	100.7	96.9	96.9	92.3	86.7	85.9	101.1	86.9	86.8	102.1	97.5	97.4	104.7
July, 1931	81.2	80.1	91.1	93.0	92.7	88.3	70.4	69.2	81.4	71.7	71.1	83.6	78.5	77.8	83.7
July, 1932	65.1	64.0	72.8	82.6	80.1	77.0	63.2	61.0	71.7	57.7	56.5	66.5	62.8	61.5	66.1
July, 1933	60.2	61.9	70.3	69.7	71.6	70.2	50.0	48.5	57.1	50.4	52.4	61.6	56.8	59.0	63.4
July, 1934	62.1	63.8	72.5	68.6	71.1	71.8	46.8	47.9	56.4	57.0	59.0	69.4	60.7	62.8	67.5
July, 1935	64.3	64.1	72.9	70.0	70.6	73.5	44.0	43.8	52.1	62.8	63.0	74.1	63.0	63.2	68.0
July, 1936	68.6	67.7	76.9	69.5	69.3	73.7	49.9	49.1	58.0	63.7	63.1	77.9	60.9	60.4	71.1
July, 1937	77.6	74.0	84.1	81.0	76.3	81.2	50.8	47.5	56.6	74.4	70.2	86.7	67.1	63.3	74.5
July, 1938	71.7	70.6	80.3	74.6	72.4	77.0	48.5	46.7	55.6	64.9	63.6	78.5	58.2	57.0	67.1
July, 1939	71.4	73.5	83.5	71.0	73.2	77.9	43.7	42.5	50.6	63.1	65.6	81.0	57.4	59.6	70.2
<u>1938</u>															
August	70.1	68.3	78.5	53.3	52.1	68.6	47.9	47.6	50.6	56.7	55.5	76.0	51.4	50.3	71.9
September	81.1	82.4	80.8	80.4	82.8	80.3	51.8	52.4	56.3	78.6	79.7	79.7	68.7	69.7	71.9
October	87.0	86.1	80.5	76.6	74.3	76.6	52.9	51.3	54.0	94.8	92.9	74.3	87.4	85.6	69.6
November	83.8	83.9	79.1	75.1	75.7	74.2	44.6	45.5	53.0	95.5	95.7	77.8	79.5	79.7	71.8
December	112.6	106.9	78.0	104.4	98.3	61.5	109.1	104.8	56.3	130.3	122.0	73.5	111.1	104.0	67.1
<u>1939</u>															
January	62.3	64.1	78.2	38.5	40.0	74.0	37.5	38.5	53.5	55.1	57.0	80.3	48.5	50.2	76.0
February	61.5	65.7	75.5	32.5	34.6	64.0	50.0	54.3	54.3	44.7	47.7	75.7	40.3	42.9	72.7
March	72.9	70.1	76.2	48.8	47.4	55.1	43.8	43.5	51.1	55.5	53.3	66.6	59.7	57.4	66.0
April	81.7	83.7	77.0(f)	82.4	82.6	77.2	78.8	78.6	60.5	79.9	81.4	74.7(f)	89.4	91.0	71.7
May	84.7	84.9	80.8	85.9	86.4	70.2(f)	54.0	53.8	54.9	75.0	75.8	73.6	74.4	75.2	70.2(f)
June	86.6	85.9	85.0	108.6	108.4	75.3	42.8	43.5	56.4(f)	80.5	79.8	75.3	74.5	73.8	65.4
July	71.4	73.5	83.5	71.0	73.2	77.9	43.7	42.5	50.6	63.1	65.6	81.0	57.4	59.6	70.2

(1) Revised to census trend.

(2) Includes men's furnishings.

(3) Candy indexes are based largely upon returns from retail candy chains.

(f) Final figures.

INDEX NUMBERS OF RETAIL SALES - (AVERAGE FOR 1930 = 100)

A. Unadjusted. B. Corrected for Number of Business Days.
C. Adjusted for Number of Business Days and Seasonal Variations.

Year and Month	Departmental			Drugs (1)			Furniture			Groceries and Meats (2)		
	A	B	C	A	B	C	A	B	C	A	B	C
July, 1929	91.9	91.1	113.8	106.8	105.4	108.7	102.6	101.7	145.3	106.2	107.1	109.3
July, 1930	83.1	82.0	102.5	99.0	97.1	100.1	70.3	69.6	99.4	96.6	96.7	98.6
July, 1931	71.7	70.5	88.2	90.5	88.5	91.2	58.7	58.1	83.0	90.4	89.4	91.2
July, 1932	54.5	55.0	68.8	79.1	77.1	79.5	40.0	40.0	55.6	75.9	73.3	74.8
July, 1933	52.8	54.2	67.7	72.8	71.7	73.9	41.5	42.5	56.0	68.9	71.8	73.2
July, 1934	54.2	55.6	69.5	74.6	75.1	77.4	50.0	51.3	65.8	67.9	70.4	71.8
July, 1935	55.4	54.9	72.2	77.3	76.3	78.7	55.5	54.9	70.4	69.2	69.7	71.1
July, 1936	57.7	56.8	74.7	81.7	79.9	83.2	62.5	61.8	79.3	75.4	74.7	76.2
July, 1937	62.6	60.9	80.1	89.7	85.8	89.4	75.1	72.7	93.2	88.6	82.7	84.4
July, 1938	56.6	57.3	75.3	87.2	85.0	88.5	58.2	58.3	74.7	83.8	81.1	82.8
July, 1939	57.4	58.9	77.6	86.3	84.9	88.4	61.3	63.0	80.7	83.0	86.5	88.3
<u>1938</u>												
August	62.4	59.8	74.7	88.2	87.1	88.9	74.8	71.6	71.6	76.0	75.3	81.8
September	78.4	79.9	76.8	89.7	90.6	83.8	85.2	87.4	72.9	84.8	85.7	85.7
October	87.9	88.9	77.3	94.2	92.7	90.9	93.8	94.0	83.9	86.3	83.6	83.6
November	90.4	89.6	78.6	86.3	87.4	87.4	83.2	82.4	81.5	82.0	82.8	83.7
December	131.5	127.4	78.6	113.4	108.4	87.4	96.9	93.8	84.5	101.6	93.7	84.4
<u>1939</u>												
January	54.2	55.7	75.2	83.2	83.8	90.1	48.6	49.9	75.6	78.0	81.1	84.4
February	54.2	57.7	72.2	82.2	89.3	91.1	60.0	64.0	77.1	80.0	85.2	86.9
March	65.6	62.4	71.7	91.0	89.0	91.8	65.5	62.8	72.2	92.4	89.1	91.9
April	74.0	77.9	75.7	89.0	89.9	91.7(f)	82.0	85.2	72.9	92.6	93.1	87.9(f)
May	77.4	76.7	75.2(f)	88.8	87.7	91.4	100.1	99.2	78.8(f)	91.9	93.6	90.9
June	75.7	74.4	72.3	85.6	86.5	90.1	80.3	79.6	80.4	102.6	101.6	101.6
July	57.4	58.9	77.6	86.3	84.9	88.4	61.3	63.0	80.7	83.0	86.5	88.3

(1) Revised to census trend.

(2) Indexes of grocery and meat store sales have been revised from January, 1936.

(f) Final figures.

INDEX NUMBERS OF RETAIL SALES - (AVERAGE FOR 1930 = 100)

A. Unadjusted. B. Corrected for Number of Business Days.
C. Adjusted for Number of Business Days and Seasonal Variations.

Year and Month	Hardware			Music and Radio(1)			Restaurants(1)			Variety		
	A	B	C	A	B	C	A	B	C	A	B	C
July, 1929	119.4	117.6	121.2	82.0	80.7	134.5	123.8	121.5	118.0	122.1	122.8	122.8
July, 1930	99.5	98.0	101.1	57.1	56.2	93.7	105.1	103.1	100.1	95.9	96.0	96.0
July, 1931	86.2	85.0	86.7	52.1	51.3	84.1	86.9	85.0	82.5	91.9	91.7	91.7
July, 1932	62.8	64.4	65.0	31.0	31.7	50.3	62.1	60.9	59.1	83.5	81.1	81.1
July, 1933	61.3	62.8	61.6	32.0	32.7	50.3	55.9	55.0	53.4	76.1	78.7	78.7
July, 1934	71.8	73.6	70.1	34.2	35.0	53.8	58.7	58.3	56.6	79.2	81.9	81.9
July, 1935	78.1	76.9	71.9	38.0	37.4	57.5	60.1	59.0	57.3	82.8	83.3	83.3
July, 1936	83.2	81.7	74.3	48.8	48.0	61.5	66.6	65.1	63.2	88.8	88.7	88.7
July, 1937	96.5	94.7	86.1	56.0	55.1	70.6	67.7	65.6	63.7	101.7	95.9	95.9
July, 1938	93.2	95.2	86.5	49.0	50.1	64.2	63.1	61.9	60.1	92.2	89.6	89.6
July, 1939	95.3	97.6	88.7	52.0	53.2	68.2	61.2	60.3	58.5	91.7	94.9	94.9
<u>1938</u>												
August	96.2	91.0	88.3	53.9	51.1	66.4	66.5	65.2	61.5	81.8	80.1	87.1
September	97.9	100.0	83.3	73.5	75.2	63.2	63.6	64.3	61.2	88.8	91.2	94.0
October	100.8	103.0	89.5	79.1	80.9	64.2	62.3	61.3	61.3	98.8	96.0	96.0
November	89.7	88.1	88.1	70.3	69.2	55.4	60.7	61.5	64.1	92.7	93.3	92.3
December	92.6	90.9	81.2	87.0	85.6	62.0	64.8	62.8	61.6	188.0	176.7	88.3
<u>1939</u>												
January	51.5	52.7	95.8	49.4	50.6	64.0	56.2	55.9	60.1	59.6	61.7	97.9
February	45.5	48.5	86.7	45.1	48.1	60.9	51.6	56.1	58.4	60.3	64.3	89.3
March	58.5	55.5	79.2(f)	52.2	49.4	61.0	59.6	58.3	60.1	69.2	67.3	84.1
April	79.0	84.2	81.0	59.0	62.9	67.6(f)	58.6	59.6	59.0	86.8	87.0	94.6
May	109.6	107.9	79.3	78.2	77.0	67.5	63.7	62.5	62.5	91.6	92.2	92.2
June	102.6	100.9	84.8	61.6	60.6	66.6	57.8	58.4	57.8(f)	98.6	98.4	95.6(f)
July	95.3	97.6	88.7	52.0	53.2	68.2	61.2	60.3	58.5	91.7	94.9	94.9

(1) Revised to census trend.

(f) Final figures.

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UNADJUSTED INDEX NUMBERS OF RETAIL SALES--(AVERAGE FOR 1936 = 100)

Year and Month	CANADA	Maritime Provinces	Quebec	Ontario	Prairie Provinces	British Columbia
Men's Clothing Stores(x)						
July, 1936	80.7	95.1	87.9	78.0	73.8	82.9
July, 1937	94.3	117.6	104.6	92.0	79.0	95.9
July, 1938	82.3	95.1	87.3	79.4	77.9	83.7
July, 1939	80.0	99.1	85.2	73.8	76.5	87.1
1939						
February	56.7	58.9	53.8	59.3	50.2	59.4
March	70.3	68.6	68.6	69.4	76.0	73.0
April	101.3(f)	100.1	100.3	102.5	105.1	92.8
May	95.1	101.3	106.7	89.1	89.8	95.8
June	102.1	114.5	113.5	98.0	90.8	96.4
July	80.0	99.1	85.2	73.8	76.5	87.1
% Change,						
July, 1939	- 2.8	+ 4.2	- 2.4	- 7.1	- 1.8	+ 4.1
July, 1938						
% Change,						
Jan.-July, 1939 ..	- 6.2	- 8.8	- 7.3	- 7.4	- 4.5	- 0.2
Jan.-July, 1938						
Women's Clothing Stores						
July, 1936	85.5	87.0	86.9	82.8	84.7	93.3
July, 1937	94.2	109.7	97.9	91.7	83.9	103.6
July, 1938	81.8	97.4	82.1	78.1	81.1	87.3
July, 1939	80.6	97.6	79.3	76.7	83.5	92.8
1939						
February	56.5	56.8	57.0	56.2	54.0	60.9
March	83.8	76.9	75.7	82.7	92.9	102.7
April	125.5	123.2	123.3	125.4	126.4	132.1
May	104.5(f)	130.7	111.4	97.1	100.7	117.1
June	104.7	134.5	111.7	100.2	95.6	108.8
July	80.6	97.6	79.3	76.7	83.5	92.8
% Change,						
July, 1939	- 1.4	+ 0.2	- 3.4	- 1.8	+ 3.0	+ 6.3
July, 1938						
% Change,						
Jan.-July, 1939 ..	- 4.4	- 3.9	- 7.1	- 4.4	- 2.6	+ 3.6
Jan.-July, 1938						
Grocery and Meat Stores						
July, 1936	95.1	(a)	89.7	96.3	102.3	96.7
July, 1937	111.8	(a)	101.5	112.5	128.0	120.4
July, 1938	105.7	(a)	98.2	108.3	113.8	106.5
July, 1939	104.6	(a)	99.6	103.6	116.5	109.9
1939						
February	100.9	(a)	109.1	104.1	81.0	84.5
March	116.5	(a)	128.0	119.3	92.5	96.6
April	116.7(f)	(a)	125.7	119.5	97.3	98.9
May	115.9	(a)	119.4	116.7	109.5	108.8
June	129.4	(a)	129.6	125.7	136.8	136.7
July	104.6	(a)	99.6	103.6	116.5	109.9
% Change,						
July, 1939	- 1.0	(a)	+ 1.4	- 4.3	+ 2.4	+ 3.2
July, 1938						
% Change,						
Jan.-July, 1939 ..	+ 3.4	(a)	+ 7.1	+ 3.2	- 0.3	- 4.4
Jan.-July, 1938						

(a) Figures for the Maritime Provinces are withheld to avoid disclosing individual operations.

(f) Final figures.

(x) Includes men's furnishings.

UNADJUSTED INDEX NUMBERS OF RETAIL SALES--(AVERAGE FOR 1936 = 100)

Year and Month	CANADA	Maritime Provinces	Quebec	Ontario	Prairie Provinces	British Columbia
Department Stores						
July, 1936	76.6	88.1	69.9	75.3	73.9	88.7
July, 1937	83.4	100.6	80.8	80.5	77.8	98.0
July, 1938	75.4	81.9	73.5	71.3	73.5	90.4
July, 1939	76.5	86.9	77.7	72.3	74.2	87.9
1939						
February	72.2	64.2	77.3	72.9	68.6	77.0
March	87.5	72.6	96.7	88.8	82.6	92.6
April	98.7	89.9	108.7	98.8	94.6	101.5
May	103.2(f)	110.0	119.3	103.0	95.6	98.8
June	100.9	111.6	114.9	103.0	87.7	102.0
July	76.5	86.9	77.7	72.3	74.2	87.9
% Change,						
July, 1939	+ 1.4	+ 6.1	+ 5.7	+ 1.4	+ 1.0	- 2.8
July, 1938						
% Change,						
Jan.-July, 1939 ..	- 1.9	- 3.4	- 1.3	- 1.7	- 1.2	- 0.4
Jan.-July, 1938						

Variety Stores						
July, 1936	98.7	103.9	98.9	96.6	101.1	99.7
July, 1937	113.1	124.6	116.8	111.5	107.2	111.8
July, 1938	102.5	107.3	107.9	98.8	105.4	105.6
July, 1939	101.9	101.9	115.2	94.9	98.5	106.2
1939						
February	67.0	62.0	69.6	66.0	61.3	79.3
March	76.9	70.4	83.4	74.5	70.8	87.3
April	96.4	92.1	104.1	93.0	92.6	102.8
May	101.8	97.6	113.7	93.6	98.8	105.0
June	109.5(f)	114.3	126.0	104.2	96.3	103.4
July	101.9	101.9	115.2	94.9	98.5	106.2
% Change,						
July, 1939	- 0.5	- 5.0	+ 6.8	- 3.9	- 6.5	+ 0.6
July, 1938						
% Change,						
Jan.-July, 1939 ..	(a)	- 2.1	+ 2.9	- 2.6	- 4.1	+ 2.4
Jan.-July, 1938						

Drug Stores						
July, 1936	98.0	99.6	94.4	100.8	93.1	99.1
July, 1937	107.6	114.9	105.7	110.8	97.4	109.5
July, 1938	104.6	105.2	101.5	105.9	103.4	106.0
July, 1939	103.5	105.3	103.6	103.7	101.4	105.3
1939						
February	98.6	99.9	111.7	98.3	88.3	91.8
March	109.1	105.1	118.7	109.1	103.2	103.5
April	106.7(f)	104.9	106.7	103.2	118.7	101.7
May	106.5	101.0	110.1	104.8	110.0	105.1
June	102.6	103.4	103.7	103.5	98.6	103.2
July	103.5	105.3	103.6	103.7	101.4	105.3
% Change,						
July, 1939	- 1.0	+ 0.1	+ 2.1	- 2.1	- 1.9	- 0.7
July, 1938						
% Change,						
Jan.-July, 1939 ..	+ 2.3	+ 1.1	+ 4.7	+ 0.7	+ 5.8	- 0.3
Jan.-July, 1938						

(a) Change is less than 0.1 per cent.

(f) Final figures.



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Year	1980	1981	1982	1983	1984	1985
1980	1981	1982	1983	1984	1985	1986
1986	1987	1988	1989	1990	1991	1992
1993	1994	1995	1996	1997	1998	1999
2000	2001	2002	2003	2004	2005	2006
2007	2008	2009	2010	2011	2012	2013
2014	2015	2016	2017	2018	2019	2020