

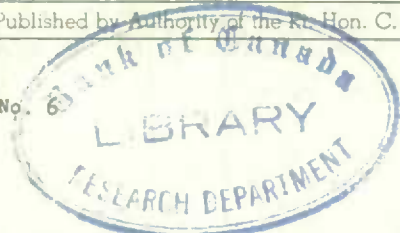


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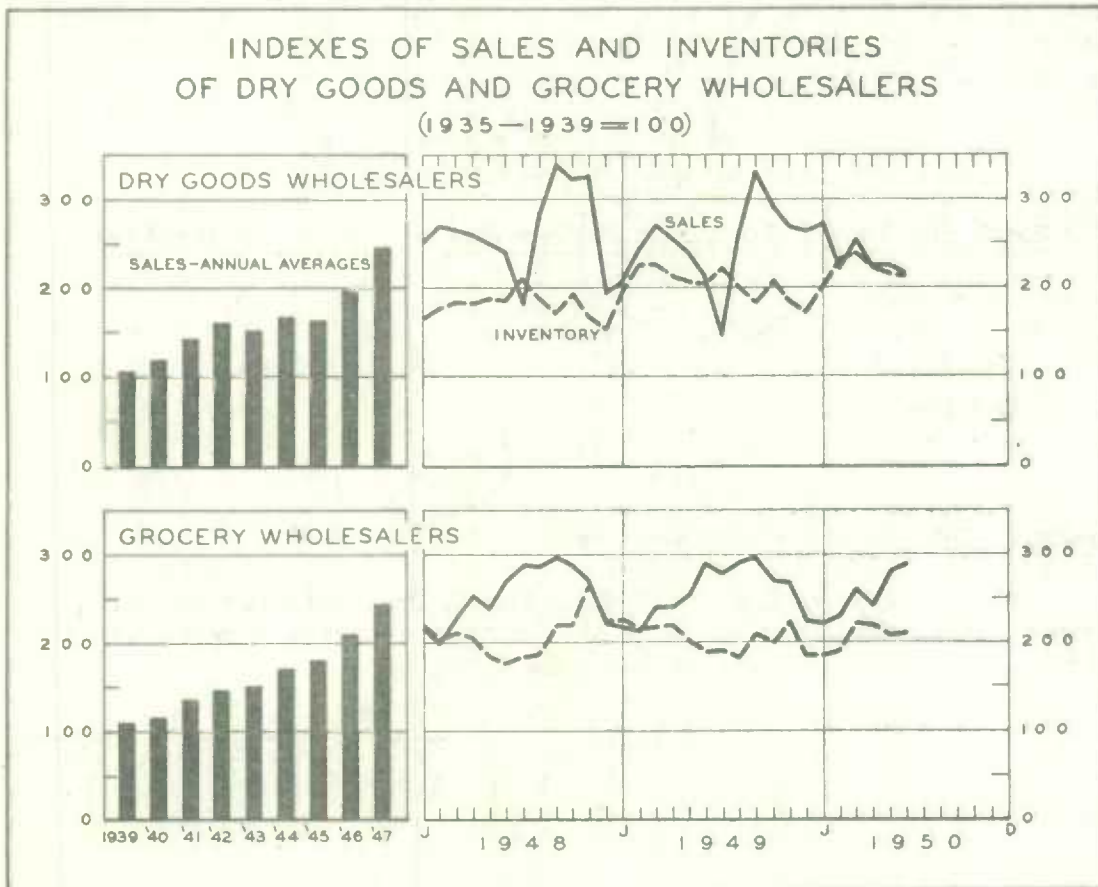
## WHOLESALE TRADE JUNE 1950

Wholesale sales in June 1950 were 5% greater than the dollar volume in June 1949, while cumulative figures for the first six months of 1950 were up 1% over the corresponding period of last year. The general unadjusted index (on the base, average for 1935-1939=100) stood at 325.8 for June 1950, 321.5 for May 1950, and 310.9 for June 1949.

All provinces recorded increases over June a year ago, gains ranging from 1% for the Maritime Provinces and British Columbia to 9% for Quebec.

(continued on page 2)

The following charts, appearing for the first time in this issue, show the trend in sales and inventories, annually from 1939 and monthly for January 1948, for dry goods and grocery wholesalers. These charts are based on index numbers, and do not portray the dollarwise relationship between sales and stocks.



## Sales Trends in Individual Trades

Fruit and vegetable wholesalers' sales advanced 15% over June 1949 to record the largest gain among the nine trades surveyed. Wholesalers of hardware reported sales 9% above the dollar volume for June last year, while increases of 5% were recorded for wholesalers of tobacco and confectionery, footwear, and automotive equipment. Gains of 4% and 2% were registered for drug wholesalers and dry goods wholesalers respectively, while clothing and grocery wholesalers' sales were practically unchanged in volume from June a year ago.

## Stocks

The value of stocks on hand at the end of June 1950 was generally higher than at the same date a year ago, totals for the nine trades exceeding the value of inventories at June 30, 1949 by 10%. Fruit and vegetable dealers and tobacco and confectionery wholesalers registered the largest gains of 46% and 24% respectively.

## Grocery and Dry Goods Inventories

A new feature of these monthly reports is the introduction of a table showing inventories of wholesale grocers and dry goods wholesalers (see below). These were formerly published only in the annual summary bulletin "Wholesale Trade".

Both classes of business show higher inventories at the end of June this year than at the same date a year ago. The downward trend between May and June in dry goods inventories is consistent with the normal seasonal movement.

### Index Numbers of Wholesale Inventories

(Average for 1935-1939 = 100)

<u>Month and Year</u>	<u>Dry Goods Wholesalers</u>	<u>Grocery Wholesalers</u>
June 1947	156.8	185.5
June 1948	184.6	175.7
June 1949	203.4	189.2
May 1950	213.8	207.3
June 1950	209.9	210.6

## Stocks-Sales Ratios in the Grocery Trade

Ratios of stocks at the beginning of June to sales during that month (stocks-sales ratio) for the past three years were as follows: June 1948, 104; June 1949, .99; and June 1950, .96.

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## Percentage Changes in Wholesale Trade

Trade and Region	Percentage Change				INVENTORY June 1950 June 1949
	SALES		INVENTORY		
	(1)	(2)	June 1950 May 1950	Jan.-to- June 1950 Jan.-to- June 1949	
	May 1950 May 1949	June 1950 June 1949	June 1950 May 1950	Jan.-to- June 1950 Jan.-to- June 1949	
Automotive Equipment ...	- 0.6	+ 4.9	+ 4.0	- 2.9	+ 10.1
Maritimes and Quebec .	+13.7	+ 3.9	-16.2	- 1.3	
Ontario .....	+ 3.5	+10.9	+11.1	+ 2.8	
Western Provinces ....	- 8.2	(x)	+ 7.4	- 8.0	
Drugs .....	+ 5.4	+ 3.9	- 9.9	- 0.2	+ 12.4
Maritimes, Que., and Ont.	+ 5.8	+ 4.2	-14.0	+ 0.6	
Western Provinces ....	+ 4.3	+ 3.3	+ 1.5	- 1.9	
Clothing .....	-11.3	- 0.1	+ 6.5	- 9.5	+ 1.9
Quebec .....	- 8.5	-11.4			
Ont. & Western Provinces.	-13.1	+12.7			
Footwear .....	- 5.8	+ 5.0	-18.5	- 6.7	+ 12.9
Maritimes and Quebec ..	+ 2.6	+ 5.1			
Ont. & Western Provinces	-12.8	+ 4.9			
Dry Goods .....	- 6.5	+ 1.8	- 3.9	- 7.9	+ 3.2
Maritimes and Quebec .	- 9.2	+ 1.7	+ 6.9	-10.9	
Ontario .....	- 0.9	- 1.6	-13.5	- 6.5	
Western Provinces ....	- 9.6	+ 6.8	- 9.6	- 4.8	
Fruits and Vegetables ..	+10.4	+14.9	+ 3.3	+ 8.0	+ 45.9
Maritimes and Quebec .	+ 4.3	+37.3	+20.3	+ 8.0	
Ontario .....	+15.1	+12.8	- 3.6	+ 9.8	
Western Provinces ....	+ 8.9	+ 8.9	+ 9.8	+ 9.5	
Groceries .....	+ 9.8	- 0.2	+ 3.2	+ 4.6	+ 11.3
Maritimes .....	+ 7.1	+ 0.1	- 2.3	+ 3.9	
Quebec .....	+12.1	+ 4.6	+ 4.9	+10.4	
Ontario .....	+ 6.4	- 2.3	+ 5.6	+ 2.0	
Prairies .....	+11.0	+ 1.8	+ 0.6	+ 6.9	
British Columbia .....	+15.5	- 3.2	+ 1.8	+ 2.9	
Hardware .....	+ 5.7	+ 8.9	+ 6.1	- 3.2	+ 7.8
Maritimes .....	+11.6	+ 9.7	- 7.3	- 1.6	
Quebec .....	+ 8.1	+12.6	+17.2	- 5.3	
Ontario .....	+ 9.7	+10.6	+ 7.0	+ 0.9	
Western Provinces ....	+ 1.6	+ 6.0	+ 3.1	- 4.8	
Tobacco and Confectionery	+ 6.6	+ 5.7	- 2.7	+ 2.3	+ 23.8
Maritimes and Quebec .	+11.1	+ 2.4	+ 3.0	+ 3.5	
Ontario .....	+ 6.7	+ 4.0	- 9.9	+ 2.6	
Western Provinces ....	+ 4.4	+ 7.8	+ 3.9	+ 1.3	
Wholesale Trade -					
Maritimes .....	+ 8.0	+ 1.3	- 8.7	+ 1.8	
Quebec .....	+ 5.3	+ 9.3	+ 1.7	- 0.1	
Ontario .....	+ 6.7	+ 4.2	- 6.4	+ 1.6	
Prairies .....	+ 4.5	+ 5.7	+ 2.9	+ 1.5	
British Columbia .....	+ 6.7	+ 0.7	+ 2.5	+ 0.3	
	+ 6.0	+ 4.8	+ 1.3	+ 1.1	+ 9.6

(1) Revised. (2) Preliminary. Note: Figures for Newfoundland are not available.  
(x) Unchanged.



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MONTHLY INDEX NUMBERS OF WHOLESALE SALES IN CANADA  
(Average, 1935 - 1939 = 100)

Year and Month	WHOLESALE TRADE						AUTOMOTIVE EQUIPMENT			
	CANADA	Maritimes	Quebec	Ontario	Prairies	British Columbia	CANADA	Maritimes & Quebec	Ontario	Western Provinces
June 1947 .....	267.3	265.9	245.4	272.0	250.6	330.1	370.1	415.6	338.4	390.8
June 1948 .....	290.0	303.9	254.7	300.6	277.4	342.6	379.0	399.0	349.6	408.0
June 1949 .....	310.9	305.1	258.8	325.2	306.8	377.5	415.0	411.8	388.4	450.8
May 1950 .....	321.5	338.7	278.2	362.2	315.3	371.0	418.4	510.6	387.8	419.9
June 1950 .....	325.8	309.1	282.9	338.9	324.3	380.1	435.3	427.9	430.7	450.8

Year and Month	DRUGS			CLOTHING	FOOTWEAR	DRY GOODS			
	CANADA	Maritimes Que. & Ont.	Western Provinces	CANADA	CANADA	CANADA	Maritimes & Quebec	Ontario	Western Provinces
June 1947 .....	230.8	221.3	254.9	210.9	247.5	213.0	230.4	211.5	180.7
June 1948 .....	274.2	258.5	316.1	243.2	218.5	239.2	249.8	240.3	213.4
June 1949 .....	289.0	271.2	337.6	229.3	206.3	212.2	215.6	227.0	180.7
May 1950 .....	333.3	328.6	343.5	215.2	265.8	224.8	205.1	259.0	213.4
June 1950 .....	300.3	282.6	348.7	229.1	216.6	216.0	219.3	224.0	193.0

Year and Month	GROCERIES						FRUITS AND VEGETABLES			
	CANADA	Maritimes	Quebec	Ontario	Prairies	British Columbia	CANADA	Maritimes & Quebec	Ontario	Western Provinces
June 1947 .....	238.8	255.6	213.3	248.1	212.4	300.7	317.3	334.6	306.6	315.9
June 1948 .....	269.4	308.8	224.6	276.4	248.5	331.7	256.1	235.6	281.5	242.0
June 1949 .....	289.9	307.3	234.0	304.9	266.6	375.2	309.4	274.5	307.7	330.8
May 1950 .....	280.3	314.7	233.4	282.0	269.0	356.8	344.0	313.2	359.9	328.2
June 1950 .....	289.3	307.6	244.8	297.9	271.4	363.2	355.5	376.9	347.1	360.2

Year and Month	HARDWARE					TOBACCO AND CONFECTIONERY			
	CANADA	Maritimes	Quebec	Ontario	Western Provinces	CANADA	Maritimes & Quebec	Ontario	Western Provinces
June 1947 .....	322.1	313.7	294.4	345.1	337.5	319.7	332.0	304.3	305.0
June 1948 .....	373.0	348.2	367.1	407.6	373.6	387.2	404.4	367.6	368.7
June 1949 .....	407.7	347.9	375.2	459.8	419.6	405.0	430.7	392.8	374.6
May 1950 .....	418.4	411.6	360.4	475.1	431.4	437.7	428.3	453.3	388.5
June 1950 .....	444.0	381.6	422.5	508.5	444.8	426.1	441.0	408.6	403.8