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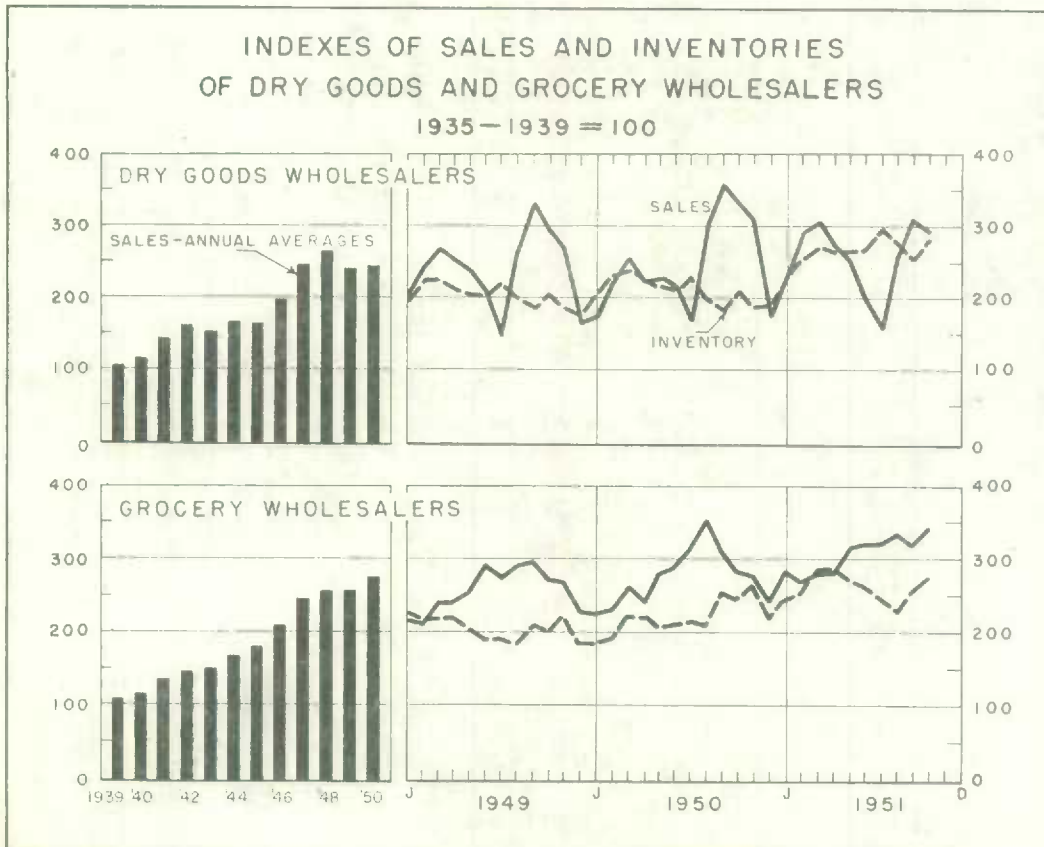
\$1.00 a year



WHOLESALE TRADE

OCTOBER, 1951

The dollar volume of sales in October 1951 was 10.5% higher than in October a year ago. The cumulative figures for the ten months were 10.9% above the sales volume for the same period of 1950.



The results shown in this report are based on returns from some 400 wholesalers distributed over nine trades. They reflect the dollar volume of business and are not adjusted for changes in wholesale prices.

The unadjusted index for the total of the nine trades (average for 1935-1939=100) stood at 375.0 for October 1951 compared with 348.0 for the preceding month and 339.7 for October 1950.

Stocks on hand at the end of October remained at a comparatively high level, 15% above the dollar volume of inventories on hand at October 31, 1950. The greatest gains in inventories over last year were in the auto parts and equipment, clothing and dry goods trades. One trade, drug wholesalers, reported inventories at the end of October slightly below the dollar volume on hand at the same date in 1950.

All trades except clothing, dry goods and footwear showed increased sales volume over October 1950. The greatest advances were in groceries with a 22% increase, drugs 17%, auto parts and equipment 15%, and fruits and vegetables 15%. Clothing wholesalers showed a decline of 15% in dollar volume of sales from October 1950; they also recorded the smallest year-to-date increase over 1950 at 2%. All provinces contributed to the over-all gain in sales volume with **British Columbia showing the greatest advance** in index, from 388.9 in October 1950 to 453.5 in October this year.

Grocery and Dry Goods Wholesalers' Inventories

<u>Month and Year</u>	<u>Index Numbers of Wholesale Inventories</u> (Average for 1935-1939=100)		<u>Stocks/Sales Ratios</u>
	<u>Dry Goods Wholesalers</u>	<u>Grocery Wholesalers</u>	<u>Grocery Wholesalers</u>
October 1948	193.4	218.6	1.00
October 1949	207.7	200.0	1.03
October 1950	213.7	245.0	1.15
September 1951	253.0	255.0	1.06
October 1951	277.6	273.2	.95

Percentage Changes in Wholesale Trade(1)

(Preliminary)

Trade and Region	SALES		INVENTORY
	October 1951 October 1950	Jan.-Oct. 1951 Jan.-Oct. 1950	October 31, 1951 October 31, 1950
<u>WHOLESALE TRADE(1), CANADA</u>	+ 10.5	+ 10.9	+ 14.5
Maritimes	+ 13.7	+ 8.0	
Quebec	+ 5.6	+ 9.1	
Ontario	+ 11.5	+ 11.5	
Prairies	+ 9.3	+ 9.9	
British Columbia	+ 16.6	+ 16.2	
<u>Auto Parts and Equipment</u>	+ 15.3	+ 20.9	+ 33.8
Maritimes and Quebec	+ 6.8	+ 21.6	
Ontario	+ 21.8	+ 21.9	
Western Provinces	+ 12.5	+ 19.9	
<u>Drugs</u>	+ 16.7	+ 13.3	- 0.7
Maritimes, Quebec and Ontario .	+ 17.1	+ 12.6	
Western Provinces	+ 15.7	+ 15.0	
<u>Clothing</u>	- 15.0	+ 2.0	+ 30.5
Quebec	- 7.4		
Ontario and Western Provinces .	- 19.6		
<u>Footwear</u>	- 3.3	+ 18.0	+ 12.8
Maritimes and Quebec	- 11.5		
Ontario and Western Provinces .	+ 3.4		
<u>Dry Goods</u>	- 12.3	+ 4.1	+ 29.9
Maritimes and Quebec	- 13.0	+ 5.4	
Ontario	- 15.2	+ 0.9	
Western Provinces	- 7.3	+ 7.1	
<u>Fruits and Vegetables</u>	+ 15.2	+ 4.7	+ 17.7
Maritimes and Quebec	+ 9.3	+ 4.2	
Ontario	+ 20.2	+ 6.0	
Western Provinces	+ 13.9	+ 3.8	
<u>Groceries</u>	+ 21.5	+ 10.7	+ 1.5
Maritimes	+ 20.5	+ 6.5	
Quebec	+ 17.9	+ 5.3	
Ontario	+ 17.3	+ 9.1	
Prairies	+ 20.4	+ 11.9	
British Columbia	+ 36.4	+ 20.5	
<u>Hardware</u>	+ 0.3	+ 16.5	+ 19.2
Maritimes	+ 0.7	+ 10.0	
Quebec	+ 4.3	+ 17.1	
Ontario	+ 2.4	+ 21.2	
Western Provinces	- 3.0	+ 14.3	
<u>Tobacco and Confectionery</u>	+ 14.5	+ 7.9	+ 7.9
Maritimes and Quebec	+ 17.4	+ 5.0	
Ontario	+ 19.8	+ 13.4	
Western Provinces	+ 8.7	+ 3.8	

(1) Composite of Nine Trades.

NOTE: Figures for Newfoundland are not available.

MONTHLY INDEX NUMBERS OF WHOLESALE SALES IN CANADA
(Average 1935-39=100)

Month and Year	WHOLESALE TRADE						AUTO PARTS AND EQUIPMENT			
	CANADA	Maritimes	Quebec	Ontario	Prairies	British Columbia	CANADA	Maritimes & Quebec	Ontario	Western Provinces
October 1948	319.3	336.1	307.0	307.0	320.3	367.4	489.7	541.9	436.3	486.7
October 1949	314.8	319.6	296.9	305.8	322.2	354.5	505.4	471.5	455.5	529.0
October 1950	339.7	326.0	330.2	332.7	338.0	388.9	529.2	531.4	496.0	518.9
September 1951	348.0	341.3	312.2	346.8	366.4	385.0	595.4	524.5	562.3	628.7
October 1951	375.0	370.7	348.7	371.0	369.4	453.5	610.2	567.5	604.1	583.8
	DRUGS			CLOTHING		FOOTWEAR	DRY GOODS			
	CANADA	Maritimes Que. & Ont.	Western Provinces	CANADA	CANADA	CANADA	Maritimes & Quebec	Ontario	Western Provinces	
October 1948	320.3	313.8	336.3	313.3	393.0	322.2	318.1	334.7	320.4	
October 1949	324.1	313.5	351.1	290.7	374.1	289.7	256.7	306.9	316.2	
October 1950	348.7	336.1	380.9	349.1	429.1	334.3	294.9	372.0	345.3	
September 1951	336.7	342.4	323.7	296.7	432.1	300.8	280.4	306.0	321.3	
October 1951	406.9	393.6	440.7	296.7	414.9	293.2	256.6	315.5	320.1	
	GROCERIES						FRUITS AND VEGETABLES			
	CANADA	Maritimes	Quebec	Ontario	Prairies	British Columbia	CANADA	Maritimes & Quebec	Ontario	Western Provinces
October 1948	287.1	323.5	253.4	286.9	274.3	356.7	227.7	162.4	195.9	300.7
October 1949	269.9	303.8	236.4	270.0	260.6	330.3	243.9	196.8	223.1	289.6
October 1950	282.0	300.5	249.4	284.9	274.9	344.5	234.9	184.2	202.6	295.7
September 1951	318.8	325.4	253.2	314.9	314.6	434.7	270.8	191.2	249.3	361.7
October 1951	342.6	362.1	294.0	334.2	331.0	469.9	270.6	201.3	243.5	336.8
	HARDWARE					TOBACCO AND CONFECTIONERY				
	CANADA	Maritimes	Quebec	Ontario	Western Provinces	CANADA	Maritimes & Quebec	Ontario	Western Provinces	
October 1948	393.0	426.1	383.1	395.6	389.6	382.7	405.2	349.8	365.6	
October 1949	407.9	428.2	386.2	406.7	414.5	391.9	405.2	362.0	374.1	
October 1950	487.4	498.9	475.0	502.3	481.2	397.0	425.5	377.2	362.1	
September 1951	447.5	444.2	482.4	500.4	423.5	379.8	367.0	383.8	363.4	
October 1951	486.9	502.4	495.4	514.4	466.8	454.6	499.5	451.9	393.6	