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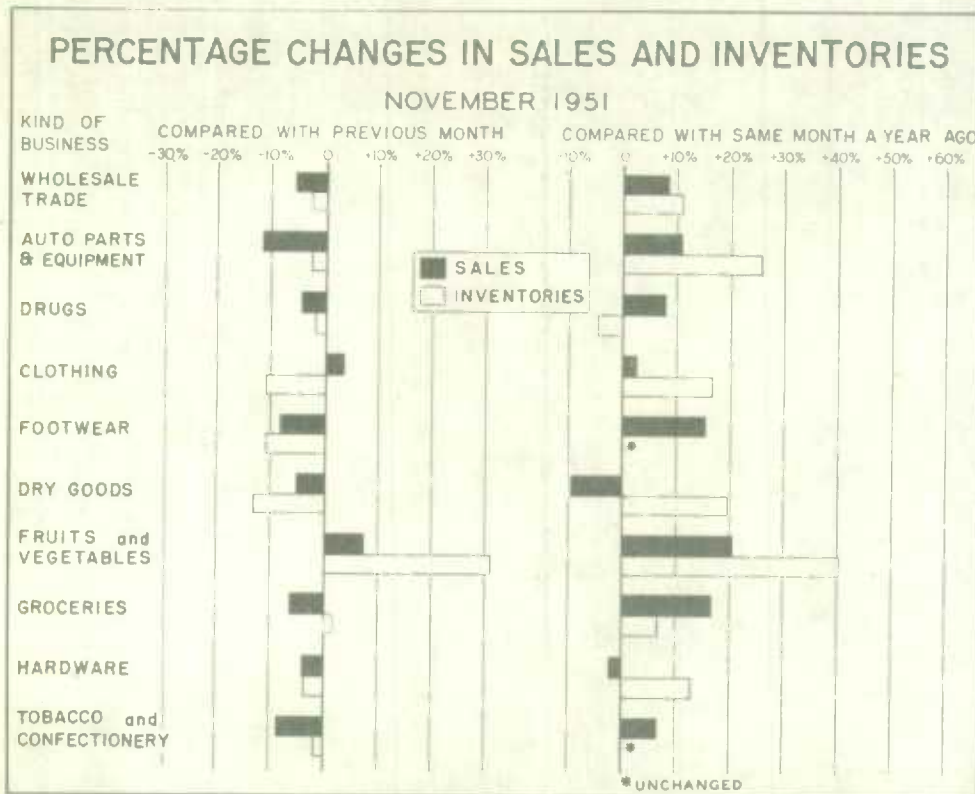
\$1.00 a year



WHOLESALE TRADE NOVEMBER, 1951

The dollar volume of sales in November 1951 was 8% above the 1950 November level, with all regions contributing to the increase. Sales in the Maritime Provinces were 11% above November 1950, and the increases ranged downward to 7% in the Prairies and Quebec. The cumulative figures for the first eleven months of 1951 were 11% above the dollar volume of sales in the same period of 1950.

The results shown in this report are based on returns from about 400 wholesalers distributed over nine trades. They reflect trends in dollar volume of business and are not adjusted for changes in wholesale prices.



The unadjusted index for the total of the nine trades (on the base 1935-1939=100) stood at 354.0 for November 1951 compared with 326.9 for November a year ago and 375.4 for October 1951.

Stocks on hand at the end of November were 11% greater in dollar volume than at the end of November in 1950. Inventories showed the greatest gains in the fruit and vegetable, and the auto parts and equipment trades. The dollar volume of inventory remained unchanged in two trades and was 5% below the level of a year ago in drug wholesalers.

As in the case of inventories, fruit and vegetable wholesalers took the lead in sales increase during November 1951 with a gain of 20%. All trades except two registered increases in sales. Sales of hardware wholesalers were 2% below the November 1950 level and dry goods wholesalers sales, 10% lower in dollar volume.

Grocery and Dry Goods Wholesalers' Inventories

<u>Month and Year</u>	<u>Index Numbers of Wholesale Inventories</u> (Average for 1935-1939=100)		<u>Stocks/Sales Ratios</u>
	<u>Dry Goods Wholesalers</u>	<u>Grocery Wholesalers</u>	<u>Grocery Wholesalers</u>
November 1948	166.2	261.9	1.22
November 1949	183.7	223.4	1.03
November 1950	186.6	263.2	1.20
October 1951	277.4	255.0	.95
November 1951	223.0	280.6	1.10

Percentage Changes in Wholesale Trade(1)
(Preliminary)

Trade and Region	SALES		INVENTORY	
	November 1951 November 1950	Jan.-Nov. 1951 Jan.-Nov. 1950	November 30, 1951 November 30, 1950	
<u>WHOLESALE TRADE(1), CANADA</u>	+ 8.3	+ 10.7		+ 11.2
Maritimes	+ 10.7	+ 8.3		
Quebec	+ 7.3	+ 8.9		
Ontario	+ 9.5	+ 11.3		
Prairies	+ 6.8	+ 9.6		
British Columbia	+ 9.2	+ 15.5		
<u>Auto Parts and Equipment</u>	+ 11.0	+ 19.7		+ 25.7
Maritimes and Quebec	+ 9.0	+ 20.1		
Ontario	+ 15.2	+ 20.9		
Western Provinces	+ 7.7	+ 18.6		
<u>Drugs</u>	+ 7.9	+ 12.7		- 4.8
Maritimes, Quebec and Ontario .	+ 6.9	+ 12.0		
Western Provinces	+ 10.5	+ 14.6		
<u>Clothing</u>	+ 2.4	+ 2.2		+ 16.6
Quebec	+ 22.1			
Ontario and Western Provinces .	- 9.6			
<u>Footwear</u>	+ 15.5	+ 17.8		(x)
Maritimes and Quebec	+ 38.0			
Ontario and Western Provinces .	- 2.7			
<u>Dry Goods</u>	- 9.5	+ 2.5		+ 19.5
Maritimes and Quebec	- 12.3	+ 3.2		
Ontario	- 7.7	(x)		
Western Provinces	- 8.0	+ 5.4		
<u>Fruits and Vegetables</u>	+ 20.4	+ 5.9		+ 40.2
Maritimes and Quebec	+ 15.4	+ 5.0		
Ontario	+ 27.4	+ 7.5		
Western Provinces	+ 16.7	+ 5.0		
<u>Groceries</u>	+ 16.3	+ 11.3		+ 6.6
Maritimes	+ 20.6	+ 7.7		
Quebec	+ 11.3	+ 6.0		
Ontario	+ 15.6	+ 9.7		
Prairies	+ 13.8	+ 12.1		
British Columbia	+ 22.5	+ 20.8		
<u>Hardware</u>	- 2.3	+ 14.4		+ 13.0
Maritimes	- 7.9	+ 8.2		
Quebec	+ 5.8	+ 15.8		
Ontario	- 3.7	+ 18.4		
Western Provinces	- 4.8	+ 12.3		
<u>Tobacco and Confectionery</u>	+ 6.5	+ 7.8		(x)
Maritimes and Quebec	+ 1.2	+ 4.6		
Ontario	+ 13.6	+ 13.3		
Western Provinces	+ 2.3	+ 3.7		

(1) Composite of Nine Trades. (x) Unchanged.
NOTE: Figures for Newfoundland are not available.



MONTHLY INDEX NUMBERS OF WHOLESALE SALES IN CANADA
(Average 1935-39=100)

Month and Year	WHOLESALE TRADE						AUTO PARTS AND EQUIPMENT			
	CANADA	Maritimes	Quebec	Ontario	Prairies	British Columbia	CANADA	Maritimes & Quebec	Ontario	Western Provinces
November 1948	313.6	319.9	304.3	305.1	310.6	373.2	427.5	445.7	384.1	465.2
November 1949	306.7	281.8	285.1	305.4	319.9	349.7	425.8	426.5	407.5	442.4
November 1950	326.9	303.2	301.4	325.3	336.2	387.8	479.5	459.8	467.8	495.9
October 1951	375.4	370.0	349.0	370.3	370.1	454.6	580.9	556.9	588.8	583.8
November 1951	354.0	335.6	323.4	356.2	359.1	423.5	532.2	501.2	538.9	534.1
	DRUGS			CLOTHING		FOOTWEAR	DRY GOODS			
	CANADA	Maritimes Que. & Ont.	Western Provinces	CANADA	CANADA	CANADA	Maritimes & Quebec	Ontario	Western Provinces	
November 1948	325.3	318.4	345.3	319.7	312.3	325.7	315.8	340.4	357.0	
November 1949	334.1	327.0	354.3	280.7	312.9	268.4	235.6	316.9	289.2	
November 1950	360.5	354.5	377.7	304.0	330.1	305.7	277.3	342.9	336.9	
October 1951	406.9	393.6	440.7	300.6	414.9	291.5	251.8	315.5	321.1	
November 1951	389.0	379.0	417.4	311.3	381.3	276.7	243.2	316.5	309.9	
	GROCERIES						FRUITS AND VEGETABLES			
	CANADA	Maritimes	Quebec	Ontario	Prairies	British Columbia	CANADA	Maritimes & Quebec	Ontario	Western Provinces
November 1948	268.4	302.1	244.2	270.4	242.5	347.1	256.5	231.4	245.1	295.7
November 1949	268.4	264.6	245.9	273.4	261.9	327.7	234.4	185.4	227.5	287.1
November 1950	277.0	280.5	238.0	276.4	277.1	350.6	240.5	193.9	223.6	303.8
October 1951	344.0	361.5	298.5	334.8	332.1	473.0	270.4	202.3	242.5	336.8
November 1951	322.2	338.3	264.9	319.5	315.3	429.5	289.6	223.8	284.9	354.5
	HARDWARE						TOBACCO AND CONFECTIONERY			
	CANADA	Maritimes	Quebec	Ontario	Western Provinces	CANADA	Maritimes & Quebec	Ontario	Western Provinces	
November 1948	430.9	371.3	429.9	446.4	429.1	366.2	370.7	349.1	377.5	
November 1949	422.7	332.7	410.6	441.5	427.8	391.8	403.7	362.4	412.2	
November 1950	482.3	401.9	475.9	527.2	469.7	390.2	395.6	376.2	398.2	
October 1951	490.3	502.4	495.4	515.4	469.2	453.8	499.5	447.0	393.2	
November 1951	471.2	370.1	503.5	507.7	447.2	415.6	400.3	427.4	407.4	