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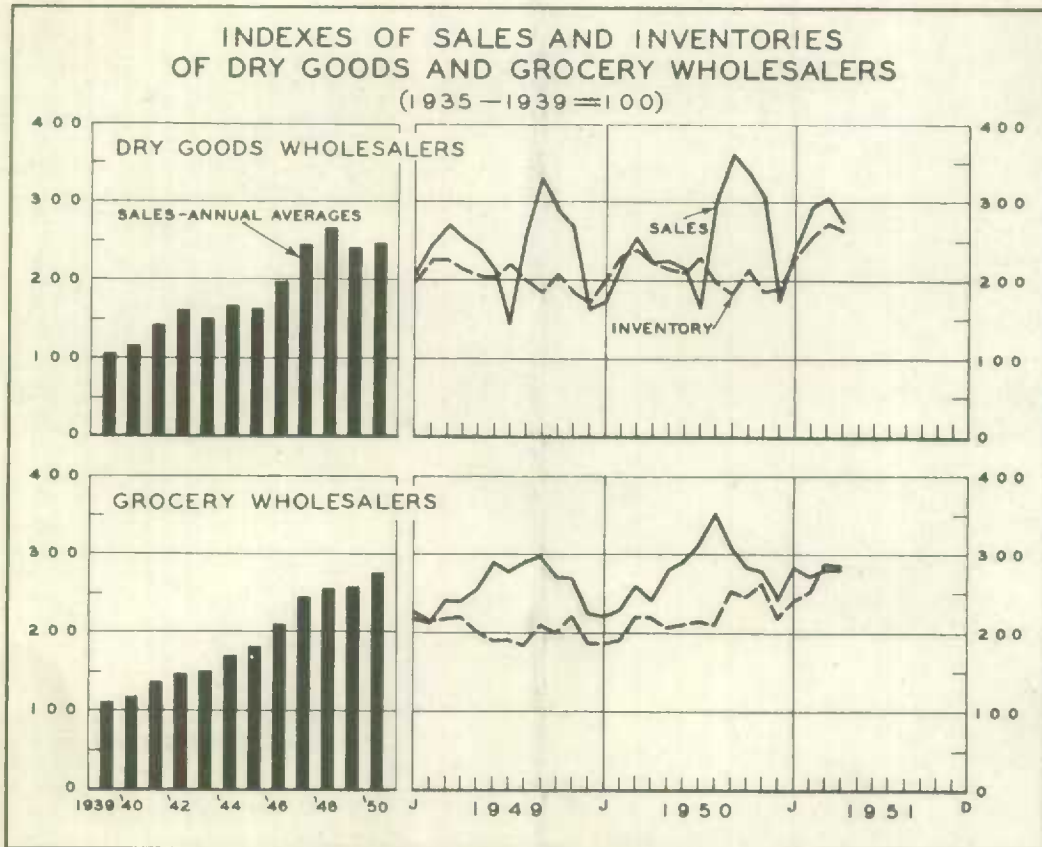
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WHOLESALE TRADE

APRIL, 1951

Dollar volume of wholesale sales in April 1951 was 23% higher than in April 1950 and 2% above March 1951 sales. Figures contained in this report are based on returns submitted by some 400 wholesalers representing nine lines of trade. No adjustment is made for changes in wholesale prices. The April gain was consistent with that for the first four months of the year, the cumulative sales for the period from January to April being 23% in excess of those for the corresponding period of 1950.



The general unadjusted index (on the base, average for 1935-1939 = 100) was 340.9 for April 1951, as compared with 278.3 for April 1950 and 333.6 for March 1951.

The value of inventories in the nine trades was also 23% higher at April 30, 1951 than at the same date a year ago.

Automotive parts and accessories and hardware dealers held the lead among the nine trades in rate of increase over 1950 in April as well as in the year-to-date comparison. Automotive dealers' sales in April were 54% above April a year ago, while hardware wholesalers' sales rose 42%. Stocks on hand at the end of April were up 33% in the automotive trade and 24% in the wholesale hardware trade.

Increases in sales of 26% and 25% over April 1950 were recorded by tobacco and confectionery wholesalers and by dry goods wholesalers, while inventories in these trades rose 12% and 20% respectively in value.

Fruit and vegetable wholesalers' sales were 2% lower in April this year than in April a year ago, with stocks on hand at April 30 valued 6% higher.

Grocery and Dry Goods Wholesalers' Inventories

| <u>Month and Year</u> | <u>Index Numbers of Wholesale Inventories</u> (Average for 1935-1939 = 100) | | <u>Stocks/Sales Ratios</u> |
|---------------------------|--|--------------------------------|--------------------------------|
| | <u>Dry Goods Wholesalers</u> | <u>Grocery Wholesalers</u> | <u>Grocery Wholesalers</u> |
| April 1948 | 181.1 | 205.6 | 1.09 |
| April 1949 | 211.7 | 218.8 | 1.17 |
| April 1950 | 220.8 | 220.6 | 1.19 |
| March 1951 | 273.2 | 288.2 | 1.26 |
| April 1951 | 264.1 | 285.5 | 1.33 |

| | |
|----------------------|--------|
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Percentage Changes in Wholesale Trade (1)

(Preliminary)

| Trade and Region | SALES | | INVENTORY |
|--|---------------------------------|---|---|
| | <u>April 1951</u> April 1950 | <u>Jan.-April 1951</u> Jan.-April 1950 | <u>April 30, 1951</u> April 30, 1950 |
| <u>WHOLESALE TRADE(1), CANADA</u> | + 22.5 | + 22.7 | + 23.0 |
| Maritimes | + 21.5 | + 18.6 | |
| Quebec | + 20.6 | + 24.8 | |
| Ontario | + 22.2 | + 23.3 | |
| Prairies | + 21.9 | + 19.2 | |
| British Columbia | + 27.7 | + 27.4 | |
| <u>Auto Parts and Equipment(2)</u> | + 54.2 | + 48.4 | + 32.9 |
| Maritimes and Quebec | + 72.1 | + 67.1 | |
| Ontario | + 43.9 | + 40.8 | |
| Western Provinces | + 57.8 | + 49.0 | |
| <u>Drugs</u> | + 19.2 | + 19.2 | + 6.9 |
| Maritimes, Quebec and Ontario .. | + 15.7 | + 17.7 | |
| Western Provinces | + 26.9 | + 22.8 | |
| <u>Clothing</u> | + 8.5 | + 19.8 | + 10.4 |
| Quebec | - 6.2 | | |
| Ontario and Western Provinces .. | + 19.8 | | |
| <u>Footwear</u> | + 15.7 | + 31.1 | + 24.8 |
| Maritimes and Quebec | + 17.4 | | |
| Ontario and Western Provinces .. | + 14.3 | | |
| <u>Dry Goods</u> | + 24.6 | + 28.1 | + 19.6 |
| Maritimes and Quebec | + 24.8 | + 31.7 | |
| Ontario | + 22.1 | + 27.7 | |
| Western Provinces | + 28.3 | + 22.4 | |
| <u>Fruits and Vegetables</u> | - 2.0 | + 3.7 | + 6.1 |
| Maritimes and Quebec | + 5.2 | + 6.9 | |
| Ontario | - 0.5 | + 6.1 | |
| Western Provinces | - 6.6 | - 0.9 | |
| <u>Groceries</u> | + 16.0 | + 17.1 | + 29.4 |
| Maritimes | + 14.0 | + 11.2 | |
| Quebec | + 7.8 | + 12.7 | |
| Ontario | + 12.4 | + 17.1 | |
| Prairies | + 20.8 | + 18.8 | |
| British Columbia | + 23.5 | + 22.7 | |
| <u>Hardware</u> | + 41.8 | + 44.2 | + 24.3 |
| Maritimes | + 40.5 | + 40.5 | |
| Quebec | + 44.3 | + 52.5 | |
| Ontario | + 56.6 | + 51.5 | |
| Western Provinces | + 32.4 | + 36.9 | |
| <u>Tobacco and Confectionery</u> | + 25.8 | + 14.9 | + 12.2 |
| Maritimes and Quebec | + 17.8 | + 8.6 | |
| Ontario | + 28.7 | + 19.7 | |
| Western Provinces | + 26.3 | + 12.6 | |

(1) Composite of Nine Trades. (2) Designation of this group has been changed from "Automotive Equipment" but the content is the same.

NOTE: Figures for Newfoundland are not available.

MONTHLY INDEX NUMBERS OF WHOLESALE SALES IN CANADA

(Average 1935 - 1939 = 100)

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| Month and Year | WHOLESALE TRADE | | | | | | AUTOMOTIVE EQUIPMENT | | | |
|------------------|-----------------|---------------------|-------------------|----------|-------------------|---------------------------|-----------------------|--------------------|-------------------|-------------------|
| | CANADA | Maritimes | Quebec | Ontario | Prairies | British Columbia | CANADA | Maritimes & Quebec | Ontario | Western Provinces |
| April 1948 | 285.1 | 297.7 | 281.0 | 296.5 | 249.0 | 344.4 | 368.1 | 412.3 | 370.6 | 353.2 |
| April 1949 | 291.1 | 276.6 | 265.3 | 304.2 | 287.6 | 324.4 | 394.6 | 351.7 | 379.5 | 432.0 |
| April 1950 | 278.3 | 264.7 | 247.3 | 292.0 | 273.2 | 322.1 | 371.7 | 325.3 | 375.7 | 391.4 |
| March 1951 | 333.6 | 315.6 | 325.2 | 344.5 | 311.6 | 379.2 | 431.5 | 425.2 | 468.1 | 414.0 |
| April 1951 | 340.9 | 321.6 | 298.2 | 356.8 | 330.0 | 411.3 | 573.2 | 559.8 | 540.6 | 617.6 |
| | DRUGS | | | CLOTHING | | FOOTWEAR | DRY GOODS | | | |
| | CANADA | Maritimes Que.&Ont. | Western Provinces | CANADA | CANADA | CANADA | Maritimes & Quebec | Ontario | Western Provinces | |
| April 1948 | 288.9 | 279.5 | 308.8 | 253.5 | 288.9 | 259.2 | 266.4 | 272.5 | 218.9 | |
| April 1949 | 315.8 | 308.8 | 328.3 | 280.9 | 346.1 | 253.0 | 254.9 | 257.0 | 234.0 | |
| April 1950 | 285.2 | 271.7 | 316.2 | 230.1 | 278.3 | 222.4 | 220.5 | 231.8 | 203.6 | |
| March 1951 | 334.8 | 329.9 | 348.9 | 321.8 | 416.6 | 307.4 | 318.1 | 333.8 | 296.7 | |
| April 1951 | 340.0 | 314.4 | 401.3 | 249.7 | 322.0 | 277.1 | 275.2 | 283.0 | 261.2 | |
| | GROCERIES | | | | | | FRUITS AND VEGETABLES | | | |
| | CANADA | Maritimes | Quebec | Ontario | Prairies | British Columbia | CANADA | Maritimes & Quebec | Ontario | Western Provinces |
| April 1948 | 252.0 | 292.5 | 226.3 | 251.8 | 218.9 | 321.4 | 258.5 | 254.7 | 282.4 | 218.9 |
| April 1949 | 240.4 | 257.1 | 182.4 | 245.3 | 230.3 | 315.3 | 285.1 | 259.0 | 300.5 | 265.3 |
| April 1950 | 241.8 | 253.8 | 191.7 | 246.3 | 229.1 | 318.1 | 291.9 | 260.3 | 344.1 | 287.6 |
| March 1951 | 281.1 | 313.8 | 226.6 | 274.9 | 272.7 | 371.4 | 280.9 | 247.6 | 311.4 | 259.9 |
| April 1951 | 280.5 | 289.3 | 206.7 | 276.8 | 276.8 | 392.9 | 286.1 | 273.8 | 342.4 | 268.6 |
| | HARDWARE | | | | | TOBACCO AND CONFECTIONERY | | | | |
| | CANADA | Maritimes | Quebec | Ontario | Western Provinces | CANADA | Maritimes & Quebec | Ontario | Western Provinces | |
| April 1948 | 376.0 | 405.1 | 356.2 | 387.9 | 374.6 | 348.5 | 409.8 | 340.4 | 292.2 | |
| April 1949 | 382.8 | 373.9 | 336.6 | 411.9 | 390.7 | 375.7 | 432.3 | 350.3 | 334.3 | |
| April 1950 | 355.6 | 346.6 | 298.9 | 388.8 | 367.6 | 350.2 | 397.3 | 344.0 | 296.2 | |
| March 1951 | 480.2 | 408.1 | 474.6 | 553.5 | 436.9 | 382.9 | 399.8 | 377.6 | 358.5 | |
| April 1951 | 504.2 | 487.0 | 431.3 | 608.9 | 486.7 | 440.6 | 468.0 | 442.7 | 374.1 | |