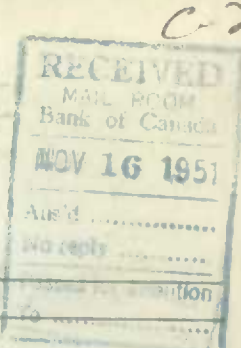




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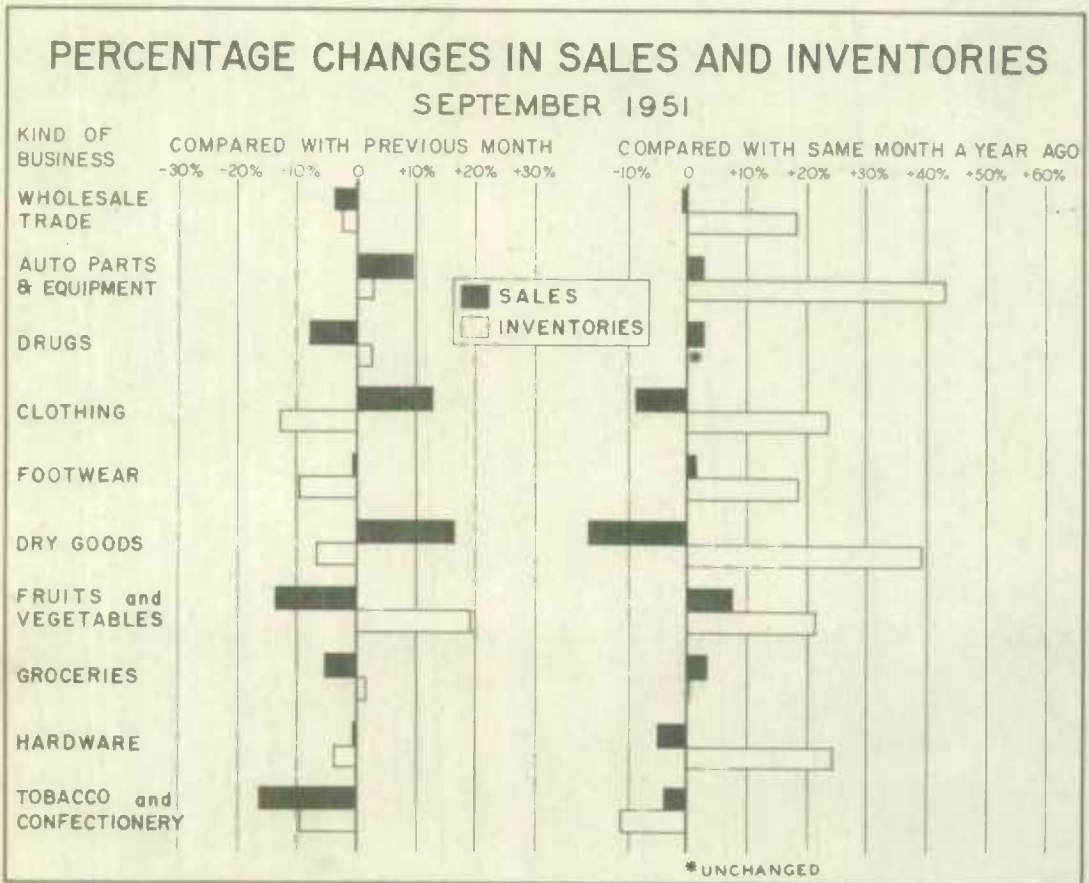
WHOLESALE TRADE

SEPTEMBER, 1951

92.6.
 426.7.
 426.7.
 426.7.

Dollar volume of sales in September 1951 was slightly below the September 1950 level (-0.8%), the second month of 1951 in which sales were below last year's totals. Cumulative figures for the nine months of this year showed sales up 11% over the same period of 1950.

The results shown in this report are based on returns from about 400 wholesalers distributed over nine trades. They reflect trends in dollar volume of business and are not adjusted for changes in wholesale prices.



The unadjusted index for the total of the nine trades (on the base, average for 1935-1939=100) stood at 348.7 for September 1951 compared with 352.1 for September 1950 and 362.3 for August 1951.

Stocks on hand at the end of September remained at a comparatively high level, 18% above the dollar volume of inventories held at the end of September 1950. The dollar volume of sales was greater this September than last in five of the nine trades. Fruit and vegetable wholesalers recorded the largest gain at 8% above September 1950, while dry goods wholesalers showed the greatest decline in sales with a drop of 16% from a year ago. Clothing wholesalers recorded a smaller decline in sales volume, 9% below September 1950.

Wholesalers of auto parts and equipment reported the greatest increase in inventories from last year with a gain of 43%. Marked gains were also shown for dry goods, hardware, clothing, and fruit and vegetable wholesalers. Stocks of tobacco and confectionery wholesalers were 11% below last year in dollar volume.

Sales in September were below those of August in Ontario and the Western Provinces. Quebec and the Maritimes showed gains in sales volume.

Grocery and Dry Goods Wholesalers' Inventories

<u>Month and Year</u>	<u>Index Numbers of Wholesale Inventories</u> (Average for 1935-1939=100)		<u>Stocks/Sales Ratios</u>
	<u>Dry Goods Wholesalers</u>	<u>Grocery Wholesalers</u>	<u>Grocery Wholesalers</u>
September 1948	169.6	219.1	.88
September 1949	182.7	210.8	.86
September 1950	182.9	253.2	1.10
August 1951	275.2	228.1	1.00
September 1951	255.0	255.2	1.06

Percentage Changes in Wholesale Trade(1)

(Preliminary)

Trade and Region	SALES		INVENTORY	
	September 1951 September 1950	Jan.-Sept. 1951 Jan.-Sept. 1950	September 30, 1951	September 30, 1950
WHOLESALE TRADE(1), CANADA	- 0.8	+ 11.0		
Maritimes	- 0.3	+ 7.3	+ 18.2	
Quebec	- 7.0	+ 9.5		
Ontario	- 1.6	+ 11.5		
Prairies	+ 1.7	+ 10.5		
British Columbia	+ 5.5	+ 16.1		
Auto Parts and Equipment	+ 2.7	+ 21.6		
Maritimes and Quebec	- 7.6	+ 23.4	+ 43.2	
Ontario	+ 7.3	+ 22.1		
Western Provinces	+ 2.4	+ 20.8		
Drugs	+ 2.7	+ 12.9		
Maritimes, Quebec and Ontario .	+ 2.8	+ 12.0	(x)	
Western Provinces	+ 2.5	+ 15.0		
Clothing	- 8.6	+ 4.8		
Quebec	- 8.4		+ 23.8	
Ontario and Western Provinces .	- 8.7			
Footwear	+ 1.2	+ 21.8		
Maritimes and Quebec	+ 4.6		+ 18.7	
Ontario and Western Provinces .	- 1.4			
Dry Goods	- 16.4	+ 6.7		
Maritimes and Quebec	- 17.4	+ 8.1	+ 39.4	
Ontario	- 22.4	+ 3.4		
Western Provinces	- 5.2	+ 9.6		
Fruits and Vegetables	+ 7.6	+ 3.7		
Maritimes and Quebec	+ 15.3	+ 3.7	+ 21.6	
Ontario	+ 1.6	+ 5.0		
Western Provinces	+ 8.9	+ 2.7		
Groceries	+ 3.3	+ 9.5		
Maritimes	+ 1.0	+ 4.9	+ 0.8	
Quebec	- 7.9	+ 3.7		
Ontario	+ 4.6	+ 8.2		
Prairies	+ 2.5	+ 10.9		
British Columbia	+ 15.1	+ 18.8		
Hardware	- 4.8	+ 18.8		
Maritimes	- 5.2	+ 11.5	+ 24.5	
Quebec	- 6.4	+ 18.9		
Ontario	- 5.2	+ 23.8		
Western Provinces	- 3.7	+ 16.7		
Tobacco and Confectionery	- 3.4	+ 7.1		
Maritimes and Quebec	- 11.3	+ 3.5	- 11.0	
Ontario	- 1.2	+ 12.6		
Western Provinces	- 1.9	+ 3.3		

(1) Composite of Nine Trades. (x) Unchanged.

NOTE: Figures for Newfoundland are not available.

MONTHLY INDEX NUMBERS OF WHOLESALE SALES IN CANADA
(Average 1935-39=100)

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Month and Year	WHOLESALE TRADE						AUTO PARTS AND EQUIPMENT			
	CANADA	Maritimes	Quebec	Ontario	Prairies	British Columbia	CANADA	Maritimes & Quebec	Ontario	Western Provinces
September 1948	327.0	326.5	306.8	320.9	342.8	350.8	497.2	486.5	476.1	499.0
September 1949	332.2	330.1	300.7	328.9	359.6	341.7	497.2	437.4	488.5	506.0
September 1950	352.1	342.3	336.2	353.9	362.8	364.6	577.7	554.2	521.7	614.8
August 1951	362.3	338.0	287.7	359.1	397.0	438.3	542.9	478.8	525.6	563.8
September 1951	348.7	340.3	311.8	347.5	368.3	384.7	595.4	511.2	568.2	627.5
	DRUGS			CLOTHING	FOOTWEAR	DRY GOODS				
	CANADA	Maritimes Que. & Ont.	Western Provinces	CANADA	CANADA	CANADA	Maritimes & Quebec	Ontario	Western Provinces	
September 1948	294.4	303.5	273.3	311.9	411.4	338.0	337.5	331.7	338.6	
September 1949	322.4	330.5	303.4	300.0	408.5	331.2	313.2	337.0	345.7	
September 1950	328.2	333.1	316.4	324.9	426.5	360.7	338.9	394.3	343.3	
August 1951	366.5	352.1	405.2	262.9	434.9	259.5	213.0	279.0	323.8	
September 1951	337.1	342.4	324.3	296.4	431.2	301.5	280.4	306.0	325.4	
	GROCERIES						FRUITS AND VEGETABLES			
	CANADA	Maritimes	Quebec	Ontario	Prairies	British Columbia	CANADA	Maritimes & Quebec	Ontario	Western Provinces
September 1948	296.1	305.5	262.2	293.6	296.2	354.2	272.7	169.1	239.8	386.3
September 1949	297.3	312.8	252.0	299.2	296.2	356.3	263.7	147.8	228.8	387.5
September 1950	310.4	322.8	275.7	305.5	309.2	377.7	253.2	166.3	249.4	332.1
August 1951	336.6	344.2	250.8	333.1	334.8	455.8	315.2	195.3	282.8	424.8
September 1951	319.1	324.4	253.2	316.7	314.6	434.7	271.8	191.7	251.8	361.7
	HARDWARE					TOBACCO AND CONFECTIONERY				
	CANADA	Maritimes	Quebec	Ontario	Western Provinces	CANADA	Maritimes & Quebec	Ontario	Western Provinces	
September 1948	383.1	420.9	395.2	423.2	369.1	375.0	397.9	357.1	365.7	
September 1949	412.2	412.5	428.8	446.9	403.8	385.5	414.6	368.5	372.6	
September 1950	472.0	468.6	515.4	527.8	443.0	392.1	415.0	386.6	370.4	
August 1951	450.1	382.2	417.8	410.7	475.0	453.2	426.3	469.9	418.8	
September 1951	449.3	444.2	482.4	500.4	426.6	379.4	367.4	383.0	363.4	