## WHOLESALE TRADE

FEBRUARY, 1953

The results shown in this report are based on returns from 400 wholesalers distributed over nine trades. They reflect trends in dollar volume of business and are not adjusted for changes in wholesale prices.

The unadjusted index for the total of the nine trades (on the bess of 1935-1939=100) stood at 305.0 for February 1953 com pared with 314.9 for February a year ago and 309.1 for January 1953.


## Sales Trends by Trades

Wholesale sales continued to decline in February 1953. Sales for the nine trades covered in this survey were $3 \%$ lower than in the same month last year. Decreased sales were reported by wholesalers of tobacco and confectionery, fruits and vegetables, hardware, groceries, and drugs - $13 \%, 8 \%, 6 \%, 5 \%$, and $1 \%$ respectively. Sales of footwear were $13 \%$ higher than in February 1952. Wholesalers of auto parts and equipment and dry goods reported increased sales of $11 \%$ while clothing sales were $5 \%$ higher.

## Inventories

Stocks held by wholesalers were 48 higher at the end of February 1953 than at the same date last year. Higher inventories, ranging from $11 \%$ to $4 \%$ were recordod by wholesalers of dry goods, auto parts and equipment, grocer1es, and hardware. Stocks of footwear were 19\% lower than at the end of February 1952, while stocks of tobacco and confectionery and clothing declined 9\% and $7 \%$ respectively. Inventories of drugs and fruits and vegetables were only slightly lower than a year ago.

Grocery and Dry Goods Wholesalors' Inventories

Month and
Year

Index Mumbers of Wholesale Inventories
(Average for 1935-1939=100)

Dry Goods Wholesalers

Grocery
Wholesslers

February 1952
230.2
233.0

January 1953
February 1953
219.8
251.7
256.0
243.5

FEBRUARY, 1953

| Trade and Region | Monthly Indexes of S ales <br> (Average 1935-39 = 100 ) |  |  | Percentage Change (Current month over same month last year) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \text { February (P) } \\ 1953 \end{gathered}$ | $\underset{1953}{ } \text { Jenuary }(R)$ | $\begin{gathered} \text { February } \\ 1952 \end{gathered}$ | Sales | Inventory |
|  |  |  |  | \% | \% |
| Wholesale Trade ${ }^{1}$, Canada ........... | 305.0 | 309.1 | $314 \cdot 9$ | - 3.3 | + 3.7 |
| Auto Parts and Equipment .anomom | 561.3 | 481.9 | 506.9 | $+10.7$ | + 7.8 |
| Maritimes and Quebec ............... | 479.1 | 362.6 | 479.6 | - 0.1 |  |
| Ontario ..................................... | 558.9 | 508.0 | 521.4 | + 7.2 |  |
| Western Provinces..................... | 625.8 | 530.3 | $504 \cdot 7$ | $+24.0$ |  |
| Drugs .......................................... | 345.9 | 360.9 | 347.9 | - 0.7 | $-1.7$ |
| Maritimes, Quebec and Ontario | 325.7 | 360.4 | 330.0 | - 1.3 |  |
| Western Provinces ...................... | 413.2 | 362.6 | 407.5 | + 1.4 |  |
|  | 241.9 | 215.3 | 230.6 | + 4.9 | - 7.0 |
| Footwear ........................no......0.....-- | 341.9 | 189.6 | 303.6 | + 12.6 | - 29.1 |
| Dry Goods ...................................- | 248.3 | 193.0 | 225.2 | + 10.6 | $+11.2$ |
| Maritimes and Quebec ..............v | 218.4 | 157.1 | 194.0 | $+12.6$ |  |
| Ontario .. | 28409 | 216.1 | 268.5 | + 6.1 |  |
| Western Provinces .................... | 260.3 | 226.4 | 233.2 | $+11.6$ |  |
| Fruits and Vegetables................... | 252.2 | 238.5 | 273.4 | - 7.6 | - 1.0 |
| Maritimes and Quebec ...nor.o.0..... | 242.4 | 183.9 | 252.5 | - 4.0 |  |
| Ontario ......................................... | 237.6 | 275.7 | 281.9 | - 15.7 |  |
| Western Provinces ....................... | 274.1 | 259.6 | 286.4 | - 4.3 |  |
| Groceries ...................................... | 271.0 | 288.1 | 283.9 | - 4.8 | + 405 |
| Maritimes | 272.1 | 297.2 | 284.6 | - 4.4 |  |
| Quebec .......................................... | 191.0 | 169.4 | 206.0 | -7.3 |  |
| Ontario .......................................... | 255.6 | 286.3 | 272.8 | - 6.3 |  |
| Prairles ....................................... | 273.2 | 306.2 | 279.9 | - 2.4 |  |
| British Columbia ..........................- | 448.9 | 449.0 | 461.8 | - 2.8 |  |
| Hardwore ........................................... | 336.2 | 359.0 | 357.3 | - 5.8 | $+4.4$ |
| Martimes .....................-...o.......... | 243.6 | 263.7 | 239.3 | + 1.8 |  |
| Quebec .......................................... | 304.3 | $364 \cdot 9$ | 321.3 | - 5.3 |  |
| Ontario ........................................o. | 390.5 | $405 \cdot 5$ | 405.1 | - 3.6 |  |
| Western Provinces ....................... | 336.2 | 344.2 | 367.0 | - 8.4 |  |
| Tobacco and Confectionery .....o.nes | 315.6 | 383.7 | 364.0 | - 13.5 | - 9.5 |
| Maritimes and Quebec ...............0 | 274.4 | 341.7 | 345.2 | - 20.5 |  |
|  | 345.3 | 400.0 | 383.7 | - 10.0 |  |
| Western Province | $319 \cdot 4$ | 420.5 | 351.4 | - 9.1 |  |

1. Composite of Nine Trades

Note: Figures for Newfoundland are not included.

