

Vol. 19 -No. 5
WHOLESALE TRADE
MAY, 1953

The results shown in this report are based on returns from 400 wholesalers distributed over nine trades. They reflect trends in dollar volume of business and are not adjusted for changes in wholesale prices.

The unad justed index for the total of the nine trades (on the base of $1935-1939=100$ ) stood at 375.2 for May 1953 compared with 390.5 for May a year ago and 366.5 for April 1953.


## Sales Trends by Trades

Wholesale sales, in the nine trades covered in this survey, were $4 \%$ lower in May 1953 than in the same month last year. Wholesalers in the majority of the trades reported decreased sales. Sales of fruits and vegetables declined $16 \%$ followed by tobacco and confectionery with a drop of $8 \%$. Wholesalers of drugs, hardware and groceries all reported a $3 \%$ decline in sales, while sales of dry goods were $2 \%$ lower. Sales of auto parts and equipment recorded the greatest gain for the fourth consecutive month, May sales being $11 \%$ higher than last year. Wholesalers of clothing and footwear reported a smaller increase of $4 \%$.

## Inventories

Stocks held by wholesalers were $3 \%$ higher at the end of May 1953 than at the same date last year. All trades with the exception of drugs, fruits and vegetables, and groceries reported increased stocks ranging from $1 \%$ to $17 \%$. Inventories of drugs were $5 \%$ lower, followed by fruit and vegetables with $4 \%$ and groceries with a drop of $2 \%$.

Grocery and Dry Goods Wholesalers' Inventories

Month 'and Year

> Index Numbers of Wholesale Inventories (Average for $1935-1939=100$ )

|  | Dry Goods <br> Wholesalers | Grocery <br> Wholesalers |
| :--- | :---: | :---: |
| May 1953 | 232.6 | 245.0 |
| April 1953 | 247.5 | 262.3 |
| May 1952 | 198.5 | 249.0 |


| Trade and Region | Monthly Indexes of Sales (Average 1935-39 $=100$ ) |  |  | Percentage Change (Curent month over same month last year) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \text { May (P) } \\ 1953 \end{gathered}$ | $\begin{gathered} \text { April (R) } \\ 1953 \end{gathered}$ | $\begin{array}{r} \text { May } \\ 1952 \end{array}$ | Sales | Inventory |
|  |  |  |  | \% | \% |
| Wholesale Trade ${ }^{1}$, Canada | 375.2 | 366.5 | 390.5 | - 3.8 | $+3.4$ |
| Auto Parts and Equipment ........o. | 606.7 | 592.3 | 545.3 | $+11.3$ | $+16.2$ |
| Maritimes and Quebec ............... | 615.5 | 457.1 | 597.6 | + 3.0 |  |
| Ontario | 559.2 | 611.4 | 506.5 | + 10.4 |  |
| Western Provinces. | 673.1 | 663.1 | 566.1 | + 18.9 |  |
| Drugs ........................................... | 376.5 | 387.2 | 390.0 | $-\quad .4$ | $-5.3$ |
| Martimes, Quebec and Ontario | 369.2 | 373.6 | 379.4 | - 2.7 |  |
| Western Provinces ....t.o............. | 400.7 | 432.4 | 425.4 | - 5.8 |  |
| Clothing .................................. | 227.8 | 266.0 | 218.8 | $+4.1$ | $+10.8$ |
| Footwear | 299.0 | 354.4 | 287.2 | $+4.1$ | $+3.3$ |
| Dry Goods | 223.7 | 247.9 | 229.9 | - 2.4 | $+17.2$ |
| Martimes and Quebec .............. | 216.1 | 252.3 | 213.3 | $+1.3$ |  |
| Ontario ...................................... | 231.1 | 241.9 | 255.6 | - 9.6 |  |
| Western Provinces .................... | 228.6 | 246.8 | 231.8 | - 1.4 |  |
| Fruits and Vegetables .................... | 352.6 | 329.5 | 421.5 | - 26.2 | $-3.9$ |
| Martimes and Quebec ................ | 333.2 | 279.4 | 404.9 | - 17.7 |  |
| Ontario ......................................... | 360.2 | 380.3 | 457.1 | - 21.2 |  |
| Western Provinces .....o................ | 364.9 | 334.7 | 407.3 | - 10.4 |  |
| Groceries | 322.0 | 312.7 | 329.7 | - 2.7 | - 1.6 |
|  | 335.4 | 318.3 | 342.2 | $-2.0$ |  |
|  | 225.6 | 206.8 | 236.2 | - 4.5 |  |
| Ontario | 313.5 | 302.0 | 329.7 | - 4.9 |  |
| Prairles. | 321.0 | 308.4 | 327.2 | - 1.9 |  |
|  | 500.9 | 533.4 | 484.9 | + 3.3 |  |
| Hardware. | 485.6 | 468.8 | 505.1 | $-3.2$ | $+1.0$ |
| Martimes | 413.6 | 443.0 | 428.6 | - 3.5 |  |
| Quebec | 436.1 | 414.7 | 407.6 | + 7.0 |  |
|  | 527.0 | 547.1 | 557.7 | - 5.5 |  |
| Western Provinces ...................... | 498.8 | 456.3 | 537.5 | - 7.2 |  |
| Tobacco and Confectionery .......... | 451.2 | 419.6 | 491.0 | - 8.2 | + 7.8 |
| Maritimes and Quebec ............... | 409.1 | 450.1 | 450.6 | - 9.2 |  |
| Ontarto ...o.....................en+............ | 501.1 | 419.9 | 536.5 | - 6.6 |  |
| Western Provincea ....................... | 409.7 | 365.0 | 456.8 | - 10.3 |  |

1. Composite of Nine Trades

Note: Pigures for Newfoundland are not included.


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