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WHOLESALE TRADE

DEC 1 - 1947

October, 1947

Wholesale Sales Volume Still Climbing

Dollar volume of wholesale sales in October, 1947 was 18% above the volume for October, 1946 and up 8% from the September, 1947 level. The general unadjusted index (on the base, average for 1935-1939 = 100), as compiled from returns submitted by 394 wholesalers in 9 lines of trade, stood at 325.5 for October, 1947, 301.7 for September, 1947, and 276.8 for October, 1946.

Cumulative sales for the year to date rose another point in October bringing the dollar sales for the first ten months of 1947 to a point 11% above those for the corresponding period last year.

The October gain of 24% in British Columbia over October, 1946 was only slightly higher than those registered in Ontario (23%) and the Maritimes (22%). Quebec sales were up 17% while, in the Prairies, an increase of 7% was recorded.

Footwear Sales Advance

Footwear sales increased 22% in October compared with a cumulative gain of only 8% for the year to date. Clothing and dry goods sales, on the other hand, registered increases of 22% and 8% respectively compared with 25% and 11% for the year to date.

Major Gain in Grocery Sales

Largest increase was recorded for grocery wholesalers who showed an increase over October, 1946 in dollar volume of sales of 29%. Sales of hardware and automotive equipment wholesalers also continued to advance to points 21% and 18% respectively above the October, 1946 level. Gains of 7% and 8% were reported by wholesalers of drugs and of tobacco and confectionery, while fruit and vegetable dealers' sales, after showing a slight increase over last year in September, again dropped 4% below last year's volume.

Inventory Values Increase

Substantial increases in value of stocks on hand at the end of October were recorded by all 9 trades, resulting in an overall gain of 29%. Outstanding increases were those reported in the dry goods trade (60%), automotive equipment (54%), hardware, clothing and footwear (37%, 32% and 31% respectively).

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Percentage Changes in Wholesale Trade

	Percentage Change, 1947 Compared With 1946			
	Sales			INVENTORY October, 1947 October, 1946
	(1)	(2)	Jan.-to-	
	Sept. 1947	Oct. 1947	Oct., 1947	
Sept. 1946	Oct. 1946	Jan.-to- Oct., 1946		
Automotive Equipment .....	+24.8	+17.9	+ 7.8	+54.1
Maritimes and Quebec .....	+32.3	+17.9		
Ontario .....	+30.3	+28.0		
Western Provinces .....	+17.6	+ 9.3		
Drugs .....	+ 6.0	+ 7.3	+ 3.6	+ 7.3
Maritimes, Quebec and Ontario.	+ 6.5	+ 9.9		
Western Provinces .....	+ 4.7	+ 0.3		
Clothing .....	+ 7.5	+ 8.0	+11.4	+32.1
Quebec .....	- 0.4	- 2.6		
Ontario and Western Provinces.	+11.4	+15.5		
Footwear .....	+12.0	+22.0	+ 8.2	+30.8
Maritimes and Quebec .....	+17.3	+16.2		
Ontario and Western Provinces.	+ 7.9	+27.7		
Dry Goods .....	+30.9	+21.6	+24.8	+59.6
Maritimes and Quebec .....	+34.9	+25.2		
Ontario .....	+30.7	+23.9		
Western Provinces .....	+24.8	+13.8		
Fruits and Vegetables .....	+ 1.4	- 4.2	- 5.6	+15.0
Maritimes and Quebec .....	+ 3.4	- 2.0		
Ontario .....	+ 9.2	+ 1.2		
Western Provinces .....	- 4.3	- 9.5		
Groceries .....	+23.1	+28.8	+16.9	+18.4
Maritimes .....	+21.6	+27.2		
Quebec .....	+25.2	+18.5		
Ontario .....	+17.3	+38.2		
Prairies .....	+26.5	+18.1		
British Columbia .....	+29.7	+39.1		
Hardware .....	+20.9	+21.0	+15.7	+36.5
Maritimes .....	+25.9	+26.3		
Quebec .....	+23.8	+29.6		
Ontario .....	+25.1	+30.2		
Western Provinces .....	+17.2	+12.3		
Tobacco and Confectionery .....	+10.5	+ 8.3	+ 6.4	+10.6
Maritimes and Quebec .....	+18.4	+14.4		
Ontario .....	+ 8.3	+ 7.0		
Western Provinces .....	+ 9.5	+ 6.6		
Wholesale Trade -				
Maritimes .....	+17.3	+22.0		
Quebec .....	+21.1	+16.9		
Ontario .....	+17.2	+23.4		
Prairies .....	+12.4	+ 7.1		
British Columbia .....	+23.9	+23.9		
CANADA .....	+17.3	+17.6	+11.1	+29.1

(1) Revised.  
(2) Preliminary.

**MONTHLY INDEX NUMBERS OF WHOLESALE SALES IN CANADA**  
(Average, 1935 - 1939 = 100)

Year and Month	WHOLESALE TRADE						AUTOMOTIVE EQUIPMENT			
	CANADA	Maritimes	Quebec	Ontario	Prairies	British Columbia	CANADA	Maritimes & Quebec	Ontario	Western Provinces
October, 1944 .....	202.4	250.0	209.8	194.3	194.9	198.8	222.0	266.6	187.4	223.1
October, 1945 .....	237.2	277.3	233.7	231.8	229.8	250.7	308.6	339.4	249.1	311.7
October, 1946 .....	276.8	296.4	272.7	267.3	276.9	298.1	360.8	415.8	332.3	340.7
October, 1947 .....	325.5	361.6	318.8	329.8	296.6	369.3	425.4	490.2	425.3	372.4
1946 - November ...	257.2	280.4	246.9	251.0	257.9	288.7	327.4	362.0	298.7	342.8
December ...	222.2	237.4	214.8	229.8	191.9	275.1	231.9	347.2	243.5	203.7
1947 - January ....	237.7	235.5	206.4	252.6	231.7	271.0	345.4	342.3	354.1	349.5
February ...	231.4	219.0	218.9	239.2	220.2	260.4	337.3	428.7	321.2	318.5
March .....	256.7	257.8	251.0	250.2	252.1	293.6	314.7	373.0	297.3	372.6
April .....	268.8	293.2	257.6	273.7	251.5	305.9	360.2	411.5	307.0	396.8
May .....	280.6	297.4	262.5	293.8	267.7	311.9	350.5	457.2	303.5	372.9
June .....	268.3	272.1	245.0	273.0	260.6	330.1	369.4	414.0	337.8	390.8
July .....	277.6	301.5	241.9	280.2	282.5	323.0	351.4	408.7	366.3	316.3
August .....	272.7	277.7	238.0	266.4	287.7	306.8	379.7	455.2	332.1	382.7
September ..	301.7	317.5	292.9	297.1	301.6	330.6	483.7	491.9	467.0	475.7
October ....	325.5	361.6	318.8	329.8	296.6	369.3	425.4	490.2	425.3	372.4

Year and Month	DRUGS			CLOTHING		FOOTWEAR	DRY GOODS		
	CANADA	Maritimes Que. & Ont.	Western Provinces	CANADA	CANADA	CANADA	Maritimes & Quebec	Ontario	Western Provinces
October, 1944 .....	236.7	236.0	236.3	222.8	227.9	186.1	185.6	179.5	197.8
October, 1945 .....	268.2	264.1	277.7	238.6	263.9	184.6	178.4	184.0	199.0
October, 1946 .....	292.1	285.0	309.9	282.3	350.5	228.7	210.0	242.7	247.2
October, 1947 .....	313.4	313.2	310.8	304.9	427.6	278.1	262.9	300.7	281.3
1946 - November ...	284.3	277.3	305.2	273.7	292.3	218.9	201.4	243.6	239.1
December ...	215.8	215.1	218.2	167.3	251.0	162.5	150.5	186.8	142.8
1947 - January ....	255.2	246.6	278.8	294.7	278.7	220.8	190.9	256.9	232.1
February ...	220.6	216.3	236.7	277.2	297.8	229.3	224.0	272.0	177.3
March .....	223.4	218.9	236.3	266.0	300.2	266.0	260.1	294.1	261.6
April .....	248.8	240.5	266.4	249.4	294.2	282.0	291.8	294.0	239.2
May .....	266.7	266.4	265.8	248.3	265.0	270.8	264.3	287.5	257.1
June .....	230.8	221.3	254.4	210.9	247.5	212.5	229.0	211.5	180.7
July .....	256.2	248.1	278.5	196.9	216.3	182.0	147.3	200.2	229.4
August .....	241.6	229.0	275.3	263.8	334.8	237.5	197.5	276.2	256.2
September ..	273.9	285.2	246.7	261.7	378.1	303.9	301.0	313.5	288.7
October ....	313.4	313.2	310.8	304.9	427.6	278.1	262.9	300.7	281.3



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MONTHLY INDEX NUMBERS OF WHOLESALE SALES IN CANADA  
 (Average, 1935 - 1939 = 100)

Year and Month	GROCERIES						FRUITS AND VEGETABLES			
	CANADA	Maritimes	Quebec	Ontario	Prairies	British Columbia	CANADA	Maritimes & Quebec	Ontario	Western Provinces
October, 1944 .....	183.0	239.9	197.2	180.3	163.6	175.7	218.5	183.3	202.8	250.8
October, 1945 .....	203.1	255.0	204.1	204.3	182.3	214.9	288.9	251.5	272.4	318.8
October, 1946 .....	248.2	284.1	256.8	249.2	227.1	266.0	287.5	226.6	254.4	356.4
October, 1947 .....	319.7	361.4	304.3	344.4	268.2	370.0	275.4	222.1	257.5	322.5
1946 - November ...	231.2	274.7	229.8	232.1	210.6	256.2	263.9	234.4	249.4	309.9
December ...	200.8	240.2	191.1	212.2	162.3	248.1	276.5	241.2	268.4	301.5
1947 - January ....	213.4	250.5	163.7	232.5	190.8	246.1	217.9	169.9	238.5	218.2
February ...	200.3	222.0	159.8	211.6	189.2	228.6	219.5	208.3	220.8	220.6
March .....	215.9	254.8	185.6	212.9	202.7	260.7	262.4	248.4	259.8	263.2
April .....	222.8	279.4	188.5	233.8	190.1	259.4	257.4	273.0	294.2	269.2
May .....	228.6	264.9	215.3	244.1	203.8	246.9	327.7	323.7	329.0	312.9
June .....	240.3	266.3	214.6	248.1	212.4	300.7	315.9	336.0	303.9	315.9
July .....	262.5	305.7	241.4	266.3	243.1	285.7	329.6	270.8	326.4	370.2
August .....	246.7	271.5	210.9	246.0	243.1	277.7	305.0	224.6	278.2	379.2
September ..	275.0	301.0	266.3	265.2	260.5	333.8	278.9	210.4	259.8	356.4
October ....	319.7	361.4	304.3	344.4	268.2	370.0	275.4	222.1	257.5	322.5

Year and Month	HARDWARE					TOBACCO AND CONFECTIONERY			
	CANADA	Maritimes	Quebec	Ontario	Western Provinces	CANADA	Maritimes & Quebec	Ontario	Western Provinces
October, 1944 .....	193.1	245.1	203.2	173.9	190.4	251.4	259.9	237.7	235.0
October, 1945 .....	246.6	259.8	247.7	227.1	252.5	290.6	286.9	274.3	277.5
October, 1946 .....	297.2	311.8	270.0	272.1	320.7	336.8	344.6	314.6	320.2
October, 1947 .....	359.6	393.8	349.9	354.3	360.1	364.8	394.2	336.6	341.3
1946 - November ...	290.7	246.3	277.9	276.7	308.6	311.0	274.3	300.2	333.9
December ...	249.4	206.5	234.9	269.2	248.7	305.0	323.9	296.0	292.0
1947 - January ....	268.3	209.9	276.8	249.6	293.7	280.8	259.8	285.2	269.6
February ...	233.6	227.8	256.7	280.3	315.8	246.0	229.4	259.2	232.5
March .....	334.0	297.8	303.5	314.4	350.7	277.9	290.8	262.8	271.4
April .....	348.5	341.0	301.9	333.8	378.4	309.0	347.0	293.3	273.1
May .....	352.3	338.7	295.6	361.5	391.2	358.4	333.9	374.0	321.4
June .....	322.1	313.7	294.4	345.1	337.5	322.7	332.0	309.6	304.7
July .....	310.5	279.1	272.1	299.9	339.7	342.4	353.4	322.8	330.5
August .....	297.8	281.4	296.8	245.9	313.4	308.7	309.4	320.1	287.7
September ..	339.6	371.2	346.4	347.7	342.1	323.8	341.8	318.9	305.0
October ....	359.6	393.8	349.9	354.3	360.1	364.8	394.2	336.6	341.3