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WHOLESALE TRADE

JUNE 1948

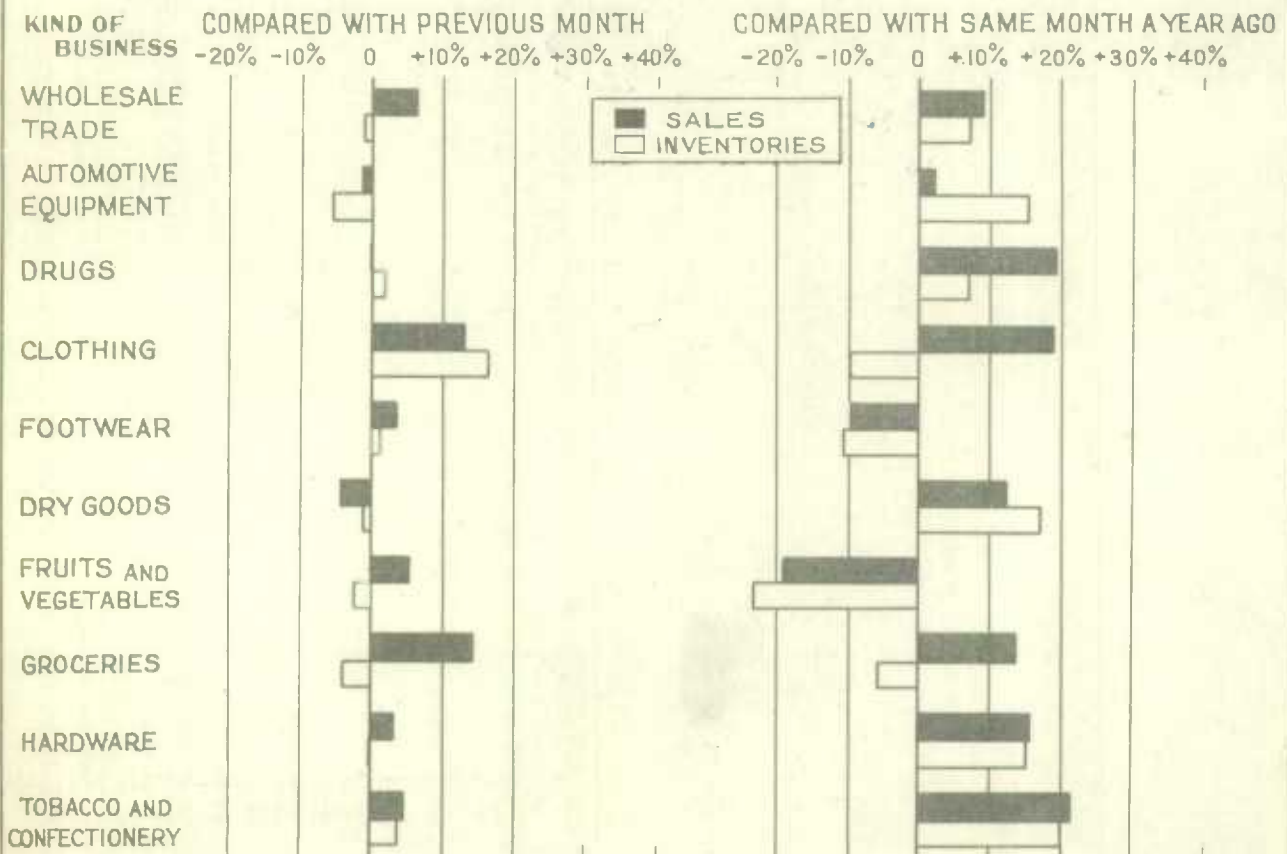
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Wholesalers' Sales Up Again in June

Dollar volume of wholesale sales in June recovered from the slight decline which occurred in May to register an increase of 9% over the month of June, 1947, and a gain of 6% over May, 1948. These figures are based on statements submitted by 381 wholesalers in nine lines of trade. Cumulative sales for the first six months of 1948 were 4% above those for the first half of 1947. The general unadjusted index (on the base, average for 1935 - 1939 = 100) stood at 291.1 for June, 1948, 267.3 for June, 1947, and 273.9 for May, 1948.

Sales in all regions of the country were higher than in June a year ago, with the greatest increase, 17%, being recorded for the Maritime Provinces. Wholesalers in Ontario and the Prairie Provinces reported sales up 11% and 10% respectively from June, 1947, while a gain of 4% was recorded for Quebec and for British Columbia.

PERCENTAGE CHANGES IN SALES AND INVENTORIES JUNE 1948



Sales Up in Seven of Nine Trades.

Substantial increases in sales volume over June, 1947 were recorded for six of the nine trades surveyed. Tobacco and confectionery wholesalers registered an advance of 21%, while drug and clothing wholesalers followed closely with gains of 19%. Hardware wholesalers' sales were up 16%; grocers, 14%; and dry goods; 12%.

Sales of automotive equipment wholesalers showed an increase of 2% over June a year ago.

Footwear wholesalers' sales continued lower than last year by 10% in June as did fruit and vegetable dealers' sales which were down 19%.

Inventories Down in Four Trades.

Total stocks in the hands of wholesalers in the nine lines of trade surveyed were valued 7% higher at the end of June, 1948 than at the same date a year ago, but were 1% lower than at the beginning of June this year.

Five of the nine trades reported increases over 1947 in value of inventories, stocks held by hardware, automotive equipment, dry goods and tobacco and confectionery wholesalers ranging between 15 and 20% higher in value than at June 30 last year. Drug wholesalers reported an increase of 7% in value of stocks on hand.

Inventories of grocery, clothing, footwear, and fruits and vegetable wholesalers were 7%, 10%, 11%, and 23% respectively below the value at the same date last year.

Percentage Changes in Wholesale Trade

	Percentage Change				INVENTORY June 1948 June 1947
	S a l e s				
	(1) May, 1948 May, 1947	(2) June, 1948 June, 1947	June, 1948 May, 1948	Jan.-to- June 1948 Jan.-to- June 1947	
Automotive Equipment	+ 8.1	+ 2.0	- 1.4	- 0.7	+15.5
Maritimes and Quebec	+18.2	- 9.0	-30.0		
Ontario	+ 6.6	+ 5.5	+10.1		
Western Provinces	+ 5.2	+ 4.1	+ 3.7		
Drugs	+ 3.4	+19.3	- 0.2	+12.0	+ 7.0
Maritimes, Quebec and Ont.	+ 0.4	+16.8	- 3.4		
Western Provinces	+13.6	+27.6	+ 7.8		
Clothing	-10.2	+19.0	+13.0	- 1.3	-10.0
Quebec	- 9.4	+23.1			
Ontario & Western Prov....	-10.9	+16.6			
Footwear	-18.7	- 9.8	+ 3.6	- 8.0	-10.6
Maritimes and Quebec	-24.3	-13.5			
Ont. and Western Provinces	-13.1	- 6.3			
Dry Goods	- 8.1	+12.1	- 4.1	+ 3.5	+17.2
Maritimes and Quebec	- 7.6	+ 8.2	+ 2.1		
Ontario	- 9.0	+13.1	- 8.6		
Western Provinces	- 7.9	+18.1	- 9.9		
Fruits and Vegetables	-26.0	-19.3	+ 5.4	-16.0	-23.3
Maritimes and Quebec	-29.4	-30.2	+ 1.9		
Ontario	-22.8	- 8.0	+11.1		
Western Provinces	-27.2	-24.7	+ 4.4		
Groceries	+ 4.0	+13.8	+14.3	+ 6.6	- 6.8
Maritimes	+ 7.4	+25.4	+12.1		
Quebec	- 3.1	+ 4.8	+ 7.1		
Ontario	- 0.4	+11.8	+14.1		
Prairies	+ 9.3	+16.6	+11.4		
British Columbia	+ 8.8	+10.3	+23.5		
Hardware	+ 2.5	+15.7	+ 3.2	+ 8.2	+15.3
Maritimes	+ 3.9	+11.0	- 1.1		
Quebec	+9.5	+24.7	+13.4		
Ontario	+ 3.3	+18.1	+ 9.2		
Western Provinces	- 1.6	+10.7	- 2.9		
Tobacco and Confectionery .	+ 4.2	+21.2	+ 4.6	+12.6	+19.9
Maritimes and Quebec	+ 4.2	+20.4	+14.8		
Ontario	+ 7.2	+20.4	- 7.2		
Western Provinces.....	+ 1.2	+22.4	+14.8		
Wholesale Trade -					
Maritimes	+ 2.4	+17.1	+ 2.3		
Quebec	- 4.8	+ 4.2	+ 2.2		
Ontario	- 3.0	+10.7	+ 6.1		
Prairies	- 3.4	+10.3	+ 7.0		
British Columbia	+ 3.6	+ 3.8	+ 6.0		
CANADA	- 2.2	+ 8.9	+ 6.3	+ 3.7	+ 7.1

(1) Revised.

(2) Preliminary.



MONTHLY INDEX NUMBERS OF WHOLESALE SALES IN CANADA
 (Average, 1935 - 1939 = 100)

Year and Month	WHOLESALE TRADE						AUTOMOTIVE EQUIPMENT			
	CANADA	Maritimes	Quebec	Ontario	Prairies	British Columbia	CANADA	Maritimes & Quebec	Ontario	Western Provinces
June, 1945	206.9	250.6	184.0	210.5	194.1	236.7	235.3	220.4	192.6	265.1
June, 1946	241.5	252.9	206.4	243.3	243.8	279.5	341.7	380.2	292.0	323.9
June, 1947	267.3	265.9	245.4	272.0	250.6	330.1	370.1	415.6	338.4	390.8
May, 1948	273.9	304.5	250.3	283.9	258.4	323.1	323.0	540.4	324.2	392.3
June, 1948	291.1	311.4	255.7	301.1	276.4	342.6	377.5	372.2	357.0	406.8

Year and Month	DRUGS			CLOTHING	FOOTWEAR	DRY GOODS			
	CANADA	Maritimes Que. & Ont.	Western Provinces	CANADA	CANADA	CANADA	Maritimes & Quebec	Ontario	Western Provinces
June, 1945	210.5	205.4	223.3	144.7	210.7	143.5	153.2	142.9	116.8
June, 1946	213.9	200.3	251.4	122.3	239.6	173.3	173.1	175.1	161.5
June, 1947	230.8	221.3	254.9	210.9	247.5	213.0	250.4	211.5	180.7
May, 1948	275.2	267.5	301.9	222.1	215.4	242.9	244.2	261.6	236.8
June, 1948	275.3	252.5	325.3	251.0	223.2	232.2	249.3	239.2	213.4

Year and Month	GROCERIES						FRUITS AND VEGETABLES			
	CANADA	Maritimes	Quebec	Ontario	Prairies	British Columbia	CANADA	Maritimes & Quebec	Ontario	Western Provinces
June, 1945	122.8	246.8	169.8	190.6	166.2	209.5	221.3	302.0	273.3	275.1
June, 1946	203.1	244.8	165.6	207.8	190.5	235.5	329.1	339.4	304.2	347.5
June, 1947	232.8	255.6	213.3	248.1	212.4	300.7	317.3	334.6	306.6	315.9
May, 1948	237.7	225.8	208.6	243.1	222.3	262.6	242.9	229.2	254.0	227.8
June, 1948	271.8	320.5	223.5	277.4	247.7	331.7	256.1	233.6	222.1	237.9

Year and Month	HARDWARE					TOBACCO AND CONFECTIONERY			
	CANADA	Maritimes	Quebec	Ontario	Western Provinces	CANADA	Maritimes & Quebec	Ontario	Western Provinces
June, 1945	211.2	202.0	201.8	209.4	224.7	267.4	260.5	266.7	250.0
June, 1946	286.8	292.4	262.9	290.0	307.4	302.2	292.0	296.3	288.3
June, 1947	322.1	313.7	294.4	345.1	337.5	319.7	332.0	304.3	305.0
May, 1948	361.1	351.9	323.7	373.4	324.9	370.6	342.2	394.2	325.3
June, 1948	372.7	348.2	327.1	407.6	373.6	327.5	399.7	366.4	373.3