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## WHOLESALE TRADE

## SEPTEMBER 1948

Wholesale Sales Reach New High in September
Wholesale ales in September roe e to a new high 9\% above the dollar volume for September, 1947 and $11 \%$ above August, 1948 according to statement submitted by 390 wholesalers representing nine ines of trade. The cumulative gain for the year to date compared with the corresponding period of 1947 was raised to 5\% with the September 1 increase. The general unadjusted index (on the base, average for $1935-1939=100$ ) reached the all-time high of 328.9 compared with 301.7 for September, 1947 and 297.2 for August, 1945.

By regions, the largest increase over september a year ago was recorded for the Prairie Provinces where dollar sales of wholesalers were up 14\%. Ontario, quebec and British Columbia followed with gains of 8, 7, 7 and $6 \%$ respectively while in the Maritime Provinces, sales were 4 above last year.

## PERCENTAGE CHANGES IN SALES AND INVENTORIES

SEPTEMBER 1948


## Upward Trend in Sales Continues

September increases exceeded the cumulative gain for the year to date in all trades except drugs while in four trades, automotive equipraent, clothing, dry goods, and hardware, dollar sales in the month of Septeriber surpassod all previnus figures.

The increase of $23 \%$ over September, 1947 registered by clothing wholesalers was the largest of the month, sales of tobacco and confectionery wholesalers following with a gain of $26 \%$. September salos by wholesalers of hardware were $13 \%$ above Sontember, 1947, while footwear and dry goods wholesalers' sales increased $12 \%$. Grocers' sales wore up $9 \%$ and drugs, $7 \%$. Tholesalers of automotive equipment reported an increase of $5 \%$ over the already high volume of 1947.

Fruit and vepetable dealers' sales for Canada showed a smaller drop from 1947 than has been recorded so far this year, but the results varied by regions. A gain of $7 \%$ in the Western Provinces partially offset declines of $20 \%$ in the Maritimes and Quebec combined and of $8 \%$ in Ontario, resultine in a drop of only $2 \%$ for Canada as a whole.

Stocks Continue Below 1947 in Three Trades.
The value of stocks held by wholesalers in the nine trades corabined at the end of September was $14 \%$ hicher than at the same date a yoar ago but clothing, fruit and vegetable and footwear wholesalers reported decreases in value of stacks of $29 \%, 14 \%$ and $12 \%$ respectively.

All other trades showed substantial increases in ralue of inventories compared with last year. Wholesalers of hardware and dry poods remorted stocks on hand valued $20 \%$ higher than at Septomber 30 , 1947, while gains of $19 \%$ and $16 \%$ were recorded by tobacco and confectionory and grocery wholesalers. A gain of $7 \%$ in value of stocks was rogistered for drug wholesalers while stocks on hand in the automotive equipment trado were valued $5 \%$ nigher than at the same dato last yoar.

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Percentare Clanges in imolesale Trade

|  | Percentage Change |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | S 21.3 |  |  |  | INVENTORY$\frac{\text { Sopt. } 1948}{\text { Sopt. } 1947}$ |
|  | (1) (2) |  |  |  |  |
|  | August, $1948^{\circ}$ | September , $1948$ | Septeraber, $1048$ | $\begin{aligned} & \text { Jan, -to- } \\ & \text { Sept., } 1948 \end{aligned}$ |  |
|  | August, | September, | August, | Jan.-to |  |
| Automotive Equipment...... | -0.8 | +4.6 | +34.0 | +0.2 | + 5.2 |
| Maritimes and Queboc.... | -12.1 | - 1.6 | +22.3 |  |  |
| Ontario | - 3.2 | + 4.2 | +49.4 |  |  |
| Westorn Provinces ........ | +6.6 | + 7.6 | +25.5 |  |  |
| Drugs ...................... | $+15.6$ | +7.4 | +5.2 | +11.6 | +7.4 |
| Maritimes, Quebec and Ont. | +17.3 | + 6.4 | +13.0 |  |  |
| Western Provinces ........ | +11.9 | +10.5 | -11.8 |  |  |
| Clothing................. | +4.1 | $+23.3$ | +18.0 | +0.9 | -29.3 |
| Quoboc ..................... | $+3.7$ | +30.2 |  |  |  |
| Ontario \& Western Prov.... | + 4.3 | +19.1 |  |  |  |
| Footwear ................. | +8.6 | +12.3 | +16.8 | $-4.1$ | -11.9 |
| Maritimes and Quebec ..... | +12.4 | +10.3 |  |  |  |
| Ont. and irestern Provinces | + 5.8 | +14.1 |  |  |  |
| Dry Goods ................. | +19.7 | +11.8 | +18.9 | +6.0 | +19.9 |
| Maritimes and Quebec ..... | +23.1 | +13.8 | +38.9 |  |  |
| Ontario | +17.8 | + 5.8 | + 1.9 |  |  |
| Western rrovinces ........ | +17.2 | +17.3 | +12.8 |  |  |
| Fruits and Vegotalos ..... | -18.2 | $-2.2$ | +9.6 | -15.7 | -14.4 |
| Maritimes and Quebec... | -25.3 | -19.7 | +1.8 |  |  |
| Ontario | -17.3 | -8.3 | +3.5 |  |  |
| western Provinces ......... | -15.9 | + 7.4 | +20.0 |  |  |
| Groceries................. | $+16.8$ | + 3.0 | +4.6 | +8.5 | +16.4 |
| Maritimes ............... | +17.0 | + 2.5 | -2.9 |  |  |
| Queboc .................... | +12.3 | + 4.2 | +18.7 |  |  |
| Ontario ................... | +18.1 | +10.6 | $+1.0$ |  |  |
| Prairios | +15.0 | +14.6 | +6.4 |  |  |
| British Columbia ......... | +19.8 | +6.1 | +6.5 |  |  |
| Hardware ................. | +14.0 | +12.6 | +12.6 | + 9.3 | +20.1 |
| Maritimes | +11.4 | +11.5 | +32.2 |  |  |
| Quebec...................... | + 7.5 | +13.7 | +23.4 |  |  |
| Ontario | +19.5 | +21.7 | +44.0 |  |  |
| Nestern Provinces . ....... | +15.6 | + 7.9 | +1.9 |  |  |
| Tobacco and Confectionery . | 412.4 | +16.1 | +7.9 | +12.9 | +19.2 |
| Maritimes and Quebec ..... | + 7.8 | $+16.2$ | +19.4 |  |  |
| ontario .................. | +10.4 | +13.1 | +1.0 |  |  |
| Western Provinces ......... | +15.8 | +19.1 | +8.1 |  |  |
| Wholesale Trade - |  |  |  |  |  |
| Maritimes ................. | +11.3 | + 3.6 | $+6.7$ |  |  |
| Queboc .................... | + 5.9 | + 7.2 | +25.1 |  |  |
| Ontario | +10.0 | + 8.5 | +9.8 |  |  |
| Prairies | +8.5 | +13.7 | +9.9 |  |  |
| British Colunbia ........ | $+12.8$ | +6.2 | +1.4 |  |  |
| camada ................. | + 9.2 | + 9.0 | +10.7 | + 4.8 | +13.8 |
| (1) Revisod 2 |  |  |  |  |  |


| Year and Month | WHOLESALE TRADE |  |  |  |  |  | AUTOMOTIVE EQUIPMENT |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | CANADA | Maritines | Quebec | Ontario | Prairies | British Columbia | CANADA | Maritimes \& Quebec | Ontario | Nestorn Proviaces |
| September, $1945 \ldots$ | 215.8 | 237.9 | 202.4 | 208.1 | 228.9 | 221.5 | 293.6 | 300.3 | 239.4 | 323.1 |
| September, $1946 \ldots$ | 257.2 | 270.7 | 241.9 | 253.5 | 268.3 | 266.8 | 387.6 | 371.8 | 358.4 | 404.5 |
| September, $1947 \ldots 0$ | 301.7 | 316.4 | 292.5 | 296.6 | 301.8 | 330.6 | 481.8 | 491.9 | 460.9 | 475.7 |
| August, $1948 \ldots$. | 297.2 | 307.3 | 250.6 | 293.0 | 312.2 | 346.1 | 376.0 | 395.9 | 321.5 | 408.0 |
| September, $1948 \ldots$ | 328.9 | 327.8 | 313.6 | 321.8 | 343.1 | 351.1 | 504.0 | 484.0 | 480.3 | 511.9 |


| Yoar and Month | DRUGS |  |  | CLOTHING | FOCTVEAR |  | DRY GOODS |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | CANADA | Maritimes Que. \& Ont. | Western Provinces | Callada | CANADA | CANADA | Maritimes s. Quebec | Ontario | Western Provinces |
| Soptember, 1945 | 227.1 | 236.6 | 203.6 | 199.2 | 243.9 | 191.3 | 192.2 | 187.9 | 189.9 |
| Septembor, 1946 | 258.4 | 267.8 | 235.6 | 243.4 | 337.6 | 232.2 | 223.1 | 239.9 | 231.3 |
| September, 1947 | 273.9 | 285.2 | 246.7 | 261.7 | 378.1 | 302.6 | 297.4 | 313.5 | 288.7 |
| Aupust, 1948 | 279.6 | 268.6 | 309.0 | 273.5 | 363.6 | 284.5 | 243.7 | 325.4 | 300.3 |
| Soptomber, 1948 | 294.2 | 303.5 | 272.5 | 322.7 | 424.6 | 338.3 | 338.4 | 331.7 | 338.6 |


| Year and Ionth | GROCER ES |  |  |  |  |  | FRUITS AND VEGETABLES |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | CANADA | Maritimes | Quebec | Ontaric | Frairios | British Columbia | CANADA | Maritimes \& Quebec | Ontario | Western Provinces |
| Septembor, $1945 \ldots$ | 179.6 | 207.3 | 165.4 | 171.7 | 177.2 | 204.8 | 270.7 | 205.1 | 256.6 | 340.7 |
| Septomber, 1946 . | 223.4 | 247.5 | 212.7 | 226.1 | 205.9 | 257.4 | 275.0 | 203.5 | 237.9 | 372.4 |
| September, 1947 . | 275.2 | 301.0 | 265.4 | 265.2 | 260.5 | 333.8 | 278.6 | 209.8 | 259.8 | 356.4 |
| August, 1948000000 | 286.9 | 317.7 | 2:3.0 | 290.5 | 280.6 | 332.7 | 248.7 | 165.5 | 230.1 | 318.5 |
| Septembor, $1948 \ldots$ | 300.0 | 308.5 | 276.5 | 293.3 | 298.5 | 354.2 | 272.5 | 168.5 | 238.2 | 382.8 |


| Yoar and Month | MARDWARE |  |  |  |  |  | TOBACCO AND CONH ECTICNSRY |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | CANADA | Maritimes | Quebec | Ontario | Western Provinces | CANADA | Maritimes \& Quebec | Ontario | Hestern <br> Provinces |
| Septomber, $1945 \ldots$ | 228.6 | 242.4 | 235.7 | 217.1 | 237.3 | 250.5 | 248.0 | 251.3 | 238.2 |
| Soptember, $1946 \ldots 0$ | 280.8 | 294.8 | 279.8 | 277.9 | 291.9 | 232.8 | 288.7 | 294.5 | 278.5 |
| Soptember, 1947 ono. | 339.6 | 371.2 | 346.4 | 347.7 | 342.1 | 322.7 | 34.18 | 316.9 | 305.0 |
| August, 1948 0.0.000 | 339.5 | 313.5 | 319.1 | 293.9 | 362.3 | 347.3 | 332.7 | 354.8 | 336.0 |
| September, 1048000 | 382.4 | 414.3 | 393.9 | 423.2 | 369.1 | 374.7 | 397.2 | 358.4 | 363.3 |

