# DOMINION BUREAU OF STATISTICS 

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## WHOLESALETRADE

## February, 1957

Preliminary estimates of wholesale sales in February amounted to $\$ 560,794,000$, an increase of 6 per cent over February 1956 when sales were estimated to be $\$ 528,420,000$. Together, January and February sales amounted to $\$ 1,138,526,000$ and accounted for a rise of 14 per cent fram $\$ 1,001,414,000$ in the corresponding period of last year. Twelve of the 17 specified trade groups covered in this report registered larger sales this February as compared with a year ago, with household electrical appliances in the lead (up 17 per cent) followed by automotive parts and accessories (13 per cent) and groceries and food specialties (2l per cent). Decreases occurred in the following trades: construction materials and supplies, 9 per cent; clothing and furnishings, and industrial and transportation equipment, 5 per cent each; farm machinery, 3 per cent; and footwear, 2 per cent. These sales cover "wholesalers proper" and do not include the business transactions of manufacturers' sales branches or agents and brokers. They are not adjusted for price changes, seasonal variations or number of business days in the respective months.

Further detail on the sales of the various trade groups will be found on the reverse side of this page.

Prepared in Merchandising and Services Section, Industry and Merchandising Division

# WHOLESALE TRADE 

## February 1957

## Preliminary Estimates of Wholesale Sales and Percentage Changes

| Kind of Business | February |  |  | January and February |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Sales |  | $\begin{aligned} & \text { \% Change } \\ & \text { 1957/1956 } \end{aligned}$ | Sales |  | $\begin{aligned} & \text { \% Change } \\ & \text { 1957/1956 } \end{aligned}$ |
|  | 1956 | 1957 |  | 1956 | 1957 |  |
|  | \$1000 | \$1000 |  | \$1000 | \$1000 |  |
| TOTAL, All Trades .................. | 528,420 | 560,794 | + 6.1 | 1,001,414 | 1,138,526 | + 13.7 |
| Fresh Fruits and Vegetables ............. | 15,276 | 15,436 | + 1.0 | 28,670 | 30, 132 | + 5.1 |
| Groceries and Food Specialties .......... | 89,372 | 99,176 | + 11.0 $+\quad 87$ | 174,310 | 201,665 | $+15.7$ |
| Meat and Dairy Products ................. | 9,806 | 10,658 | + 8.7 | 19,827 | 22,015 | + 11.0 |
| Clothing and Furnishings................. ${ }_{\text {F }}$ Footwear........................... ${ }^{\text {a }}$. | 6,661 | 6,321 | - 5.1 | 12,287 | 11,545 | - 6.0 |
| Footwear................................ Other Textile and Clothing Accessories.. | 2,352 15,596 | 2,308 16,592 | -1.9 $+\quad 6.4$ | 3,467 28,448 | 3,566 30,137 | $+\quad 2.0$ $+\quad 5.9$ |
| Coal and Coke.......................... | 15,686 | 16,393 | $+\quad 4.5$ $+\quad 4.2$ | 32,113 | 33,295 | + 3.7 |
| Drugs and Drug Sundries ................ Newsprint, Paper and Paper Products.... | 13,538 | 14,102 | $+\quad 4.2$ $+\quad 53$ | 27,287 | 28,495 | + 4.4 |
| Newsprint, Paper and Paper Products..... Tobacco, Confectionery and Soft Drinks.. | 21,892 39,210 | 23,056 42,713 | $+\quad 5.3$ $+\quad 8.9$ | 44,449 76,307 | 46,630 83,897 | $+\quad 4.9$ $+\quad 9.9$ |
| Automotive Parts and Accessories........ | 20,722 | 23,363 | $+12.7$ | 39,561 | 47,373 | + 9.7 |
| Commercial, Institutional and Service Equipment and Supplies.................... | 8,235 | 9,001 | + 9.3 | 16,136 | 18,027 | + 11.7 |
| Construction Materials and Supplies, including Lumber $\qquad$ | 4,4,408 | 40,212 | - 9.4 | $89.34,5$ | 79,741 | - 10.7 |
| Farm Machinery............................. | 3,659 | 3,527 | - 3.6 | 6,663 | 6,235 | - 6.4 |
| Hardware................................... | 20,448 | 21,146 | + 3.4 | 38,431 | 39,845 | + 3.7 |
| Household Electrical Appliances.......... | 11,530 | 13,463 | + 16.8 | 22,925 | 26,708 | +16.5 |
| Industrial and Transportation Equipment and Supplies.................................. | 59,746 | 56,693 | - 5.1 | 99,949 | 95,336 | - 4.6 |
| All Other Trades.............. . . . . . . . . . . . | 130,283 | 146,634 | + 12.6 | 241,239 | 333,884 | $+38.4$ |

