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DOMINION BUREAU OF STATISTICS

OTTAWA - CANADA



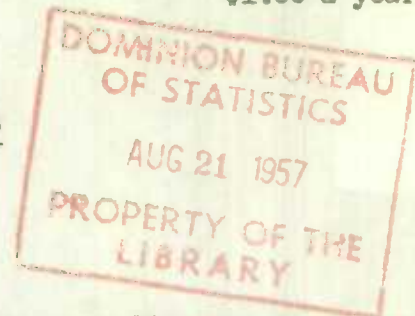
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WHOLESALE TRADE

June, 1957



Sales of Canadian wholesalers in June were estimated at \$679,795,000, down 5 per cent from sales of \$713,059,000 in the same month last year. During the first half of 1957 sales amounted to \$3,910,875,000 exceeding by 4 per cent the sales of \$3,765,186,000 recorded for the first six months of 1956. These sales cover "wholesalers proper" and do not include the business transactions of manufacturers' sales branches or agents and brokers. They are not adjusted for price changes, seasonal variations or number of business days in the respective months.

Sales for the month were down in the majority of the trade groupings covered in this report but more so in the "all other trades" group (19 per cent), "household electrical appliances" (16 per cent) and "fresh fruits and vegetables" (14 per cent). The largest increase occurred in "grocery and food specialty" sales at 11 per cent followed by "newsprint, paper and paper product" sales at 6 per cent. These two, along with "other textile" and "tobacco, confectionery and soft drinks" were the only trade groups which continually showed greater monthly sales to date this year as compared with last year.

The cumulated sales to July, with a few exceptions, were up in all the trade groups. The exceptions were "farm machinery" (-6 per cent), "construction materials and supplies" (-3 per cent), "fresh fruits and vegetables" (-0.9 per cent) and "clothing and furnishings" (-0.4 per cent). The principal increases occurred in "grocery and food specialty" sales with a gain of 13 per cent and "tobacco, confectionery and soft drinks" with 9 per cent.

Further detail on the sales of the various trade groups will be found on the reverse side of this page.

Prepared in Merchandising and Services Section,
Industry and Merchandising Division.

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WHOLESALE TRADE

June 1957



Preliminary Estimates of Wholesale Sales and Percentage Changes

Kind of Business	June			January - June		
	Sales		% Change 1957/1956	Sales		% Change 1957/1956
	1956	1957		1956	1957	
	\$'000	\$'000		\$'000	\$'000	
TOTAL, All Trades	713,059	679,795	- 4.7	3,765,186	3,910,875	+ 3.9
Fresh Fruits and Vegetables	26,870	23,006	- 14.4	114,381	113,318	- 0.9
Groceries and Food Specialties	103,839	115,272	+ 11.0	570,992	645,453	+ 13.0
Meat and Dairy Products	15,450	14,522	- 6.0	73,357	75,681	+ 3.2
Clothing and Furnishings	6,759	6,481	- 4.1	40,563	40,415	- 0.4
Footwear	2,038	1,821	- 10.7	12,594	13,126	+ 4.2
Other Textile and Clothing Accessories .	13,498	13,713	+ 1.6	90,433	94,892	+ 4.9
Coal and Coke	17,057	16,189	- 5.1	92,381	92,468	+ 0.1
Drugs and Drug Sundries	14,394	14,322	- 0.5	85,821	87,842	+ 2.4
Newsprint, Paper and Paper Products	22,463	23,814	+ 6.0	139,369	146,206	+ 4.9
Tobacco, Confectionery and Soft Drinks .	51,570	54,113	+ 4.9	268,203	292,763	+ 9.5
Automotive Parts and Accessories	35,790	36,466	+ 1.9	180,013	190,999	+ 6.1
Commercial, Institutional and Service Equipment and Supplies	10,347	10,591	+ 2.4	55,534	56,820	+ 2.3
Construction Materials and Supplies, including Lumber	69,239	64,129	- 7.4	331,401	321,028	- 3.1
Farm Machinery	7,302	7,021	- 3.9	36,056	33,933	- 5.9
Hardware	28,981	26,767	- 7.6	142,583	144,006	+ 1.0
Household Electrical Appliances	14,086	11,886	- 15.6	73,715	75,431	+ 2.3
Industrial and Transportation Equipment and Supplies	73,295	77,222	+ 5.4	388,330	402,101	+ 3.5
All Other Trades	200,081	162,460	- 18.8	1,069,460	1,083,393	+ 1.3