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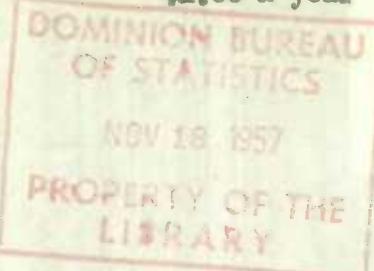
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W H O L E S A L E T R A D E

September 1957

Sales of Canadian wholesalers in September rose 2.1 per cent to an estimated \$633,891,000 from \$621,077,000 a year earlier. Cumulative sales for the first nine months of the year advanced 2.6 per cent to \$5,868,651,000 from \$5,720,251,000 in the corresponding period of 1956. These sales cover "wholesalers proper" and do not include the business transactions of manufacturers' sales branches or agents and brokers. They are not adjusted for price changes, seasonal variations or number of business days in the respective months.

Sales for the month showed an increase in ten of the eighteen trade groupings covered in this report and these ranged from half of one per cent for "industrial and transportation equipment and supplies" to 16.2 per cent for "drugs and drug sundries". The decreases ranged from 0.6 per cent in "automotive parts and accessories" to 24.0 per cent in "farm machinery".

Further detail on the sales of the various trade groups will be found on the reverse side of this page.

Prepared in Wholesale Trade and Services Section,
Industry and Merchandising Division.

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WHOLESALE TRADESeptember 1957

Preliminary Estimates of Wholesale Sales and Percentage Changes

Kind of Business	September			January - September		
	Sales		% Change 1957/1956	Sales		% Change 1957/1956
	1956	1957		1956	1957	
	\$'000	\$'000		\$'000	\$'000	
TOTAL, All Trades	621,077	633,891	+ 2.1	5,720,251	5,868,651	+ 2.6
Fresh Fruits and Vegetables	17,720	17,882	+ 0.9	178,115	176,038	- 1.2
Groceries and Food Specialties	103,953	113,221	+ 8.9	895,967	997,418	+ 11.3
Meat and Dairy Products	14,739	14,290	- 3.0	121,855	121,335	- 0.4
Clothing and Furnishings	9,773	9,485	- 2.9	63,731	63,581	- 0.2
Footwear	3,619	3,770	+ 4.2	21,177	22,683	+ 7.1
Other Textile and Clothing Accessories ..	21,010	21,415	+ 1.9	142,756	150,210	+ 5.2
Coal and Coke	20,243	17,859	- 11.8	144,494	143,004	- 1.0
Drugs and Drug Sundries	15,574	18,100	+ 16.2	129,590	135,306	+ 4.4
Newspaper, Paper and Paper Products	24,415	24,797	+ 1.6	213,967	220,363	+ 3.0
Tobacco, Confectionery and Soft Drinks ..	49,329	52,174	+ 5.8	411,570	448,001	+ 8.9
Automotive Parts and Accessories	33,800	33,607	- 0.6	287,541	297,184	+ 3.4
Commercial, Institutional and Service Equipment and Supplies	8,525	8,377	- 1.7	81,399	84,767	+ 4.1
Construction Materials and Supplies, including Lumber	62,048	62,656	+ 1.0	537,353	510,224	- 5.0
Farm Machinery	6,167	4,690	- 24.0	60,660	51,589	- 15.0
Hardware	29,141	28,777	- 1.2	227,422	228,589	+ 0.5
Household Electrical Appliances	15,489	15,345	- 0.9	113,404	114,877	+ 1.3
Industrial and Transportation Equipment and Supplies	60,569	60,857	+ 0.5	580,820	598,303	+ 3.0
All Other Trades	124,963	126,589	+ 1.3	1,508,430	1,505,179	- 0.2