

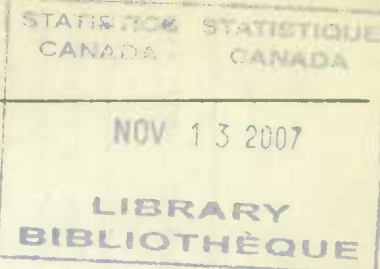
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WHOLESALE TRADE

May, 1958

Sales of Canadian wholesalers in May decreased 2.6 per cent to \$732,379,000 from \$752,170,000 a year ago and 2.1 per cent in the January to May period to \$3,164,293,000 from \$3,231,080,000. These sales cover "wholesalers proper" and do not include the business transactions of manufacturers' sales branches, or agents and brokers. They are not adjusted for price changes, seasonal variations or number of business days in the respective months.

In May, nine trade categories showed an increase in sales and an equal number sustained a decrease. The increases ranged from 0.3 per cent in the case of drugs and drug sundries to 21.7 per cent in the case of farm machinery. Decreases ranged from 0.2 per cent for household electrical appliances to 29.4 per cent in coal and coke.

Further detail on the sales of the various trade groups will be found on the reverse side of this page.

Prepared in Wholesale Trade and Services Section,
Industry and Merchandising Division.

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WHOLESALE TRADE

MAY - 1958

Preliminary Estimates of Wholesale Sales and Percentage Changes

Kind of Business	MAY			JANUARY - MAY		
	S a l e s		% Change 1958/1957	S a l e s		% Change 1958/1957
	1957	1958		1957	1958	
	\$'000	\$'000		\$'000	\$'000	
TOTAL, ALL TRADES	752,170	732,379	- 2.6	3,231,080	3,164,293	- 2.1
Fresh Fruits and Vegetables	23,529	25,651	+ 9.0	90,312	98,327	+ 8.9
Groceries and Food Specialties	113,858	122,634	+ 7.7	530,181	563,243	+ 6.2
Meat and Dairy Products	13,324	13,909	+ 4.4	61,159	67,336	+ 10.1
Clothing and Furnishings	7,208	6,754	- 6.3	33,934	32,101	- 5.4
Footwear	2,454	2,545	+ 3.7	11,305	11,910	+ 5.4
Other Textile and Clothing Accessories.	16,092	15,276	- 5.1	81,179	82,010	+ 1.0
Coal and Coke	16,116	11,379	- 29.4	76,279	64,698	- 15.2
Drugs and Drug Sundries	15,195	15,243	+ 0.3	73,520	78,947	+ 7.4
Newsprint, Paper and Paper Products ...	27,802	25,409	- 8.6	122,392	116,807	- 4.6
Tobacco, Confectionery and Soft Drinks.	50,483	51,347	+ 1.7	239,650	247,118	+ 3.1
Automotive Parts and Accessories	37,380	38,251	+ 2.3	154,533	157,993	+ 2.2
Commercial, Institutional and Service Equipment and Supplies	10,729	9,515	- 11.3	46,229	43,818	- 5.2
Construction Materials and Supplies, including Lumber	69,541	70,091	+ 0.8	256,899	260,754	+ 1.5
Farm Machinery	7,060	8,590	+ 21.7	25,912	30,972	+ 15.1
Hardware	29,875	27,793	- 7.0	117,239	109,309	- 6.8
Household Electrical Appliances	11,655	11,630	- 0.2	63,545	61,916	- 2.6
Industrial and Transportation Equipment and Supplies	87,546	73,839	- 15.7	324,879	273,603	- 15.8
All Other Trades	212,323	202,523	- 4.6	920,933	863,431	- 6.2