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## WHOLESALE TRADE

June, 1958

June 1958 sales of Canadian wholesalers were estimated at \$711,-965,000, 4.7 per cent above June sales a year ago. Cumulative sales for the first half of 1958 at \$3,876,258,000 were only slightly (0.9 per cent) below sales in the first half of 1957. These sales cover "wholesalers proper" and do not include the business transactions of manufacturers' sales branches, or agents and brokers. They are not adjusted for price changes, seasonal variations or number of business days in the respective months.

June sales were up in twelve of the seventeen specified trade groups covered in this report as compared with sales in the same month of 1957. The principal increases were noted for meat and dairy products (17.9 per cent), footwear (17.6 per cent) and drugs and drug sundries (12.7 per cent). The next largest increase (12.6 per cent) was registered for the "all other" trades classification. Among the groups which showed a decrease, coal and coke registered the largest with sales 28.6 per cent below their level in June 1957, while industrial and transportation equipment and supplies ranked second with a decrease of 14.4 per cent.

Further detail on the sales of the various trade groups will be found on the reverse side of this page.

Prepared in Wholesale Trade and Services Section,  
Industry and Merchandising Division.

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# WHOLESALE TRADE

June - 1958

## Preliminary Estimates of Wholesale Sales and Percentage Changes



Kind of Business	June			January - June		
	S a l e s		% Change 1958/1957	S a l e s		% Change 1958/1957
	1957	1958		1957	1958	
	\$'000	\$'000		\$'000	\$'000	
TOTAL, ALL TRADES .....	679,795.	711,965.	+ 4.7.	3,910,875.	3,876,258.	- 0.9.
Fresh Fruits and Vegetables .....	23,006.	23,960.	+ 4.1.	113,318.	122,287.	+ 7.9.
Groceries and Food Specialties .....	115,272.	125,798.	+ 9.1.	645,453.	689,041.	+ 6.8.
Meat and Dairy Products .....	14,522.	17,117.	+ 17.9.	75,681.	84,453.	+ 11.6.
Clothing and Furnishings .....	6,481.	6,035.	- 6.9.	40,415.	38,136.	- 5.6.
Footwear .....	1,821.	2,141.	+ 17.6.	13,126.	14,051.	+ 7.0.
Other Textile and Clothing Accessories.	13,713.	14,424.	+ 5.2.	94,892.	96,434.	+ 1.6.
Coal and Coke .....	16,189.	11,563.	- 28.6.	92,468.	76,261.	- 17.5.
Drugs and Drug Sundries .....	14,322.	16,142.	+ 12.7.	87,842.	95,089.	+ 8.3.
Newsprint, Paper and Paper Products ...	23,814.	24,634.	+ 3.4.	146,206.	141,441.	- 3.3.
Tobacco, Confectionery and Soft Drinks.	54,113.	56,230.	+ 3.9.	293,763.	303,348.	+ 3.3.
Automotive Parts and Accessories .....	36,466.	39,476.	+ 8.3.	190,999.	197,469.	+ 3.4.
Commercial, Institutional and Service Equipment and Supplies .....	10,591.	9,569.	- 9.7.	56,820.	53,387.	- 6.0.
Constructional Materials and Supplies, including Lumber .....	64,129.	70,173.	+ 9.4.	321,028.	330,927.	+ 3.1.
Farm Machinery .....	7,021.	7,156.	+ 1.9.	33,933.	38,128.	+ 12.4.
Hardware .....	26,767.	26,488.	- 1.0.	144,006.	135,797.	- 5.7.
Household Electrical Appliances .....	11,886.	12,118.	+ 2.0.	75,431.	74,034.	- 1.9.
Industrial and Transportation Equipment and Supplies .....	77,222.	66,075.	- 14.4.	402,101.	339,678.	- 15.5.
All Other Trades .....	162,460.	182,866.	+ 12.6.	1,083,393.	1,046,297.	- 3.4.