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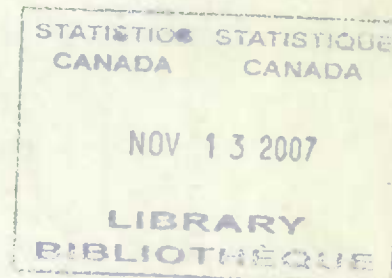
DOMINION BUREAU OF STATISTICS

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WHOLESALE TRADESeptember, 1958

Sales of Canadian wholesalers in September were estimated at \$679,321,000, an increase of 7.2 per cent from the 1957 September total of \$633,891,000. The combined sales for the first nine months of this year amounted to \$5,840,847,000, falling short of the 1957 total of \$5,868,651,000 by 0.5 per cent. These sales cover "wholesalers proper" and do not include the business transactions of manufacturers' sales branches or agents and brokers. They are not adjusted for price changes, seasonal variations or number of business days in the respective months.

Sales in September were larger than a year ago in 13 of the 17 specified trade groups covered in this report, as well as in the "all other" trades group. The increases were under 13 per cent in all cases except meat and dairy products where a 28.0 per cent increase was registered. Sales decreased 5.2 per cent in commercial, institutional and service equipment and supplies, 3.7 per cent in coal and coke, 3.1 per cent in industrial and transportation equipment and supplies and nominally in clothing and furnishings.

Further detail on the sales of the various trade groups will be found on the reverse side of this page.

Prepared in Wholesale Trade and Services Section,
Industry and Merchandising Division.

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WHOLESALE TRADE

September, 1958

Preliminary Estimates of Wholesale Sales and Percentage Changes

Kind of Business	September			January - September		
	S a l e s		% Change 1958/1957	S a l e s		% Change 1958/1957
	1957	1958		1957	1958	
	\$'000	\$'000		\$'000	\$'000	
TOTAL, ALL TRADES	633,891	679,321	+ 7.2	5,868,651	5,840,847	- 0.5
Fresh Fruits and Vegetables	17,882	19,609	+ 9.7	176,038	187,712	+ 6.6
Groceries and Food Specialties	113,221	124,610	+ 10.1	997,418	1,066,279	+ 6.9
Meat and Dairy Products	14,290	18,295	+ 28.0	121,335	141,348	+ 16.5
Clothing and Furnishings	9,485	9,480	(1)	63,581	60,826	- 4.3
Footwear	3,770	3,970	+ 5.3	22,683	23,652	+ 4.3
Other Textile and Clothing Accessories	21,415	22,035	+ 2.9	150,210	152,888	+ 1.8
Coal and Coke	17,859	17,205	- 3.7	143,004	115,913	- 18.9
Drugs and Drug Sundries	18,100	19,947	+ 10.2	135,306	146,684	+ 8.4
Newsprint, Paper and Paper Products	24,797	26,227	+ 5.8	220,363	213,953	- 2.9
Tobacco, Confectionery and Soft Drinks	52,174	54,560	+ 4.6	448,001	464,507	+ 3.7
Automotive Parts and Accessories	33,607	36,151	+ 7.6	297,184	310,806	+ 4.6
Commercial, Institutional and Service Equipment and Supplies	8,377	7,942	- 5.2	84,767	79,881	- 5.8
Construction Materials and Supplies, in- cluding Lumber	62,656	70,258	+ 12.1	510,224	536,144	+ 5.1
Farm Machinery	4,690	4,895	+ 4.4	51,589	57,371	+ 11.2
Hardware	28,777	30,395	+ 5.6	228,589	218,456	- 4.4
Household Electrical Appliances	15,345	16,097	+ 4.9	114,877	111,834	- 2.6
Industrial and Transportation Equipment and Supplies	60,857	58,988	- 3.1	598,303	514,766	- 14.0
All Other Trades	126,589	138,657	+ 9.5	1,505,179	1,437,827	- 4.5

(1) Less than 0.05 per cent.