WHOLESALE TRADE January s 1959

$\$ 1.00$ a year

## STATISTIC STATETRQUE

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January sales of Canadian wholesalers were estimated at $\$ 592,942,000$, up 8.4\% from January 1958. These sales cover "wholesalers proper" and do not include the business transactions of manufacturers' sales branches or agents and brokers. They are not adjusted for price changes, seasonal variations or number of business days in the respective months.

Five of the eighteen trade groups covered in this report indicated declines. The largest decline was recorded in the household electrical applyances group ( $14.8 \%$ ), followed by newsprint, paper and paper products ( $6.1 \%$ ), fresh fruits and vegetables (3.4\%), construction materials and supplies, incIuding lumber ( $3.2 \%$ ) and meat and dairy products ( $0.3 \%$ ). The principal increases were registered in farm machinery. $(38.8 \%)$, "all other" trades (20.7\%), clothing and furnishings (19.4\%), footwear (13.5\%) and automotive parts and accessories (13.1\%).

Further detail on the sales of the various trade groups will be found on the reverse side of this page.

Prepared in the Industry and Merchandising Division.

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## WHOLESALE TRADE

January 1959
Preliminary Estinates of Wholesale Sales and Percentage Changes

| Kind of Business | January |  |  |
| :---: | :---: | :---: | :---: |
|  | Sales |  | $\begin{aligned} & \text { \% Change } \\ & 1959 / 1958 \end{aligned}$ |
|  | 1958 | 1959 |  |
|  | $\$ 000$ | \$1000 | \% |
| Total, All Trades ........................ | 547.199 | 592,942 | + 8.4 |
| Fresh Fruits and Vegetables |  | $15,583$ | - 3.4 |
| Groceries and Food Specialties <br> Meat and Dairy Products ........................ | $\begin{aligned} & 96,235 \\ & 10,038 \end{aligned}$ | $\begin{array}{r} 101,814 \\ 10,007 \end{array}$ | $+\quad 5.8$ $-\quad 0.3$ |
| Clothing and Furnishings ................... | 4,042 | 4,825 | + 19.4 |
| Footwear ..................................... | 1,127 | 1.279 | + 13.5 |
| Other Textile and Clothing Accessories .... | 13,743 | 14,296 | + 4.0 |
| Coal and Coks .............................. | 12,234 | 12,950 | + 5.9 |
| Drugs and Drue Sundries ..................... | 15,805 | 16,287 | + 3.1 |
| Newsprint, Paper and Paper Products ....... | 20,058 | 18.830 | -6.1 |
| Tobacco, Confectionery and Soft Drinks .... | 39,903 | 40,142 | + 0.6 |
| Automotive Parts and Accessories .......... | 20,324 | 22,976 | + 13.1 |
| Commercial, Institutional and Service Equipment and Supplies $\qquad$ | 7.475 | 8,086 | + 8.2 |
| Construction Materials and Supplies, Including Lumber | 47.490 |  | - 3.2 |
| Farm Machinery .............................. | 2.643 | 3,668 | $+38.8$ |
| Hardware | 17,761 | 19,064 | + 7.3 |
| Household Electrical Appliances ........... | 12.96I | 11,039 | - 14.8 |
| Industrial and Transportation Equipment and Supplies | 31,597 | 31,697 | $+0.3$ |
| All Other Trades | 177,625 | 214,408 | $+20.7$ |

