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WHOLESALE TRADE

February. 959
$\$ 1.00$ a year

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February sales of Canadian wholesalers were estimated at $\$ 616,919,000$, 10. $1 \%$ above sales of $\$ 560,117,000$ in February 1958. January and February sales combined amounted to $\$ 1,209,861,000$, up $9.3 \%$ from sales of $\$ 1,107,316,000$ for the same period last year. These sales cover "wholesalers proper" and do not include the business transactions of manufacturers' :sales branches or agents and brokers. They are not adjusted for price changes, seasonal variations or number of business days in the respective months.

Fifteen of the 18 trade groups reported increases for the month of February ranging from 30.7 for farm machinery to $0.6 \%$ for newsprint, paper and paper products. Other trades recording substantial increases were: commercial. institutional and service equipment and supplies ( $20.8 \%$ ), footwear ( 18 , $8 \%$ ) , "ali other" trades ( $18.1 \%$ ), automotive parts and accessories ( $13.2 \%^{\text {a }}$ ), construction mate rials and supplies ( $12.3 \%$ ) , household electrical appliances ( $10,0 \%$ ) and drugs and drug sundries ( $10, I \%$ ) The largest decrease vas recorded for coal and cole ( $9.6 \%$ ) , followed by meat and dairy products ( $1.0 \%$ ) and fresh fruits and vegetables ( $0.7 \%$ ). Sales of newsprint, paper and paper products and of household electrical appliances, when combined for January and February, show decreases of $2 . \%$ and $2.8 \%$ respectively.

Further detail on the sales of the various trade groups will be found on the reverse side of this page.

Prepared in the Industry and Merchandising Division

February 1959
Preliminary istimates of Wholesale rales and Percentage Changes

| Kind of Business | February |  |  | January and February |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Sales |  | $\%$ Change | Sales |  | \% Change |
|  | 1958 | 1959 | 1959/1958 | 1958 | 1959 | 1959/1958 |
|  | \% 000 | \$1000 |  | 8000 | \$000 |  |
| TOTAL, ALL Trades | 560,117 | 616,919 | + 10.1 | 1,207,316 | 1,209,86I | + 9.3 |
| Fresh Fruits and Vegetables .......... | 16,428 | 16,306 | - 0.7 | 32,566 | 32,889 | -2.1 |
| Groceries and Food Specialtios ....... | 97,186 | 103,670 | + 6.7 | 193,421 | 205,484 | + 6.2 |
| Meat and Dairy Products ............... | 9,582 | 9,482 | - 1.0 | 19,620 | 19,489 | - 0.7 |
| Clothing and Furnishings | 5,610 | 5,782 | + 3.1 | 9,652 | 10,607 | + 9.9 |
| Footwear ................. | 2,095 | 2,489 | + 18.8 | 3,222 | 3,768 | + 26.9 |
| Other Textile and Clothing Accessories | 15,74,3 | 16,368 | $+4.0$ | 29,486 | 30,664 | + 4.0 |
| Coal and Coko | 13,161 | 11,897 | - 9.6 | 25,395 | 24,847 | - 2.2 |
| Drugs and Drug Sundries .............. | 15,068 | 16,57. | + 10.1 | 30,873 | 32,879 | +6.5 |
| Newsprint, Paper and Paper Products .. | 19,019 | 19,133 | + 0.6 | 39,077 | 37,963 | - 2.9 |
| Tobacco, Confectionery and Soft Drinks | 39,058 | 39,812 | + 1.9 | 78,961 | 79,954 | + 1.3 |
| Automotive Parts and Accessories ..... | 22,213 | 25,153 | + 13.2 | 42,537 | 48,129 | + 13.1 |
| Conmercial, Institutional and Service Equipment and Supplies .............. | 7,864 | 9,503 | $+20.8$ | 25,339 | 17,589 | $+14.7$ |
| Construction Naterials and Supplies, including Lumber $\qquad$ | 43,070 | 48,371 | + 12.3 | 90,560 | 94,362 | $+4.2$ |
| Farm Machinery ......................... | 38857 | 5,047 | $+30.7$ | 6,500 | 8,709 | + 34.0 |
| Hardvare | 18,131 | 18,823 | + 2.1 | 36.192 | 37,887 | + 4.7 |
| Household Ilectrical Appliances ...... | 11,460 | 12,704 | +10.9 | 24,121 | 23, 743 | - 2.8 |
| Industrial and Transportation Equipment and Supplies ............... | 49,404 | 53,984 | + 9.3 | 81,001 | 85,681 | $+5.8$ |
| All Other Trades | 170,868 | 201,809 | + 18.1 | 348,493 | 4,16,217 | + 19.4 |

