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WHOLESALE TRADE

April, 1959

April sales of Canadian wholesalers were estimated at \$712,914,000, up 13.7% from sales of \$627,023,000 in April 1958. Total sales for the first four months of the year amounted to \$2,629,241,000, an increase of 11.1% above the corresponding period last year. These sales cover "wholesalers proper" and do not include the business transactions of manufacturers' sales branches or agents and brokers. They are not adjusted for price changes, seasonal variations or number of business days in the respective months.

All but three of the 18 trade groups reported increases for the month of April ranging from 24.7% for industrial and transportation equipment and supplies, to 1.1% for newsprint, paper and paper products. Other trades recording substantial increases were: farm machinery (24.3%), the "all other" group (19.3%), commercial, institutional and service equipment and supplies (19.2%), construction materials and supplies, including lumber (15.6%), automotive parts and accessories (13.7%), drugs and drug sundries (13.6%), groceries and food specialties (12.4%), household electrical appliances (12.3%), clothing and furnishings (10.0%). Decreases were registered for meat and dairy products (7.7%), other textile and clothing accessories (3.8%) and fresh fruits and vegetables (2.3%). However, when combined for the first four months of the year, sales of other textile and clothing accessories showed an increase of 3.1% while sales of newsprint, paper and paper products decreased by 0.9%.

Further detail on the sales of the various trade groups will be found on the reverse side of this page.

Prepared in the Industry and Merchandising Division

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WHOLESALE TRADE

April 1959

Preliminary Estimates of Wholesale Sales and Percentages Changes

	April			January - April		
	Sales		% Change	Sales		% Change
	1958	1959	1.959/1958	1958	1959	1959/1958
	\$1000	\$1000		\$1000	\$1000	
TOTAL, All Trades	627,023	712,914	+ 13.7	2,366,365	2,629,241	+ 11,1
Fresh Fruits and Vegetables	19,634 101,277 11,363	19,192 113,853 10,492	= 2.3 + 32.4 = 7.7	71,578 394,935 45,674	69,262 430,100 44,300	= 3.2 + 8.9 = 3.0
Glothing and Furnishings Footwear Other Textile and Glothing Accessories	6,777 2,455 17,584	7,455 2,604 16,914	+ 10.0 + 6.1 = 3.8	23,721 8,381 64,671	25,811 9,252 66,677	+ 8.8 + 10.5 + 3.1
Coel and Coke	8,648 16,019 21,760 43,319	9,254 18,196 21,997 46,661	+ 7.0 + 13.6 + 1.1 + 7.7	43,720 63,204 80,717 376,921	44,318 69,498 80,002 184,114	+ 1.4 + 10.0 = 0.9 + 4.1
Automotive Parts and Accessories Commercial, Institutional and Service Equipment and Supplies	32,520 7,911	36,969 9,432	+ 13.7	104,885	119,996 36,159	+ 14.4
Construction Materials and Supplies, including Lumber Farm Machinery Hardware Household Electrical Appliances Industrial and Transportation Equipment and Supplies	56,759 10,302 22,887 11,997	65,638 12,802 23,980 13,470 60,038	+ 15.6 + 24.3 + 4.8 + 12.3 + 24.7	210,832 22,637 80,449 48,340	223,710 27,988 83,812 49,176	+ 6.1 + 23.6 + 4.2 + 1.7 + 13.6
All Other Trades	187,666	223,967	+ 19.3	700,847	846,066	+ 20.7