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## WHOLESALE TRADE

June, 1959


Sales of Canadian wholesalers for the month of June were estimated at $\$ 769,151,000$, up $12.7 \%$ from sales af $\$ 688,762,000$ reported for June, 1958. Total sales for the first $s 1 x$ months of the year increased by $10.2 \%$ to $\$ 4,151_{9} 941,000$ from sales of $\$ 3,766,969,000$ for the corresponding period in 1958. These sales cover "wholesalers proper" and do not include the business transactions of mum facturers' sales branches or agents and brokers. They are not adjusted for price changes, seasonal variations or number of business days in the respective months.

111 but three of the 18 trade groups reported increases for the month of June ranging from $34.3 \%$ for farm machinery to $3.7 \%$ for other textile and clothing accessories. Other trades reporting substantial increases were: comer cal. institutional and service equipment and supplies (31.2\%), drugs and drug sundries ( $17.9 \%$ ), clothing and furnishings ( $96.5 \%$ ) autcuntive parts and accessopies $(14.8 \%)_{\text {, }}$ the "all other trades" group $(1405 \%)_{\text {, fresh fruits and vegetables }}$ (13. $8 \%$ ), groceries and food specialties ( $12.5 \%$ ), tobecco, confectionery and soft,
 meat and dairy products $(2,3 \%)$ and footwear $(0,8 \%)$. However, when combined for the first six months of the years sales of footwear show an increase of $7.7 \%$, while sales of fresh fruits and vegetables decreased by $0.3 \%$.

Further detail on the sales of the various trade groups will be found on the reverse side of this page.

Prepared in the Industry and Merchandising Division

Preliminary Estimatos of Wholesale Seles and Percentage Changes

|  | June |  |  | Janvary - June |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | S 2108 |  | \% Change1959/1.358 | Saこes |  | \% Thange 1959/1958 |
|  | 1958 | 7959 |  | 2958 | 1959 |  |
|  | \$8000 | \$1500 |  | $\$ 1000$ | $\$ 000$ |  |
| TOTAT, R1I trades | 588.752 | 7969,952 | + 19.7 | 30766,969 | 48157.948 | $+10.2$ |
| Fresh Fruits and Fegerables ........... Gerocerias and Fnod Specialtios Noat and Iniry Proiums | $\begin{array}{r} 23=97 \\ 219.492 \\ 14848 \end{array}$ | 28,844 225,384 249257 | $\begin{aligned} & +73.8 \\ & +22.5 \\ & -2.3 \end{aligned}$ | $\begin{array}{r} 7208431 \\ 614,228 \\ 72.905 \end{array}$ | $\begin{aligned} & 120,074 \\ & 6 \pi, 44 \\ & 7 \%, 083 \end{aligned}$ | $\begin{array}{r} -0.3 \\ +\quad 9.0 \\ =1.2 \end{array}$ |
| ijctining and Furnishings ............... Footrmear other mo................................ | $\begin{gathered} 5,54 \\ 1,912 \\ 30006 \end{gathered}$ | $\begin{aligned} & 6.504 \\ & 78070 \end{aligned}$ | a +2.5 $+\quad 0.8$ $+\quad 3.7$ | 350382 72.548 93.522 | 39,482 $7 \%$ 7608 | 10.7 $+\quad 7.7$ $+\quad 2.9$ |
| Other Textilo and uictining A ecess orlas | 348006 | 24, 23. | + 3.7 | 93,522 | 7,9 | + 2.9 |
| Sol and Joko $\qquad$ Drugs and Drue S:manios | 9.550 16.003 | $8,2.49$ 28,583 | - 13.4 +17.9 | 62,880 9.300 | 62.904 104555 | - 2.3 +20.8 |
|  | 21.8912 | 23.551 | +1709 +7.8 | 9, +2300 $.25,32 E$ | 126,989 | +20.8 $+\quad 23$ |
| Tobacco, Gonfectionery and Soft Irimks | $5 \mathrm{C}, 893$ | 56,503 | + 1700 | 2738809 | 290, 946 | + 6.2 |
| Autcmetive Parts and Anensenries ..... | 32,838 | 37.685 | + 2408 | 266, 799 | 1938225 | $+23.8$ |
| Conneraials Institutinnal and Service Equiment and supplies | 8.957 | 11.757 | + 32.2 | 49.936 | 57.717\% | + 25.6 |
| Gonstruction Materials and Suppiles. including Iuruber $\qquad$ | 76. 233 | 82, 5,56 | + 8.4 | 362.707 | 38\%. 593 | + 6.5 |
| Farm Machinery ......................... | 78197 | 9.662 | + 34.3 | 32.8472 | 46,957 | $+20.0$ |
| Hardwars ........ | 26,193 | 28.928 | $+70.4$ | 134, 249 | 2ing 994 | + 5.9 |
| Household Electrical Appilarious ...... | 11,678 | 12,526 | + 9.8 | 7, 285 | 76,116 | +6.9 |
| Industrial and Transportation <br> Equipment and Supplies | 63,922 | 69,040 | $+8.0$ | 328,238 | 369,645 | $+72.6$ |
| All Other Trades ....................... | 132,324 | 220, 118 | $+14.5$ | 1,206,393 | 1,287,019 | $+26.3$ |

