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BIBLIOTHÈQUEWHOLESALE TRADE

August, 1959

Sales of Canadian wholesalers for the month of August were estimated at \$624,265,000, up 7.6% from sales of \$580,296,000 reported for the same month in 1958. Total sales for the first eight months of the year increased by 10% to \$5,494,838,000 from sales of \$4,995,062,000 for the corresponding period in 1958. These sales cover "wholesalers proper" and do not include the business transactions of manufacturers' sales branches or agents and brokers. They are not adjusted for price changes, seasonal variations or number of business days in the respective months.

All but three of the 18 trade groups comprising this report recorded increases for the month of August ranging from 39.5% for farm machinery to 0.7% for fresh fruits and vegetables. Other trades reporting substantial increases were: commercial, institutional and service equipment and supplies (18.5%), the "all other trades" group (14.1%), newsprint, paper and paper products (12.4%), drugs and drug sundries (12.1%), automotive parts and accessories (11.6%), groceries and food specialties (9.2%). Decreases were registered for coal and coke (22.5%), meat and dairy products (11.2%), clothing and furnishings (1.7%).

Further detail on the sales of the various trade groups will be found on the reverse side of this page.

Prepared in the Industry and Merchandising Division

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WHOLESALE TRADE

August, 1959

Preliminary Estimates of Wholesale Sales and Percentage Changes

Kind of Business	August			January - August		
	Sales		% Change 1959/1958	Sales		% Change 1959/1958
	1958	1959		1958	1959	
	\$'000	\$'000		\$'000	\$'000	
TOTAL, All Trades.....	580,296.	624,265.	+ 7.6.	4,995,062.	5,494,838.	+10.0.
Fresh Fruits and Vegetables.....	20,925.	21,062.	+ 0.7.	165,554.	166,619.	+ 0.6.
Groceries and Food Specialties.....	112,424.	122,816.	+ 9.2.	842,550.	921,129.	+ 9.3.
Meat and Dairy Products.....	16,178.	14,363.	-11.2.	104,679.	100,123.	- 4.4.
Clothing and Furnishings.....	7,359.	7,237.	- 1.7.	48,046.	51,356.	+ 6.9.
Footwear.....	3,159.	3,301.	+ 4.5.	17,562.	18,688.	+ 6.4.
Other Textile and Clothing Accessories...	18,331.	18,685.	+ 1.9.	126,919.	129,042.	+ 1.7.
Coal and Coke.....	9,834.	7,624.	-22.5.	81,376.	77,634.	- 4.6.
Drugs and Drug Sundries..	15,934.	17,866.	+12.1.	125,773.	138,558.	+10.2.
Newsprint, Paper and Paper Products.....	20,100.	22,591.	+12.4.	166,711.	171,801.	+ 3.1.
Tobacco, Confectionery and Soft Drinks...	46,017.	50,043.	+ 8.8.	369,442.	394,860.	+ 6.9.
Automotive Parts and Accessories.....	32,610.	36,382.	+11.6.	234,548.	263,393.	+12.3.
Commercial, Institutional and Service Equipment and Supplies.....	8,344.	9,891.	+18.5.	67,238.	78,058.	+16.1.
Construction Materials and Supplies, including Lumber.....	68,612.	70,181.	+ 2.3.	507,005.	539,525.	+ 6.4.
Farm Machinery.....	4,723.	6,589.	+39.5.	53,012.	66,008.	+24.5.
Hardware.....	25,967.	26,429.	+ 1.8.	185,827.	193,878.	+ 4.3.
Household Electrical Appliances.....	9,845.	9,983.	+ 1.4.	92,059.	98,439.	+ 6.9.
Industrial and Transportation Equipment and Supplies.....	51,699.	55,674.	+ 7.7.	441,534.	495,440.	+12.2.
All Other Trades.....	108,235.	123,548.	+14.1.	1,365,227.	1,590,287.	+16.5.