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#### WHOLESALE TRADE

September, 1959

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Sales of Canadian wholesalers for the month of September were estimated at \$704,485,000, an increase of 8.9% from sales of \$647,122,000 reported for the same month in 1958. Total sales for the first nine months of the year, valued at \$6,199,323,000, were 9.9% above sales of \$5,642,184,000, for the corresponding period last year.

September sales were larger than a year earlier for 15 of the 17 specified trades, with increases ranging from 29.0% for farm machinery to 1.7% for construction materials and supplies, including lumber. Other trades recording substantial gains were: commercial, institutional and service equipment and supplies (18.7%), household electrical appliances (18.3%), footwear (13.1%), clothing and furnishings (13.0%), fresh fruits and vegetables (12.0%), tobacco, confectionery and soft drinks (11.5%), automotive parts and accessories (11.3%). Decreases were: coal and coke (14.7%) and meat and dairy products (12.2%).

January-September sales were higher for all trades except coal and coke and meat and dairy products with declines of 6.1% and 5.4% respectively. Increases in the period were between 24.9% for farm machinery and 1.8% for fresh fruits and vegetables.

Further detail on the sales of the various trade groups will be found on the reverse side of this page.

Prepared in the Industry and Merchandising Division

6543-501-99

#### WFOLESALE TRADE

### September 1959



## Preliminary Estimates of Wholesale Sales and Percentage Changes

Kind of Business	September			January - September		
	Sales		% Change	Sales		% Change
	1958	1959	1959/1958	1958	1959	1959/1958
	\$1000	\$'000		\$'000	\$'000	
TOTAL, ALL Trades	647,122.	704,485.	+ 8.9.	5,642,184.	6,199,323	. + 9.9.
Fresh Fruits and Vegetables	19,304.	21,628.	+12.0.	184,858.	188,247	+ 1.8.
Groceries and Food Specialties	111,033.	119,524.	+ 7.6.	953,583.	1,040,653	+ 9.1.
Meat and Dairy Products	15,561.	13,663.	-12.2.	120,240.	113,786	- 5.4.
Clothing and Furnishings	8,868.	10,025.	+13.0.	56,914.	61,381	+ 7.8.
Footwear	3,591.	4,059.	+13.1.	21, 153.	22,747	+ 7.5.
Other Textile and Clothing Accessories	21,437.	22,983.	f 7.2.	148, 356.	152,025	+ 2.5.
Coal and Coke	13,736.	11,719.	-14.7.	95,112.	89,353	- 6.1.
Drugs and Drug Sundries	19,762.	21,212.	+ 7.3.	145,535.	159,770	+ 9.8.
Newsprint, Paper and Paper Products	22,833.	24,618.	+ 7.8.	189,544.	196,419	+ 3.6.
Tobacco, Confectionery and Soft Drinks	49,339.	55,003.	+11.5.	418,781.	449,863	+ 7.4.
Automotive Parts and Accessories Commercial, Institutional and Service	31,553.	35, 123.	+11.3.	266, 101.	298,516	+12.2.
Equipment and Supplies	7,408.	8,791.	+18.7.	74,646.	86,849	+16.3.
including Lumber	74,822.	76,077.	+ 1.7.	581,827.	615,602	+ 5.8.
Farm Machinery	4,909.	6,331.	+29.0.	57,921.	72,339	
Hardware	30,073.	31,369.	+ 4.3.	215,900.	225, 247	
Household Electrical Appliances	15,499.	18,329.	+18.3.	107,558.	116,768.	
Industrial and Transportation	, , , , ,	, , , , , , , , , , , , , , , , , , , ,			, , ,	
Equipment and Supplies	57,228.	59,288.	+ 3.6.	498,762.	554,728	+11.2.
All Other Trades	140,166.	164,743.	+17.5.	1,505,393.	1,755,030.	