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BIBLIOTHÈQUEWHOLESALE TRADEJanuary, 1960

Sales of Canadian wholesalers, valued at \$619,041,000 for the month of January, were 3.9% higher than sales of \$595,956,000 estimated for the same month in 1959. These sales cover "wholesalers proper" and do not include the business transactions of manufacturers' sales branches or agents and brokers. They are not adjusted for price changes, seasonal variations or number of business days in the respective months.

January sales were larger than a year earlier for 9 of the 17 specified trade groups covered in this report. Increases ranged from 16.5% for commercial, institutional and service equipment and supplies to 1.3% for farm machinery. The "all other trades" group showed an increase of 8.4%. Decreases ranged from 8.3% for coal and coke to 1.6% in the case of drugs and drug sundries.

Further detail on the sales of the various trade groups will be found on the reverse side of this page.

Prepared in Industry and Merchandising Division.

6543-501-10

WHOLESALE TRADE

January 1960

Preliminary Estimates of Wholesale Sales and Percentage Changes

Kind of Business	January		
	Sales		% Change 1960 / 1959
	1959	1960	
	\$'000	\$'000	%
Total, All Trades	595,956	619,041	+ 3.9
Fresh Fruits and Vegetables	16,380	17,882	+ 9.2
Groceries and Food Specialties	103,426	108,825	+ 5.2
Meat and Dairy Products	10,022	9,687	- 3.3
Clothing and Furnishings	4,866	5,066	+ 4.1
Footwear	1,266	1,299	+ 2.6
Other Textile and Clothing Accessories	14,637	14,246	- 2.7
Coal and Coke	13,261	12,164	- 8.3
Drugs and Drug Sundries	16,251	15,993	- 1.6
Newsprint, Paper and Paper Products	18,896	19,479	+ 3.1
Tobacco, Confectionery and Soft Drinks	40,390	41,699	+ 3.2
Automotive Parts and Accessories	23,160	22,124	- 4.5
Commercial, Institutional and Service Equipment and Supplies	8,572	9,983	+16.5
Construction Materials and Supplies, including Lumber	45,620	44,538	- 2.4
Farm Machinery	3,856	3,908	+ 1.3
Hardware	18,999	17,655	- 7.1
Household Electrical Appliances	11,381	10,520	- 7.6
Industrial and Transportation Equipment			
and Supplies	30,571	31,550	+ 3.2
All Other Trades	214,393	232,423	+ 8.4

